

DIRECTORS

VENERABLE F. BOOKER
President and Chairman of the Board

C. F. EASTABROOKS
Exec. Vice President

SILAS WILLIAMS
Owner - Williams Market
7th and N.E. Knott Street

DR. BOOKER T. LEWIS
Dentist
4843 N.E. Union Ave.

WENDELL H. WALLACE
Pastor of Marantha Evangelistic Center
1222 N.E. Skidmore, Portland, Oregon

MAIN OFFICE

FREEDOM BANK OF FINANCE
2737 N. E. Union Avenue
Portland, Oregon 97212
282-2216

PEIDMONT BRANCH

728 N. E. Killingsworth
Portland, Oregon 97211
288-6571

Tom Myers, Manager

Some of Our Many Services

- CHECKING ACCOUNTS
- SPECIAL CHECKING ACCOUNTS
- SAVINGS ACCOUNTS
- CHRISTMAS SAVINGS
- CERTIFICATES OF DEPOSITS
- CASHIER CHECKS
- PERSONAL MONEY ORDERS
- TRAVELERS CHECKS
- COLLECTION SERVICES
- NIGHT DEPOSITORY
- BANK BY MAIL
- SAFETY DEPOSIT BOXES
- REAL ESTATE LOANS
- AUTOMOBILE LOANS
- HOME IMPROVEMENT LOANS
- F. H. A. TITLE I
- SIGNATURE OR CO-MAKER LOANS
- APPLIANCE LOANS

S T A T E M E N T O F P R O G R E S S

DECEMBER 31, 1971

MAR 15 1972



**FREEDOM BANK
OF FINANCE**



The Bank with a Purpose

MEMBER
Federal Deposit Insurance Corporation
A Department of the U. S. Government
which insures accounts of each
depositor up to \$20,000.

COMPARATIVE STATEMENT OF CONDITION

Comparative Statement of Condition At the close of business, December 31

| <u>ASSETS</u> | 1971 | 1970 |
|--|-------------------------|--------------------------|
| Cash & Due From Banks | \$ 370,602.82 | 342,333.64 |
| U. S. Treasury Securities | 1,976,057.92 | 1,065,529.21 |
| Securities of other U. S. Agencies and Corporations | 100,000.00 | -0- |
| Federal Funds Sold | 750,000.00 | 300,000.00 |
| Loan Discounts | 792,679.12 | 635,488.54 |
| Bank Premises & Equip. | 196,801.04 | 199,789.32 |
| Other Assets | <u>83,608.18</u> | <u>47,600.22</u> |
| TOTAL ASSETS | \$ 4,269,821.08 | 2,590,740.93 |
| <u>LIABILITIES</u> | | |
| Deposits: | | |
| Total Demand | \$ 2,066,609.05 | 957,629.29 |
| Total Saving | 671,667.18 | 275,778.11 |
| Total Time | <u>936,252.96</u> | <u>738,703.96</u> |
| TOTAL DEPOSITS | 3,674,529.19 | 1,972,111.36 |
| Other Liabilities | <u>29,554.20</u> | <u>5,366.40</u> |
| TOTAL LIABILITIES | \$ 3,704,083.39 | 1,977,477.76 |
| <u>CAPITAL ACCOUNTS</u> | | |
| Capital - Common Stock | | |
| Par value \$5.00 per share | 400,000.00 | 400,000.00 |
| SURPLUS | 100,000.00 | 100,000.00 |
| GUARANTEE FUND | <u>65,737.69</u> | <u>113,263.17</u> |
| TOTAL LIABILITIES & CAPITAL ACCOUNTS | \$ 4,269,821.08 | 2,590,740.93 |

APPRECIATIONS

To all who have identified with us, to our dedicated and loyal staff and our Board of Directors, we offer our sincere appreciation. These results could not have been made without YOU, our depositors, stockholders, employees, directors, officers and friends.

