

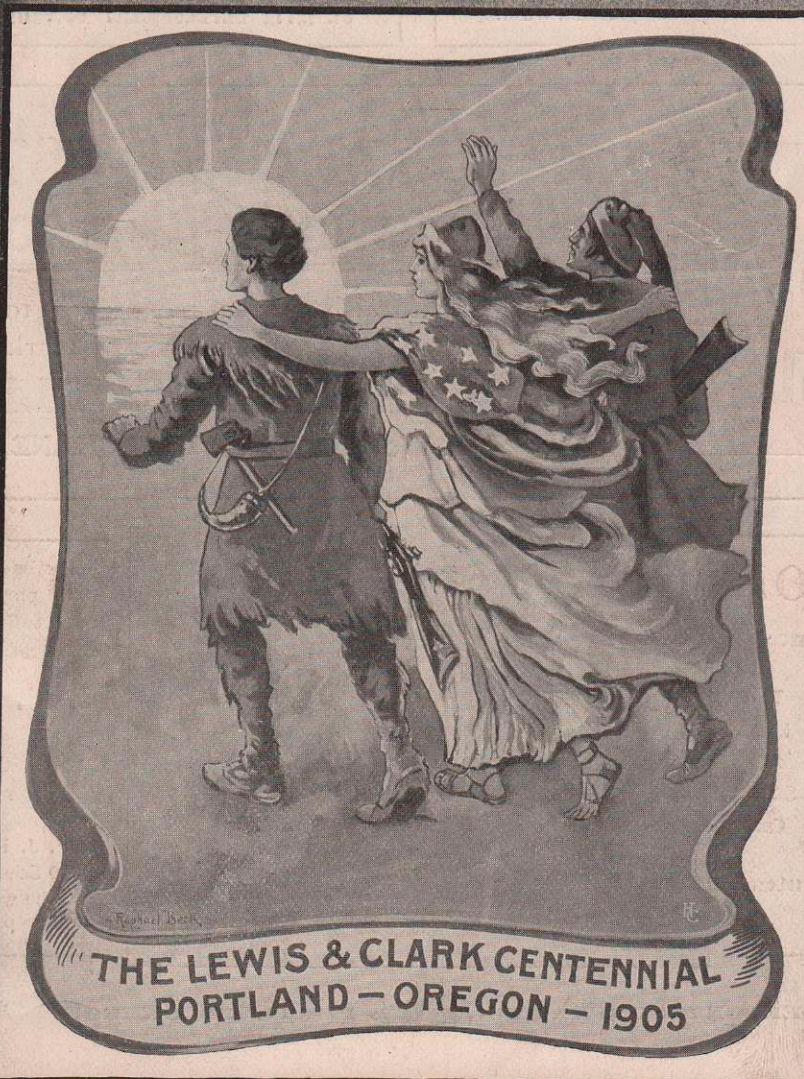
INAUGURAL EXPOSITION NUMBER

Lewis AND Clark Journal



JUNE 1905

1805, PORTLAND, OREGON. 1905



THE LEWIS & CLARK CENTENNIAL
PORTLAND - OREGON - 1905

OFFICIAL PUBLICATION OF THE LEWIS AND CLARK FAIR.

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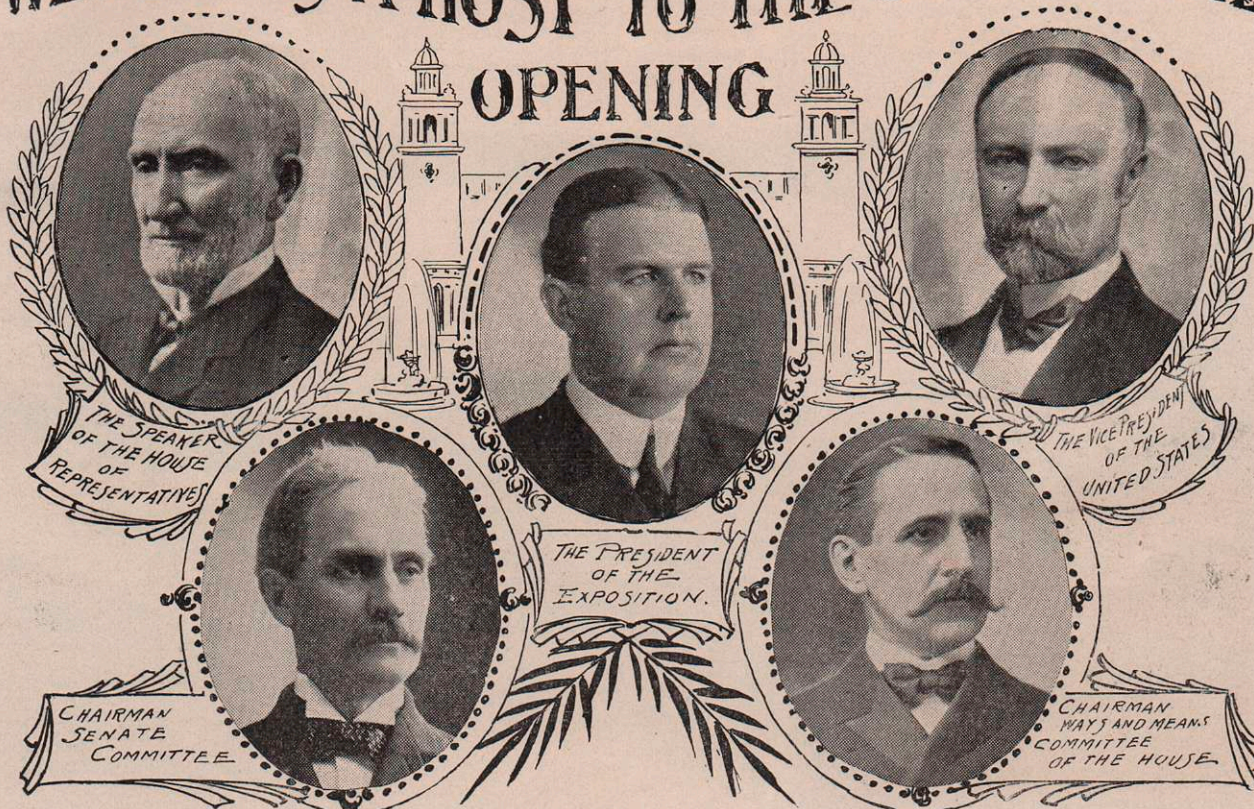
LEWIS AND CLARK JOURNAL

Volume Three

PORTLAND, OREGON, JUNE, 1905

Number Six

PORTLAND WELCOMES A HOST TO THE CENTENNIAL OPENING



The Lewis and Clark Centennial Exposition was thrown open to the world Thursday, June 1. It was a great event in the history of the Pacific Coast. While the exercises of the day were comparatively simple in scope and character, they reflected to the full the appreciation, on the part of the people of the Northwest and of the nation, of the inward meaning of the occasion celebrated that day.

Forty thousand people, largely from Portland and the cities of the surrounding district, but with many from other towns of the Northwest, from other districts of the United States and from other nations, assembled on Lakeview Terrace where the exercises were held. As many more, unable to attend at the grounds, witnessed the preceding military parade from points of vantage along the route. Orators among the greatest in the United States, the highest officials in the government of the Pacific Coast and leading men from all walks of life, graced the occasion with their presence, while Charles Warren Fairbanks, Vice-President of the United States, and the personal representative of President Theodore Roosevelt, was the orator of the day. He was accompanied by a large delegation from both houses of Congress, officially designated by that body to represent it. President Roosevelt himself, in the far-away capital, gave the signal for declaring the Exposition open.

The ceremonies were a complete success in every detail. They were under the sole supervision and management of Theodore Hardee, assistant to the president, whose tact and experience in such functions were exemplified to a high degree on this occasion.

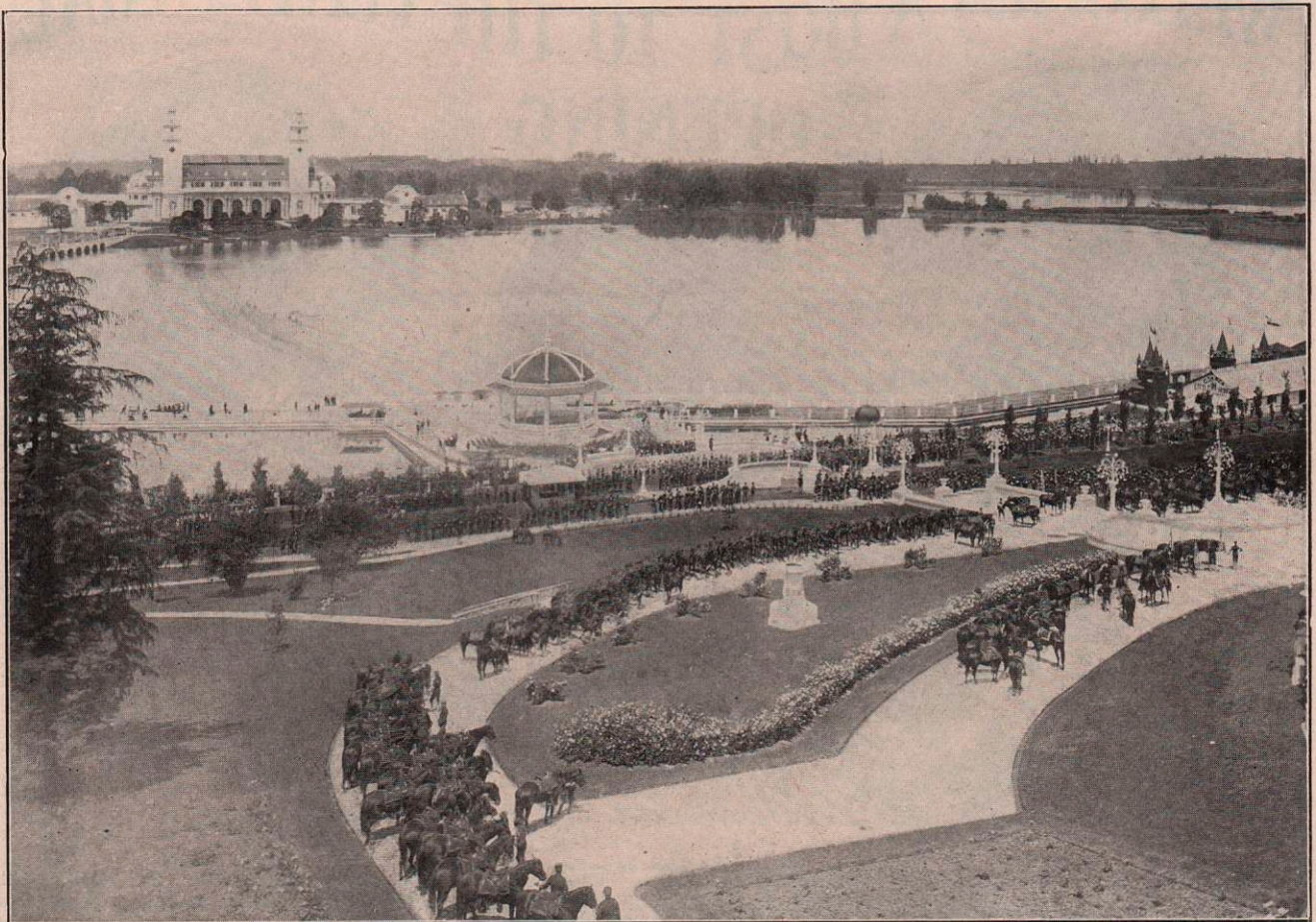
The day began with the military parade, which was in charge of Colonel E. Z. Steever, Fourth Cavalry, U. S. A., as grand marshal. About 2,500 troops in all took part, escorting the guests of the occasion from the vicinity of the Hotel Portland to the Exposition grounds. Six military bands furnished music for the parade, which was witnessed by immense crowds, and was, perhaps without exception, the greatest function of its kind ever seen in the Northwest. Vice-President Fairbanks, who had arrived the day before, and was the guest of President H. W. Goode during his stay in Portland, was escorted to his position near the head of the procession by Troops B and D and the mounted band of the Fourth Cavalry, under command of Captain E. D. Winans. The grand marshal, his staff and special aides, standard bearers and the squadron of Fourth Cavalry from Fort Walla Walla headed the parade, immediately followed by the carriage in which were seated Vice-President Fairbanks and President Goode. Following these came, in order the chairman of the Congressional committees, Sena-

tor Clarence D. Clark, of Wyoming and Representative James A. Tawney of Wisconsin, with Speaker J. G. Cannon, of the House of Representatives and Governor George E. Chamberlain, of Oregon; the Senate committee with Mayor George H. Williams, of Portland; Senator Fulton, of Oregon, and the Vice-Presidents of the Exposition; Chairman H. A. Taylor, of the United States Government Board; Governor Albert E. Mead, of Washington, and staff; Governor Frank R. Gooding, of Idaho, and staff; Governor George C. Pardee, of California, and staff; staff officers of Governor Chamberlain; the committee from the House and directors of the Exposition; Bishop David H. Moore and Archbishop A. Christie; President Jefferson Myers, of the Lewis and Clark State Commission, and other members of the Congressional and Vice-Presidential parties.

The troops participating in the parade included, besides the van already mentioned: First, a regular brigade, under command of Lieutenant-Colonel James A. Irons, Fourteenth Infantry, and composed of the Fourteenth Infantry, U. S. A.,

proached the scene of the opening ceremonies, where already an immense crowd had assembled. Every detail of the parade had been carried out without a hitch, so carefully had the preparations been made by the grand marshal.

Promptly at the scheduled time, 11:45, Vice-President Fairbanks and the other speakers and guests of the occasion appeared on the platform, where they found the ladies and the invited guests for whom there had been no room in the parade, awaiting them. As the party was seated, in the first row appeared the speakers of the day, while immediately behind them were the ladies of the Congressional party, and to the rear of these the Directors of the Exposition, the Governors of Washington, Oregon and Idaho, with their staffs, the Lewis and Clark State Commission, and a number of distinguished and prominent men of Portland and the Northwest, with their ladies. Reserved seats had been provided for a thousand other guests, immediately in front of the rostrum.



United States Troops Countermarching on Esplanade and Lakeview Terraces.

in three battalions; Eighteenth Battery, Field Artillery, and a detachment of blue jackets from the revenue cutter McCulloch, of Manila-Bay fame. Second, a National Guard brigade, under command of Colonel C. U. Gantenbein, and composed of the Third Infantry, Oregon National Guard. Third, a Cadet brigade, under command of Captain Edward Kimmel, Artillery Corps, U. S. A., and composed of the Administration band; the Oregon Agricultural College Cadet Corps; the Washington Agricultural College Cadet Corps; the Hill Military Academy Cadet Corps; and the Newill Riverview Military Academy Cadet Corps.

Entering the grounds by the Twenty-eighth street entrance, the parade escorted the guests to the New York building, and then took up their positions on the terraces facing Guild's Lake, and immediately behind the speakers' platform, which had been erected on Lakeview Terrace, between the statues of Captain Meriwether Lewis and Captain William Clark. The applause which had greeted the parade all along the route was redoubled when it ap-

The appearance of the Vice-President on the platform was the signal for the Vice-Presidential salute of 19 guns, fired by a battery stationed on the peninsula. Then after a selection from Innes' band, which furnished the music throughout the exercises, Bishop Moore, of the Methodist Episcopal Church, resident in Portland, pronounced the invocation. President Goode, of the Exposition, followed, saying:

ADDRESS OF PRESIDENT GOODE.

The States of the Pacific border today give hearty welcome to the world to share with them the felicitations upon the triumphal achievements on these shores by aggressive American civilization and the signal victories of peaceful conquest.

The people of the Pacific Northwest desire to give Lewis and Clark their venerated place in history as surely as they do honor to the man who urged the exploration of what he called "this respectable breadth of country lying westward of the Mississippi River," and it may be that in history President Jefferson's reputation will stand higher for the quiet, determined persistency with which he brought about the Lewis and Clark exploration of the country west of the Rocky Mountains than for the acquisition of the territory of Louisiana.

In all enterprises of great moment contributing benefits to the many at the cost of the few, it is gratifying to feel that the law of compensation discloses a more worthy and moving cause than mere material gain. When we dwell upon the journey through the Continental wildernesses and deserts and think of the explorers pressing onward ever in the very teeth of obstacles that would have turned back many men actuated by the highest resolution, "fiction lags after truth, invention is unfruitful, and imagination cold and barren."

With the opening of the Exposition today are consummated the efforts that have been put forth within the brief space of two years to commemorate a century of progress since the explorers commissioned by President Jefferson showed the way to this land. Our Centennial celebration constitutes the supreme effort of the people of the Pacific Northwest, and more particularly the Oregon country, fittingly to recognize the services performed by Lewis and Clark.

We celebrate today in connection with our sister states of the West the acquisition of the Oregon country to the Union. As the acquisition of this country was the greatest expansion of our national domain and the only section secured to us by right of discovery, so too, this Centennial is the greatest undertaking of the people. In keeping with the confident prophecy of her great and splendid future, the people of the Pacific West have united to prepare a fitting climax for her rapid evolution from pioneerdom.

Originally projected upon a modest scope, engineered carefully into reality and backed by hope and confidence, the Exposition expanded until it has reached the point where it takes an important place in the list of international exhibitions.

The results are now spread before you and the scene must arouse gratitude in the individual for the opportunity of sharing in the triumphs of this day and the proud consciousness that there is no fairer setting for an Exposition compactly presenting the best educational accomplishments of our civilization, and the advancement of science and the arts, crafts and industries.

The Pacific coast desires, through the medium of this Exposition, to illustrate to the world its realistic progress, its advantages for home-building and the abundant rewards held out for industrious effort in almost any pursuit. For the first time an effort has been made to gather together an adequate display of the many products of the states on the Pacific Slope. The showing made, considering we are only emerging from, practically, the infancy of development, is one which, it is believed, entitles us to the admiration of the world. The State of Oregon, by its

President Goode, who was heartily applauded, was followed by Governor Chamberlain, who, after reviewing some of the things accomplished by the Lewis and Clark Exposition, welcomed the world to the Centennial celebration of that event. President Jefferson Myers, of the State Commission, was then introduced, and gave an account of the part the commission had taken in the making of the Exposition. He was followed by Mayor George H. Williams, of Portland, who was greeted with enthusiastic applause. Mayor Williams' address was an eloquent resume of the work of the pioneer in the up-building of the West, and a prophetic forecast of the great future ahead of it.

Senator Clarence D. Clark spoke for his colleagues on the Senate Committee. In a speech which showed oratory of no mean order, as well as careful and philosophical study of the history of the West, he reviewed the story of the progress, development and prospects of the region opened to mankind by the Lewis and Clark expedition.

"And all this pathfinding of a century ago," he said, "all that has followed in its wake; of settlement, of development, of these grand results, is but the embodiment of the ever onward march of the American spirit. As well try to resist the flow of the tide as to resist that forward movement. No power on earth can stop the one, no power on earth can check the other. At each step have been found those who, faint-hearted, challenged the wisdom of the advance; and who shivered with doubt as the Nation entered upon each stage of the upward career; but the passing years have fully justified every forward move.

"And today from this very spot our loved Nation, with a new light upon her brow and with renewed strength in her heart, faces the Orient, and, conscious of her own righteousness of purpose, accepts with unfaltering cour-



Opening Day on the Famous "Trail." Terraces and Grand Stairway, New York Building in Foreground to Left.

liberality, has added materially to the scope of the Exposition.

Brought here from foreign lands and far and near are magnificent displays for the edification and comparative deduction of everyone who takes an interest in his fellow man.

Among the thoughts that rise uppermost in acknowledging our debts of gratitude is the deep sense of obligation to the President of the United States who used the limits of official and diplomatic propriety to excite national and international interest in this event.

The people of the Pacific Coast are deeply appreciative of the recognition which their claims secured in Congress, making possible the magnificent display of the resources, activities and functions of the National Government.

I congratulate the official representatives of the various states and foreign governments upon their magnificent buildings and exhibits, and I bid you all a cordial welcome.

age and confidence the responsibilities there found; and with no thought of evading any duty or of retracing any step, with a firm and steadfast reliance upon that God who has been ever with her in peace and war, she presses forward to still greater and to juster ends."

Congressman J. A. Tawney, representing the House Committee of which he is chairman, paid particular attention to the material development of the West:

"A transformation such as this," he concluded, "wrought within so short a space of time, is indeed marvelous, and those who led the way, as well as those who followed and made it possible, deserve the highest praise, and to their memory we should dedicate a monument that will live

forever. In no country, under no government, by no people on earth, could this wonderful transformation have been wrought, save by the American pioneer and his successors, under the beneficent influences of American institutions, the inspiration of liberty and the Stars and Stripes.

"Here, then, on the spot where the first explorers and pioneers of this great section of our country ended their expedition and made their settlements, and thus concluded the march of American sovereignty across the continent, let us dedicate and open this Exposition in token of our profound gratitude and appreciation of the matchless achievements wrought in 1805 by Lewis and Clark and their heroic followers, who almost in the infancy of our National life, with eyes ever fixed on the 'pilot stars,' led us by the hand out into these fertile fields on the Pacific Slope, in which we wander and in which we prosper still."

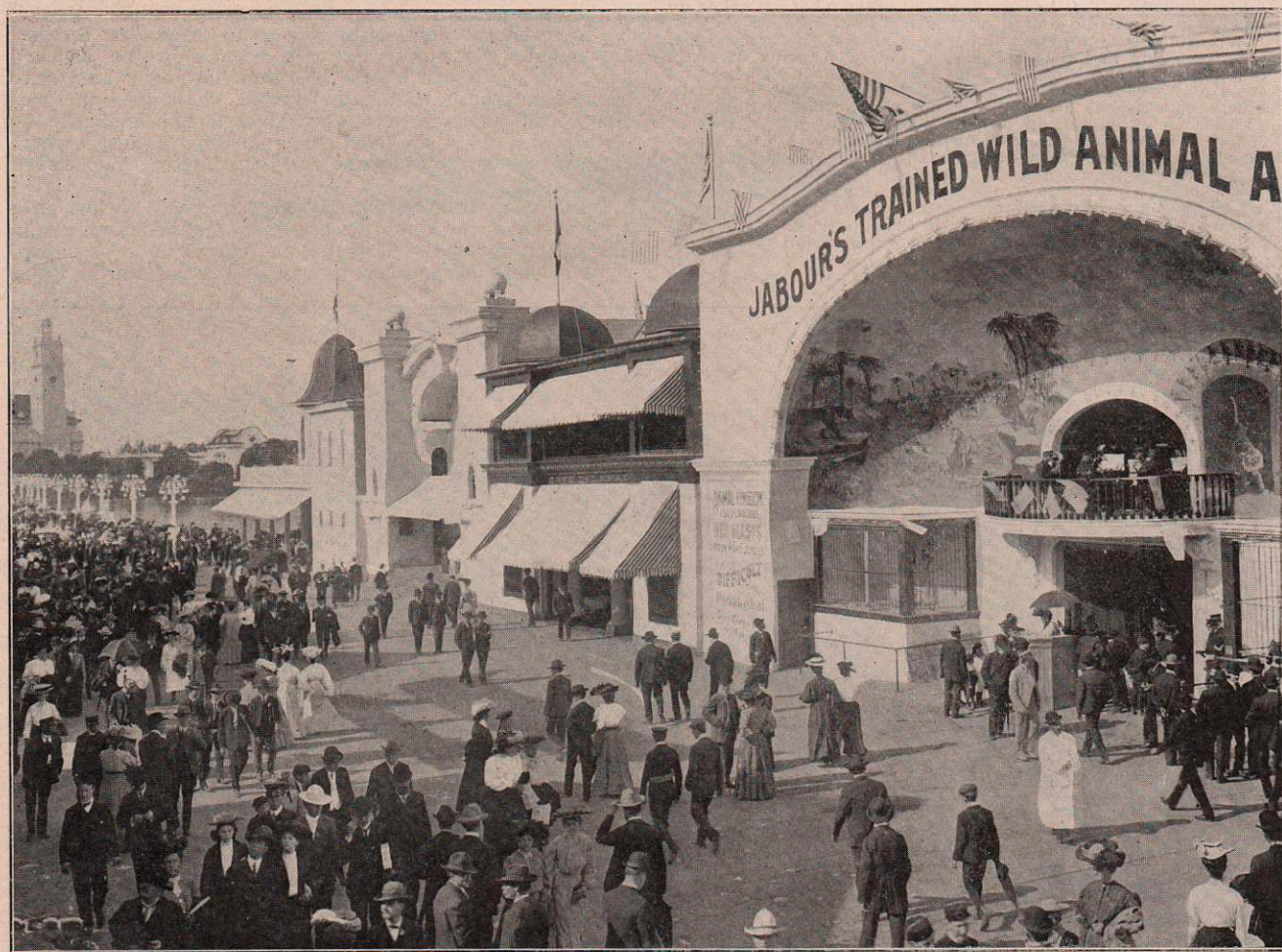
When Vice-President Fairbanks was introduced the audience welcomed him with a demonstration which showed both the respect due him as the representative of the President and as the Vice-President of the Nation, and

those who shall stand here at the close of the present half century? Yes, who will venture to foretell the measure of your up-building in the quarter of a century beyond the present hour?

"The future, indeed, is full of golden promise; and we have faith to believe that you and your children will possess and enjoy the rich inheritance of time and opportunity which are, of right, yours and theirs.

"You have made admirable display of the trophies of our progress and our civilization. No American can look upon what is here presented without increased admiration of his countrymen, and no foreigner who is sharing our hospitality can see this exhibit of our country's development without marveling at the resourcefulness and virility of the new people who have attained a giant's strength, but who seek to use it only in promoting the priceless arts of peace.

"The foundation of our highest and best development is not to be found in nature's illimitable wealth, but in the observance of the orderly processes of the law and the practice of those virtues which are the cornerstone of the



Opening Day on the Famous "Trail."

the personal popularity Mr. Fairbanks has attained with the American people. Mr. Fairbanks paid an eloquent tribute to the aims and meaning of the Exposition when he said:

"You have accomplished much since the first permanent settlement appeared upon the Coast. Within comparatively recent years, prosperous cities and villages have been built, railways have been constructed, industries created, schools, colleges and churches founded, and everywhere we observe the signs of thrift, progress and contentment. There is no seer with vision so penetrating that he can forecast the future possibilities of this people in all of the manifold avenues of human effort. Who would attempt to mirror the developments upon the Western Coast one hundred years hence? Who would dare to prophesy the transformation which will be witnessed by

home, and which are the strength of the state—its sure stay in the hour of strain and stress.

