

EXECUTIVE OFFICES
321 OLD SOUTH BLD.

## Gillette Safety Razor Co.

EUROPEAN AGENTS
THE GILLETTE COMPANY LTD.
LONDON

FACTORY, 394 ATLANTIC AVE.

SALES AGENTS FOR UNITED STATES
GILLETTE SALES CO.
CHICAGO

BOSTON, U.S.A.

May 25th, 1904.

Mr. Henry E. Dosch,

Oregon Bldg.,

World's Fair,

St. Louis, Mo.

Dear Sir:-

We have your kind favor of the 21st inst., and have noted contents. We beg to state that your razor did not go forward as we wrote you it would because of an error in our mail order department, but is going forward to-night by special delivery in order to have it reach you before you go south.

Trusting you will pardon the delay, and awaiting your further kind advices, we beg to remain,

Very truly yours,

GILLETTE SAFETY RAZOR CO.

CASHIER.

J.G.R. -D.

EXECUTIVE OFFICES 321 OLD SOUTH BLD FACTORY, 394 ATLANTIC AVE. SALES AGENTS FOR UNITED STATES GILLETTE SALES CO CHICAGO BOSTON, U.S.A. May 28th, 1904.

Mr. Henry E. Dosch.

World's Fair,

St. Louis, Mo.

Dear Sir:-

EUROPEAN AGENTS

THE GILLETTE COMPANY, LTD.

LONDON

We have your kind favor of the 25th inst., and have carefully noted contents. We regret very much the inconvenience you have been put to. We sent the set of razors by special delivery and hoped that they would reach you before you left for the south. Could you not have someone at your office forward them to you? We sincerely trust that when this set does reach you that you will find it satisfactory and a source of convenience.

Awaiting your further favors, we beg to remain,

Very truly yours.

GILLETTE SAFETX RAZOR

CASHIER.

J.G.R. -D.





American Pacific Exposition and Oriental Fair

DIVISION OF EXHIBITS HENRY E. DOSCH, DIRECTOR

> PARTLAND/DEFEN// St. Louis, Mo. 6/23/04.

Gillette Safety Razor Company, 321 Old South Building, Boston, Mass.

Dear Sirs:

Your favors of 25th and 28th ultimo, together with a set of Razors, awaited my return home a few days ago, and notwithstanding that they did not reach me before I left, as I hoped they might, I desire to thank you very much for the effort you had made to do so.

In a fermer letter written by me to you, I spoke perhaps a little too harsh, but in extenuation of this I want to say, and I know that you will excuse the language used, when I tell you that after having used your razor for several weeks, that to be deprived of it, I consider an absolute loss, for your razors are unquestionably the acme of perfection in the shaving apparatus line. I shall take the greatest of pleasure, and have done so already, to recommend your razors, not only to those who shave themselves now, but to those who still sit around for hours in barber shops waiting for the call "next".

Thanking you again for your kindness, I beg to remain,

Most cordially yours,