INTEREST PAID 4 TIMES A YEAR
EACH DEPOSITOR INSURED UP TO \$20,000
MEMBER FEDERAL DEPOSIT INSURANCE CORPORATION

Statement of Income At the close of business, December 31

| <u>OPERATING INCOME:</u> | 1971 | 1970 |
|--|----------------------|--------------------|
| Interest & Fees on Loans | \$ 69,996.78 | 34,189.65 |
| Income on Federal Funds Sold | 37,243.67 | 19,676.88 |
| Interest & Dividends on Investment: | | |
| U. S. Treasury Securities | 120,204.21 | 61,481.83 |
| Securities of other U. S. Govt. Agencies & Corporations | -0- | -0- |
| Service charges on Deposit Accts. | 12,889.76 | 23,984.14 |
| Other Service Charges, Collection & Exch. Charges, Comm. & Fees | 30,721.57 | -0- |
| Other Operating Income | <u>2,459.61</u> | <u>5,877.21</u> |
| TOTAL OPERATING INCOME | \$ 273,515.60 | 145,209.71 |
| <u>OPERATING EXPENSE:</u> | | |
| Salaries & Wages | \$ 102,458.79 | 36,569.00 |
| Social Security & Other Employee Benefits | 5,091.78 | 160.03 |
| Interest on Deposits | 74,342.47 | 36,581.03 |
| Occupancy Expense of Bank Premises: Net | 21,624.07 | 9,404.83 |
| Furniture & Equipment | 9,477.75 | 30,192.91 |
| Provision for Loan Losses | 18,613.56 | 1,350.00 |
| Other Operating Expenses | 52,422.78 | 2,000.00 |
| Amortization of Organization Cost | <u>18,349.61</u> | <u>2,000.00</u> |
| TOTAL OPERATING EXPENSES | \$ 302,380.81 | 118,257.80 |
| Income Before Income Taxes & Securities Gains (Losses) | (28,865.21) | 26,951.91 |
| Applicable Income Taxes | -0- | -0- |
| Income Before Securities Gains (Losses) | (28,865.21) | 26,951.91 |
| Income Before Extraordinary Items | (28,865.21) | 26,951.91 |
| Extraordinary Items | (18,660.27) | (3,035.24) |
| Net Income (Losses) | (47,525.48) | 23,916.67 * |

* Before adjustments

DEPOSITS

Deposits in the Bank increased by \$1,745,000, or 86% during the year. This speaks well for the sincere co-operation we have received, for our depositors are not only from the local area, which includes business as well as individual accounts, but also from surrounding communities. This united effort of all people, both Black and White, is truly the strength of FREEDOM BANK of FINANCE.

OPERATING INCOME & EXPENSES

In December 1969 we purchased the former First National Bank premises at 2737 N. E. Union Ave. for the purpose of moving our Head Office to that location. While the First National Bank was completing their new location, we leased the premises back to them until the middle of January 1971 at which time we transferred the Head Office to this location. Naturally, we lost the rental income on this property in addition to having the added expense of a second location which could not be offset until we could increase our deposits and income producing investments. We have had a substantial gain in deposits and investment account, and, from this new source, we are beginning to recover some of the added expense we had in establishing this office.

Through 1970, no provision had been made for depreciation of bank premises and equipment which resulted in two years depreciation being taken in 1971. The same was true with loan losses and bad check losses. All charge-offs for loan losses and bad check losses was made in 1971 together with an additional write-off of organization expenses which was done at the request of the Superintendent of Banks. We also wrote-off 10% of the value of the lot we own on Killingsworth which was purchased for the intended home of the Piedmont office.

OFFICERS

VENERABLE F. BOOKER
Chairman of Board and President

C. F. EASTABROOKS
Executive Vice President

NEAL CURRY
Assistant Cashier

PENNSYLVANIA

Berean Savings & Loan Association
52 N. 52nd St., Philadelphia, Pennsylvania 19139

Calvary Building & Loan Association
1215 N. Frazier St., Philadelphia, Pa. 19131

Dwelling House Building & Loan Association
501 Herron Ave., Pittsburgh, Pa. 15219

SOUTH CAROLINA

Victory Savings Bank
919 Washington St., Columbia, S.C. 29201

TENNESSEE

Mutual Federal Savings & Loan Association
588 Vance Ave., Memphis, Tennessee 38126

Community Federal Savings & Loan Association
2605 Jefferson St., Nashville, Tennessee 37208