"We are assembled from remote neighborhoods, yet we are in close touch and sympathy. We are bound together in the everlasting bonds of National affection and National unity. Our Nation's honor is our common honor. Our Nation's glory is our common glory."

H. A. Taylor, First Assistant Secretary of the Treasury, and recently appointed Chairman of the Government Board, to succeed the late Wallace H. Hills, pointed out some features of the United States Government exhibit, and continued:

"No region of the country has made greater progress or has brighter prospects than the Pacific Coast. The growing trade of our new possessions in the East—and its possibilities are enormous—comes through your ports.

The great district of Alaska is mainly supplied from your fields and factories, sends its fish and furs to your markets, and pours its golden stream into the channels of your trade. The expansion of our territory has brought fresh blood and new life into the commercial system of the Pacific States. A dozen years ago no prophet would have predicted such a future as now opens before you. The logic of events, which can be thwarted by no eloquence and changed by no argument, has brought you new and boundless opportunities. This Exposition is one of the evidences that they are to be wisely improved."

At this juncture Speaker J. G. Cannon was asked to speak, but he refused to keep the President, who was ready in the East Room of the White House, to touch the button which would signal that the Exposition was open, waiting longer. Accordingly the message was sent by President Goode that the Exposition was ready to be opened, and soon the answering signal came, whereupon President Goode declared the Exposition open.

Mr. Cannon then came to the front a second time. The ovation tendered him was a proof of his popularity with the people of the Northwest. Mr. Cannon revealed some of the inner workings of the making of an exposition when he said:

"Well, you have got your Exposition, and I am glad to see it. So far as the Government appropriation for it is concerned, I know a little about it. (Laughter.) But you are entitled to a great deal of credit, and friend Tawney is entitled to credit, too, and to more credit than any other member of the Congress, because he worked hard for you people. But, do you know to what you are more indebted than to anything else? It is the delegation which was headed by Mr. Scott and which created such a favorable sentiment toward the undertaking. After several conferences about the Exposition appropriation and while talking with the committee, I said: 'Yes, Tawney, when you stand up, I guess I will have to recognize you, and I feel sure that the House will pass the bill on its merits. In any event, it is a good deal easier to let Scott have his way than it is to fight him.' And that's the whole story."

While Mr. Cannon was addressing the people the battery on the peninsula began the centennial salute of 100 guns. This continued until after the exercises had been closed by a benediction pronounced by Archbishop Alexander Christie, Roman Catholic bishop of the archdiocese of Oregon.

The speakers and guests then repaired to the New York building, where a buffet luncheon was served. The troops were reviewed by the grand marshal before being dismissed. The crowd, after watching them for a time, scattered among the various buildings, and the opening ceremonies were over.



"TRAIL" MANAGERS' RESOLUTION

The following cordial resolutions of the "Trail" Amusement Association were passed and forwarded to the office of President Goode:

Whereas, The Trail Amusement Association has been duly organized this ninth day of May, 1905,

And Whereas, the success of the Lewis and Clark Exposition is synonymous with the success of the members of this Association, both individually and collectively, and,

Whereas, this Association appreciates the splendid efforts of the management of the Exposition in creating so beautiful an Exposition,

Be It Resolved, That this Association extends its congratulations to said management, and, further,

Resolved, That this Association and its individual members do hereby extend to said management the firm assurance of their urgent desire and intent to co-operate with the Exposition government in every way tending toward success. And it is further

Resolved, That the Secretary mail copies hereof to the officers of the Exposition.

GEORGE E. AMES,
Secretary.

ED. M. BAYLISS,
President.



STOP-OVERS ON EXCURSION TICKETS

The following arrangement for stop-overs on all one-way and round-trip tickets reading by way of Portland, Oregon, has been adopted by transcontinental lines during the progress of the Lewis and Clark Centennial Exposition.

Stop-over of ten days will be allowed at Portland on all one-way and round-trip tickets reading through Portland to points beyond, if presented within original limit. Tickets must be deposited in T-C. P. A. Joint Agency, Union Sta-

tion, Portland, within 24 hours after arrival of passengers in Portland, and a deposit fee of 50 cents paid at time of deposit. On date journey is resumed, which must be within ten days from date of deposit, upon presentation by original purchaser of identification certificate, an extension pasteur will be attached to the ticket extending the same to the regular one way continuous passage limit from Portland to destination.



WASHINGTON DEDICATES BUILDING

The magnificent palace occupying a conspicuous spot in Centennial Park, dedicated to the enterprising State of Washington, received its christening June 2. A distinguished assemblage was present. High praise was heard from all sides for the magnificent structure which the Evergreen State has erected here within a brief period. The State Commissioners were not a little proud of the fact that, notwithstanding some handicaps in the way, they were fully ready for the opening. At the ball which followed the dedication, in the evening, there was a gay assemblage of Washington people present. Surrounding the reserve seat section, which began at the foot of the east stairway, at the top of which the speakers stood, the cadets of the Washington college, uniformed in gray and gold, were drawn up in solid ranks. Occupying the stand were the Vice-President, Mrs. Fairbanks and other members of the party, besides President Goode and Washington State officials. The cadet band played.

Dr. J. J. Jones, president of the State Commission, called the assemblage to order and in a few words tendered the state building to the Governor, who said in part:

"While art, music, education, religion, mechanical genius and modern inventive skill are presented here for the entertainment and instruction of those who visit within the gates of this Exposition, we are proud to invite our Eastern kinsmen to view exhibits not made with human hands within the confines of our states, placed there by the God of creation."

Vice-President Fairbanks spoke eloquently of the occasion. Mr. Fairbanks urged the virtue of one state being proud of its neighbors. All that has been done on the Pacific Slope thus far, he said, is but a magnificent beginning. He expressed his pleasure at being associated with the opening of the Exposition and hoped that all present would live to see the day when there would be no citizens of Oregon, Washington, California, or Indiana, but all would be citizens of one great republic.



WORLD'S CHAMPIONSHIP ATHLETICS

In connection with other prominent features of the exposition, are the World's Athletic Championships; these championships in athletics covering as great a field in the athletic line as did the program of the St. Louis Exposition sports. In point of variance, it really surpasses that of the St. Louis calendar of games, having more novelties throughout, with not so many days included for each event, thereby lessening the drag which is the habitual negligence or the games committee of almost every athletic meet of prominence.

There are very few people who can realize the importance and the immense amount of work connected with the executive and active part of an athletic program.

The management of the Lewis and Clark world's championship events is being undertaken by the Multnomah Amateur Athletic Club, with Mr. H. W. Kerrigan chairman of the athletic committee in charge, and manager of athletics for the exposition proper, with as many as thirty-one subcommittees in conjunction with the general committee. Besides the general committee, which is made up of men versed in all the lines of amateur Athletics, H. W. Kerrigan, chairman; H. H. Herdman, Ben Holladay, F. E. Watkins, George McMillan, Robt. H. Krohn, and W. H. Chapin, there is the following committees, and their chairmen:

Interscholastic baseball and relay committee—Hugh Boyd, chairman.

Boxing, gymnastic and wrestling committee—Edgar Frank, chairman.

Public school games committee—Frank Lonergan, chairman.

Intercollegiate track and field committee—Frank Loneragan, chairman.

Golf committee—Chester G. Murphy, chairman.

Handball committee—T. M. Dunne, chairman.

North Pacific Amateur Athletic Association—H. H. Herdman, chairman.

Fencing committee—Major G. C. Von Egloffstein, chairman.

La crosse committee—W. R. Honeyman, chairman.

Y. M. C. A. committee—O. M. Babbitt, chairman.

Pacific Amateur Athletic Association—Herbert Hauser, chairman.

Japanese field day committee—M. Hayakawa, chairman.

Aquatic—Will F. Morton, chairman.

Regatta committee—R. C. Hart, chairman.

Automobile committee—Ben Holladay, chairman.

Lewis and Clark national championship committee—James E. Sullivan, chairman.

Amateur baseball committee—G. G. Hart, chairman.

Navy sports—H. M. Montgomery, chairman.

Professional events—R. M. Townsend, chairman.

Indian sports committee—W. P. Campbell, chairman.

Fly casting committee—Albert E. Gebhardt, chairman.

Soldiers field day committee—Lieut. Harry E. Mitchell, chairman.

Cricket committee—R. Rylance, chairman.

Basket ball committee—Chas. D. Brandon, chairman.

Association football committee—R. A. Stewart, chairman.

Yachting committee—H. H. Hoyt, chairman.

Turn Verein committee—Henry Hanno, chairman.

Grounds committee—C. E. McDonald, chairman.

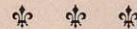
Multnomah Club reception and accommodation committee—Brandt H. Wickersham, chairman.

University Alumni reception committee—F. Branch Riley, chairman.

This program of world's championship contests, covering the whole field in the athletic calendar, with a few native and foreign pastimes added, is as versatile a program as has ever been attempted in athletics. There will be baseball for preparatory schools, and for older organizations. There will be individual all-around gymnastic competition, boxing championships, open to all. Public school games, intercollegiate championship track and field open to all college teams and college athletes, and relay also open to all colleges; golf championships open to all golf clubs in the United States, British Columbia and Canada; five-mile run championship, club swinging, kicking football and rope climbing, open to all athletic organizations; handball championship—hard and soft ball—open. A meet made up of five clubs to decide the club championship on track and field in the Northwest will also be held. Fencing, long dive, high dive, standing broad jump, and standing high jump championship open to all organizations of the A. A. U. and affiliated associations. The yacht races, open to two classes, and governed by rules of the same. An ideal lake will be the course of the races, situated in the center of the ground. There will be more track and field events, handicap, open to all amateur organizations, also of the A. A. U. and Intercollegiate Associations, both as individual and team. A special lacrosse championship will be played between the two winning teams in the Northwest series. Y. M. C. A. athletics will take up from three to four days and will be open to all affiliated Y. M. C. A.'s. And another novel field day will be the Japanese day of Japanese and American sports, to see how the little brown man compares with the American in his ability to compete on track and field. These events will be confined to the Japanese only. Then comes the swimming championship contest, open to all, and water polo, to last about a week. Boating on Guild's Lake and the Willamette River will also play a prominent part in the exposition sports. Canoe races—both single and double—and single, double and four-oared scull races. There will also be held the Northwest Regatta and the open regatta, the latter open to all amateur rowing associations.

Then to take up the athletic program on land again, will be the tennis tournaments, the International and the Lewis and Clark Oregon State Tournament, the latter open to all tennis associations. Next comes a whole week of track and field athletics. First, the Pacific Coast championship, open to all clubs of the Coast States of the A.

A. U. Second, the individual all-around championship of the United States, the Lewis and Clark National championship, open to amateur organizations of the world. The last two contests open to the world's champions on track and field. Automobile tests will interest all enthusiasts and owners. Teams of amateur baseball will also be included, open to all ball teams of good standing. Navy sports will attract a great deal of attention from boats in and about Portland during the fair, and handicap swimming events, open to all amateurs. Then a special day of professional events and horse races. Another day which will attract considerable attention among our Eastern visitors will be the Indian day of sports and American games, open to all Indians and Indian schools throughout the United States. Still another feature to take up the time of the sportsmen will be the fly casting for both novice and open classes. Log-rolling contests, Indian canoe races, up-set races in Peterboroughs, and all kinds of aquatic sports. A regular soldiers' day, on track and field, including bayonet races, saddle race, and all events connected with the life of a regular. Cricket championship, open to all cricket clubs in and about the United States, and a day for Multnomah, consisting of drills and calisthenics, finishing with a track and field meet, open to all athletic organizations of the A. A. U. Wrestling will then take hold for four days, all weights, open to all colleges and clubs of the A. A. U. The lacrosse championship, open to all; basket ball championship, open. A day for Caledonians in games and track and field events of all kinds. Also the association game of football, open to all teams in good standing, and to finish the program of athletic entertainment will be the American game of football, two days for interscholastic, two days for colleges, and two days for club.



MR. GRISSEN'S POEM ON OREGON

From a friend of the editor's, Mr. Charles Grissen, of McMinnville, otherwise, the "Muriel Gray" of many newspaper columns of the Pacific Northwest, has come an historical poem commemorative of the centenary anniversary of the exploration of Oregon. The brochure is between elaborate covers and the quality of its get-up leads the reader to express the hope that, eventually, it shall find its place in a more permanent event. The book is tastefully embellished with a series of suitable photographs and drawings, the former being distinctively the Indian photography of Major Lee Morehouse of Pendleton, than whom there is no more capable camera artist in the country. Mr. Grissen has found in the theme, "The Birth of Oregon—the Lewis and Clark 100th Anniversary," inspiration of the kind that calls for the highest form of poetic imagery. For those who love to dwell upon the nobility of the task accomplished by Lewis and Clark, this little contribution to the literature of the state will be most welcome.

Until there sailed a ship at last,
Sailed on and on, sailed on and past,
The gates of the Oregon.

It is then related how a majestic spirit arose in the unknown West whose light was kenmed by the Great Father. The explorers, guided by Sacajawea are despatched to spy out the land of mystery.

There are many pretty and striking lines in the poem:
The veil from the mystery is lifted, the face of the West is revealed!
The Pathfinder's task is completed—the fate of the redman is sealed!
Round the fireside the story's repeated of the West and its wonderful things,
While discontent eagerly listens and adventure is pluming his wings,
The plough is abandoned; forsaken the forge and the shop and the mill,
The strong, the bold, the tender, impelled by the siren unrest
Followed the westward trail undaunted, with oxen and schooner, until
A continent's won and peopled by the red-shirted men of the West.

* * * * *
Now grows the grass upon the Indian's trail
Where once he chased the deer, wave fields of grain;
The land-marks of his day know him no more.
The solemn forests, the valleys and the plains
Are peopled by alien race, that, like
The Roman hosts of old, sweep all aside
In their resistless conquest for dominion!
'Tis Destiny! A cycles' repetition!
The weaker one must yield!

THE LEWIS AND CLARK JOURNAL

THE OFFICIAL BULLETIN OF THE LEWIS AND CLARK CENTENNIAL EXPOSITION

ISSUED MONTHLY BY

The Lewis and Clark Publishing Company

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J. D. M. ABBOTT, Manager

Edited by D. CURTIS FREEMAN

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Vol. III

Portland, Ore., June, 1905

No. 6

"RESTFUL RECREATION RESORTS"

This is the title of a beautifully illustrated and charmingly written brochure just issued by Rinaldo M. Hall, advertising manager of the Oregon Railroad & Navigation Company. It treats with accuracy upon the many scenic attractions in and around Portland and throughout the Northwest. Every visitor to the Lewis and Clark Exposition should have a copy of the little booklet, as it will make a handsome souvenir, and will be given without charge to anyone calling at any of the offices of the O. R. & N.

Following is an extract which shows the way Mr. Hall describes "Portland the Rose City":

Encompassed in the distance by a magnificent and imperishable art gallery of verdureclad and lofty mountains, Portland, the metropolis and pride of the Pacific Northwest, is most beautifully situated on both banks of the Willamette River, twelve miles above its confluence with the Columbia. No city enjoys greater charms of climate, and rightly has it been called "the Rose City," for nowhere do more perfect beauties grow. From almost every yard sweet fragrance is wafted to the breeze from rose hedges and gardens, the beautiful La France and other varieties that require the greatest skill and care to do even moderately well in other favored localities, growing to perfection for the dweller in the humble cottage as well as those in the palaces.

And the healthfulness of the city is as remarkable as the scenery in and around it is beautiful. Its mild and equable climate, wholesome water supply, coming from the everlasting glaciers of Mount Hood, piped for a distance of over thirty miles, always soft, cool, clear as crystal and unsurpassable as to purity; and its improved sanitary systems are factors to which is due the phenomenal death rate—about 9.1 to the thousand, while that of Denver is 18.6, Chicago 16, Cleveland 17, Cincinnati 19, Washington, D. C., 23, and Portland, Me., 22. The city is well built and

metropolitan in appearance. With miles and miles of well-paved and well-lighted streets, 200 miles of electric street railway, splendid public buildings, mercantile blocks and elegant residences, it is in every respect an Eastern city, having a population of 135,000.

Visitors to the City of Portland will find many points of interest quickly and cheaply reached by street car from the business center, among which are—

Lewis and Clark Exposition Grounds—Northwest part of city, at foot of Willamette Heights.

City Park—West of the heart of the city, among the high hills, commanding a fine view; has beautiful walks and drives, flower beds and shade trees; interesting collection of wild animals and birds.

River View Cemetery—Four miles south of the city. Reached by a delightful drive or car ride along the river and foothills.

Portland Heights—Southwestern part of the city. From here can be had an unobstructed view of Portland and its surroundings to the north, east and south, including the Columbia River and five snow-capped mountain peaks in the Cascade Range. Finest scenic car ride in entire West.

Mount Tabor—Four miles from the center of the city, reached after an interesting car ride through residence district and suburbs, and affording a good view of city and mountains.

Willamette Heights—A beautiful residence section on the hills in the northwest part of the city.

Riverside Driveway—A beautiful six-mile driveway skirting the foothills along the river bank in a southerly direction.

Oregon City and Willamette Falls—Twelve miles south of Portland; one of the oldest settlements in the state, with a population of about 5000. Here the Willamette, about a third of a mile wide, plunges over rocks forty feet high, furnishing water power for many large factories, including electric light plants, paper mills, woolen mills, flour mills, etc. Reached by car and steamer.

Vancouver and Fort Vancouver, Wash.—Situated on the north side of the Columbia, distant from Portland six miles by trolley line and ferry and fourteen miles by river. Fort Vancouver, the largest army post in the Northwest, is located at Vancouver, and it is claimed to be the most healthful and picturesque barracks in the entire United States of America.



PORTLAND LUMBER COMPANY.

The mills of this company, located at the foot of Lincoln Street, are modernly equipped and have a daily output capacity of 250,000 feet, and last year the company manufactured more than 100,000,000 feet of fir and spruce lumber, produced in building dimensions of standard grades and sizes, besides vast quantities of lath, which are specialties of the concern's output, in addition to which they make a specialty of sawing local and Eastern bills to order, and the outputting of long timbers to meet certain specifications.

The company is incorporated under Oregon laws with a large paid-up capital. G. K. Wentworth, of Chicago, Ill., is president; Loyd J. Wentworth, vice-president and manager; O. J. Evensen, secretary, and Jay S. Hamilton, treasurer. The concern holds membership in the Portland Chamber of Commerce and the Manufacturers' Association.

HOLLADAY'S ADDITION

The geographical CENTER of Portland.

The most DESIRABLE and only exclusive residence district in the city.

A level plateau, well drained, 150 feet above river.

Commands a fine view of the City, the river, Mt. Hood, Mt. St. Helens, Mt. Adams and surrounding country.

It is very accessible and within easy walking distance of the business district.

Has one hour more SUNLIGHT than over the river.

Has improved streets, gas, electric lights, water mains, trolley lines and sewers.

Lots sold on advantageous terms to home-builders.

Seeing is believing. Locate your home where it will be a comfort and a joy and an investment that is certain to enhance in value.

THE OREGON REAL ESTATE CO.

88½ THIRD STREET, ROOM 4, PORTLAND, OREGON

Raymond, Pacific County, Washington

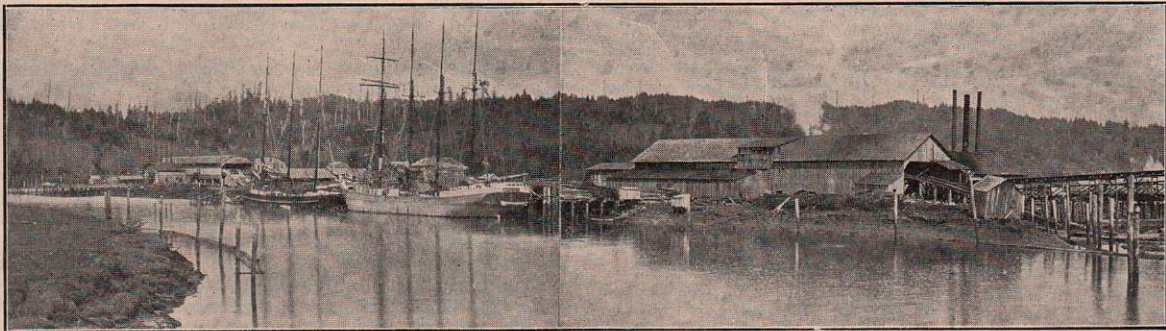
The main body of the townsite of Raymond lies on a large flat covering close to 700 acres of land, which is almost surrounded by two branches of the Willapa River—the main Willapa on the north and east and the South Fork on the west and south. The Northern Pacific Railroad traverses this flat from east to west, giving the best of railroad facilities. At no other point on the Pacific Coast can be found so many excellent sawmill and manufacturing sites, so close together and yet giving ample room for all.

There is over three and one-half miles of deep water frontage, every foot of which is available for manufacturing purposes, and no site is more than 2500 feet from the postoffice,—millsites containing from ten to twenty acres and having from 1500 to 3000 feet of water frontage.

excellent cattle range the year round, and can be obtained at surprisingly low prices. Several creameries and salmon canneries are in operation in the valley. The output of salmon amounts to about \$130,000 per year on the river. Fish and game offer good sport to those so inclined.

The timber supply is practically inexhaustible. The entire cut of all the mills in Pacific County up to two years ago did not exceed 150,000 feet per day, and at the present time the full capacity does not exceed 350,000 per day. The output on Gray's Harbor is at least 2,250,000 per day with less available timber.

We have a better harbor and more varied resources than any other county in Southwest Washington, which are just beginning to be developed.



Portion of Harbor at Raymond.

Surrounding this flat on all sides are timbered hills which protect the harbor from windstorms. These hills slope gradually from the water and make ideal residence sites.

The climate is excellent, thermometer seldom or almost never going below 25 or above 90 degrees. The town has two graded schools, church, good general mercantile stores, and is the natural center of county roads converging from a large district, dotted with farms. The cost of living is low; a large amount of produce and fruit is raised by the

At the town of Raymond is found the ideal location for saw mills and other lumber manufacturing.

A large amount of fine maple, alder and cottonwood timber are to be found in this locality and furniture factories could not find a better opportunity.

The quality of the fir, spruce and cedar timber is unsurpassed, largely of old growth and cuts a higher per cent of clear lumber than any found elsewhere in the State.

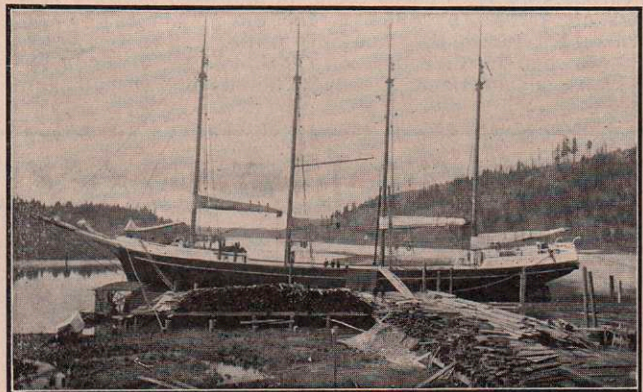
Raymond is only fifteen miles from the ocean, and some of the most popular beach resorts frequented by Portland and Eastern people are within two or three hours' journey.

Willapa harbor is one of the finest natural harbors on the coast, no money or work having ever been expended upon it. Vessels carrying 1,250,000 feet of lumber have taken cargoes at Raymond, and found ample water in river and harbor and at the entrance.



South Fork Falls, near Raymond.

valley farmers, insuring a good supply at reasonable prices. General farming and dairying are carried on extensively and successfully in the Willapa Valley. Lying to the East and South of Raymond is a large area of excellent farming land, the bottom and tidelands showing remarkable fertility, the bench and hill lands are fine orchard and grazing lands, and the logged off land, burned and seeded, makes



Four-Master Taking On Lumber.

Raymond has a good pressure water system, with eight inch main from good mountain streams piped through the town and affording means for good fire protection. An electric light plant is under construction.

Calendar of Fixed Events and Convention Dates

- June 1—Opening Ceremonies, Innes Band, Washington Agricultural College Cadet Corps.
 June 2—Innes Band, Washington Agricultural College Cadet Corps.
 June 3—Innes Band, Washington Agricultural College Cadet Corps.
 June 4—Innes Band, Washington Agricultural College Cadet Corps, Oratorio in Auditorium.
 June 5—Innes Band, Transcontinental Passenger Association, Interscholastic Baseball Championship, Salem and Dallas Day.
 June 6—Innes Band, Transcontinental Passenger Association, Individual Gymnastic Championship, Eugene and Cottage Grove Day.



A Winding Trail Amongst the Dogwoods.

