

BOXES MADE TO ORDER

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SPRUCE
 SHELVING, FLOORING AND
 STEPPING
 A SPECIALTY

—
 CARGO AND RAIL SHIPMENTS
 MERCHANDISE

—
 OFFICE AND MILLS :
 ASTORIA, OREGON
 BRANCH OFFICE :
 6 CALIFORNIA STREET
 SAN FRANCISCO

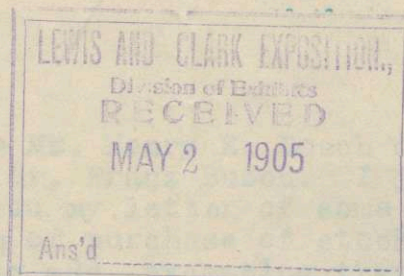
CLATSOP MILL COMPANY

MANUFACTURERS AND WHOLESALE DEALERS IN

OREGON PINE AND SPRUCE

ASTORIA, OREGON, 5-1-05.

Henry E. Dosch, Director,
 L & C Centennial,
 Portland, Oregon.



Dear Sir:-

I thank you for your letter April 29th, and contents noted.

I have to-day addressed letter to Mr. Adolphus Busch, and in order to keep you posted progress of this proposition before us, I hand you a copy of said letter, and as you will notice by reading the same, I expect to be in Portland sometime during this week. I shall make it possible to see you, and we can then talk further on this same proposition. In fact, I would like to get your personal opinion as regards to Franz Busch.

Respectfully yours,

H. F. Prael

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ASTORIA, OREGON.

5-1-05.

Mr. Adolphus Busch,
C-o Anheuser & Busch Brewing Co.
St. Louis, Mo.

Dear Sir:-

I am in receipt of a letter from Mr. Henry E. Dosch of Portland, Oregon, matters pertaining to your nephew Mr. Franz Busch. I judge from the reading that Mr. Dosch has submitted to you my letter of some days ago, fully explaining my position in connection of purchase of stock in the Clatsop Mill Co. I have nothing further to add, excepting that I wish to explain my connections with this matter, and the proposition as it comes to me, which was rather unexpected. While visiting in St. Louis, during the last week of the Fair, I made it a point to look up my old schoolmate whom I had lost track of for many years, and was pleased to be successful in locating him in St. Louis, and enjoyed a few hours, talking over "olden times" during our school days in Braunschweig. He at that time living with Herr Brandt, while I was stopping with my Uncle Dr. Franz. Prael, a brother of my father. I only mention this as an introduction of myself.

Ed spoke to me of his brother Franz while sitting in his office one day, if I had an opportunity to give him an opening, or assist him to something whereby he could work himself up into some kind of a business, preferring the lumber business. I told him that I was not in position to give him any encouragement whatever. I made it my business never to recommend anything to a friend, even my brother. Still, I would try to steer him as far as I could conscientiously do so, if he should be coming to this Coast; and to my greatest surprise when I arrived home from my Eastern trip sometime in the middle of January, I found Mr. Franz Busch awaiting me in Portland. He is living in Portland, and as my business takes me to Portland often, I have made it possible for me to see him, and it is also a fact that he has been down to Astoria several times. Considering all that I have talked over with him, judge him very ambitious. Expressing to me that he is tired of going and living as he has, doing nothing. Wants to get to doing something,, into business if possible; preferring the lumber business.

I did not give him any encouragement, but he seems to be very persistent, and do believe he means what he says, and the opportunity is ripe to give him a chance. I let him understand that if he should come up that I could so arrange matters that he could secure stock in the Clatsop Mill Co. I would let him know, and as I fully stated in my letter to Mr. Dosch, there is an opportunity to buy 110 shares, and believe possibly 50 more if so desired, but would not recommend him to arrange for buying unless he is willing to get into the harness, and go to work same as I have done, and many others are doing to-day. That is, to commence from the bottom of the ladder. That is, get all the knowledge in the business by working as a common laborer, and progress from one department to another. Franz fully understands this, and he assures me his willingness, and in fact is very anxious. Now understand, I did not give him any encouragement whatever, but if he will do as I have laid out for him there is no doubt but that within a year or so he will be valuable

but that within a year or so he will be valuable assistance to me in carrying out our purpose, making this business a success. It certainly has the best prospects of any business I could name. The Clatsop Mill Co. does a good business. Principally shipping our product East. We are also shipping extensively into your city. The Wm. G. Frye Mfg. Co. is one of our best customers. The Boeckler Lbr. Co., The Julius Seidell Lbr. Co. and many others. Our Representative in your city is Mr. O. H. Sample, with office in the Chemical Bldg.

It is my intention to go to Portland during this week, when I shall make it a point to see Franz to get a further understanding, fully explaining to him what I expect him to do, and as stated before, I have no doubt that he will show the willingness, as he has impressed me with.

Now if it is your intention to assist in this undertaking, I shall lend all my assistance, possible.

Awaiting further results, I remain,

Respectfully yours,

Clatsop Mill Co.