Citizens Savings Bank & Trust Co.
345-4th Ave. N., Nashville, Tennessee 37219

Tri State Bank of Memphis
213 S. Main St., Memphis, Tennessee 38102

TEXAS

Standard Savings Association
4310 Dowling St., Box 88026, Houston, Texas 77004

Riverside National Bank
P.O. Box 8385, Houston, Texas 77004

VIRGINIA

Peoples Building & Loan Association
201 N. King St., Box 626, Hampton, Virginia 23369

Imperial Savings & Loan Association
33 Spencer St., Box 291, Martinsville, Va. 24112

Berkley Citizens Mutual Savings & Loan Assn.
623 E. Virginia Beach Blvd., Norfolk, Va. 23510

Union Mutual Savings & Loan Association
310 E. Clay St., Richmond, Virginia 23219

Magic City Building & Loan Association
104 First St., N.W., Roanoke, Virginia 24016

Community Savings & Loan Association
1512 27th St., Newport News, Virginia 23607

Consolidated Bank & Trust Co.
First and Marshall Sts., Richmond Va. 23219

First State Bank
Union & Spring Sts., Danville, Virginia 24541

WASHINGTON

Liberty Bank of Seattle
2320 E. Union St., Seattle, Washington 98122

WISCONSIN

Columbia Savings & Loan Association
2000 W. Fond de Lac Ave., Milwaukee, Wis. 53205

MAKING THE SYSTEM
WORK BY ---

DEPOSITING MONEY
In
MINORITY CONTROLLED
BANKS

ALABAMA

Citizens Federal S & L Assn.
1523 Fifth Ave. N., Box 588, Birmingham, Ala. 35201
Gulf Federal Savings & Loan Association
1070 Davis Ave., Mobile, Alabama 36603
Tuskegee Federal Savings & Loan Association
505 Montgomery Rd., Tuskegee Institute, Ala. 36088

CALIFORNIA

Enterprise Savings & Loan Association
1910 W. Rosecrans Ave., Box 4189 Compton, Cal. 90220
Broadway Federal Savings & Loan Association
4501 S. Broadway, Box 37158, Los Angeles, Cal. 90037
Family Savings & Loan Association
3683 Crenshaw Blvd., Box 78565, Los Angeles, Cal. 90016
Pan American National Bank of East Los Angeles
3626 E. First St., Los Angeles, Cal. 90063
Bank of Finance
2651 S. Western Ave., Los Angeles, Cal. 90018

COLORADO

Equity Savings & Loan Association
3357 Holly St., Denver, Colorado 80207

CONNECTICUT

Connecticut Savings and Loan Association
616-618 Albany Ave., Hartford, Conn. 06112

DISTRICT OF COLUMBIA

Independence Federal S & L Assn. of Washington
624 E. St., N.W., Washington, D.C. 20004
Industrial Bank of Washington
4812 Georgia Ave., N.W., Washington, D.C. 20011
United Community National Bank
3940 Minnesota Ave., N.E., Washington, D.C. 20019

FLORIDA

Washington Shores Federal S & L Association
715 Goldwyn Ave., Box 219, Orlando, Florida 32802
Community Federal Savings & Loan Association
2726 Nebraska Ave., Tampa, Florida 33602

GEORGIA

Mutual Federal Savings & Loan Association
205 Auburn Ave., N.E., Atlanta, Georgia 30303
Carver State Bank
918 Montgomery St., Savannah, Georgia 31401
Citizens Trust Company
175 Houston St., N.E., Atlanta, Georgia 30303

ILLINOIS

Illinois Federal Savings & Loan Association
4619 S. Parkway, Chicago, Illinois 60653
Morgan Park Savings & Loan Association
1646 W. Monterey Ave., Chicago, Illinois 60643
Service Federal Savings & Loan Association
104 E. 51st St., Chicago, Illinois 60615
Independence Bank of Chicago
7936 S. Cottage Grove Ave., Chicago, Illinois 60619
Peoples National Bank of Springfield
213 E. Cook St., Springfield, Illinois 62703
Seaway National Bank
645 E. 87th St., Chicago, Illinois 60619

KANSAS

Douglass State Bank
1314 N. 5th St., Kansas City, Kansas 66101

KENTUCKY

Louisville Mutual Savings & Loan Association
2620 W. Broadway, Louisville, Kentucky