- June 7—Innes Band, Transcontinental Passenger Association, Individual Gymnastic Championship, Pendleton and Heppner Day.
 June 8—Innes Band, Transcontinental Passenger Association, Boxing Championships, The Dalles, Prineville and Moro Day.
 June 9—Innes Band, United Commercial Travelers' Convention, Odd Fellows' Day, Public School Games, Oregon City and McMinnville Day.
 June 10—Innes Band, Travelling Men's Day, Astoria and Hillsboro Day, Handicap Track and Field Events.
 June 11—Innes Band, Sunday Service in Auditorium.
 June 12—Innes Band, California Promotion Committee Day, Interscholastic Relay Races, Albany and Corvallis Day.
 June 13—Innes Band, Dedication of California Building, Interscholastic Relay Races, LaGrande and Union Day.
 June 14—Innes Band, Daughters of American Revolution Day, Flag Day, Ashland, Medford and Jacksonville Day.
 June 15—Innes Band, Oregon Agricultural College Cadet Corps, Dedication of Oregon State Building, Grants Pass Day.
 June 16—Innes Band, Oregon Agricultural College Cadet Corps, Pioneer Day, Knights of Columbus Day, Intercollegiate Championship Track and Field Events, Relay Races, Roseburg Day.
 June 17—Innes Band, Oregon Agricultural College Cadet Corps, Nebraska Lumbermen, Massachusetts Day, Intercollegiate Track and Field Events, Relay Races, Baker City and Sumpter Day.
 June 18—Innes Band, Nebraska Lumbermen, Oregon Agricultural College Cadet Corps, Sunday Service in Auditorium.
 June 19—Innes Band, Nebraska Lumbermen, Oregon Agricultural College Cadet Corps, Lewis and Clark Pacific Coast Golf Championship, Lewis and Clark Five-Mile Run Championship, Rope Climbing, Club Swinging, Kicking, Football, Olympia, South Bend and Kalama Day.
 June 20—Innes Band, Pacific Coast Electrical Transmission Association Convention, Oregon Agricultural College Cadet Corps, West Virginia Day, Lewis and Clark Pacific Coast Golf Championship, Spokane Day.
 June 21—Pacific Coast Electrical Transmission Association Convention, Oregon Agricultural College Cadet Corps, Lewis and Clark Pacific Golf Championship, Everett, Snohomish and Bellingham Day.
 June 22—Innes Band, National Good Roads Association Convention, Oregon Agricultural College Cadet Corps, Lewis and Clark Pacific Coast Golf Championship, Republic, Northport and Colville Day.
 June 23—Innes Band, G. A. R. Day, Oregon Agricultural College Cadet Corps, National Good Roads Association Convention, Lewis and Clark Pacific Coast Golf Championship, Port Townsend, Port Angeles and Anacortes Day.
 June 24—Innes Band, Oregon Agricultural College Cadet Corps, Lewis and Clark Pacific Coast Golf Championship, National Good Roads Day, Tacoma Day.
 June 25—Innes Band, Oregon Agricultural College Cadet Corps, Sunday Service in Auditorium.
 June 26—Innes Band, Handball Championship, Yacht Races, National Editorial Association Day, Aberdeen, Hoquiam, Montesano and Cosmopolis Day.
 June 27—Innes Band, W. C. T. U. Conferences, Handball Championship, Yacht Races, Walla Walla, Pomeroy and Goldendale Day.
 June 28—Innes Band, W. C. T. U. Conferences, Handball Championship, Yacht Races, North Yakima, Roslyn and Ellensburg Day.
 June 29—Liberati's Band, Women's Suffrage Convention, Handball Championship, Yacht Races, Dayton, Colfax and Pullman Day.
 June 30—Liberati's Band, Women's Suffrage Convention, Women's Day, Handball Championship, Yacht Races, Vancouver, Chehalis and Centralia Day.
 July 1—Liberati's Band, Woman Suffrage Convention, Dominion of Canada Day, Handball Championship, Yacht Races, Seattle Day.
 July 2—Liberati's Band, Woman Suffrage Convention, American Library Association Convention, Oratorio in Auditorium.
 July 3—Liberati's Band, Woman Suffrage Convention, American Library Association Convention, North Pacific Track and Field Championship, British Columbia Week, Boise City Day.
 July 4—Liberati's Band, Woman Suffrage Convention, American Library Association Convention, North Pacific Track and Field Championship, British Columbia Week, Weiser Day.
 July 5—Liberati's Band, Woman Suffrage Convention, American Library Association Convention, Connecticut Day, British Columbia Week, American Boy Day, Fencing Championship, Scientific Congress, Pocatello Day.
 July 6—Liberati's Band, American Library Association Convention, Red Men's and Sacajawea Day, British Columbia Week, Scientific Congress, Wallace Day.
 July 7—Liberati's Band, American Library Association Convention, Diving and Jumping Championships, British Columbia Week, Scientific Congress, Moscow Day.
 July 8—Liberati's Band, American Library Association Convention, British Columbia Week, Scientific Congress, Lewiston Day.
 July 9—Liberati's Band, Sunday Service in Auditorium.
 July 10—Liberati's Band, Northwest Lacrosse Championship, National Food and Dairy Department Convention, Anaconda Day, Wyoming Day.
 July 11—Liberati's Band, American Medical Association Convention, Y. M. C. A. Athletics, National Food and Dairy Department Convention, Missoula Day.
 July 12—Liberati's Band, American Medical Association Convention, Y. M. C. A. Athletics, National Food and Dairy Department Convention, Great Falls Day.
 July 13—Liberati's Band, American Medical Association Convention, Y. M. C. A. Athletics, National Food and Dairy Department Convention, Pure Food Day, Bozeman and Billings Day.
 July 14—Liberati's Band, American Medical Association Convention, National Food and Dairy Department Convention, Helena Day, Automobile Tests.

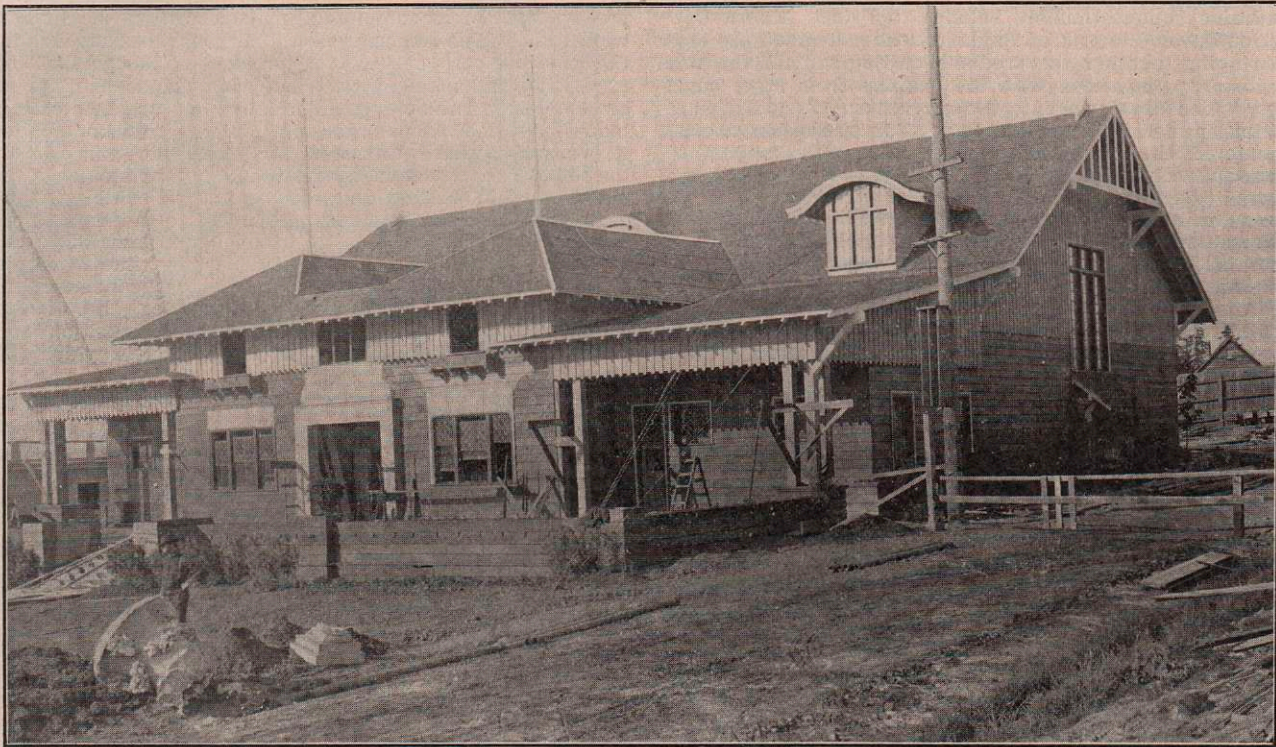
- July 15—Liberati's Band, Charities and Correction Convention, Anti-Cigarette League Convention, Butte Day, Automobile Tests.
- July 16—Liberati's Band, Charities and Correction Convention, Anti-Cigarette League Convention, Anti-Cigarette Day, Sunday Service in Auditorium.
- July 17—Liberati's Band, Charities and Correction Convention, Anti-Cigarette League Convention, Japanese Field Day, Tennis, Rock Springs Day.
- July 18—Liberati's Band, Swimming, Diving and Water Polo Championships, Tennis, Laramie Day, Charities and Correction Convention.
- July 19—Liberati's Band, Charities and Correction Convention, Swimming, Diving and Water Polo Championships, Tennis, Evanston Day.
- July 20—Liberati's Band, Charities and Correction Convention, Gamma Eta Kappa Convention, Swimming, Diving and Water Polo Championships, Tennis, Sheridan, Casper and New Castle Day.
- July 21—Liberati's Band, Charities and Correction Convention, Gamma Eta Kappa Convention, Nord Pacific Sangerbund, Swimming, Diving and Water Polo Championships, Tennis, Rawlins and Green River Day.
- Fresno, Modesto, Merced and Hayward Day, P. A. A. Championships.
- Aug. 2—Dierke's Band, All-around Individual Track and Field World's Championships, Santa Cruz, Watsonville, Salinas, Monterey and Pacific Grove Day.
- Aug. 3—Dierke's Band, All-around Individual Track and Field World's Championship, San Jose, Santa Clara, Los Catos and Palo Alto Day.
- Aug. 4—Dierke's Band, Lewis and Clark Track and Field World's Championship, Valejo, Napa, Benicia and Gilroy Day.
- Aug. 5—Dierke's Band, Lewis and Clark Track and Field World's Championship, Sacramento Day.
- Aug. 6—Dierke's Band, Sunday Service in Auditorium.
- Aug. 7—Dierke's Band, Amateur Baseball, Santa Rosa, Petaluma, Healdsburg, Ukiah and San Rafael Day.
- Aug. 8—Dierke's Band, Stockton, Grass Valley and Placerville Day.
- Aug. 9—Dierke's Band, Navy Sports, Michigan Day, Marysville, Chico, Oroville, Truckee and Colfax Day.
- Aug. 10—Dierke's Band, Navy Sports, Eureka, Redding, Red Bluff, Sissons and Dunsmuir Day.
- Aug. 11—Dierke's Band, Handicap Swimming Events, Oakland, Alameda and Berkeley Day.



Washington State Building.

- July 22—Liberati's Band, Charities and Correction Convention, Nord Pacific Sangerbund, Gamma Eta Kappa Convention, German Day, Swimming, Diving and Water Polo Championships, Tennis, Cheyenne Day.
- July 23—Liberati's Band, Nord Pacific Sangerbund, Sunday Service in Auditorium.
- July 24—Liberati's Band, Associated Fraternities Convention, Tennis, Turn Verein, San Diego, Santa Ana and Orange Day.
- July 25—Liberati's Band, Associated Fraternities Convention, Texas Day, North Pacific Regatta and Open Regatta, Tennis, Riverside, San Bernardino, Redlands and Colton Day.
- July 26—Liberati's Band, Associated Fraternities Convention, North Pacific Regatta and Open Regatta, Tennis, Pasadena, Santa Monica, Whittier and Redondo Day.
- July 27—Dierke's Band, Associated Fraternities Convention, North Pacific Regatta and Open Regatta, Tennis, Pomona, Monrovia, Azusa and Duarte Day.
- July 28—Dierke's Band, Associated Fraternities Convention, North Pacific Regatta and Open Regatta, Tennis, Santa Barbara, San Luis Obispo, Ventura and Paso Robles Day.
- July 29—Dierke's Band, Associated Fraternities Convention, Scandinavian Day, North Pacific Regatta and Open Regatta, Tennis, Los Angeles Day.
- July 30—Dierke's Band, Sunday Service in Auditorium.
- July 31—Dierke's Band, Tennis, Bakersfield, Visalia, Hanford and Tulare Day, P. A. A. Championships.
- Aug. 1—Dierke's Band, William Clark Day, Kentucky Day, Fresno, Modesto, Merced and Hayward Day, P. A. A. Championships.
- Aug. 12—Dierke's Band, Lewis Day, Handicap Swimming Events, San Francisco Day.
- Aug. 13—Dierke's Band, Sunday Service in Auditorium.
- Aug. 14—Dierke's Band, Tennessee Day, Civics Conference, Professional Events, Horse Races, Tonopah Day.
- Aug. 15—Dierke's Band, Civics Conference, Virginia City Day.
- Aug. 16—Dierke's Band, Transmississippi Congress, Civics Conference, Goldfield Day.
- Aug. 17—Dierke's Band, Trans-Mississippi Congress, Civics Conference, Missouri Day, Carson City Day.
- Aug. 18—Dierke's Band, Transmississippi Congress, Civics Conference, Arkansas Day.
- Aug. 19—Dierke's Band, Transmississippi Congress, Civics Conference, Reno Day.
- Aug. 20—Dierke's Band, Sunday Service in Auditorium.
- Aug. 21—Dierke's Band, National Irrigation Congress, Indian Affairs Conference, Indian Athletic Sports, Ogden Day.
- Aug. 22—Dierke's Band, National Irrigation Congress, Indian Affairs Conference, Logan Day.
- Aug. 23—Dierke's Band, National Irrigation Congress, Indian Affairs Conference, Fly-casting, Aquatics, Log-rolling Contests, Eureka and Brigham Day.
- Aug. 24—Hawaiian Band, National Irrigation Congress, Indian Affairs Conference, Fly-casting, Aquatics, Log-rolling Contests, Utah and Provo Day.
- Aug. 25—Hawaiian Band, Indian Affairs Conference, Springville and Park City Day.
- Aug. 26—Hawaiian Band, Firemen's Day, Indian Affairs Conference, Ramsay Day, Salt Lake City Day.

- Aug. 27—Hawaiian Band, Sunday Service in Auditorium, Norwegian Saengerfest.
 Aug. 28—Hawaiian Band, Lewis and Clark Horse Show, Educational Conference, Phoenix Day.
 Aug. 29—Hawaiian Band, Lewis and Clark Horse Show, Educational Conference, Prescott and Jerome Day.
 Aug. 30—Hawaiian Band, Lewis and Clark Horse Show, Educational Conference, Winslow and Flagstaff Day.
 Aug. 31—Hawaiian Band, Lewis and Clark Horse Show, Educational Conference, Globe, Thatcher, Solomonville and Pima Day.
 Sept. 1—Hawaiian Band, Lewis and Clark Horse Show, Educational Conference, Nogales, Yuma and Tombstone Day.
 Sept. 2—Hawaiian Band, Lewis and Clark Horse Show, Educational Conference, Tucson Day.
 Sept. 3—Hawaiian Band, Sunday Service in Auditorium.
 Sept. 4—Hawaiian Band, Letter Carriers' Association Convention, Photographers' Convention, Lewis and Clark Horse Show.
 Sept. 5—Hawaiian Band, Letter Carriers' Association Convention, Photographers' Convention, Lewis and Clark Horse Show.
 Sept. 6—Hawaiian Band, Letter Carriers' Association Convention, Photographers' Convention, Lewis and Clark Horse Show.
 Sept. 18—Ellery's Band, Oregon State Day, Wrestling Championship.
 Sept. 19—Ellery's Band, Temperance Congress, Independent Order of Good Templars' Day, Lewis and Clark Cattle and Sheep Show, Wrestling Championship.
 Sept. 20—Ellery's Band, Temperance Congress, W. C. T. U. Day, Lewis and Clark Cattle and Sheep Show, Wrestling Championships.
 Sept. 21—Ellery's Band, Temperance Congress, Women's Prohibition Clubs' Day, Lewis and Clark Cattle and Sheep Show, Wrestling Championship.
 Sept. 22—Ellery's Band, Temperance Congress, Anti-Saloon League Day, Lewis and Clark Cattle and Sheep Show, Lacrosse Championship.
 Sept. 23—Ellery's Band, Temperance Congress, National Prohibition Alliance Day, Lewis and Clark Cattle and Sheep Show, Lacrosse Championships.
 Sept. 24—Ellery's Band, Sunday Service in Auditorium.
 Sept. 25—Ellery's Band, Lewis and Clark Cattle and Sheep Show, Basketball Championships, Caledonian Games.
 Sept. 26—Ellery's Band, Lewis and Clark Cattle and Sheep Show, Basketball Championships, Caledonian Games.
 Sept. 27—Ellery's Band, Lewis and Clark Cattle and Sheep Show, Basketball Championships, Caledonian Games.



Idaho State Building.

- Sept. 7—Hawaiian Band, Letter Carriers' Association Convention, Photographers' Day, Lewis and Clark Horse Show, Idaho Day.
 Sept. 8—Hawaiian Band, Letter Carriers' Day, Photographers' Convention, Lewis and Clark Horse Show, Bible Students' Convention.
 Sept. 9—Hawaiian Band, Hoo Hoo Convention, Letter Carriers' Association Convention, Bible Students' Convention, Lumbermen's Day, California Day, Photographers' Convention.
 Sept. 10—Hawaiian Band, Oratorio in Auditorium, Bible Students' Convention.
 Sept. 11—Hawaiian Band, Letter Carriers' Association Convention, Masonic Veteran Association Convention, Governors' Week, Soldiers' Field Day.
 Sept. 12—Hawaiian Band, Governors' Week, Soldiers' Field Day, Pacific Coast Association of Fire Chiefs' Convention.
 Sept. 13—Hawaiian Band, Governors' Week, Cricket Championship, Pacific Coast Association of Fire Chiefs' Convention.
 Sept. 14—Hawaiian Band, Governors' Week, Cricket Championship, Pacific Coast Association of Fire Chiefs' Convention.
 Sept. 15—Hawaiian Band, Governors' Week, Cricket Championship, Pacific Coast Association of Fire Chiefs' Convention.
 Sept. 16—Hawaiian Band, Governors' Week, Multnomah Athletic Club Day of Sports, M. A. A. C. Track and Field Games, Portland Day.
 Sept. 17—Hawaiian Band, Sunday Service in Auditorium.
 Games.
 Sept. 28—Ellery's Band, Lewis and Clark Cattle and Sheep Show, Association Football.
 Sept. 29—Ellery's Band, Lewis and Clark Cattle and Sheep Show, Association Football.
 Sept. 30—Ellery's Band, Association Football.
 Oct. 1—Ellery's Band, Sunday Services in Auditorium.
 Oct. 2—Ellery's Band, Interscholastic College and Club Football.
 Oct. 3—Ellery's Band, Whitman Day, Interscholastic College and Club Football.
 Oct. 4—Ellery's Band, Pennsylvania Day, Interscholastic College and Club Football.
 Oct. 5—Ellery's Band, Interscholastic College and Club Football.
 Oct. 6—Ellery's Band, Interscholastic College and Club Football.
 Oct. 7—Ellery's Band, Interscholastic College and Club Football.
 Oct. 8—Ellery's Band, Sunday in Auditorium.
 Oct. 9—Ellery's Band.
 Oct. 10—Ellery's Band, Oregon Knights of Pythias Convention.
 Oct. 11—Ellery's Band, Pythian Day.
 Oct. 12—Ellery's Band.
 Oct. 13—Ellery's Band.
 Oct. 14—Ellery's Band.
 Oct. 15—Ellery's Band, Oratorio in Auditorium.

Modern Expositions Commercially Successful

By HENRY E. DOSCH, Director of Exhibits

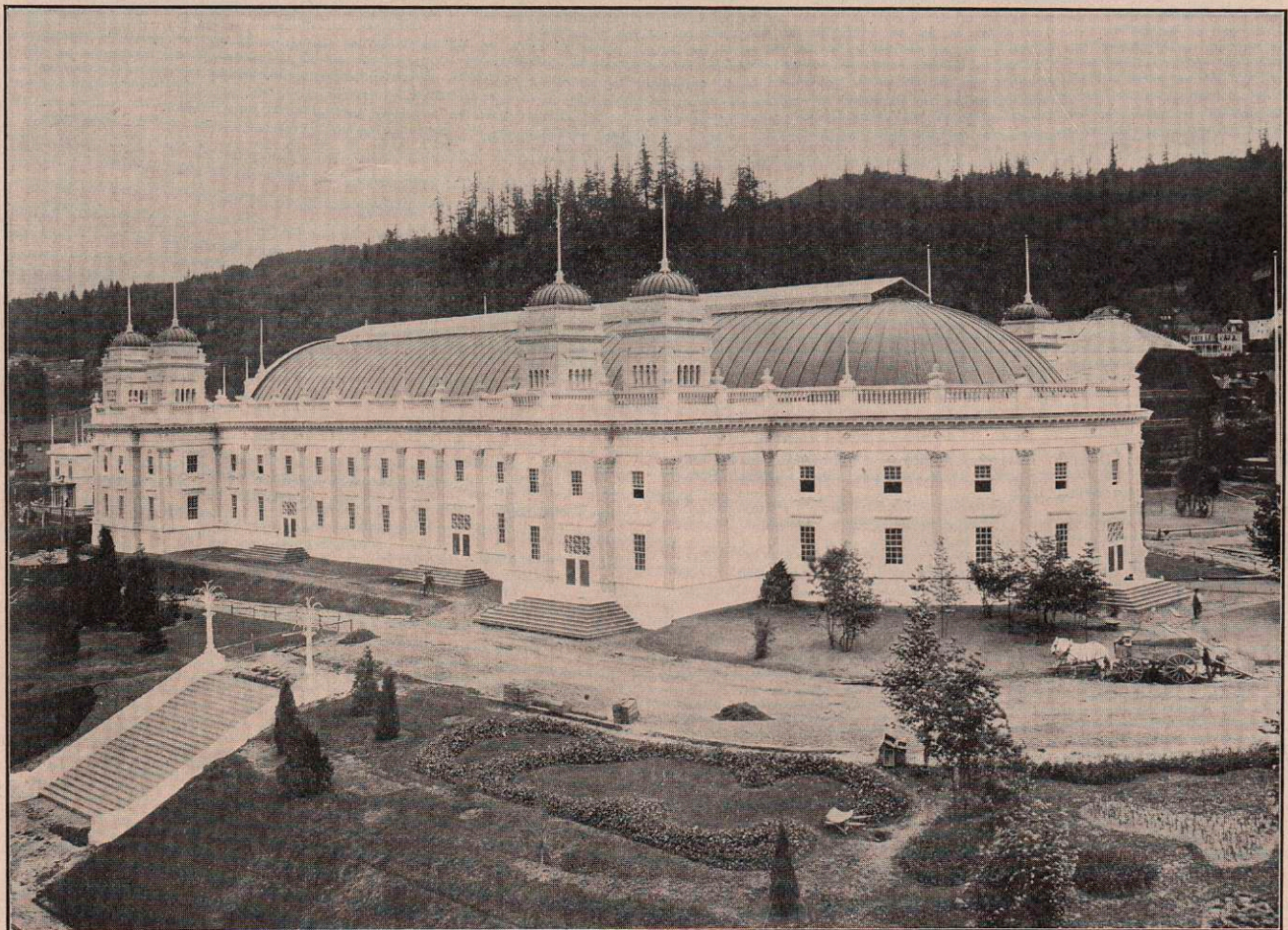


EMERSON said, "Nothing great was ever achieved without enthusiasm."

Ruskin said, "The law of nature is, that a certain quantity of work is necessary to produce a certain quantity of good of any kind whatever. If you want knowledge, you must toil for it; if food, you must toil for it; and if pleasure, you must toil for it."

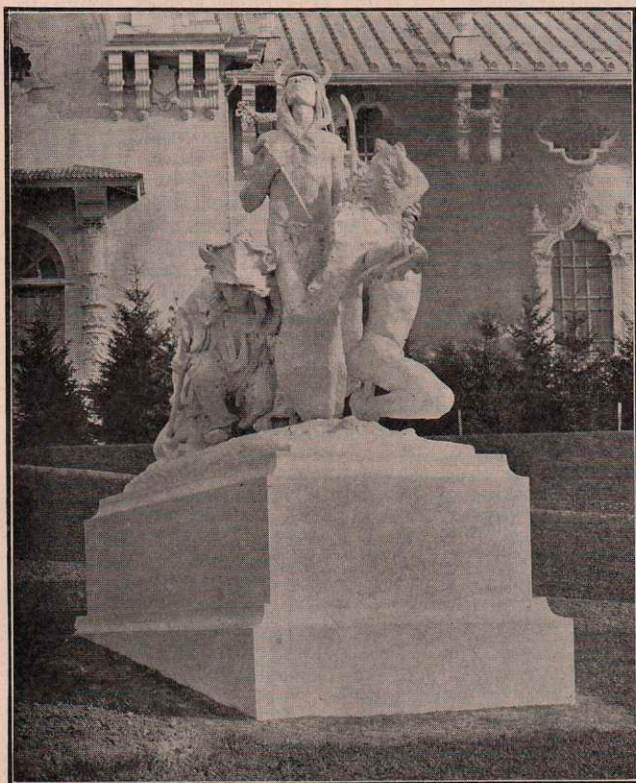
The development from exhibitions to expositions has been slow, but natural, and in keeping with the progress of the world at large. The reasons are not far to seek; the growing expense involved on the one hand and lack of transportation facilities for both commercial commodities and peoples on the other. The honor of inaugurating exhibitions unquestionably belongs to Prince Albert, Consort of Queen Victoria of England, who conceived the idea of bringing together the products of England for the sole purpose of comparison with the exhibits from other countries, which developed into the magnificent Crystal Palace Exhibition, held in London in 1852. This exhibition, at first considered chimerical and almost impossible, proved so successful commercially to England, that it was the wonder and talk for many years thereafter. Then followed the great Exhibition of Vienna in 1873, followed in turn by our own Centennial Exposition of Philadelphia in 1876; then Paris in 1878 and again in 1889; Chicago Columbian Exposition, 1893; Omaha Trans-Mississippi Exposition, 1898; Pan-American Exposition at Buffalo, 1901; St. Louis Louisiana Purchase Exposition, 1904, which brings us up to the Lewis and Clark Centennial Exposition of the present day;

besides the many smaller expositions of New York, New Orleans, Nashville, Atlanta and Charleston in America, and those held in England, Australia, Tasmania, New Zealand and recently in Japan, all of which have been successful commercially, and of great benefit to the cities and countries in which they were held. You will please note that at first they were called Exhibition, which developed gradually into exposition, the term applied at the present day. While both names practically signify the same thing, yet there is one very noticeable difference, that at the earlier Exhibitions no goods, wares or art products were offered for sale, as at the present modern Exposition, which has developed to such proportions that exhibitors now only consider the pecuniary benefit accruing to them, which produced the great commercial mart, known as the Modern exposition. This commercialism is so pronounced that the greatest care has to be exercised on the part of the exposition management to select such choice exhibits as are not only valuable commercially, but are interesting, instructive and educational, particularly true to smaller Expositions, where the area for exhibition purposes is limited. The tendency is to spread out and enlarge, to accept all kinds of exhibits and so called exhibits, often only because they are money producers to the Exposition, especially at a time when the exchequer is low, and great demands for funds are made. Then is the time to take a firm stand and call a halt; to yield is to cheapen the entire project, and lowers, if not eliminates, the dignity which should characterize a Centennial Exposition and afterwards acts detrimentally to the section in which the



Oriental Exhibits Building.

exposition is held, and produces the very opposite effect for which the exposition was called into life.



Statue of the Buffalo Dance.

President McKinley, in his last speech at Buffalo said, "Expositions are the time-keepers of progress," to which he might have added also, the mile-stones, that mark the epochs of our civilization and advancement in commerce, industry, science, education and civic and racial development.

