

# "THE ASSERTION."

HOW HOME INDUSTRY IS PARALYZED.

STUBBORN FACTS SHOWING HOW THE

## Lewis & Clark Centennial Corporation

KEEPS ITS PLEDGES.

By public proclamation and private assurances the guarantee was given by the Lewis and Clark Centennial Corporation that HOME INDUSTRY should be given the preference. Here is one instance of HOLLOW PRE-TENSE:

H. W. SCOTT, PRESIDENT  
H. W. GOODE, DIRECTOR-GENERAL  
HENRY E. REED, SECRETARY

Lewis & Clark Centennial Exposition  
1905

OFFICE OF DIRECTOR-GENERAL

Portland, Ore., December 22, 1903.

Pacific Regalia Company,  
205 First St. Portland, Or.  
Dear Sirs,

I have your favor of recent date and in reply beg to say that whenever we require any work in your line of manufacture I shall endeavor, according to our rule, to give preference to Portland firms. I find that the Exposition has given a considerable amount of work to your firm in the past, which work, so far as I know, has given satisfaction.

Yours very truly,

*H. W. Goode*

Director-General. *f.*

DCF-TV.R.



# “THE FACTS.”

Now contemplate the **REAL PRACTICAL DEVELOPMENTS.**

About the same time when Mr. Goode wrote the above letter, the Lewis and Clark Corporation ordered from a Newark, N. J., firm 50,000 buttons at a cost of \$800.00 **WITHOUT ASKING FOR BIDS** or even notifying any interested firm in Portland.

**THE PACIFIC REGALIA COMPANY**, of Portland, Oregon, has (with one exception) the largest and most complete plant in the United States for the manufacture of such goods—buttons, badges, souvenirs, etc., and those 50,000 buttons could have been made **AT HOME** for \$625.00, just as good and even better than the Eastern make. The New Jersey firm delivered the buttons in Portland about February 25, 1904, while the Portland firm could have delivered them between January 15 and 31.

The “considerable work” referred to by Mr. Goode is exactly as follows:

May 17, 1902.....	\$52.00
April 22, 1903.....	35.00
June 5, 1903.....	35.00
July 1, 1903.....	45.00
September 11, 1903.....	5.00
September 16, 1903.....	5.00

A total of \$177.00 since the existence of the corporation.

And these orders were always desired in **A GREAT HURRY**, often in two or three days, so that the East was out of the question. **HOME INDUSTRY** received the crumbs, but when a loaf was to be given it had to be sent to the East.

Another instance of discriminating against home talent will be recalled in the fact that the premium of \$500 offered for the “Lewis and Clark Trade-Mark design” was sent to Buffalo, N. Y., although several excellent and beautiful designs were submitted by residents of the Pacific Northwest.

The money donated by the people of Oregon was given with the **DISTINCT UNDERSTANDING** that the Lewis and Clark Centennial was to be in the interest and for the benefit of the **PACIFIC NORTHWEST**. Will money sent East give any returns or be of any benefit to Oregon or the Pacific Northwest?

**N. B.**—The Pacific Regalia Company is located at 205 and 207 First street, Portland, Oregon, and the people of the Pacific Northwest would be surprised at the extent and completeness of its plant and the excellent quality of its work. For the purpose of verifying the above, **EVERYBODY** is invited to call and make a visit of inspection.

**PAUL PFERDNER,**  
Manager.