LOUISIANA

First Federal Savings & Loan Assn. of Scotlandville
7990 Scenic Highway, Baton Rouge, La. 70807

United Federal Savings Loan Association
1520 N. Claiborne Ave., New Orleans La. 70116

MARYLAND

Advance Federal Savings & Loan Association
1611 W. North Ave., Baltimore, Maryland 21217
Ideal Building and Loan Association
1627 Druid Hill Ave., Baltimore, Maryland 21217

MASSACHUSETTS

Unity Bank & Trust Company
416 Warren St., Roxbury, Massachusetts 02119

MICHIGAN

Home Federal Savings & Loan Association
9108 Woodward Ave., Detroit, Michigan 48202

First Independence National Bank of Detroit
234 State St., Detroit, Michigan 48226

MINNESOTA

First Plymouth National Bank
1723 S. Plymouth Ave., Minneapolis, Minnesota 55411

MISSISSIPPI

State Mutual Federal Savings & Loan Assn.
1072 Lynch St., Jackson, Mississippi 39203

MISSOURI

New Age Federal Savings & Loan Association
1401 N. Kingshighway Blvd., St. Louis, Mo. 63113

Gateway National Bank
Union at Palm, St. Louis, Missouri 63115

Swope Parkway National Bank
4928 Swope Parkway, Kansas City, Missouri 64130

NEW YORK

Allied Federal Savings & Loan Association
115-20 Merrick Blvd., Jamaica, New York 11434

Carver Federal Savings & Loan Association
75 W. 125th St., New York, New York 10027

Freedom National Bank
275 W. 125th St., New York, New York 10027

Vanguard National Bank
384 Clinton St., Hempstead, New York 11551

NORTH CAROLINA

Mutual Savings & Loan Association
112 W. Parrish St., Box 3827, Durham, N.C. 27702

American Federal Savings & Loan Association
1913 E. Market St., Box 1617, Greensboro, N.C. 27401

Mechanics and Farmers National Bank
110 W. Parrish St., Durham, North Carolina 27702

OHIO

Industrial Federal Savings & Loan Association
3245 Woodburn Ave., Cincinnati, Ohio 45207

Major Federal Savings & Loan Association
2917 Gilbert Ave., Cincinnati, Ohio 45206

Quincy Savings & Loan Company
7609 Euclid Ave., Cleveland, Ohio 44103

Unity State Bank
1806 W. Third St. at Western Ave., Dayton, Ohio 45417

OKLAHOMA

North Tulsa Savings & Loan Association
2443 N. Peoria, Tulsa, Oklahoma 74106

American State Bank
P.O. Box 6389, Tulsa, Oklahoma 74106

OREGON

Freedom Bank of Finance
215 N.E. Killingsworth St., Portland Oregon 97212

Your reading this leaflet indicates that you have some interest in making the American free enterprise system work for the minority "have-nots" as well as for the rest of us. And by mailing a part of your savings to a minority controlled bank or savings and loan association, you are saying "At least I'll do my part."

You and your family can play a personal role in making the dream of economic justice for all peoples come true by opening a checking or savings account in a minority controlled bank. Thousands of the majority, wealth-holding white Americans, are doing just this. While in some cases they may receive slightly less interest, the tiny loss is hardly missed at all. Meanwhile, they are putting their money where their mouth is.

Why Minority Banks At All?

Why support minority controlled banks, mostly black and Spanish-American, when the emphasis in other areas is on integration? Why don't black youths interested in a banking career simply start at the bottom of the ladder in a large downtown bank? Why can't ghetto residents patronize the well established branches of big banks near them?

First, the real control by directors and officers would still rest with the white majority. A black fifth vice-president of a large white dominated bank may make few decisions on his his own. In a black bank, he and his fellow officers are the decision makers instead of token window dressing. Again, borrowers feel more at home talking about deposits and loans with somebody like themselves. Experience also indicates that a larger percentage of loans are actually made to ghetto people by bank officers of their own group. Another important consideration is that a black bank or savings and loan association can apply the mandatory state laws on loan repayments without seeming to be discriminatory. But most of all, until minority groups have control over their own monies, they are still colonists in a white financial empire. Forever directed but never directing.