Here the question so often asked, "Don't you think we have too many exposition and people are tired of them," comes in. No! emphatically, no! Based upon my Exposition experience, which extends over fifteen years, I am firmly of the opinion that we should have an exposition every two years in some part of the United States, or in a foreign country, if for no other reason than to bring our people together and get acquainted with each other, their ideas, their needs, their aspirations, and without the desire to repeat myself, may I be allowed to reiterate what I said at Buffalo, that if the great expositions held in our common country within the last fifteen years had taken place before 1860, the war of 1861 to 1865 would have been impossible.

True, there is a limit to everything, even human endurance. An exposition may become too large and unwieldy, hence the scope should be limited by the resources and environments of the state in which the exposition is to be held, whether national or international, and, judging from the exposition planned for the near future, my opinion seems to have the endorsement of the present age, for besides the exposition to be held in our city, there is an international exposition to open on May 1st at Liege, Belgium; two others are now being brought together for next year, one at New Zealand and the other at Milan, Italy, to be followed by an exposition at Vienna, Austria, and in our own country we have in contemplation an exposition for Jamestown, Va., 1907, for Greater New York in 1909, and our neighboring city, San Francisco, for 1913; and it would not surprise me to hear that even Russia may learn a lesson and open the gates of St. Petersburg for an international exposition. The modern exposition has come to stay, and from necessity it will be international in scope, for by reason of transportation developments by land and by sea the people of the world are brought in very close touch with each other, and what seems new today is old tomorrow. These expositions, like the one in

Portland, must show exhibits brought together from the four corners of the globe, showing as they do, the ingenuity and progress in art, science, manufacture, machinery, electricity and education, the highest production of human endeavor and achievements. President Roosevelt said recently that "the North must help the South to adjust and settle the negro question."

I firmly believe that modern expositions, held alternately north and south of Mason and Dixon line, will be great factors in settling that question.

Modern expositions are the greatest educators of the present age, not only to the mechanic, scientist and merchant, but to the layman. The knowledge gained at an international exposition would require years of travel, and an outlay of thousands of dollars in money.

ENTHUSIASM AND WORK.

In order to bring about these results, it requires enthusiasm and work, hard work. Enthusiasm and work are absolutely necessary for the success of every project; without them Columbus would never have given us this beautiful land of ours; without them, Watts and Stephenson would not have given us the possibility of the magnificent floating palaces traversing the high seas, nor the palatial trains which cross and recross from the Atlantic seaboard to the shores of the Pacific; without them, Morse would never have given life to the electric spark that carries the news of the moment to the uttermost parts of the world; without them, Edison would never have been able to witness the wonderful, awe-inspiring spectacle every evening at modern expositions, that thrills and throws into ecstasy the immense multitudes of people who gather, eagerly watching for the first glimpse, when the electric button is touched, releasing by degrees that mysterious power which gives life, as if by magic, to thousands upon thousands of lights from a gentle glow to a dazzling brilliancy, turning the exposition into a veritable fairyland. It was not money that stimulated these people to push on and on until success was achieved, but pure unselfish enthusiasm and hard work. Just such patriotism, enthusiasm and work is required to make the modern exposition an assured fact.

When Mr. Dan McAllen, well known to all, and an enthusiast himself, first suggested the idea of an exposi-



A Step Toward Civilization.

tion, and at a time when it looked more chimerical and unpromising than at other cities, I was interviewed by a representative of the press for an expression as to the advisability of such a movement. I quote from the interview of seven years ago:

"It means money, lots of money. It must be on a grand scale. In fact the success of the project will depend upon its broadness. It must be Oriental and international in scope, and unless the people of Portland are prepared to go into it in a whole-hearted manner, and pull together, like they never pulled before, further discussion is useless. Now is the time to strike; the acquisition of our new possessions in the Orient will mark an era in the commercial advancement of the Pacific Coast. We have the resources; we have the climate; we have everything else needed for a happy and prosperous commonwealth. There is no way so successful of exploiting our advantages and unrivalled resources, than by an exposition. We only lack the 'push,' which characterizes the people of other states. Nature has done everything for the Pacific Northwest. Nature has made Portland, and given her all the natural advantages. And let me say, 'Portland will grow.' No man or set of men can stop her from growing; but we can assist her to grow without a boom, and the way to do that is explained in one word—'hustle'."

As stated above, it is now seven years since I expressed this opinion. Magnificent as our exposition has grown, large as is its scope, comprehensive as will be the exhibits, the financial success of our exposition largely will depend upon the loyalty and support of the people of Portland in particular, and adjacent territory in general.

John Richard Green said, "The world moves along not merely by the gigantic shoves of its Here-workers, but by the aggregate tiny pushes of any honest worker whatever. All men may give some tiny push or other, and feel that they are doing something for mankind."

Personally I feel like Lord Nelson at the battle at Trafalgar, when he said, "England expects every man to do his duty." Portland and the Pacific Northwest expects every man and woman to do their duty and give the exposition the necessary tiny pushes, until the turnstiles cease to click.

Pessimists, of which, fortunately, we have few in Portland, would have us believe that our city will experience a great collapse after the exposition is over; business will stagnate; factories will become idle; stores and dwellings empty; real estate decline, and what not. The best answer that I can make is to cite the experience of other exposition cities, and permit you to draw your own conclusions. Omaha, ten years ago, favorably situated as she is, with a large wholesale trade, immense packing houses, a good railroad center and extensive territory tributary to it and to be supplied, found herself retrograding, real estate and rents went down, magnificent stone business blocks and dwelling houses became empty, while neighboring towns were gaining. Something had to be done. An enthusiast suggested an exposition. It found slow response at first, but the thought gained strength from day to day; a company was formed, stock books opened, and in a comparatively short time several millions of dollars were subscribed; not by business men alone, but every owner of a house or lot, ever so small, prided himself on being a stockholder of a company, which gave birth to the Trans-Mississippi Exposition held in 1898, and passed into history as one of the best managed, most instructive and paying expositions held up to that time. Last winter I spent several days at Omaha and visited old acquaintances and officials. Mr. Wattles, president of the Union National Bank, who was president of the Exposition, devoting nearly all of his time to it, assured me that it was the turning point for Omaha. Business had been and continued exceptionally good; bank clearances had almost doubled; empty stores and dwellings filled up; real estate advanced from 25 to 50 per cent and in some cases doubled; the population increased nearly sixty per cent, and in fact everything I saw bore the evidences of prosperity, all on account of a modern exposition.

Buffalo is in many respects similar to Portland. It has all the natural advantages any city could desire; situated on the lake, with the Erie canal and railroads

stretching out in all directions; with an immense local capital and a conservative community, a magnificent city of 400,000 people, with its thousands of beautiful and individual homes, 130 miles of asphalt streets, found itself at a standstill, while neighboring cities were forging ahead. Something had to be done. Another enthusiast suggested an exposition, which culminated in the forming of a company with a subscribed and paid-up capital of \$3,500,000, and bonds issued for \$3,000,000 more, and thus sprang into existence the Pan-American Exposition, the beautiful "Rainbow City," as it was aptly termed. At that time one house out of every three had a large sign on it "For Sale Cheap," and the price asked was less than the house had cost, all beautiful and well constructed. Where are these signs today? Not one out of ten remains. The property either changed hands or was withdrawn from market; the houses then empty are now all occupied, and real estate has advanced from 20 to 30 per cent. Speaking to merchants, they told me that from the beginning of the exposition movement their trade increased steadily, in some instances even doubled. The small manufacturers, who depended largely on local trade, told me their business had doubled; bankers, always conservative, and real estate men, told me that mortgages had been paid on thousands of homes of mechanics, laboring people and small traders, all directly attributable to the Pan-American Exposition.

Buffalo, like Portland, is a city of beautiful and individual homes. The renters are very much in the minority; its inhabitants strive to own their own homes, not only those on the West Side, which compares with our Nob Hill and King's Heights district, but the East Side, where are to be found thousands of little cottages, with small beds of old-fashioned flowers grandmother used to grow, and their well-kept vegetable gardens in the rear of the house. The school houses and homes filled with the happy faces of children and parents, rejoicing in the possession of their own grounds and roofs, over which but a few years ago hung the dark clouds of the mortgage, all changed by reason of a modern exposition.

Even St. Louis, in all the history of her existence, had so much commercial prosperity as she had after she launched the Louisiana Purchase Exposition, nor were there ever so many residences and humbler dwellings in course of construction than at the present time; all due to a modern exposition, notwithstanding that the limits of scope have been overstepped. The future expositions will be along more modest lines. An area of 400 acres, with an expenditure of three to five million dollars, will govern the future international modern exposition.

Modern expositions have proven commercially successful and are a profitable investment by the community in which they are held, more remunerative in proportion to the cost than any other business venture, and they are so considered by manufacturers and merchants, for the expenses incurred in preparing and making their exhibits are invariably charged to the advertising accounts, and those who have had the experience and know their advantages are always the first to become interested and support the modern exposition.

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The City of Portland

PORTLAND is the unquestioned metropolis and unrivaled commercial and financial center of the Pacific Northwest, including the States of Oregon, Washington, Idaho, and parts of Montana and Wyoming.

Not with phenomenal rapidity, but steadily, resistlessly, admirably and splendidly, from decade to decade, from year to year, it has for half a century maintained its lead over all other places, has grown from a rude village, hewn out of an almost impenetrable forest, to a city of approximately 150,000, and stands today in most respects far superior in advantages, attractions and opportunities to any city of similar size in the United States.

Here nature, working in its wonderful ways, prepared ages ago the place for a great city, for to this point the

the greater river, after having traversed for about 175 miles the fairest and most resourceful great valley in our land.

Here, noticing these things, a few men laid out the beginning of the present townsite some fifty-seven years ago. They were joined by others, and the trees fell, the stumps were dug out, buildings, at first small and rude, appeared; settlers from over the Western hills and across the Columbia and up the Willamette came to sell and buy; the number of merchants, and carriers and mills increased—and Portland's growth has never stopped; and never before has it grown as it is growing now—with every prospect that this statement can be truthfully repeated for several years to come.

Portland is the place accessible to the ships of com-



MULTNOMAH COUNTY COURTHOUSE

greater part of the Pacific Northwest topographically trends, and beyond this point the great produce carriers of the practically limitless sea-highway can not press their prows.

Then, in addition to this main desideratum nature bestowed upon this locality other rich gifts—a mild, equable climate, vast circumjacent forests and tributary areas of marvelously fertile soil, mingled breaths from ocean and mountain, overlooking hills, and slopes to make drainage easy, rivers meeting near here that have run through hundreds of miles of the most resourceful, productive—and in many portions the fairest, too—regions in the country.

Past its doors flows majestically "the Oregon," but now hears many sounds besides "its own dashings"—in fact, it does not "dash," but flows serenely. Through its heart runs the beautiful Willamette, nearing its junction with

merce where the productions of the Pacific Northwest can be most easily and cheaply massed. This statement summarizes the geographical advantages of the city and explains its continued leadership of the business and commerce of the country. A glance at the map will show why this is so. Portland lies at the extreme north end of the Willamette Valley—at the point where the river becomes deep enough for commercial uses. Portland lies, too, at the point where the only level route leading from the great Columbia River Basin approaches navigable water. The meeting of the Willamette and the Columbia Rivers at tidewater is in effect the junction of the two great valley systems of the Northwest. There is no productive region which has not or may not have a level road into Portland; and this is true of no other city in the Northwest. Portland lies, too, in the general geographical



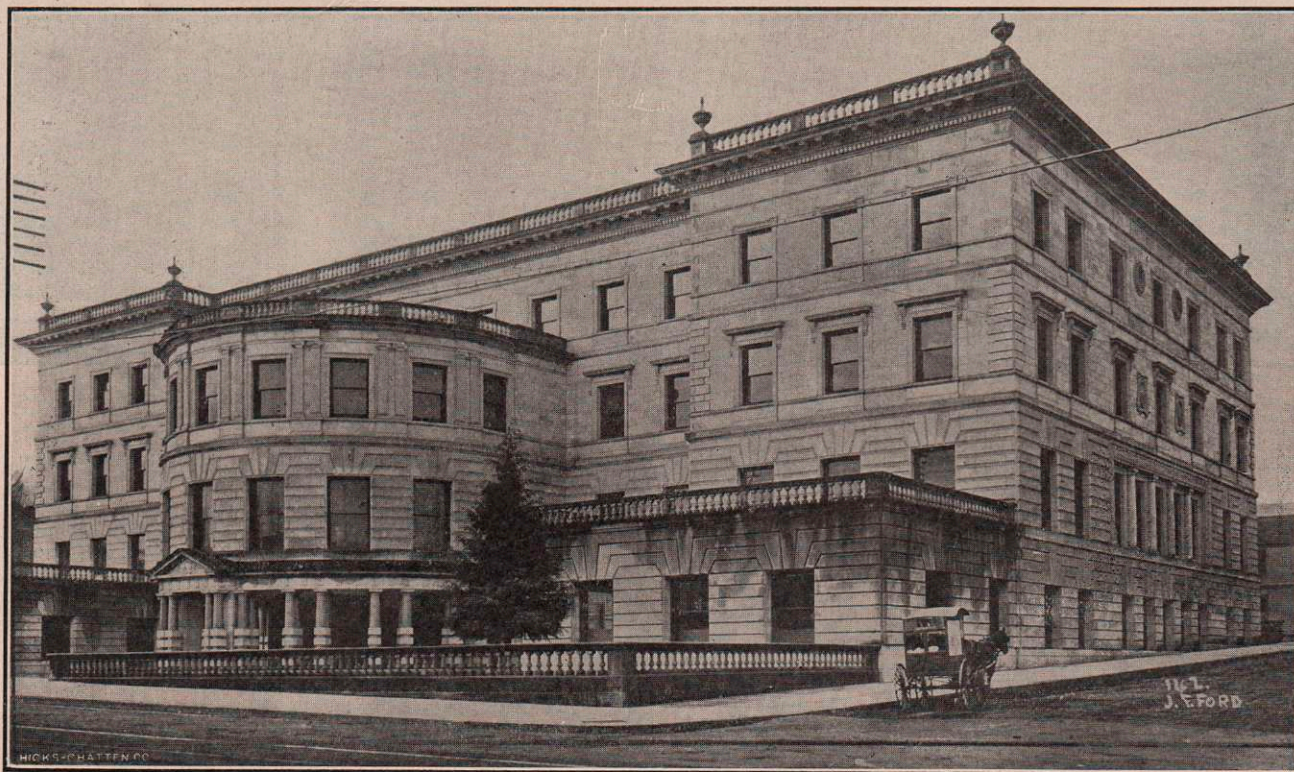
CHAMBER OF COMMERCE

center of the country, nearer in miles to more sections of productive country than any other point. These considerations make it plain why Portland has always been and continues to be the headquarters of every enterprise to which the country as a whole stands related. For example, the milling business, far and away the greatest of all our secondary enterprises, is carried on at a score or more points. Its agents are in every district which yields wheat and its mills are almost as numerous.

From the beginnings of organized commercial operations in the Pacific Northwest there has never been a time when Portland has not been pre-eminently the business capital of the country.

Rival cities have at some other points claimed superiority above Portland, but nobody has even pretended to rival Portland as a center of trade, for in this department she has stood so far ahead of all other cities as to outdo them all in the amount of capital employed and in the volume of transactions. How much of the general pre-eminence of Portland has been due to her mercantile activity it is not possible to estimate with any approach to accuracy, but there can be no question that it has been the backbone of her life, the condition which has made every other condition subordinate.

Today the trade organization of Portland is not second in its capital, its personal strength or its general power to that of any other city of equal population in the country or of any country. It is complete in that it covers the whole field of mercantile activity and strong in that every line is well backed and soundly established in the field of our general activities. Portland sells more commodities in the State of Washington than are sold in the aggregate by the



CITY HALL

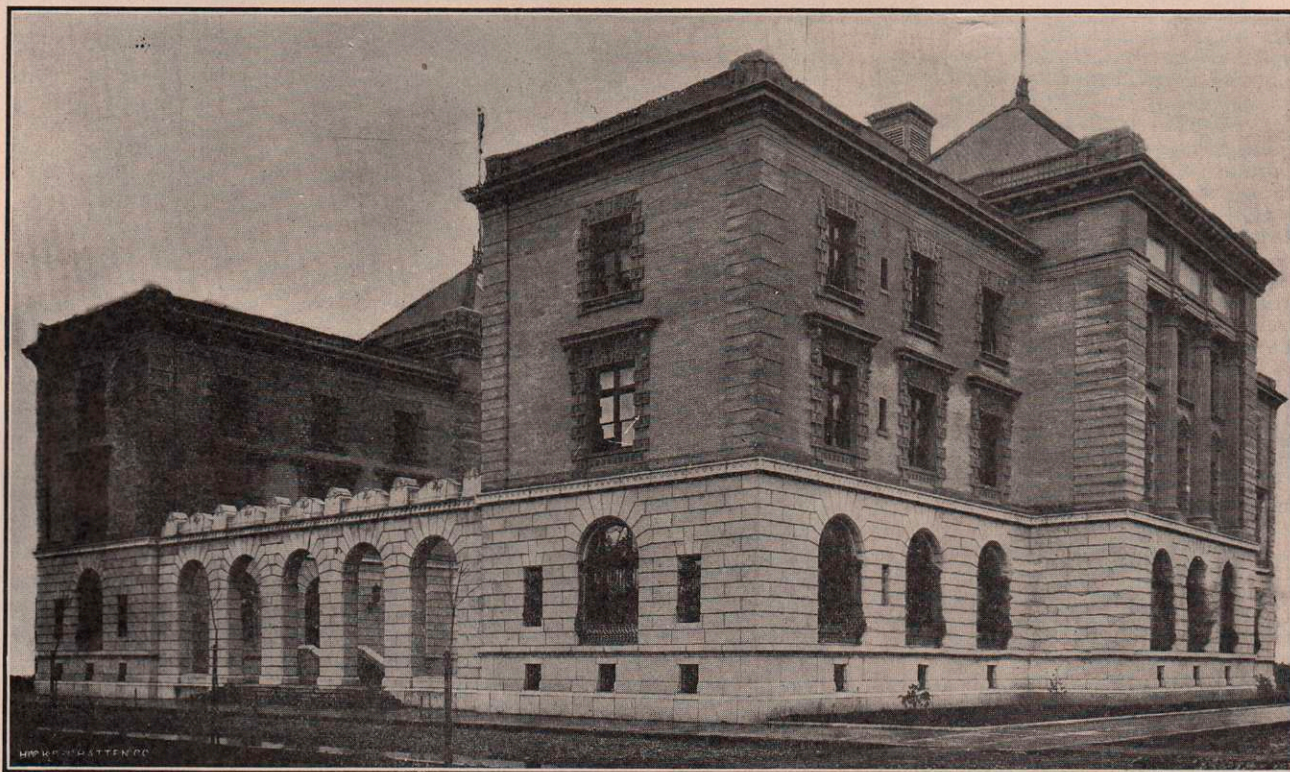
three Washington cities; she sells more to Idaho than are sold by the cities of that state; and to a very considerable extent, her operations extend to Alaska, British Columbia and Montana. In some large lines of trade calling for very great capital—notably the dry goods trade—Portland has the only house, whose scale of operations entitles them to standing among the large mercantile organizations of the country.

In half a century Portland has accumulated a great capital. Her rich men are many—so many that she is said to have more millionaires than any other community of equal numbers in the United States. And much of this great accumulation is of late years going into what may be called outside ventures. It is hardly possible to go anywhere in the States of Oregon, Washington or Idaho without encountering traces of Portland capital and enterprise. Portland is very actively engaged in developing the mining resources of Southern and Eastern Oregon; Portland capital is at work in the orchards of Josephine County and in the creameries of Tillamook; Portland capital built a railroad into the Klickitat Valley in Washington; Portland capital is establishing irrigation works in various parts of Eastern Oregon and Washington; Portland capital is back of the trade of many parts of Eastern Washington; Portland capital is the basis of much of the banking business of the country, including the strongest financial institutions in the cities of Seattle and Tacoma.

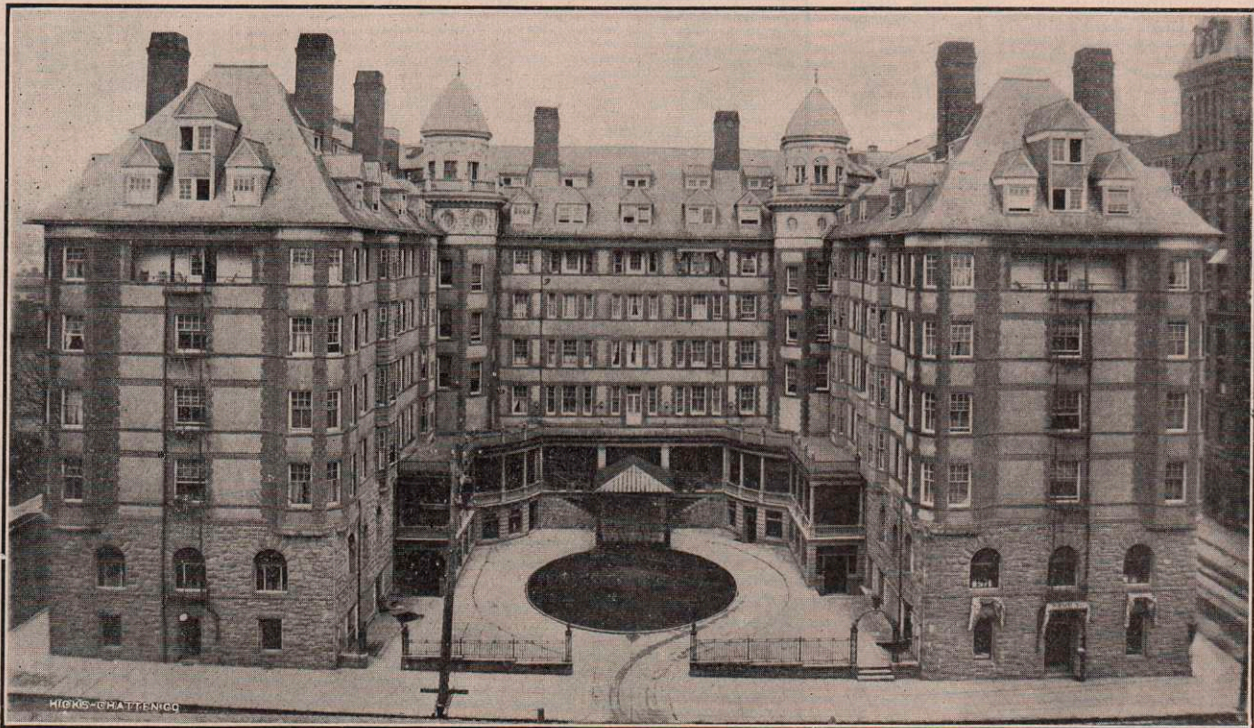
There is a reason in the nature of things and quite independent of the financial and personal strength of the city why Portland should have and hold the mercantile supremacy of the Pacific Northwest. It is that Portland sits at a point easily and naturally accessible



HIGH SCHOOL BUILDING



CUSTOM-HOUSE



PORTLAND HOTEL

from all parts of the country. There is a limited district which is immediately tributary to the cities of Puget Sound, another district which is accessible to Spokane, there are other little districts which lie convenient to San Francisco; but Portland is convenient to them all. As it is the one point in the Northwest where the products of all the country can be most easily and cheaply massed, so it is the point which by all the country can be most easily and cheaply reached.

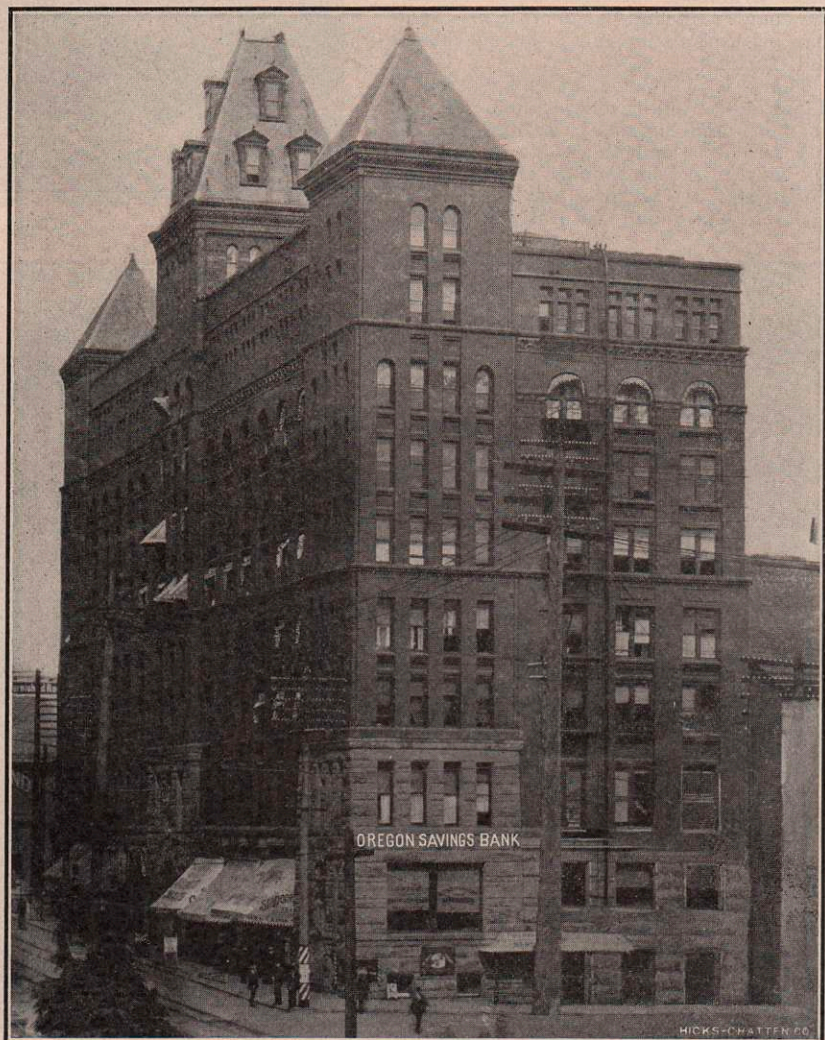
The business strength of Portland, both actual and relative, increases year by year. Of late years she has begun to supplement her purely mercantile operations with home manufacture, and while this movement is not intrinsically a great one it is worth attention as a beginning and as illustrating a tendency of important significance. In the close competitions of modern trade it is oftentimes essential that there should be a close alliance between the forces of manufacture and the forces of distribution. Nowhere is this better understood than in Portland; and the practice of the larger merchants of the city is turning it to a resource for the employment of surplus capital.

