

RECEIVED GOLD MEDALS AND DIPLOMAS AT PAN-AMERICAN EXPOSITION BUFFALO, N. Y., AND AT INTER-STATE & WEST INDIAN EXPOSITION, CHARLESTON, S. C., ALSO HIGHEST AWARDS AT STATE EXHIBITIONS.



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PRINCIPAL OFFICE
384-386 SUTTER STREET
SAN FRANCISCO
WHOLESALE AND RETAIL



San Francisco, Cal., March 23^d 1904
Hon Henry E. Dosch
Portland

My dear Mr Dosch

Your last favor dated Mar 19th reached us yesterday only, but in time to send you at least a goodly portion of our Pine Needle products by the Geo W. Elder - We enclose the B/L in a letter to the Worlds Fair Commission, thinking you would prefer us to do so - Now though our shipment comprises nearly all our various articles, we have been unable to send you Mattresses and Cushions. We could not possibly get them ready for the steamer which besides would not take any more freight, as she is completely full - Will you, dear Mr Dosch, kindly let us know what will be best for us to do regarding the shipment of our sample mattresses & cushions - ? I am afraid the steamer of 28th from here will be too late, but should you consider that it is not, we will of course ship by her - We are forwarding by this steamer a box and a

sale, intended for the Portland exhibit -
In case it will not do for us to ship the
articles for St Louis by this next steamer,
you will oblige us by giving us the address
in St Louis, so that we can forward the goods
direct from here -

There is another thing I would like to call
your attention to. These people in Japan to whom
you sold our exhibit, have never been heard from
and several requests to settle have met with
no answer whatever. Cannot you stir them
up?

Enclosed please find a list of our Pine
Needle products, shipped per Geo W Elder.

Once more we assure you of our everlasting
gratitude for all your kindness, and all the
trouble we have given & are giving you - Some
time we shall practically prove our feelings to
you - Yours very sincerely D & Cords.
& with kindest regards