How You Can Deposit---

Simply write or visit one of the institutions listed below, asking for the usual information for opening accounts - brochures, account

signature cards, etc.. If you have friends who might be interested, get material for them also. It's surprising how many people will shift part of their funds to minority banks when presented with the facts.

Once deposited, try to disturb your funds as little as possible. Minority banks frequently have a large number of depositors who must constantly dip into savings for immediate personal needs. This increases overhead costs enormously. So personal and organizational deposits left intact are ever so important.

How To Influence Large Deposits by Personal Leverage---

As a citizen and taxpayer, you have a right to expect that a certain percentage of the bank deposits of the multitudinous federal, state, county, municipal, school, college, and semi-public agencies be put in minority controlled banks. These funds are frequently fantastic in size and generally little known. For example, of the nine million dollar school budget in a small city, an average of over one million may be kept in a single bank at all times, drawing little or low interest. Amounts running into many millions may be deposited by public agencies in your area in banks lucky enough to get them (they are eagerly sought) and yet drawing little interest. Is the minority controlled bank in your area getting its share of these funds? In October 1970, President Nixon announced that \$35,000,000 of federal agency funds would be deposited within a year in minority banks. As a taxpayer you have the right to inquire if this policy has been followed in your area.

We All Belong To Some Private Group With Money---

Besides governmental and semi-public bodies such groups as churches, lodges, labor unions, foundations, private charities of all kinds supposed to be serving the total community and frequently the specific needs of low income people, exist in large numbers in every nook and cranny of America. Tax exempt groups, and a city large enough to have a minority controlled bank will have many such of them, have a special obligation to put part of their funds in the banks serving the lowest income citizens. If you are a member, officer,

or board member of such an organization, you may rightfully make inquiry about this matter.

The bank deposits of such private, tax-exempt organizations, like government funds, run into tens of billions annually in our nation. The minority banks are not getting their share. You can help correct this inequity in your area by simple inquiry or persistent questioning. For example, upon a single request, the Heart Assembly of one eastern state transferred part of its funds to the three black banks there.

Corporations, Too---

National Corporations drawing part of their income from minority group citizens, and they all do, have an obligation to divide bank deposits with them, both corporate and area funds. As a corporation stockholder, you can influence this decision. Businesses making profits from minority customers should plow back the appropriate percentage of bank deposits to minority institutions. The writer of this leaflet was gratified to learn upon inquiry of an eastern soft drink company president that his firm automatically put fifteen percent of all company funds through three black banks, the same percentage as the black population in the area served. Supermarkets, furniture stores, and all other businesses making money from black customers should patronize black banks. As a customer and stockholder of local and national corporations, you can wield influence at this point. When businesses, county, city, school, post office and other federal accounts, Red Cross, Heart Fund, and the host of other public and private groups shift part of their bank accounts (along with some of yours) to minority banks, a tremendous force against economic injustice will be brought to bear.

Are Your Funds Insured?

Yes, up to the required \$20,000 per account, as in all banks and savings and loan institutions, under federal law.

Where to Write or Go---

Listed below, alphabetically by states, are the minority banks and savings and loan Institutions now operating in the United States. New ones are being created. Your personal money and the larger sums you will influence will help make come true the vision of "liberty and justice for all."

The writer of this leaflet is a middle age, middle class white American whose modest deposits in a black bank are nothing compared to the stake he and his children and grandchildren have in a better America. Will we continue the present system of economic injustice or will we make our system really work?

Some of Those Who Should Deposit Funds in Minority Controlled Banks---

Individual Citizens and Families

Church Bodies-Local, area, diocesan, national

Fraternal groups, lodges, all kinds of non-profit tax exempt groups at all levels of organization.

Public governmental agencies:

Federal

State

County

Municipal

School Boards, Colleges

Quasi-governmental corporations and authorities

Corporations at national, area, and local levels

Hospital and health agencies

Foundations and those holding monies in trust

Prices for this leaflet, including postage:

50 copies.....\$6.00

100 copies.....\$9.00

Up to 1000 - \$8.00 per hundred.

Per Thousand - \$50.00

Inquire prices for larger orders.

Send cash to Graham R. Hodges

Box 293

Watertown, N. Y. 13601