The natural advantages which made Portland the principal, and, in fact, the only distributive point in Oregon, Washington and Idaho, nearly fifty years ago, still enable this city to retain her position of prominence. The jobbing trade of the city for 1903 and 1904 was by far the largest on record. Not only was there a marvelous expansion in territory which has been worked for years, but Portland drummers the past year went farther into new fields than ever before.

From the best obtainable information, however, the jobbing trade of Portland for 1904 was approximately \$125,000,000, an average gain of over 15 per cent over that of the previous year, which was also a record-breaker.

The remarkable prosperity of the state

(Continued on Page 21)



MARQUAM BUILDING



Dekum Building, Southwest Corner Third and Washington Streets
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New York Life Insurance Company

C. M. WOOD, Agency Director

OFFICES: CHAMBER OF COMMERCE

There are but few cities in the United States that have made the advancement during the past few years that has Portland—the metropolis of the Pacific Northwest—and none has the promise of equal growth and development in the immediate future.

This growth and development is due to many and various causes, chief of which is the energy and enterprise of her business men who are ever alert to take advantage of every opportunity presented which tends to develop the city, or advance it among the cities of the Union—an illustration of which is afforded by the magnificent enterprise—the Lewis and Clark Exposition—a most fitting climax to the achievements of Northwestern industry, and a century's expansion of American civilization.

Names of eminence are many in the various departments of the city's connection with the world at large, but few of them are so notable as that of the great corporation whose offices are located on the second floor of the Chamber of Commerce, the office here of the New York Life Insurance Company.

This great insurance corporation, one of the oldest active companies in America, and one of the largest and strongest in the world, is the type of all that is best in the modern world of life insurance and finance.

Typical in its organization, in its growth, in its methods, in the new forms of life insurance it has introduced, this company has won the confidence of the public by its unbroken fidelity, during sixty years, to the interests of its policy holders, whose funds it holds in trust, which funds at the beginning of the current year amounted to over \$390,000,000.

The assets of the company are growing at the rate of more than thirty-five millions yearly; its income since organization has been more than one billion, and last year exceeded \$96,000,000; the company wrote in new business during 1904 more than \$342,000,000 of insurance, and had at the beginning of the year a grand total of \$1,928,000,000 of insurance in force, under 924,712 policies. Great as was the progress of this company prior to the election of President John A. McCall in 1892, its progress since that auspicious event has been truly mar-

velous. The following table showing the growth of the company during the last ten years of its sixty years' history will be interesting in this connection:

	First 50 years.	Past 10 years.	Excess of 10 years over 50 years.
Income	\$447,733,000.00	\$ 608,263,109.00	\$160,530,109.00
Paid policy-holders.	199,987,073.32	255,028,380.16	55,041,316.84
Gain in gross assets	162,011,771.00	228,648,489.00	66,636,718.00
Gain in ins. in force*	\$13,294,160.00	1,115,315,148.00	302,020,988.00
Income last year of period	36,483,313.53	96,891,272.32	60,407,958.79

*Included outstanding unpaid business.

Of course much of the popularity and success of the company is due to the fact that it is a purely mutual organization, has not a dollar of capital stock, but is owned and controlled by the policyholders themselves, through a board of trustees whom the policyholders select.

The company is known as the great International Life Insurance Company, because it does business in every civilized country, and there is no insurance law, requirement, regulation or provision in the world with which this company is not now fully complying, no other insurance company occupying so impregnable a position.

The company is not only the most progressive and most popular in existence but it is also the most successful in gaining and keeping its investors, and it is known to be affording better insurance—better because furnished under policies without restrictions and with more privileges and benefits—than is offered by any other insurance company in the world, and it deserves the reputation it has so worthily won and so worthily wears as “a company of the policyholders, by the policyholders and for the policyholders.”

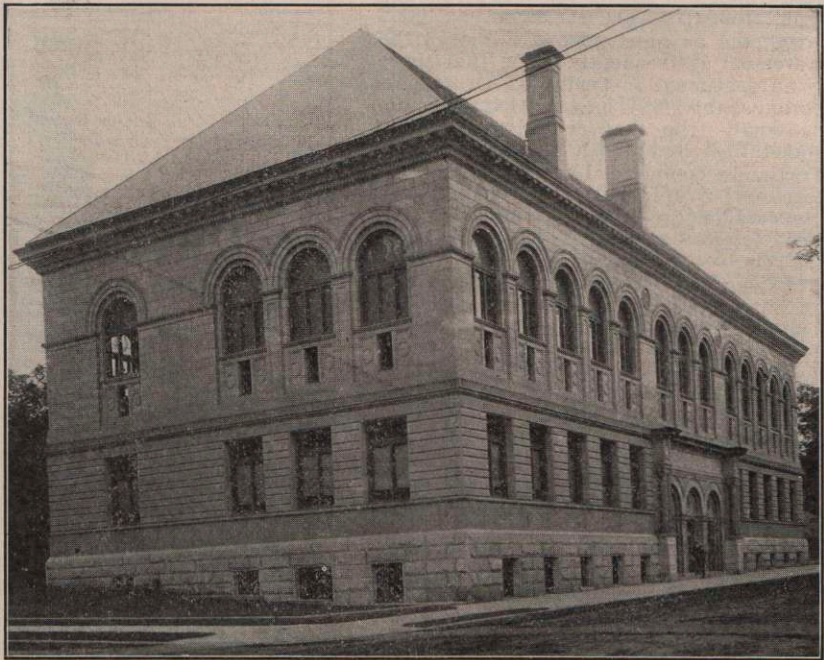
It is represented in Oregon by Mr. C. M. Wood as agency director, with offices on the second floor of the Chamber of Commerce building.

Mr. Wood has done much to make the New York Life known throughout this section, and, like the powerful corporation he represents, is accounted a valued unit in the sum total of the city's growth and development. He is a member of leading social and business organizations, and ranks as one of the public spirited citizens whose aid in all projects affecting Portland's welfare can be counted upon.

(Continued from Page 18)

has contributed in no small measure to this increase in business, but much of it is also due to the rapid development of newly settled portions of Oregon and Washington by recent arrivals. The timber industry in these states has probably attracted more newcomers within the past year than have been brought here by any other single industry. The vast sums that have been paid out for timber lands and the establishment of lumbering and logging plants, percolating through a dozen other lines of industry, have created plenty of new business, which has assisted in making 1904 the most prosperous year the Portland jobbers have ever known. Of the wealth-producing agencies which have for years supplied Portland with an immense jobbing trade, live stock, wool, hops and salmon have all enjoyed a year of prosperity, and the buying power of the citizens in the sections where these industries thrive has never been greater than it is at the present time.

Portland holds her own in this big territory for many reasons. The one or two jobbers who handled Portland's wholesale trade at its inception were honorable, fair-dealing men, and they built up a reputation which has been a never-ending source of profit to the city. As the population increased, and more jobbers appeared, the policy of the original traders was still adhered to. The new settler bought from Portland houses, because the old settler gave them a good



PUBLIC LIBRARY



WORCESTER BUILDING

recommendation, and the new jobber was forced to conduct his business on the Portland plan or else get out of business. The wholesale trade of Portland from its earliest days has been conducted on most generous lines. The statement is frequently made that there is no sentiment in business. Ordinarily, perhaps, this may be true, but it is undoubtedly true that sentiment has had something to do with the retention of Portland's commercial prestige in the big territory covered by her salesmen. The pioneers of the interior, who were the mainstay of Portland's jobbing trade in the era of the pack-horse and wagon train, had cultivated a friendship between our business men which was never shaken by the advent of the railroad and the new wholesale men and methods. Their relations have always been most cordial, and, while Portland has made steady gains in new trade, she has never lost any of the old business that gave her a start.

As the financial and commercial headquarters of the Pacific Northwest, the city has an advantage over other ports which it will be difficult to overcome. It is in this port that the entire wheat crop of the State of Oregon and a good-sized portion of that of the State of Washington is financed and handled, and where the wheat is sold the farmers buy their goods. The same is true of hops, wool, stock, etc., and of these principal industries alone the annual output is sufficient to make an enormous trade.

The spirit of the present age is to look forward, not backward, and the tendency is a good one and one the merits of which the citizens of Portland appreciate.

The story of her progress briefly as the space at our command has permitted us to render it, presents an epitome of interest which must appeal to all to whom the activities and gains of business are a necessity or have a charm.

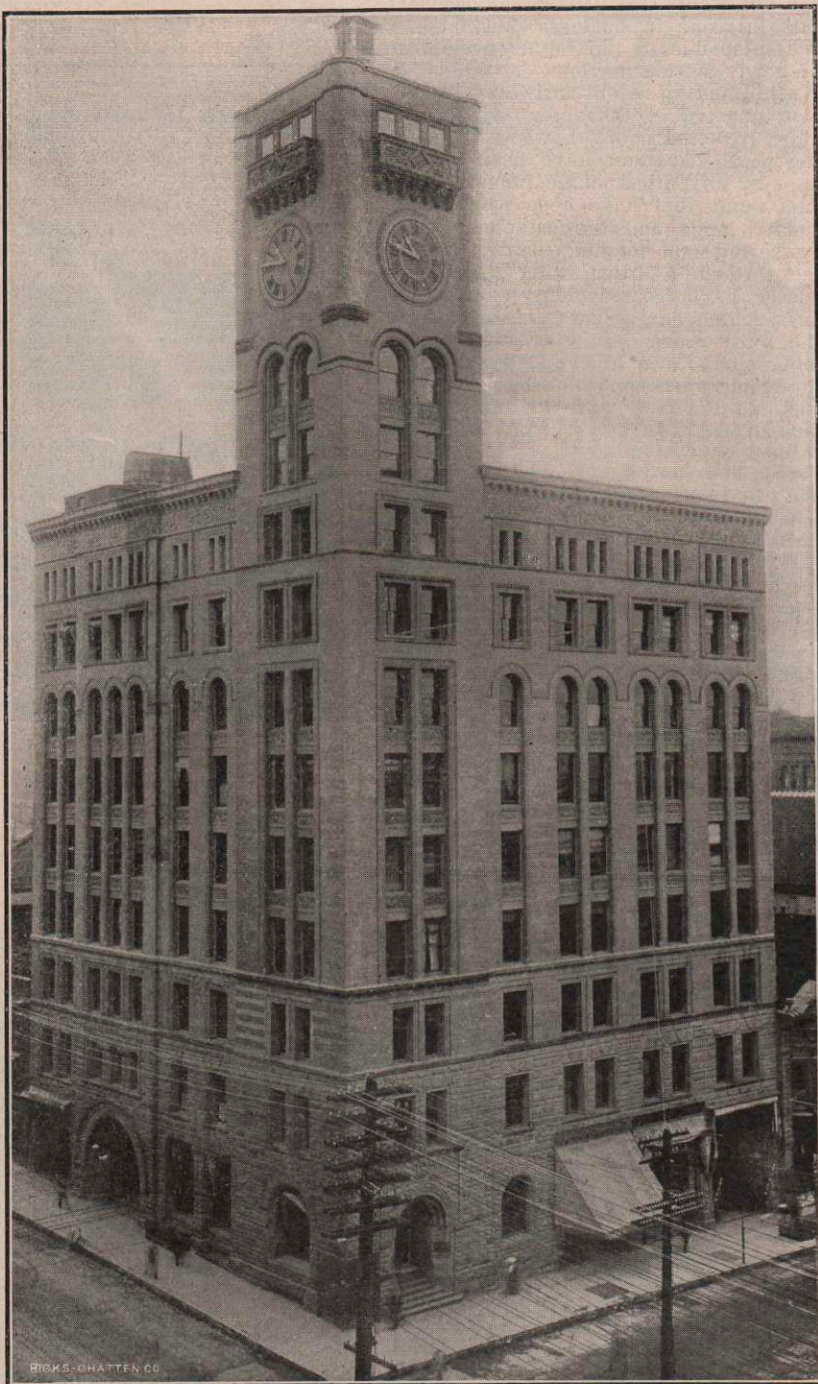
Thus, taking Portland's past as a basis of computation, it seems hazardous to predict to what flight of prosperity the city may soar to in the future; her products already find a ready market all over the country and are also shipped largely to all parts of the world; her stores of all kinds compare favorably with those of any other city in America, while her business men are noted for their enterprise and the progressive spirit of the times has extended its influence in every direction. Rapid as the city's strides have been in the past decade, the next generation will see a more extended enlargement of its commercial and manufacturing industries commensurate with the ambition of her citizens. As the years roll on Portland will have become not only the center of trade of a wide-spread railway system and the marts of agricultural exchanges, but also the seat of vast manifold industrial activities of which those already located here are but the precursors, and she may justly be claimed as one of the coming cities of the United States.

The city presents a thousand attractions to the student, patriot, statesman, wage-earner, and greatest of all to that most practical of all philanthropists, the enterprising

capitalist seeking safe investments in real estate, or in the establishment of productive industries.

The time is not far distant when the present population of the city and state will have become doubled, and when of the United States it shall be what it now is of the Pacific Northwest, the most attractive city for the display of industrial and commercial enterprise.

In short, Portland is a city of wonderful possibilities, and the present generation will yet see her a city of vast realities.



OREGONIAN BUILDING

Having now briefly sketched the facilities and advantages of Portland and her remarkable resources, we now call the attention of our readers to the corporations, firms and individuals who have been prominent in building up the city to its present pre-eminent position.

PORTLAND GENERAL ELECTRIC CO.

One of the most important engineering feats which has been accomplished in the Northwest, and one to which Portland's growth is largely due, is the development of the falls of the Willamette River at Oregon City, utilizing the power for the furtherance of this city and section and the convenience of its people.

This has been done by the Portland General Electric Co., a Portland corporation, comprised of the leading capitalists and representative business men of the city, H. W. Goode being president, and Samuel G. Reed secretary and treasurer.

The company has facilities unequaled anywhere for generating electricity and applying it to practical uses. Neither money nor skill has been spared to make the big generating plant at Oregon City a model of its kind; it is equipped with the latest modern apparatus. Twelve thousand horse power of water at the falls of the Willamette at Oregon City is used to generate current. Thirty thousand horse power is sold to the paper mills at Oregon City, and there is still many thousand horse power running over the falls that has not yet been utilized.

Aside from the great reserve power still unused at Oregon City, the company has put in a steam plant at the foot of Twenty-first street, having 10,000 horse power. Two large vertical engines of 2,000 horse power each, have been installed in this new station which is used to supply lights and power for the Lewis and Clark Exposition buildings and grounds, and also to supply the largely increased demand for both in Portland. Another supply of 7,000 horse power of electric current has been secured by contract from the Oregon Water Power & Railway Company from the falls of the Clackamas River, and this will be utilized within the next two years.

The Portland General Electric Company supplies power for most of the manufacturing plants in Portland; all the trolley lines and suburban railways running in and out of the city are operated by power furnished by this company, while in its arc and incandescent lighting department it is giving patrons a service unexcelled in any other city.

Scarcely more than a brief reference can be made to the great work this company has done, and its effect on the growth and development of this city and section. Suffice to say no concern has aided more valuably in making Portland the manufacturing and commercial metropolis it is today.

THE PORTLAND FLOURING MILLS CO.

The Portland Flouring Mills Company is one of the great business organizations of Portland. Organized in 1884, to take over the Portland Flouring Mills, owning at that time the Albina mill, with a capacity of nine hundred barrels per day, it has grown to its present extensive organization, comprising thirteen mills throughout Oregon and Washington, with a daily capacity of over twelve thousand barrels. In addition to its milling business, the company is the owner of the Pacific Coast Elevator Company, the Puget Sound Warehouse Company and the Everett Grain & Warehouse Company, having over two hundred and fifty elevators and warehouses at every railroad station in the agricultural districts of Oregon, Washington and Idaho. The company has recently completed at Albina the largest flour mill on the Pacific Coast, and the largest soft wheat mill in the world. The capacity of the plant with the new part in operation will be four thousand five hundred barrels per day.

The product of all these mills finds a wide distribution, not only throughout the Northwest, but to every port from Alaska to Cape Horn, and from the mouth of the Amur River, in Siberia, to the Cape of Good Hope, as well as to various ports in the British Isles.

Its well-known brand, "Olympic," has long since been recognized as the standard flour of the Northwest, while the "Dayton" brand is the pioneer of the vast trade throughout the Orient. "Dayton" is also the favorite flour throughout Central America, while its "Cascadia" brand finds its way in large quantities to the mining regions of Bolivia and South Africa.

The importance of this industry in the upbuilding of Portland is well known throughout the whole Northwest,

and it has been one of the most important factors in its development.

The business was originally established by the late William S. Ladd, who was president of the company until his death in 1893, at which time the control of the business passed to Mr. Theodore B. Wilcox, prior to that time the vice-president of the company.

KERR, GIFFORD & CO.

In the sum total of statistics which attest how large the commercial development of Portland has become, no one item contains more influence nor totals larger than the grain industry, and in the up-building of this business one of the chief enterprises and largest factors is Kerr, Gifford & Co., with offices in the Concord Building, a concern which ranks among the heaviest operators in the cereals of the Northwest.

Kerr, Gifford & Co. buy outright, or accept consignments from growers and dealers of this section, which they dispose of to large milling concerns, or ship from country elevators and warehouses (they maintaining their own warehouses and agencies at the principal grain points in Oregon, Washington and Idaho) or from Portland, Tacoma and Seattle storage elevators to foreign countries.

By reason of wide connections and an expert and exact knowledge of the grain business, this firm is handling a volume of business in Northwestern cereals that not only suggest the methods by which Portland has reached front place in the exportation of grain, but the solidity and live methods by which this firm has reached its position in this trade's local and general affairs.

The concern is relied upon by many of the largest growers and dealers throughout the Pacific Northwest to handle their entire product, and to secure for them the highest prices, and they are always in a position to accept heavy offerings, and to dispose of large consignments of any kind of standard cereals at top prices; make liberal advances on consignments when requested; and guarantee prompt and full returns to consignees in all instances.

In Portland and at Puget Sound cities they maintain departments for the local sale of feed-stuffs, and are large manufacturers and distributors of rolled barley, chop feed, etc.

The firm's transactions further include the importation of grain bags, coal, salt, steel rails, etc., besides which they act as ship brokers and agents for ship owners, and are agents for the marine department of the London Assurance Corporation.

Peter Kerr, Thomas Kerr, Andrew Kerr and Patrick B. Gifford comprise the individual members of the firm.

TULL & GIBBS, INCORPORATED.

To meet the demands incidental to the growth of Portland, establishments for supplying furniture and household furnishings of all kinds have reached large proportions, and among the representative houses devoted to this branch of trade is Tull & Gibbs, Incorporated, with offices, salesrooms and storerooms at the corner of Second and Morrison Streets.

At this address they occupy the whole of a four-story and basement building, 100x150 feet in dimensions, equipped with all the necessary facilities and conveniences for receiving, handling and storage of the large stock carried.

In these salesrooms there is displayed full and complete lines of household furnishings of all kinds, all of the best quality and in quantities sufficient to outfit any residence, however large, all at prices in keeping with the progressive policy upon which the concern has thrived so notably. In addition to the large establishment maintained here, they have another store equally as large in Spokane.

The present quarters in this city, while affording 80,000 square feet of floor space, are not sufficient for the needs of the business, and within the next year they will occupy in its entirety a six-story building, at the corner of Morrison and Seventh, a structure being erected especially for them.

Perry D. Tull is the president of the company, and in charge of its operations in Spokane, while Frank D. Gibbs is secretary and treasurer in charge of the company's affairs in Portland.

LADD & TILTON.

A history of the financial life of Portland and the entire Northwest would be incomplete without mention of Ladd & Tilton, bankers, for no other financial institution has done more toward furthering the prosperity and advancing the interests of the city and country at large than they have. This bank was established in 1859, and through all these years they have ever accorded to the business



interests of the country invaluable service by rendering financial aid to every legitimate business enterprise that has appealed to them. The business of the bank was, from its establishment, far in excess of the anticipations of its projectors, but as these forty-five years have been rolling by it has steadily increased until it is now a matter of considerable doubt if another banking institution on the North Pacific Coast controls so large a volume.

The bank is owned and controlled by Messrs. William M., Charles E. and J. Wesley Ladd, and their capital stock is \$250,000, while their responsibility reaches to the enormous figures of \$5,000,000.

The bank is located at the corner of First and Stark Streets, and does a general banking business, allows interest on its time deposits, makes collections on all points, issues letters of credit available in the Eastern States and all parts of Europe, sells sight exchange and telegraph transfers on the principal cities of the United States and various points in Oregon, Washington, Idaho, Montana and British Columbia. They also sell exchange on London, Paris, Berlin, Frankfort and Hong Kong, Manilla and all Oriental points.

T. S. McRATH & CO.

The growth and development of the Pacific Northwest has caused the large manufacturing concerns of the world to consider it imperative that their sales organizations be represented here, and operating as selling agents, and jobbers both of raw and finished domestic, European, and Oriental products, T. S. McRath & Co., are splendidly equipped to supply the dealers of the Northwest with the staples in which they trade.

The materials they traffic in, play the leading part in every movement for the expansion of territory, for the building of towns and railways, and operating the machinery by which the commercial world is kept advancing. They represent a department of commerce which ranks as one of the most necessary commercial institutions of the country.

The principal articles handled by them are pig iron, iron and steel products, coal, coke, cement, fire brick, fire clay, structural material. They are direct importers and exclusive distributors of some of the best known makes, exchanges of goods being made between the

American and foreign houses. The principal offices of the business are in the Ainsworth Building, Portland, Oregon, and Colman Building, Seattle, Washington.

THE BIG BEND LAND COMPANY.

It is to serve the need of investors in lands and home-seekers that the Big Bend Land Company, with a capital stock of \$250,000 fully paid, was established. M. E. Hay is the president, J. C. McCaustland, treasurer, and E. T.

Hay, secretary, of the corporation, whose office is at Wilbur, Washington, besides which they have branch offices at Wilson Creek, Wash., No. 3 Washington St., Spokane, Washington, and the Imperial Hotel Portland, Mr. W. E. Stephens being manager at the Portland office.

This company owns 50,000 acres of the best raw and improved lands in Lincoln and Douglas Counties, Washington, known as the Big Bend Wheat Country.

While wheat is the principal grain grown in this section, other grains yield largely; stock raising is most profitable, while fruit and vegetables of a kind and quality that far surpasses other sections yield largely.

PACIFIC COAST ABSTRACT GUARANTY & TRUST CO.

This corporation, organized under Oregon laws with a capital of \$200,000.00, furnishes complete abstracts of title to all realty in Multnomah County, and is qualified to perfect and guaranty these titles and just as no investor will buy property lacking the protection of title insurance, likewise no prudent man will entrust the management of his interests to an individual while a trust company like this one is sound and perpetual.



A. B. MANLEY



W. Y. MASTERS

In the trust department the company acts as fiscal and transfer agent, and as trustee for corporations, estates, municipalities and individuals.

Every department of realty transaction is also included in the service of the company offers its extensive clientele; there is also conducted a loan department in which they can supply any sum needed upon good real estate security, or they will finance the construction of buildings.

The officers are: A. H. Breyman, president; W. Y. Masters, vice-president and attorney; A. B. Manley, secretary and manager; J. Frank Watson, treasurer, who with Ben Selling and J. H. Middleton, comprise the board of directors.

GARDNER & KENDALL HEATING CO.

Robert Gardner, a native of Canada, resident of Portland for the past twenty years, and George W. Kendall, a native of New York, resident here for ten years, are the members of the firm. Their operations cover the field of heating and ventilating engineers and contractors for steam or hot water heating apparatus, force blast system heating and ventilating, gravity low pressure of steam heating, pumping plants, elevator pipings, etc. They have in connection with their warerooms one of the best equipped shops in the Northwest for doing all kinds of pipe cutting, making pipe headers for dry kilns, etc. They have done much large work in this section; their methods and systems employed are pronounced absolutely the most scientific and perfect that is in use, and they count no contract too big for them to undertake, and no building too big for them to heat and ventilate.

The business was established by William Gardner & Co. twenty years ago, Gardner & Kendall succeeding about four years ago. They employ a force of skilled workmen and the house obviously has a future before it that will rank it even higher in its line than it has in the past.

MERCHANTS NATIONAL BANK.

This financial institution ranks among the foremost banking houses of the Pacific Northwest. Its growth has been remarkable in no small degree. Financial soundness, not only of the bank but of its officers and their good business judgment, has had a great tendency to increase its business.

The bank has a large list of correspondents throughout the world. It issues drafts and letters of credit available in all parts of the world. The accounts of banks, firms and individuals are solicited. A specialty is made of collections. The following comprise the officers of the bank: J. Frank Watson, president; R. L. Durham, vice-president; R. W. Hoyt, cashier; George W. Hoyt, assistant cashier. Including the above-mentioned officers, who are also directors, are C. E. Smith, of the Smith & Watson Iron Works; Fred S. Morris, of Morris Bros. & Christensen, bankers and brokers, and R. D. Inman, of the Inman-Poulsen Lumber Company. Its capital and surplus now amounts to over \$385,000.00, and its total resources aggregate \$3,500,000.00.

TROY LAUNDRY CO.

This laundry, located at 201 to 205 East Water Street, is thoroughly up-to-date in every respect, and is equipped with the best and most modern machinery; each department is under the direct supervision of an expert and capable manager, and only experienced help is employed.

The building is two stories, 75x210 feet in dimensions, well lighted on all sides; the washroom floor below is of solid cement, the waste water flows off freely into drains instead of soaking into wooden floors. Cleanliness and sanitary measures are plainly apparent in each department of the enterprise.

The company owns its own electric light plant, employing a one hundred horse-power engine for driving its machinery and furnishes employment on an average of about one hundred and fifty people, and has a trade, which while largely local extends throughout Oregon and Washington.

ENTERPRISE PLANING MILL CO.

This concern outputs all kinds of sash, doors, blinds and mouldings, does turning and band sawing and grill work of all kinds; has unequalled facilities for turning out work of the highest class, employing only skilled cabinet makers and wood workers, numbering on an average from twenty to twenty-five men, utilizing steam power for the driving of their machinery and occupies a two-story structure 100x100 feet in dimensions in which there has been installed all the latest and most improved wood working machinery invented and in operation.

The concern has done much work in furnishing the interior fittings and finish of many of the largest buildings and most costly residences that have been erected in the past couple years, two of their most notable contracts being the interior finish for the Field and Frohm's residence.

The members of the firm comprise James A. Malarkey, a member of the firm of J. A. Malarkey & Co., and A. Rosen, in whose hands the active management of the concern rests.

PRIER BROS.' BRASS CO.

Proof of Portland's Development is found in a notable degree in the enterprise conducted as the Prier Bros.' Brass Company, of which W. F. and A. P. Prier are the proprietors.

The works of these artisans are located at 210 North Eleventh Street, where they occupy premises 25x100 feet in dimensions and furnish employment to twelve hands.

Prier Bros. established this business in the beginning of 1904, coming here from Kansas City, where for twelve years they had been engaged in the same line of business. Their plant is equipped with special machinery, much of it designed and manufactured by themselves, operated by electric power and with furnaces for making high grade brass, bronze, copper and composition castings of every description, a specialty being the manufacture of stand pipe fittings for fire departments.

Prier Brothers are also inventors of considerable note, they having invented a patented fire extinguisher which is in large demand all over the United States, and here in Portland they manufacture a dozen articles which they have patented, and which have a sale as far east as New York City.

BALLOU & WRIGHT.

This business was established in 1901 at No. 147 First Street, from whence it was removed to the present location at No. 86 Sixth Street, at the beginning of the current year; O. B. Ballou and Charles F. Wright comprise the individual members of the firm. They do both wholesale and retail business in bicycles and bicycle supplies, are agents for the Pierce and Rambler wheels, carry all kinds of rubber tires, and make a specialty of the celebrated Fisk and Goodrich tires for automobiles, bicycles and carriages.

They occupy two floors, each 25x100 feet in dimensions.

Messrs. Ballou and Wright were formerly engaged in a similar business at Great Falls, Montana, and removed to Portland to avail themselves of the superior advantages of trade which Portland affords. They employ travelling salesmen who cover every portion of Oregon, Washington and Idaho.

H. MEISTER—BEER DEPOT & COLD STORAGE PLANT.

Many manufacturing concerns and large brewing concerns have established selling and distributing agencies in Portland. Thus engaged we find Mr. H. Meister, who handles the beer made by the famous Enterprise Brewing Company, of San Francisco, selling it to the Portland trade and also in most of the surrounding towns. Mr. Meister also handles the Bohemian, Hofbrau, Extra Pale and the Culmbacher Red Seal porter, all well-known brands and very popular with the people of Portland.

His plant is located at the junction of North Thirteenth and Johnson Streets, and was established to meet a growing need of the trade, which it has amply fulfilled. Mr. Meister owns this plant, and has spared no trouble or expense to make it one of the best appointed and serviceable of the kind. A private railroad switch in the yard makes transportation easy and affords fine shipping facilities.

Mr. Meister is one of Portland's most prominent business men, having been for a long time identified with its beer trade. He is a man of splendid business qualifications, who has succeeded in making his beer depot and cold storage plant a popular and necessary adjunct to the trade.

PORTLAND BRIDGE & BUILDING CO.

The official organization of this company comprises Robert Wakefield, civil engineer, president; A. C. U. Berry, secretary and general manager; William Jacobson, superintendent; the offices are in the Worcester Block.

They built the Liberal Arts Building at the Lewis and Clark Centennial Exposition, the Fourth-street bridge for the Portland railway, the Marquam Gulch bridge for the city, the Dalles Water Works, they removed the channel obstructions on the Columbia River at Three Mile Rapids. Built the Union Depot of this city, the jetty at Coos Bay, the Seattle Water Works, part of the Portland docks, the new floating drydock for the Port of Portland, and have done much important work at San Francisco for the State Harbor Commissioners and the Santa Fe Railway Co., also a large number of bridges on the lines of the Oregon Railroad and Navigation Co.

MOLINE-BAIN COMPANY.

The metropolitan relation which Portland sustains with the entire Pacific Northwest has caused it to have become its supply center, with the result that branch houses of Eastern manufacturing concerns have been established here.

An illustration of this is afforded in one of the heaviest business concerns in the city, that known as the Moline-Bain Company, dealers in and manufacturers of agricultural implements, wagons and vehicles. This company, which is an incorporated one, formed of the Moline Plow Company, of Moline, Ill., and the Bain Wagon Company, of Kenosha, Wis., have their main office at Moline, Ill., in the center of a thriving agricultural country. Some years ago they established a branch office in this city, and the success of the venture has been more than realized. The business has expanded to such an extent that the large space they occupy at 320 East Morrison Street, consisting of a building three stories in height and 125x200 feet in size, is taxed to the utmost to accommodate the necessities of the business. This space is divided into show-rooms, warehouse and offices, and an immense stock of wagons, vehicles and agricultural implements is carried.

The Moline-Bain goods need no advertising, as their merits are well known, and have been thoroughly tested in every part of the United States. Among other goods carried at the Portland branch house are the Bain wagons, the Moline plows, the Monitor drills, the Henney buggies, the Jenkins rakes and stackers.

Mr. John J. Ross is the resident manager, and J. S. Patton assistant manager. The company has here excellent shipping facilities, and does an extensive business throughout Oregon, Washington and Idaho.

THE GEORGE LAWRENCE CO.

The business of this house was founded by the late Samuel Sherlock in 1857, and it is therefore one of the oldest business houses of any description in the city. It is one of the institutions that has literally grown up from the foundations of the city, and has been an important feature in its transformation from a village to a metropolis. The company was incorporated in 1893, with G. Lawrence, Sr., president; J. R. Lawrence, vice-president, and G. Lawrence, Jr., secretary.

The company is manufacturers, importers and wholesale dealers in harness, saddlery, saddlery hardware, blankets, robes and a large miscellaneous line of supplies, forming a voluminous catalogue of horse furnishing goods and various appurtenances to livery and general teaming. In their merchandise department they carry in stock all descriptions, qualities and styles of harness and saddles in universal use, while in their manufactory they make harness and saddles of a superior quality both upon order and for the trade.

The company occupies for its store and factory Nos. 80 to 86 First Street, a new building, completed about two years ago, comprising four stories and basement, and covering 100x100 feet of ground.

The company ships extensively throughout Oregon, Washington, Montana, Idaho and Northern California, and maintains four traveling men on the road.

E. C. ATKINS & CO., INCORPORATED.

There are but few cities in the United States that have made the advancement during the past few years that has Portland—the metropolis of the Pacific Northwest—and none have the promise of equal growth and development in the immediate future.

This growth and development is due to many and various causes, chief of which is the energy and enterprise of her business men who are ever alive to take advantage of every opportunity presented which tends to develop the city or advance it among the cities of the Union—an illustration of which is afforded by the magnificent exhibition—the Lewis and Clark Exposition—a most fitting climax to the achievements of Northwestern industry, and a century's expansion of American civilization.

Adequate review of the separate elements that underlie the city's development can hardly fail to assign a conspicuous page in Portland's business record to such a concern as the E. C. Atkins & Co., incorporated, whose branch establishment here is a valuable acquisition, and one notable alike for its size, influence and standing.

As the supply house controlling the markets of Oregon, Washington, Idaho and California for the products of the largest saw manufactory in the world whose plant at Indianapolis affords more floor space than any similar manufacturing concern, and furnishes employment to 1400 men, this branch was established six years ago.

Here the Atkins business is housed on Pine Street, extending from First to Front Streets, utilizing three floors and a basement 30x200 feet in dimensions, besides which they have two warehouses, one 30x80 feet and the other 40x60, each one story. In their house on Pine Street is carried the whole line of saws and tools manufactured by the Atkins Company, besides which they carry a full line of sawmill supplies and a complete line of filing room machinery in quantities ample for promptly meeting the trade's requirements, the line comprising everything the sawyer or lumberman demands.

They are well equipped with a shop for the manufacture and repair of all kinds of saws, employing the most skillful mechanics that are to be had.

The company's affairs are in the hands of Mr. A. H. Potter, who is manager of the company's entire Pacific Coast business. Mr. Potter in addition to his headquarters here maintains branch houses in Seattle and San Francisco, has agencies at Spokane and Bellingham, Washington; Vancouver, British Columbia, and Los Angeles and Eureka, California.

He is a native of Michigan, has been connected with the Atkins Company for the past 27 years, and manager here for the past 18 months, prior to which he had charge of the company's South Atlantic territory.

He is a member of the Portland Chamber of Commerce, the Commercial Club, Board of Trade, Manufacturers' Association, is an Elk and a member of the Order of Hoo-Hoo, in which order he is the Supreme Jabberwock. Mr. Potter is a well-known man in the lumber machinery trade on the Pacific Coast, and like the powerful concern whose affairs he directs here, is accounted a valued unit in the city's growth and development.

FRANK SCHMITT & CO.

This enterprise which is one of the most important of its kind in the city manufactures a very large amount of doors, windows, porch columns, mouldings, etc., making a specialty of finishing lumber for interior and exterior finishing, or for sash and doors, brackets, scrolls and turnings, and general mill work and goods of an allied character.

The plant is located on East Eighth Street, occupying one full block with office at 195 East Eighth Street. The main building is 75x135 feet in dimensions, the furnace floor 20x50 feet, the engine room 16x32 feet, with the dry kiln, 26x62 feet and a steam house 12x32 feet.

The leading specialty of the concern's workings is manufacturing of interior finish to order, and they have furnished much of this work for the larger buildings that have been erected throughout the Northwest for the past three years, among which may be mentioned the Fort Douglass Barracks for the United States Government in Utah, the lockers used for the soldiers' quarters at Vancouver, Washington, the interior and exterior finishings of seven of the leading Portland schools, also a school at Vancouver and numerous private residences both in Portland and this vicinity.

The company was organized and incorporated in March, 1902, under Oregon laws, with a capital of \$40,000.00. Frank Schmitt, a native of Illinois, is president and manager, and J. B. Carr, a native of New York is secretary and treasurer.

CLOSSET & DEVERS.

Portland is a self-contained city, and every line of merchandise and manufactured goods can be as easily obtained here as in any city on the Coast, and prices and terms bear favorable comparison with those of competing cities, while freight rates are usually more favorable from this point.

An old established house in the wholesale and manufacturing trade here is that of Closset & Devers, who founded their business 22 years ago, and today have the largest and most complete coffee and spice plant in the Northwest. The partners are Mr. Joseph Closset and Mr. A. H. Devers.

Their offices, warehouse and factory are located at 1, 3, 5 and 7 North Front Street, where they occupy a three-story building, 105x100 feet in ground area, and their factory and coffee-roasting plant is equipped with the finest modern machinery and appliances. They are direct importers from the Orient, East and West Indies, South America and the Mediterranean, of teas, coffees and spices, and put up the celebrated brand of Golden West teas, coffees, spices, extracts and baking powder; brands unexcelled for their purity and flavor, put up attractively and with a view of retaining their full strength. They are goods that satisfy the consumer and dealer alike, and are in such universal use throughout all portions of the Pacific Northwest that they have virtually become household words.

WILLAMETTE & COLUMBIA RIVER TOWING CO.

The company is one of the old, reliable organizations, giving large transportation service of many kinds upon the waters of the Columbia and Willamette Rivers, and is one of the greatest aids to the commerce of the city, the marine trade of the port, and the development of the material resources in this section. In its operations and in the diversity of services rendered it is much more than a towing company, though that work forms a large part of its business. With a fleet of five vessels it plies the rivers, carrying freight to and from all points and settlements.

The office of the company is located at No. 181 East Water Street. Its line of steamers are the Gamecock, Vulcan, Marie and F. B. Jones; also the steam barge Eugene. These vessels are variously employed in lightering, freighting, and towing; logtowing being a specialty of the company's business. In this line they do a large work in bringing an immense amount of the raw timbers to the mills of this city and those located at various points on the Columbia and Willamette Rivers. They render a large lightering service also for many of the ocean-going vessels entering this port.

ROUNTREE & DIAMOND.

The business of this firm is one of old establishment, Mr. N. W. Rountree being the founder in the early days of Portland's new advancement toward the status of a great city. Mr. Rountree has ever been a leading factor in promoting its growth and in maintaining the staple character of the realty market. Five years ago he was joined in the business by Mr. A. R. Diamond, and the firm of Rountree & Diamond was organized. Under this partnership the business has proceeded under more comprehensive lines, real estate, loans and insurance, and they do a large and very active business as agents of the Continental Fire Insurance Company of New York, which company, through their efforts, has greatly extended the scope of its underwriting in this city. No firm in the real estate business has a better knowledge of real estate in all its phases or whose judgment concerning present or future values is more reliable, or who are enabled to give more reliable service in the way of leading to profitable investments, or in negotiating loans or valid real estate securities.

They are also most efficient managers of the properties of individuals and estates and make a specialty renting and taking general supervision of the affairs of property owners. They buy and sell real estate on their own account and also on commission, having numerous clients at home and abroad. They make liberal loans on good real estate or other security, charging the lowest prevailing rates of interest.

Rountree & Diamond are the accredited agents in Portland for Mr. Charles Sweeny of Spokane, the millionaire mine owner, and through them has Mr. Sweeny become owner of some of Portland's best real estate, namely, the Dekum Building and the Dekum homestead, and the Washington Building, the consideration being nearly \$750,000.

Other important deals made by them is the sale of the Council Building at the corner of Third and Washington streets, the magnificent Knapp home to Richard Wilson, and a home to Walter Mackey, wealthy mine owners.

JOHN DEERE PLOW CO.

This company is represented in Portland by a large branch establishment, with Mr. R. L. Darrow as manager. They carry agricultural implements and vehicles of which the celebrated John Deere plow and Moline wagons are leaders. The John Deere plow is a household word with the farmers of the North Pacific Coast States. There is no state or agricultural section where the John Deere plow is not used. The same may be said of all the implements and vehicles of this great manufactory, and everywhere in the West, on the farm or in the crowded marts of the city, the Moline wagon is always a familiar figure, whether in the field, on the road, at the mills or before the great houses of commerce in the city.

The Deere line comprises seven distinct types of plows, eight of cultivators, four of listers, two of planters, five of harrows and more than two hundred patterns of other machinery in the way of haying implements, seeders and drills, corn shellers, potato diggers and other labor-saving machinery used by progressive farmers the world over.

Mr. Darrow's establishment comprises a spacious store and warehouse at East First and Yamhill streets, occupying a three-story building, in dimensions 100x200 feet, having railroad facilities for receiving and shipping. It is the popular trading place of the Oregon farmer, and many others engaged in industries requiring vehicles of the various kinds, while the trade of the house extends through Oregon, Washington, Idaho and into Montana and British Columbia.

PHOENIX IRON WORKS.

The plant of this company, one of the most complete and perfectly equipped in the Northwest, is located at the corner of Hawthorne Avenue and East Third Street. There is constructed all sorts of marine, mining, logging and sawmill machinery, as well as riveted heavy sheet-iron work of every size and for every purpose; such as boilers, tanks, water towers, iron, brass and semi-steel castings, building and structural work, etc.

The plant occupies a space of 100x200 feet, on which there has been erected an office building, a machine and blacksmith shop 60x100 feet in dimensions, a foundry 50x100 feet; electric power is used throughout the plant, there being five individual motors employed.

Ship work is a specialty of the concern's workings; employment is afforded on an average of forty to sixty employes. The business was established in 1901 and incorporated under the Oregon laws with a capital of \$40,000, and is officered as follows: S. Morrow, president; C. H. Fox, vice-president; L. Steinhauser, secretary and treasurer, and Fritz Wolf, manager and superintendent.

BEALL & CO.

The metropolitan character of Portland, and its relations with the entire Pacific Northwest as its supply center has caused many large manufacturers to establish branch houses here, while scores of other concerns are represented by selling agencies.

In the latter class is Beall & Company, who in 1901 incorporated under Oregon laws. Mr. Beall, the general manager, has been prominently connected with the trade in the Northwest for fifteen years, and his wide acquaintance and business reputation has added considerable to the well-known success this firm has made under his management. His customers consist of the largest wholesale houses in pumps, plumbing goods, hardware and wagon materials on the Pacific Coast, in which lines they represent some of the largest and strongest factories in the East. In addition to the above lines they handle Empire grain drills, London hay tools and Meilink safes, which are very popular lines. In connection with their business they have a special department devoted to earth-handling machinery of all kinds for railroad construction, irrigating ditches, good roads and good streets, and are fortunate enough to have the general agency for the Western Wheeled Scraper Company, Austin & Western Company, and Austin Manufacturing Company, who make Western scrapers, plows, road graders, elevating graders, dump wagons, cars and carts, rock crushers, Austin road rollers, street sprinklers, street sweepers and well drilling machines.

PACIFIC IRON WORKS.

Figuring largely in the column of Portland's industrial expansion, and occupying a distinctive place among the valued factors in its productive powers, such an enterprise as that styled the Pacific Iron Works must rightfully be accorded no obscure position in the review of the causes which have contributed to the development of this community and its material prestige as a center of manufacturing output.

This company whose works are at the east end of the Burnside bridge, operates a large machine shop equipped with the best modern machinery for designing and building machinery of all kinds; also the repairing of same, besides which they do blacksmith and foundry work, a specialty being made of iron and brass castings, structural iron and steel, cast iron columns, bolts and rods, and all kinds of architectural iron.

In its facilities, methods and organization, this company's works are considered even by rival concerns to be one of the best equipped plants in its line in the Northwest, and the trade now extending all over this section grows at a

only be regarded as one of the truly great agencies of semi-public character that operates for the convenience and comfort of the people, and for the upbuilding of the city itself. Wisely managed and progressive at all times, the company traverses every important section of the city with its vast network of lines, reaching from the several fashionable residence districts to the central part of the busy metropolis.

Its cars are modern and comfortable, and its employees are taken exclusively from the skilled and experienced class of operatives, so that accidents are reduced to a minimum, while at the same time an excellent service, which is satisfactory alike to the people of the city and to the municipal administration, is rendered by the company.

The company is now operating upwards of two hundred and seventy-five cars. Its lines exchange transfers with those of the Oregon Water Power & Railway Company.

STUDEBAKER BROS.' CO., NORTHWEST.

As the supply house controlling the markets of Oregon, Washington, Idaho, Montana, Alaska, and all territory in



rate which suggests that the concern's prices are as reasonable as its services are prompt, efficient and satisfactory in each department.

The business was established in 1888. The concern holds membership in the Chamber of Commerce, the Manufacturers' Association, and the Board of Trade. Mr. O. E. Heintz, a native of California, resident in Portland since 1866, is the manager.

THE PORTLAND CONSOLIDATED RAILWAY CO.

No integral part of the make-up of a progressive and cosmopolitan city is more important than its street railway system, the growth of any city being regulated by the progressive policy of such corporations and the wise management of the properties involved.

The Portland Consolidated Railway Co. (a consolidation of the Portland Railway Company and the City and Suburban Railway Company) operating approximately one hundred and thirty miles of their street railway lines, and reaching either over their own tracks or those of connecting lines every important suburb of Portland, can

Canada west of Manitoba and north to the Arctic Circle for the products of the largest carriage, wagon and harness factory in the world—the celebrated Studebaker Bros. Co. of South Bend, Indiana, whose plant covers more than 100 acres, and furnishes employment to three thousand men, this company was formed.

The Portland branch of the Studebaker business is housed at 330-336 East Morrison Street in the largest building in the Northwest devoted exclusively to the vehicle trade—a structure three stories and basement in plan with a total of 100,000 square feet of floor space.

In this warehouse, the whole line of carriages, wagons and harness made by Studebaker Bros. Co. is carried, and in this line there is shown all that is up-to-date and popular in fancy and stylish vehicles, cabs, carriages, buggies, spring wagons and express and delivery trucks and light and heavy business trucks of every description, the catalogue of the company illustrating more than 300 styles of vehicles.

Studebaker Bros. Co. have branches located in New York, Chicago, Kansas City, Denver, Salt Lake City, San

Francisco, Portland, Oregon, and Dallas, Texas. It should be noted that these branches are located in the leading cities of the United States; this, in itself, is assurance that the styles, construction and beauty of their products in the carriage line is acknowledged as being correct in details and up-to-date in fashion and equipment.

The local executive of the Studebaker Bros. Co. is Mr. E. M. Brannick, vice-president of the Northwest corporate style and general manager of the company's Northwestern business.

WEINHARD'S BREWERY.

The substantial growth of Oregon's home industries and the important part Portland plays in their development is exemplified in the progress and growth of one of its leading manufacturing enterprises, Weinhard's Brewery, which enterprise, by its superior product and progressive management has grown to the most popular as it also is the most thoroughly equipped brewery in the Northwest.

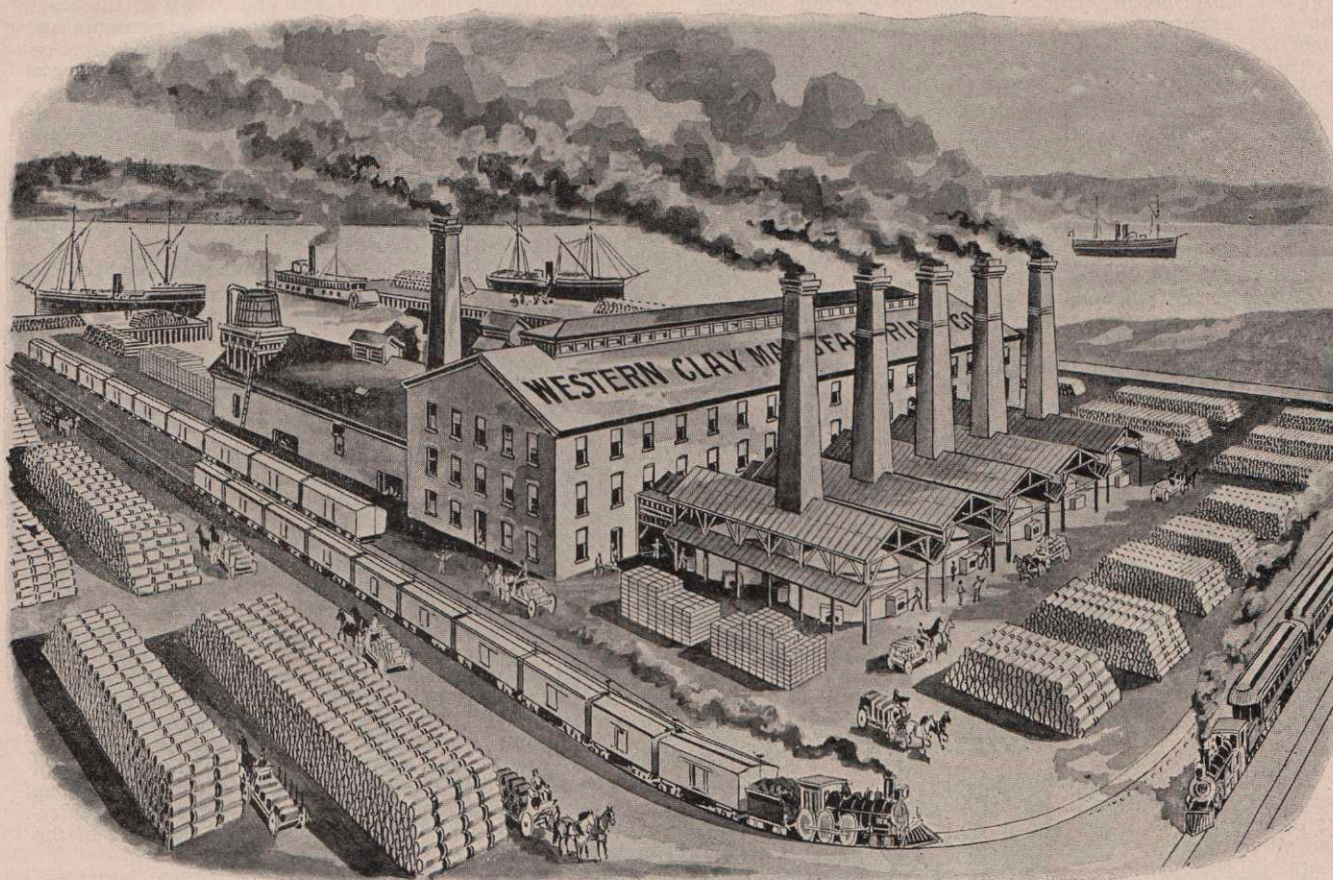
storage capacity, securing perfect ventilation, etc.

Weinhard's Brewery is now under the personal management of Paul Wessinger and Henry Wagner, who have been prominently and actively connected with the establishment for many years. They are experts in all that pertains to the brewing industry, having learned the business under the personal direction of H. Weinhard himself.

Messrs. Wagner and Wessinger are of our most prominent and highly esteemed citizens, and are prominently associated with many of the important private and public enterprises of Portland.

WESTERN CLAY MANUFACTURING CO.

This business was established about a quarter of a century ago, and is incorporated under Oregon laws with a capital which ranks it among the largest enterprises in the Northwest; Mr. A. M. Smith is president, W. H. Britts, vice-president, and B. R. Smith, secretary. The company's operations, as its name indicates, cover the



The plant covers an area of about two acres and has a capacity of 125,000 barrels of beer annually. Its construction is modern throughout, and perfect cleanliness is secured in all departments. The brewery has in its employ about one hundred people, and besides its great local trade, ships extensively to all part of the Pacific Coast.

The greatest care is taken in all details of manufacture so as to make the output at all times the best that can be produced from pure and high grade malt and the choicest hops, with the result that Weinhard's beers are held in high favor with its customers, and are endorsed by leading physicians, who proclaim their healthfulness. The brewery's bottled beer has reached that point of excellence and celebrity wherein it is placed in competition with all the other beers of the Northwest, and wherever it has been introduced no beverage is more eagerly sought nor in larger demand. Improvements and additions are constantly being made to the plant, and during this year the company will spend some \$100,000 in enlarging its

manufacture of an extensive line of clay products, and is headquarters for literally everything a contractor or a builder needs in these lines, and its facilities are of a caliber that places the company in the front rank of those manufacturing concerns which are making Portland the great producing center it naturally should be.

Among the products which the company outputs is sewer pipe, chimney pipe, flue lining, fire proofing, ornamental brick in great varieties of shapes, fire brick, paving brick and a lengthy list of articles along these lines too numerous to mention, but which are illustrated and described in the catalogue which the company issues annually, and which may be had for the asking.

The office of the company is at 24 North Seventh Street, while the works consisting of a series of buildings admirably planned and arranged for the purposes used are located on Sherlock Avenue; employment is afforded an average of fifty men, who have become skilled in their line, and the products represents the best that skilled workmanship and superior materials can produce.

FAIRBANKS, MORSE & CO.

Among the foremost of Eastern manufacturing concerns represented here is Fairbanks, Morse & Co., which has for many years maintained one of its largest branches in this city. While these columns might be filled enumerating and describing its many useful manufactures, little, if anything, can be said that would add to the reader's knowledge of its affairs or enhance the important interest of the organization. The name of Fairbanks, Morse & Co. is familiar to all people, everywhere, and its products are ever present and in view wherever there is business or industrial activity. Its manufactures are sold in every town and city of the United States, and they are used in all parts of the world.

Its manufactories at Beloit, Wis., and St. Johnsbury, Vt., are two of the largest on the continent, and it has large branch houses for the sale and distribution of its products throughout the entire country.

The articles of most extensive use sold from this market include Fairbanks scales, boilers and fixtures, steam pumps, Fairbanks steel mills, pipe and fittings, gas and gasoline engines, hose, belting, trucks and barrows, steam engines, hoisting apparatus and other things of use for the industries of land and water.

The concern in Portland is situated at the corner of First and Stark Streets, occupies a building of three stories and a basement, 100x140 feet. Mr. L. H. Parker is the manager for the district embracing Oregon, Washington and Idaho.

G. P. RUMMELIN & SONS.

An industry of conspicuous importance in Portland, and one that has for many years received marked attention is the making of fine fur garments.

Both men and women realize the beauty and becomingness of an elegant fur garment, and to this is due the large and bewildering variety of charming and comfortable creations in fur that are constantly being shown by G. P. Rummelin & Sons, importers, exporters and manufacturers of fine furs, sealskin garments, robes and rugs, who have their business place at 126 Second Street, near Washington Street.

This firm was established thirty-five years ago, and incorporated in 1899. Mr. Frank Rummelin is president and manager of the company, has grown up in the business and understands every detail of the fur trade. Three large floors and basement, 30x125 feet, are required for the display and accommodation of this business, which is both wholesale and retail.

The company ships furs all over the United States; pay the highest price for raw furs, have their own factory for dressing same and everything in connection with the business is done upon honor and with great care.

J. C. BAYER.

Portland's growth and development has resulted in a constant multiplication of its buildings in which to house its enterprises, with the result that the building interest and allied interests are of paramount importance. A representative enterprise in its line is that conducted by J. C. Bayer and an allied enterprise known as the J. C. Bayer Furnace Company, the individual members of which are J. C. Bayer and William Leo.

The business conducted by Mr. J. C. Bayer covers the field of manufacturing galvanized iron and copper cornices, finials, ventilators, tanks, chimney tops, smoke stacks, fire proof shutters, corrugated iron siding, steel ceiling and the construction of architectural ornaments of special designs.

Roofing is a leading feature of Mr. Bayer's workings, tin, iron, slate, gravel and other regulation roofing methods being rapidly and properly executed.

The J. C. Bayer Furnace Company was established about two years ago. Its operations cover the field of heating and ventilating engineers, they being agents for the Boyton Furnace Company, and contractors for heating and ventilating public buildings, the equipping of mills, factories, etc., with blow pipe for carrying away waste material and the installing of drying apparatus.

Full lines of Boyton furnaces are carried here, in addition to which they carry a full line of registers and furnace repairs.

The premises occupied are 100x150 feet in dimensions, the property of Mr. J. C. Bayer, and is located at 263, 265 and 267 Second Street with an "L" extending to Madison Street.

WILLIAM GADSBY & SONS, INC.

The operations carried on by this company covers the field of complete house furnishers, and there can be found in stock here the latest and best products of the largest furniture factories throughout the country, the house being exclusive Northwestern agents for more than a dozen leading furniture manufacturing concerns, and any house, however large, can be equipped from basement to roof from the contents of these salesrooms.

Illustrative of their capacity it is but necessary to mention one of the recent contracts which this company has secured, that of furnishing the American Inn at the Exposition grounds—one of the largest furniture deals ever known on the Pacific Coast, over \$50,000.00 worth of furniture being required. They have secured this contract in competition with the largest dealers in America.

Another illustration of the scope and extent of the stock carried may be afforded by a visit to the salesrooms and warerooms, the property of the company, and which occupy five floors, 100x100 feet in dimensions at the corner of First and Washington Streets, besides which they utilize a four-story warehouse, 50x100 feet in dimensions at the corner of Front and Ankeny for the care of equal surplus stock.

Anything in the comprehensive stock may be purchased upon the easy payment plan, or for cash outright, and in the adoption of either method customers are sure of equal service and identical charges.

William Gadsby, the founder and executive head of the corporation, is a native of England, and has resided here since 1889.

PRINCE SHOE CO.

During 1904 this company moved from their old stand to their extensive new quarters at 86 and 88 Fifth Street where they occupy premises 50x125 feet in dimensions, wherein there is carried an immense stock of shoes for the general trade.

The company represents factories at Brockton, Mass.; Lynn, Mass.; Freeport, Maine; Cincinnati, Ohio; Milwaukee, Wis., and Rochester, N. Y., which factories are among the most important in the United States, and their output of shoes the most extensive worn, besides this the concern is special agent for the celebrated Packard shoes, and the equally celebrated Flintstone shoes, also Julia Marlowe shoes for women.

The company has exercised special prudence and business judgment in selecting stocks to suit all classes of customers, and while they carry the finest of footwear for the city trade, they have shoes for the farmer, the mining camp and the logging camp, and for the distribution of same have four traveling salesmen to cover all portions of Oregon, Washington and Idaho; has three house salesmen, besides the personal attention of the members of the company.

The officers of the company are R. J. Prince, president and treasurer; W. R. Kaser, vice-president, and B. F. Boyden, secretary and manager.

J. N. MATSCHEK CANDY CO.

Some idea of the size and scope of this company's business may be gained from a visit to the large factory at 270 First Street, where four stories are filled with the ready stock of the concern, the structure containing more than 20,000 square feet of floor space.

But even this is not a fair index to the extent of the trade territory this large house covers; for the establishment is the supply center for the markets which comprise Oregon, Washington and Idaho, parts of Wyoming, Montana and Utah, throughout which area the Matschek line is carried by a corps of efficient traveling men.

A part of the big building is used for manufacturing the company's noted output of fine chocolate bon bons and high grade confections, of which it is one of the largest producers in the Northwest. This department of the business gives employment to an average of thirty to fifty skilled operatives.

Another division of the company's dealings comprise a large volume of business as jobbers in confectioners' and bakers' tools and supplies, foreign and domestic nuts, cigars, cakes, crackers, fruits, paper bags, etc.

The concern is also Northwestern agent for Kingrey Manufacturing Company's celebrated peanut roasters and corn poppers, and the Cyclone ice-cream freezer.

J. N. Matschek is the president and manager of the enterprise, and a member of the Chamber of Commerce, and the Manufacturers' Association.

J. R. BOWLES.

Dealing as the direct representative and agent for some of the principal manufacturing corporations of the country, Mr. Bowles conducts a business that includes the sale of virtually everything comprised under the several headings of railway equipment and general supplies for contractors, builders and the mechanical trades. Among the list of supplies which he handles are steel rails and railway supplies, all kinds of structural steel for bridges and buildings, cast iron pipe, merchant pipe, riveted pipe, soil pipe, shingle bands, pig iron, coke and scores of other commodities along these lines.

Dealing as a direct importer and representing some of the largest producers in the world, he is a prominent factor in the development of Portland's influence, and the expanding of those material interests of which he is so conspicuous a figure; not only is time saved by dealing with him, but money as well, as, by contracting for large quantities, he is in position to meet conditions at all times, and it is this economy as much as the expedition and adequacy of the service he offers which has built up for him so extensive and substantial a trade.

Mr. Bowles' offices are at 209 Stark Street. He has a warehouse at foot of Fifteenth Street, 115x380 feet in dimensions with a floor space aggregating 40,000 square feet. His trade covers, Oregon, Washington and Idaho and extends into Alaska.

JOHN A. ROEBLING'S SONS CO.

The past decade has witnessed a universal demand for all kinds of wire goods, and for the past ten years the City of Portland has been one of the points of largest distributions for manufactures to sections of the Northwest where they are extensively used.

Thus it is but natural that this company has here one of the two large Pacific Coast branches of the famous manufactory at Trenton, N. J., the other house being located at San Francisco.

The Roebling's Sons Co. is one of the great manufactories of the United States. Its output consists of galvanized netting, wire cloth, fireproof wire lathing, nails and barbed wire, wire rope, fittings, lead encased cables, submarine cables, brackets, pins, etc., and glass and porcelain insulators.

Its products are shipped to all parts of the world; some of the specialties, such as barbed wire, wire rope, fittings, wire cloth, lead encased cables being in large use in and throughout the Northwest. In view of its admirable location, its relation to many outlets of transportation, both by water and by land, and also because of its close commercial relations with all states of the Northwest, Portland is the most adaptable point possible for the distribution of these goods and the company has had a career of great success with its establishment here.

The office of the company at the corner of First and Stark Streets, is in charge of Mr. L. H. Parker, who operates a large warehouse and carries an extensive stock of these wares. Traveling men from Portland cover Oregon, Washington and Idaho.

PORTLAND TRUST COMPANY OF OREGON.

The Portland Trust Company of Oregon conducts a general banking department, a savings bank department and a trust department.

In the general banking department deposits are accepted, drafts are sold, and demand, time, and special certificates of deposit are issued.

The savings department gives to the wage-earner all the security that is afforded to the heaviest depositors in any bank; savings are received in any amount, and three per cent interest is paid upon the usual terms governing institutions of this kind.

In the trust department the company transacts any business of a fiduciary character, collects coupons, rents, mortgages, interest, dividends, and other forms of income; pays taxes and insurance premiums, sells property, cares for and manages estates and property of every kind.

The company has recently purchased for its permanent home the solid stone and concrete building at the southeast corner of Third and Oak Streets in the center of the business district, and admirably adapted for banking purposes. This building will be remodeled and elegantly fitted up for the company's use as soon as certain short leases in force expire.

The company is incorporated under the laws of Oregon with a capital of \$300,000.00; is "the oldest trust company in Oregon," and is officered as follows: Benj. I. Cohn, president; H. L. Pittock, vice-president; B. Lee Paget, secretary; J. O. Goltra, assistant secretary, and W. J. Gill, second assistant secretary.

OREGON LIME AND PLASTER CO.

This company, whose officers are at 3½ First Street North, with its kilns and mill at Lime, Baker County, Or., handles a large and rapidly growing business in the manufacture of lime and plaster, and has during the last few years increased its output until it is now in calcined plaster alone 70 tons daily. It owns extensive deposits of the purest gypsum, from which its high grade wall plasters are manufactured; it also manufactures and markets each year a large tonnage of land plaster, the use of which as a fertilizer is rapidly growing; it introduced the much-talked-of wood fiber plaster, thousands of yards of which are now on the walls of Oregon homes and public buildings.

The Adamant Co., with mill at foot of Fourteenth Street, introduced in this market Gypsum wall plasters. All the material required in the manufactures of the staff work and wall plaster used in the construction of Lewis and Clark Fair buildings has been furnished by this company and it is a distinct tribute to the energy and capability of their home enterprise that Oregon has so firmly established herself as a producer in connection with the great Gypsum wall plaster industry. These companies have erected a booth in the Mining Building in which they show samples of work done with the different wall plasters manufactured by them.

NORTHWEST ELECTRIC ENGINEERING CO.

This business was established eighteen years ago, and in April, 1891, was incorporated under Oregon laws, and now has as its president D. A. Paine; G. W. Handsacker, vice-president and treasurer, and Henry C. Schade, secretary and general manager.

Operating as electrical engineers and contractors these gentlemen plan, supply and install any part or whole of any modern electric plant for light or power, have done the electric work on many of the leading buildings and manufacturing plants located here, among which are the new Post Office, the Blaizer Building, the Multnomah Trunk & Box Company's plant, and other contracts of large size and importance.

The company is North Pacific Coast agent for the Stanley and Northern dynamos and motors; General Incandescent Arc Light Company, of New York, arc and incandescent lamps; Prometheus Electric Company, of New York, heating apparatus; Russell & Tomlinson Company, telephones, and Phelps Hylo lamps and flash sockets, and several other concerns of equal importance.

At the headquarters of the company, No. 309 Stark Street, there is carried a large ready stock of standard makes and everything classed under the head of electrical supplies, and this establishment is a depot for all the electrician needs in any branch of lighting or power equipment or the sound transmission departments of trade.

Mr. Paine is a member of the Portland Commercial Club, is vice-president of the Eugene Loan & Savings Bank, of Eugene, Oregon, and is president of the Eugene Electric Light Company; Vice-President and Treasurer Handsacker was formerly a resident of Eugene, and was manager of the Wilhelms Sons Flour Mill at Junction City. General Manager Schade was for twelve years connected with the Portland General Electric Company.



CRANE COMPANY.

To determine the exact status of Portland in the commercial world's reckoning and to discover in just what esteem the progressive manufacturer holds in its selling power it is only necessary to know what concerns are represented here of the larger manufacturing corporations of other parts of the country.

Among the foremost of these appears the name of Crane Company, a corporation which ranks as the most important and strongest in its line in the whole world.

The branch establishment in this city is located at 30 to 34 Second Street; occupies the entire five story building, and here the Crane Company carries the largest stock in the Northwest of wrought iron pipe, valves and fittings in brass and iron for all pressures of steam, gas and water; tools, engineers' supplies and steam, gas and water supplies of every kind, operating as jobbers in all materials used by plumbers, gas and steam fitters.

The stock is ample to fill the largest order promptly, the line embracing as it does the most comprehensive showing of the kind, meets every conceivable need, and the well-known Crane policy of close prices and live methods gives to this branch a firm grasp of the trade territory the house covers, which territory embraces the entire Pacific Northwest, extending into British Columbia and Alaska.

The Crane Company's business here is in the hands of Mr. F. A. Nitchy as manager.

FLEISCHNER, MAYER & CO.

This house may well take rank as one of the pioneer houses of Portland, having been established thirty years ago. The company as it now stands is composed of Mrs. Hirsch, wife of Sol Hirsch, who died one year ago; Mr. Sam Simon, Mr. I. N. Fleischer and Mr. M. Fleischer, the latter two being nephews of L. Fleischer, deceased. Mr. M. A. Mayer, of New York, a son of Jacob Mayer, of the early firm, is also a member of the present company, his office being 49 Leonard Street, New York City.

The Portland office of the company is located at 29 Front Street, with warerooms at Front, Vine, First and Ash Streets. With regard to their business, it may safely be said that they lead the West in the wholesale dry goods line. They occupy an entire square. Ten traveling men of experience are constantly on the road in the interests of

their business, a vast territory being controlled by them, comprising all the Coast States as well as Idaho and Alaska.

In addition to the extensive trade carried on in the importing and jobbing line, they have a large factory on the corner of Second and Couch Streets, where they do a very profitable business in the way of manufacturing men's overalls, shirts and jumpers. Two hundred and fifty people are employed at this work alone.

PAGE BELTING COMPANY.

The increase in the manufacturing industries of the Pacific Northwest has resulted in there being established here enterprises which supply the demands of these industries, among which one of the most important is the branch of the Page Belting Company, whose general offices and factory are at Concord, New Hampshire.

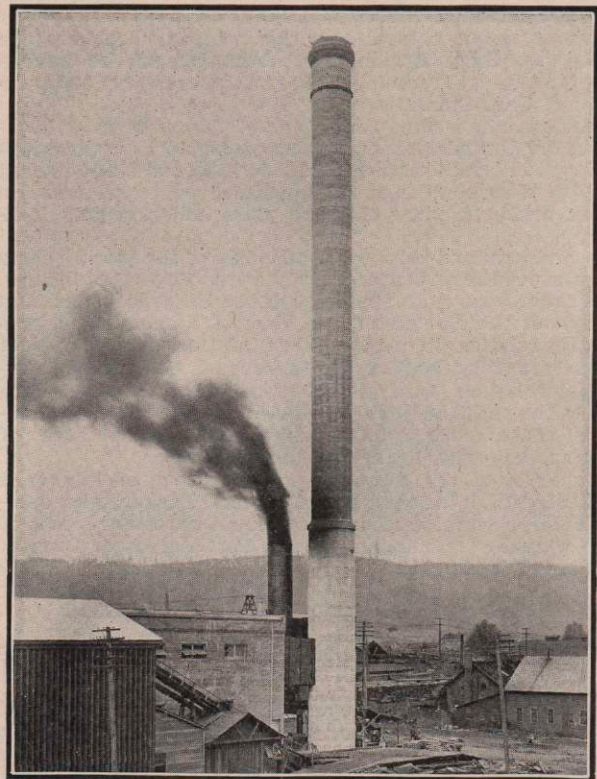
The branch here is known as the Pacific Coast headquarters of the concern, was established in April, 1903, and is located at No. 66 First Street, in the hands of Mr. Charles A. Steele as manager.

In their warehouse the whole line of leather and belting manufactured by this company is carried in stock, and from here the trade of the entire Pacific Coast is controlled, throughout which territory this concern supplies a large proportion of the belting used in driving the machinery of the various enterprises which have been established throughout the Northwest.

THE CONTRACTING-ENGINEERING CO.

This company is one of the Northwest's leading contracting and construction concerns, and its officers are expert specialists in re-inforced concrete construction, fire-proof construction and concrete building blocks. Although only established in August of last year, it has already completed and has in hand some of the largest contracts let in this section. They built the concrete chimney (306 feet in height) for the Tacoma Smelting Company, and have recently completed a concrete chimney for the Portland General Electric Company (230 feet in height).

Another contract in hand is building "The Oaks," the pleasure resort of the O. W. P. & Ry. Co., and they have at



Reinforced Concrete Chimney, 230 feet high, built for the Portland General Electric Company, by the Contracting Engineering Company. Completed in 57 days, 6 days ahead of contract time.

the present time 120 men in their employ on contracts in Portland. They do all kinds of general construction work, build bridges, buildings, etc., and will build a model chimney for exhibit at the Exposition grounds.

The headquarters of the company is in Tacoma, a branch office being maintained here in the Fenton building for directing its operations in this city and section. Geo. C. Mason, a member of the Commercial Club, the Waverley Club and the Engineer's Club, and vice-president of the corporation, is in charge of the company's affairs here.

LOWENBERG & GOING CO.

We are now located in our new building (illustration appears herewith) at the corner of Thirteenth and Irving Streets. We are prepared to show the most extensive line of stoves and ranges on the Pacific Coast. We also carry in stock a large line of hotel ranges, both portable

purpose of adding one more element of strength to the city's financial institutions, with the result that the Oregon Savings Bank was organized March 12, 1904. This organization was effected with a paid-up capital of \$100,000, and at once opened for business. The officers of the bank are L. O. Ralston, president; William Ralston, vice-president; W. Cooper Morris, cashier, and these gentlemen, with A. T. Smith and W. H. Moore, constitute the board of directors. The bank is situated in the Marquam building, No. 321 Morrison Street.

While conducted under all the rules, regulations and enterprising plans of a savings bank, it does a general commercial banking business. Under their new plan of saving, no one is too poor to make deposits, and an account may be opened with the bank with \$1. All such deposits draw 4 per cent interest, and the interest is compounded semi-annually—March 1, and September 1. Accounts subject to check bear interest at 2 per cent.



and to set in brick; have the Portable Cabinet Bakers Oven, each oven separate from the other, the best article we ever handled for restaurants, hotels and logging camps, where they desire to do their own baking. We also have a full line Colonial, Imperial and Amethyst enameled wares, tinware and kitchen utensils. We respectfully solicit your patronage.

OREGON SAVINGS BANK.

The Oregon Savings Bank is a most responsible and admirably managed institution, carrying on with success every department of business for which such institutions exist, besides which it does a general commercial banking business.

The savings bank is a constant reminder that it is what you save—not what you earn—that makes wealth. A dollar saved today may be the foundation of your fortune. Such were the reflections which a few months ago led a number of the enterprising business and financial men of Portland to associate themselves together for the

LUTKE MANUFACTURING CO.

Lutke's is a big factory with a long record. It has been established here for nearly a quarter of a century. Its manufacturing quarters occupies a two-story brick structure, 100x200 feet in dimensions at the corner of Sixth and Hoyt Streets, and seventy-five men are constantly kept at work.

Though its special output is show cases, the company designs and makes all kinds of bank, office, store and bar fixtures, jewelers' and druggist wall cases, and a lengthy list of articles along this line which necessarily means that its operations are extensive. The business was established in a small way by Mr. Lutke 22 years ago. Himself, one man and a boy comprised the working force, and the business grew to such proportions that in March, 1904, it was incorporated under Oregon laws with a capital stock of \$50,000.00, with Mr. Lutke, its founder, as president and general manager, and E. C. Mears, secretary and treasurer. The Lutke bank, store, office and bar fixtures are now standard articles all over the Pacific

Coast country, and have been valuable aids in the up-building of Portland's reputation as a manufacturing center.

Mr. Lutke is a practical man; has been so long in the business that it is a matter of course that he knows all about it, and has been so long established in this city that he is up-to-date as to its requirements in his line.

In Secretary-Treasurer Mears he has a most valuable aid to still further extend and develop the enterprise.

BUFFALO PITTS CO.

The Portland branch of this company is located at Nos. 320 to 324 East Yamhill Street, occupying a modern three-story warehouse, 100x200 feet in dimensions wherein there is carried an immense stock of the various machinery manufactured, besides other machinery appertaining to the farm, to road work of various kinds and heavy lifting and hauling where portable and traction engines are available. These engines and other machinery of the company are well known and celebrated, and are in extensive use in all parts of the country, and for purposes peculiar to the industries of the respective sections.

Portland is the headquarters of the company for the Pacific Coast, and the machines are sold from here throughout the Pacific Coast States, forming a most important part of the machinery and motive power by which this vast country is being so rapidly and wonderfully developed and advanced in commerce, agriculture and great works of construction.

Mr. George W. Evans is the manager of the Portland branch, and has charge of the company's Pacific Coast business. He is a member of the Chamber of Commerce, the Commercial Club and various other business and social organizations, and like the powerful concern he represents is counted a valued unit in the sum total of the city's growth and development.

FREDRICK A. KRIBS.

There is no part of the country today receiving so much attention from investors and home seekers as the Pacific Northwest, and the opportunities for investment here under careful and efficient advisement are numerous and most profitable.

An expert in investments in Pacific Coast timber lands is Mr. F. A. Kribs, with offices on the third floor of the Chamber of Commerce Building. Mr. Kribs has now on his list many thousand acres of the Pacific Coast's most valuable timber lands, consisting of sugar and white pine lands in California and Oregon, white pine lands in Idaho, white cedar lands in Oregon, spruce lands in Oregon and Washington, fir and cedar lands in Oregon and Washington, and he will upon inquiry readily supply all necessary details to enable our readers to investigate the opportunities he has for large or small investments in this line.

He controls vast tracts of these lands, solicits correspondence, furnishes references as to the amount standing timber per section, makes personal examinations of lands and is prepared at all times to offer attractive inducements to those desiring timber lands or standing timber.

W. B. GLAFKE CO.

The food supply traffic of Portland is of large proportions and engages the attention of a most responsible set of the city's business concerns, one of the most important being the W. B. Glafke Company, operating in Oregon and Washington, and distributing their merchandise to the markets of the world, as wholesale dealers in groceries, fruits, produce and dairy products. This company was organized and incorporated in 1898, with the head concern at Nos. 91 and 93 Front Street, Portland. In March of last year they established a branch at Walla Walla, Wash.

Mr. W. B. Glafke is president; W. H. Chapin, secretary, and Fred Glafke, Jr., vice-president. The other members are R. B. May and J. P. Ludman. All the members of the company are experienced business men, trained to the grocery and produce business. The Portland house is under the management of President Glafke and Mr. Chapin. The Walla Walla house is managed by Fred Glafke, Jr., and Mr. May, and deals in groceries only, and has a large wholesale trade.

PETERS & ROBERTS FURNITURE CO.

This business was established in 1889, and was later incorporated as the Hoey & Roberts Furniture Company, which concern in turn was succeeded by the Peters & Roberts Furniture Company and incorporated under the laws of Oregon with a paid-up capital of \$20,000.00.

The plant utilized by the company consists of a three-story and basement building, 100x100 feet on each floor, and is supplied with a full and complete outfit of the latest improved machinery adaptable to furniture manufacturing, while the extent of the output is well indicated by the fact that they give employment to a working force of an average of forty-five men, and have two traveling salesmen constantly on the road throughout Oregon, Washington and Idaho in the interest of the concern.

The line of goods produced comprise high grade parlor furniture of every kind, style and description, and a full line of mattresses and pillows, upholstered goods and bedding of all kinds.

J. C. Roberts is president, and John G. Peters, secretary of the corporation.

OREGON CASKET CO.

This concern, as its name implies, manufactures wood, cloth and metallic burial caskets of which there is carried in stock at all times a large number from the plainest and inexpensive to the ones made from the costliest wood and ornamentally engraved and richly trimmed, the wide range enabling them to meet any demand in their line.

The company operates as jobbers in burial robes and wrappers, casket linings and undertakers' supplies of all kinds, polished copper and zinc shells and undertakers' hardware, embalming instruments and supplies, and every requisite that is called for in the burial of the dead.

The company is incorporated under California laws with a capital of \$50,000.00. The main manufacturing plant is at Tacoma; the main headquarters of the concern is here, occupying a five-story structure, 50x100 feet in dimensions, and is connected with the California Casket Co., of San Francisco, and the Los Angeles Coffin Co., at Los Angeles. These concerns supply the coffins and caskets for the entire Pacific Coast.

H. S. Tuthill is the manager of the company's affairs here.

T. J. JOHNSTON & CO.

Not only because it is a commercial center of the first rank, and an industrial city of conspicuous importance does Portland deserve to be classed among metropolitan and progressive communities, but equally because Portland folk have set a high standard of excellence in all that appertains to sanitation and hygiene, with which the individual is more concerned than any other department of progress.

In this field one of the city's most practical prominent workers is the firm of T. J. Johnston & Company, of which Mr. T. W. Johnston is manager, with office and workshops at 209 Washington Street.

This concern has done much of the plumbing of the Lewis & Clark Exposition buildings, their contracts including the Forestry building, Foreign Exchange building, Machinery Hall building, Mining building and California building, the grand stand and much work of less importance in connection with smaller buildings at the grounds.

The fact that the firm has been entrusted with work of this magnitude and importance shows clearly that they occupy a foremost place in their profession.

Manager Johnston is experienced in all that appertains to sanitary engineering and applied hygiene, and is qualified to plan as well as to perform all that has to do with proper outfitting of a large office building to the finest residence with sewerage, gas connections, steam fitting, heating and ventilating systems.

ALLEN & LEWIS.

This business has been long established, and is incorporated under Oregon laws, with a paid-up capital which ranks it among the strongest business institutions in the Northwest. The officers are L. Allen Lewis, president; Robert W. Lewis, secretary, and Frank A. Spencer, manager.

The offices and warehouse of the company occupy one of the most prominent corners in the jobbing district, extending from 44 to 54 Front street, where they occupy five stories and basement.

In the stock carried there is included every article in the line of staple and fancy groceries, grocers' sundries, canned goods and shelf goods, and all kinds of the usual articles sold or handled by grocers.

The business of the company has grown to immense proportions, covers entirely the states of Oregon, Washington and Idaho.

SCOTT & MUNSELL.

This firm has its office at 321 to 329 East Morrison Street, and are wholesale dealers in all kinds of agricultural implements, buggies, carriages, farm wagons and high grade special jobs in every type of up-to-date vehicle building.

Some idea of the extent of the line the concern handles is obtained when one visits the firm's warehouse, wherein there is carried a large stock in the three-story 100x100-foot building which has its own track connections from its doors to the principal railways entering the city; and from here the firm ships direct to the buyer promptly and without delay anything he may require in the products of the Anchor Buggy Co., W. H. Kiblinger Co., Kingman Plow Co., Walter A. Wood Mowing and Reaping Machine Co., Admiral Hay Press Co., and other big industries which these Portland wholesalers represent, and whose output are completely represented in their stock.

The principals of the firm are O. M. Scott and W. O. Munsell, both of which are gentlemen widely known in the implement and vehicle trade where in each have long been successful and active.

A. G. LONG.

Mr. Long has been established nearly 15 years, and represents many Eastern manufacturers of standard fire apparatus.

The line embraces steam fire engines, chemical fire engines, hook and ladder trucks, water towers, hose wagons, hand fire engines, two-wheeled hose carts; also, the "Babcock" and "Patrol" hand fire extinguishers, both of which are standard goods, and carried in large numbers for fire department trade, and also for the use of individuals and householders for the protection of their property. A very complete stock of fire apparatus, as well as all fire department supplies, brass goods, etc., is carried by the house which is recognized by firemen throughout the Northwest as headquarters for their wants. Mr. Long also has the exclusive agency for the celebrated wax and gum-treated cotton, rubber-lined fire hose, manufactured by the Fabric Fire Hose Company of New York, which can be found in nearly every fire department in the United States, and is recognized as the highest product in the hose line.

The territory covered embraces Oregon, Washington, Idaho, British Columbia and the District of Alaska, making Portland the headquarters for the Northwest in the fire department supply line.

Mr. Long has recently built a splendid three-story brick block, 50x100 feet, located at Nos. 45 and 47 North Fifth Street, which building is owned and occupied entirely by him.

WAKEMAN & MORSE TRANSFER CO.

One of the noteworthy instances of Portland's constant business expansion is to be found in the record of the Wakeman & Morse Transfer Company, of which A. P. Morse is president, and M. B. Wakeman, secretary and treasurer.

From their office at No. 11 First Street, they carry on business as general forwarding agents, doing all kinds of light and heavy teaming and trucking, baggage and freight transferring, private trucking for merchants and furniture moving, the handling and hauling of heavy freight and heavy machinery, and safe and piano moving being a specialty.

The distribution and forwarding of freight in carload lots is an important feature of the company's workings, the care and handling of pool cars being the leading specialty. A storage warehouse is also included in the business wherein there is provided facilities for storing

household goods and merchandise at a low rate of cost, while special rooms are provided for the storage and care of furniture, pianos and valuable household articles for those who may so require.

The business requires the services of thirty-five men and twenty-six teams in order to keep pace with the demands made upon it, and this delivery force insures prompt service in every department of the enterprise.

PACIFIC METAL WORKS.

Our efforts to record the enterprises which have made Portland famous would be incomplete unless we direct attention to the Pacific Metal Works, of San Francisco, whose branch office with warehouse and factory was established in Portland in 1883.

The premises occupied here are at 73 and 75 North Second street; the line of operations carried on by the company covers the field of importers and manufacturers of tin, lead, copper, zinc, antimony, solder and Babbitt metal; a specialty being made of canners' solder, and tin andterne plates.

The company is also sole proprietor of the celebrated Pacific Metal Works' Old Process Roofing Plate. The trade from this house now extends throughout Oregon, Washington, Idaho, Utah, Alaska and British Columbia, and in conjunction with the main house at San Francisco, supplies the entire Pacific Coast country with goods in this line.

This company is the leading enterprise of its kind in the entire West. Its affairs in Portland are in the hands of Mr. W. H. Morrow as manager.

CITIZENS' BANK.

The Citizens' Bank was incorporated in 1890 under Oregon laws with a capital of \$100,000; it is a bank of issue and deposit, allows 3 and 4 per cent interest on time deposits, discounts approved commercial paper, makes loans, makes collections on all available points in the United States, buys and sells domestic and foreign exchange, and issues letters of credit, and otherwise engages in all transactions that legitimately come under the head of banking.

The following gentlemen are the officers: J. H. Lambert, a retired capitalist, president; Jos. Pacquet, general contractor and a man of wealth, vice-president, while A. W. Lambert, son of the president, is secretary, treasurer and cashier. The institution is a member of the Chamber of Commerce, a member of the American Bankers' Association, is insured against burglary in the Fidelity & Casualty Company of New York, and is housed in a new building with splendid quarters, at the corner of East Alder street and Grand avenue.

C. GOTZIAN & CO.

The branch house which this company maintains here was established three years ago, and is located at 5 and 7 North First Street, where they utilize two floors, 50x80 feet in dimensions, in which warehouse there is carried a full and complete stock of the entire line of output manufactured by this immense concern.

The St. Paul factory of the concern has a daily capacity of 3500 pairs of shoes, while the Chippewa Falls output 600 pairs.

The trade of this branch extends throughout Oregon, Washington and Idaho, and from here four traveling salesmen are kept on the road. The company's affairs here are in the hands of Mr. P. H. DeHaas, a native of Minnesota, resident here and in charge of the company's affairs since this branch was established. Mr. DeHaas is a member of the Chamber of Commerce and Commercial Club, besides which the company holds membership in the Northwestern Manufacturers' Association.

RASMUSSEN & CO.

The operations of this company covers the field of importers and jobbers in paints, oils, varnishes, glass, sash, doors, high grade lubricating oils, brushes, painters' supplies and requisities of all kinds, and in the salesrooms and warerooms there is displayed a full and complete stock carried in quantities sufficient to meet the trade's requirements.

The office, salesrooms and warerooms of the company are at 229 to 235 Taylor Street and 194 and 196 Second

Street, where they utilize three floors 70x100 feet in dimensions, besides having a two-story warehouse at 86 Union Avenue, 50x100 feet in dimensions.

The company is Northwestern distributing agents for the Sherman-Williams Company, of Cleveland, Ohio, the largest manufacturers of paints and varnishes in the world, and for the Pioneer Varnish Works of San Francisco, and a lengthy list of other manufacturers in paint and varnish lines and painters' supplies. In fact, the company carries every good thing in the paint line.



CONCORD BUILDING

Home Offices, Equitable Savings and Loan Association

EQUITABLE SAVINGS & LOAN ASSOCIATION.

Thrift and foresight, no less than push and enterprise, distinguish the Northwestern business man, and underlie Portland's solid development, and it is these qualities which account largely for the notable record of the Equitable Savings & Loan Association.

This association, in its invitation to the people to avail themselves of profitable investments through its various plans, offers the small wage-earner a chance of sharing in its profits on the same footing with the man of large income. Of its assets, stated at \$1,632,882.39 on April 1, 1905, \$1,534,945.41 is in real estate loans. Most of these loans are on homes, and all are payable in monthly installments; the monthly payment usually being equivalent to rent. As each month's collections are received they are at once re-loaned, the association thereby compounding its interest.

Offering a sufficient variety of contracts to meet the needs of every class; meriting the utmost confidence of the public; directed by men of the highest integrity, who are associated with some of the foremost mercantile and financial houses of the Coast; and combining most of the desirable features of a savings bank and a trust company, the Equitable has enjoyed a phenomenal development during the past five years, and has risen to an eminent place among the solid financial institutions of the Northwest.

Its reserve fund of \$100,000, which guarantees the full payment of every contract made by the association, affords absolute protection to every customer.

Its present officers and directors are as follows: Chas. E. Ladd, president; Theo. B. Wilcox, vice-president; Edw. Cookingham, second vice-president; Clarence Grange, general manager; F. McKercher, secretary; F. R. Cook, assistant secretary; H. M. Cake, attorney; R. R. Hoge, S. M. Mears and Walter Mackay.

KELLY-CLARKE COMPANY.

Manufacturers everywhere recognize the value of the Pacific Coast and the Pacific Northwest as a market for selling their goods, hence there is here a most excellent field for the manufacturers' agent, and among the leaders

in this line here is the Kelly-Clarke Company, who confine their transactions almost exclusively to food supplies and eatables in one form or another.

The Kelly-Clarke Company have built up a trade which now reaches from Canada to Mexico along the Pacific Coast country, maintains offices in Portland, San Francisco, Los Angeles, Seattle, Tacoma and Spokane.

The house here was established in 1894 and is in charge of Mr. H. M. Haller as manager, a native of Illinois, resident in Portland for the past ten years, with office at the corner of First and Vine streets, and a large warehouse on Fourth street.

PORTLAND STEEL VAULT MANUFACTURING CO.

This business was established in 1903 and assumed its present title a year later.

The proprietor, Mr. W. W. Waite, is a practical and experienced man at the business, and up-to-date in his ideas and methods. He occupies spacious premises at 43 Front Street, North, and these are equipped with the finest modern machinery and appliances, and a force of skilled help is employed.

He furnishes estimates on all classes of art metal work in brass, steel and iron, while the making of vault doors, gratings and steel cabinets is a specialty. He uses only the best iron, steel and brass stock in his productions, which are finished in the very best style.

Mr. Waite is the inventor and patentee of a hand-power drill that is certainly a wonderful invention for drilling in rock of all kinds; it works so easily a ten-year-old boy can operate it. He is having a large demand for them in the Northwest and British Columbia.

PORTLAND MILL & FIXTURE CO.

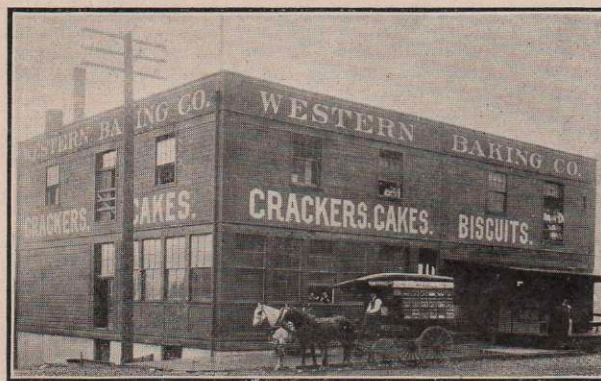
This company has facilities for turning out work of the highest grades, and in the latest designs, and makes a specialty of manufacturing bank, office and store fixtures and interior finish to order.

It has furnished the finishing for many large buildings constructed throughout the Northwest; constructed the cabinets for the Educational State Commission of the Lewis and Clark Centennial Exposition, the interior finish for the Ayers, Adams, White and Lang residences, in Portland, and other buildings and residences all over the Northwest.

The business was established in 1889 by Mr. M. W. Parelius, who is the sole proprietor.

WESTERN BAKING CO.

This company is manufacturers of high-grade crackers, cakes and biscuits, and the products are in main essentials similar to those manufactured by other biscuit companies, but excellent and exclusive in the style and quality of



their manufacture, and of recognized superiority by dealers and consumers, who are unanimous in asserting that for purity and high flavor the products of the Western Baking Company are without an equal in the United States.

The company is composed of C. X. Larrabee, president; Henry S. Reed, vice-president; Harry Rowe, secretary, and R. D. Larabee, treasurer. These gentlemen, together with Messrs. S. E. Larabee, H. S. Rowe, and Colin K. Harbough, constitute the board of directors.

The company operates a new modern factory at the corner of East Third and East Davis Streets, equipped with modern machinery, and for sanitary methods employed, cleanliness and comfort of the employees, the plant is a model in every respect. The building consists of three floors, each 60x80 feet in area.

This is a home industry in its entirety, fostered by home capital and home people, and deserves to be patronized liberally by the trade of Oregon, Washington and the entire Northwest.

Employment is afforded an average of fifty people, and three hundred different kinds of cakes, crackers and biscuits are comprised within the company's output.

EAST SIDE BANK.

The East Side Bank was incorporated in 1895 with a capital of \$25,000, and at the present time has a surplus of \$32,000; its transactions cover the field of a general banking business, accepts deposits, discounts approved commercial papers, makes loans, makes collections on all available points in the United States, sells exchange and issues letters of credit.

The institution is a successor to the old First National Bank of East Portland. Mr. H. H. Newhall is the proprietor, a native of Rhode Island, resident in Portland for the past 20 years, a large property owner and a prominent capitalist. The bank is located at East Alder street and Grand avenue, holds membership in the American Bankers' Association and is insured against burglary in the United States Fidelity and Guarantee Company of Baltimore, and most efficiently serves the financial requirements of the East Side.

THE PORTLAND MATTRESS & UPHOLSTERY CO.

This concern was established in 1901, at which time it was incorporated under Oregon laws with Fred Jennings as president, and Gustaf Hess as secretary and treasurer.

The factory is at 18 and 20 Front street, and is a type of modern equipment and economical manufacturing methods. The line of manufacture includes woven wire springs, mattresses, cots, lounges, couches, parlor furniture, pillows, etc., besides which the company are jobbers in folding beds, iron beds and other similar articles.

P. SHARKEY & SON.

This is one of the old established manufactories of the city, and from a comparatively small beginning, has built up an immense business.

The firm now occupies at East Oak Street and Union Avenue, a two-story brick building, which comprises the office, factory and storerooms. They are manufacturers of the celebrated Sharkey's horse collars, which are a staple article of use in many states and territories. Sharkey's collars are durable as well as easy on the animal,



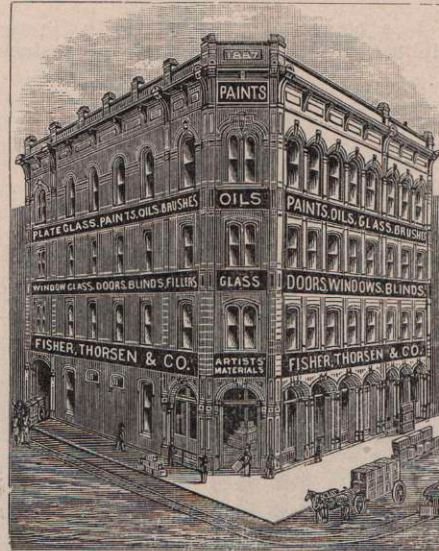
and where they are used, sore shoulders are unknown. Their long straw throat collars are hand made, and warranted. The demand for these collars is increasing, for they are perfect fitting.

A. S. JACOBS.

Mr. Jacobs has been engaged in the vehicle and implement trade for the past twenty-three years, and is thoroughly familiar with all the varying conditions and needs of this section of the country. While carrying a

large miscellaneous stock of his own account he is agent for the John Deere Plow Company, the Moline wagons, the Schutler wagons, Whitman's steam hay press, and the Dowden potato diggers. Among the stocks on exhibition are full lines of heavy lumber gears for the logging camps, fine buggies, carriages and wagons for city and country uses, and various kinds of implements for hay-making and garden culture. His office and warerooms are at 170 Front Street; he ships through Oregon and Washington and sells to consumers.

Mr. Jacobs has proven himself a business builder who can be counted upon to advance Portland's prestige as the supply source for the entire Pacific Northwest.



FISHER, THORSEN & CO.

The operations of this house covers the field of manufacturers, importers and jobbers of paints, oils, and glass, sash, doors and general building materials. In its ware-rooms at 160 and 166 Front Street, a four-story and basement building, 100x100 feet on each floor, there is displayed full and complete lines of the company's manufacture marketed under the Bay State brand of paints, as well as the entire line of paints and varnishes manufactured by the celebrated firm of John W. Masury & Sons, besides a lengthy list of specialties and supplies in the paint line.

The company controls the output of the Riverside Manufacturing Co., a completely equipped lumber and planing mill, located on Macadam Road, and are prepared to fill any orders for sash, doors and general building materials more promptly and more efficiently than ever before.

The business was established in 1895. The personnel of the enterprise consists of M. G. Thorsen, H. J. Fisher and C. J. Smith.

F. G. STETTLER.

Mr. Stettler's enterprise is one of importance in the city, and although he has only been established here about three years, the business has grown to be the largest in its line in the Northwest with a trade which has been developed until it covers all portions of Oregon, Washington and California.

He recently removed from his former location, 74 Front Street, to the corner of Tenth and Glisan, in the new building erected for him, necessitated by his rapidly increasing business wherein he has facilities and is equipped to meet any demand that can possibly be made upon him. He employs an average of sixty people, and these operatives, aided by modern box-making machinery, manufacture anything that can be called a paper box—his output comprising every shape and pattern of paper box or paper package used by any merchant for any purpose. A complete printing plant is operated in conjunction with the box factory proper and decorates the products in every required way,—color, design or tint.

U. S. NATIONAL BANK

There are but few cities in the United States that have made the advancement during the past few years that has Portland—the metropolis of the Pacific Northwest—and none have the promise of equal growth and development in the immediate future.

This growth and development is due to many and various causes, chief of which is the energy and enterprise of her business men, who are ever alive to take advantage of every opportunity presented which tends to develop the city, or advance it among the cities of the Union—an illustration of which is afforded by the magnificent exhibition—the Lewis and Clark Exposition—a most fitting climax to the achievements of Northwestern industry and a century's expansion of American civilization.

The city is a center of growing wealth, there is constant multiplication and expansion of its business inter-

Lumber Company; Rufus Mallory, of the law firm of Dolph, Mallory, Simon & Gearin; D. W. Wakefield, of the real estate firm of Wakefield, Fries & Co.; George E. Chamberlain, Governor of Oregon. R. L. Macleay, president of the Macleay Estate Company; H. L. Pittock, publisher "The Oregonian"; J. C. Ainsworth, president, also president of the Fidelity Trust Company Bank of Tacoma, Wash. Its correspondents include the most prominent banks of the principal cities of the United States and Europe.

For many years the United States National Bank has been one of the foremost in advancing the commercial interests of Portland and the industries of the state. The bank shows assets of \$5,335,893.98. Of this sum \$2,275,691.05 is in loans and discounts, over \$600,000.00 is in bonds, while approximately two and a quarter millions are in cash and due from banks. The bank operates on a capital of \$500,000.00; its surplus and undivided profits are \$210,000, and it has in deposits \$4,500,000.00.

THE LUCKEL, KING & CAKE SOAP COMPANY.

This company is one of the oldest in its line on the Pacific Coast, and stands easily in the forefront in its line in the entire West.

The establishment, located at 642-644 Hood Street, occupies a space of 107x80 feet, the building being three stories in height and equipped with the best and newest improved machinery. Here the company manufactures many varieties of fine laundry and toilet soaps, also carrying a line of laundry supplies, and deals in sal soda, soda ash, caustic soda and rosin. Their chief brands are "Golden Star Soap," "White Linen," "Luckel's Steam Refined Borax," "Dew Drop Washing Powder," and the "Three Heart Soap"; the last a new soap containing ammonia, borax and naphtha, which will soon find a place in every household. Their laundry supply department is full and complete. This concern enjoys a very large local trade, and covers extensive territory comprising Oregon, Washington, Idaho and Montana.

Mr. J. C. Luckel, the president of the company, is one of the representative men of the city, closely identified with its business and civic interests. Vice-President F. R. King is also a strong force in its business life, while Secretary Charles W. Cottel has always done efficient and valuable work.

The company holds membership in the Chamber of Commerce and Manufacturers' Association.



ests, and like all great industrial and commercial centers has large use for the conveniences extended by banking and fiduciary institutions.

The United States National Bank is a well established outgrowth of the city's requirements in this direction, and is a most responsible and admirably managed institution, carrying on with success every department of business for which such institutions exist.

Beyond the favorable showing which was made in its statement of condition, issued March 14, 1905, the high character of its management and directorate speaks in stronger terms than we can employ commendatory of the bank. The officers are: J. C. Ainsworth, president; W. B. Ayer, vice-president; R. Lea Barnes, vice-president; R. W. Schmeer, cashier; A. M. Wright, assistant cashier; W. A. Holt, assistant cashier. The directors are, I. W. Hellman, president Wells Fargo Nevada National Bank and Union Trust Company of San Francisco, and president of Farmers' & Merchants' National Bank, Los Angeles; Percy T. Morgan, president of the California Wine Association; W. B. Ayer, president of the Eastern & Western

RAILWAY EQUIPMENT CO.

The scope of the Northwest's development and in a notable degree the vigor and vitality of Portland's business growth are manifested by the record of such enterprises as the one conducted by the Railway Equipment Company.

Among the articles handled by this company are steel rails, locomotives, logging trucks, flat cars, box cars, hand cars, push cars, steam shovels, pile drivers, hoisting engines, frogs, switches, spikes and bolts, car springs, car couplers, car replacers, car movers, car wheels, car axles, rail braces, nut locks, rail benders, track jacks, steel tires, brake shoes, fish plates, angle bars, corrugated sheet steel, shafting, water pipe, boom chains, beams, channels and a variety of similar articles.

W. T. O'Brien is the manager of the company's affairs; his offices on the third floor of the Chamber of Commerce building, which with warehousing facilities wherein he carries a considerable stock of the supplies handled, enables his company to make prompt shipments and meet trade demands in a satisfactory manner.

HOTEL EATON.

The opening of this hotel a few weeks since gave Portland a hostelry that is modern in every respect, and equal to many of the famous Eastern hotels, and readily ranks as one of the most elegant in this city.

The hotel has five stories and there are 75 rooms, all of which are outside rooms and handsomely furnished. They are equipped with steam heat, stationary wash stands with hot and cold water, electric lights and private telephone connections, many rooms being arranged en suite with private baths. The decorations and furnishings throughout the entire house are in keeping with the artistic architecture of the building. Especially does this appertain to the office, lounging, smoking and writing rooms and ladies' reception parlors, which are marvels of beauty in their finishings and furnishings.

The hotel is under the management of Mrs. Mae Eaton, formerly of the Hotel Ridpath, Spokane, and is located at corner of Morrison and West Park Streets. It is conducted on the European plan, and it may truthfully be said that it proves a marvel in hotel circles in Portland.

PORTLAND ART METAL WORKS.

One of the important industrial enterprises of Portland is the Portland Art Metal Works of which Mr. I. K. Tuerck is the proprietor. This establishment was founded over 15 years ago, and is located with a finely equipped shop at 402-404 Davis Street.

Mr. Tuerck is a thoroughly accomplished and superior metal worker, doing a large amount of practical work, besides employing a force of eight skilled mechanics. He manufactures all kinds of brass, iron and steel work, structural work, roofs, fronts, vaults, patterns, machine work and tools, stair work, skylights, elevator inclosures, grills, bank and office railings, fireplace fittings, chandeliers, lamps, mausoleum and monumental work, statues, signs, gates, fences, etc. The trade of the Portland Art Works extends throughout this city and the entire Pacific Coast. Mr. Tuerck, the proprietor, stands high in business circles, and is regarded as an excellent type of the energetic and enterprising business man of the Northwest.

THE PORTLAND TRUNK MANUFACTURING CO.

Established on a small scale about ten years ago, this business expanded rapidly because of the general excellence of the output, and about six years ago the business was incorporated under Oregon laws.

The factory, occupying two floors 50x100 each in dimensions, at the corner of Third and Pine Streets, is modernly equipped for the manufacture of all sizes, grades and kinds of trunks, valises, traveling bags, sample cases and similar wares. The salesrooms operated in conjunction with the factory and a branch store at 107 Sixth Street, display a very large and attractive stock of the concern's products, which is sold at both wholesale and retail, the trade of the house having been developed until it covers all portions of the Northwest.

Building special trunks for commercial and theatrical purposes is one of the specialties of the house, as is also the repair and renovating of trunks and bags, in which work this factory's repair department is nowhere excelled in workmanship, and in moderation of prices; sample cases for jewelers, shoe concerns, hatters and other trades constitute another distinctive feature of the factory's products, and one that brings business here from a wide scope of country.

The concern holds membership in the Portland Chamber of Commerce, Board of Trade and the Manufacturers' Association. Mr. R. E. Phillips, a native of Illinois, is manager.

THE JOHN BARRETT COMPANY.

This company is a factor in making Portland the up-to-date metropolis we find it today; its warerooms at the corner of Sixth and Alder streets are stocked with electrical supplies of all kinds, and everything needed for equip-

ment or construction work of every kind in the electrical field.

Another department of the business is the handling of gas, electrical and combination fixtures, and the stock displayed is one of the largest and finest of the kind to be seen in the Northwest. Still another department has to do with the supplying and installing of mantles, tiles and grates and artistic fireplace furniture; they not only supply these fixtures, mantles, etc., but install them in place.

John F. Barrett is the president and treasurer; and Jos. M. Barrett, secretary of the corporation.

REIERSON MACHINERY CO.

In assembling the large and varied stocks of machinery carried here, this company has anticipated the present and future needs of the city for its commerce and manufactures, and those of the state and the Pacific Northwest in all their mighty undertakings of material advancement, their machinery having their uses in the field, on the road, in the shop, at the timber camps, and throughout the mines and in all departments of mechanical work. Their stocks embrace gasoline engines, stationary and traction engines, well-drilling and road machinery, rock-crushers, steam rollers, I. X. L. windmills, sawmill machinery, belting, hose, packing and saws, and many other things of various industrial uses. The company maintains a large warehouse at the foot of Morrison Street, in dimensions, 125x200 feet, whence they do a large business by water and by rail, and besides a substantial local custom, they have an extensive shipping trade throughout Oregon, Washington, Idaho and California, selling to dealers and also upon individual orders. In the latter particular they have a large and constantly increasing trade.

ZAN BROTHERS.

One of the conspicuous examples of Portland's development is the enterprise conducted by Zan Bros., which since its establishment in 1868 by Messrs. M. and F. Zan has been the foremost manufacturer of brooms, matches and wooden ware on the Coast. Their "Gold Medal" brooms, "Star" matches and "Sunset" matches are in large demand and are used in every city, town and hamlet of our own and adjoining states, and it would be difficult to name any house that has held such complete control of the best class of trade in this section. The business is most ably conducted by Mr. D. J. Zan, son of the late Mr. M. Zan, who is one of the city's most esteemed citizens.

The office and warerooms of the firm are at 50 and 52 Front Street, and here they occupy a two-story and basement building, 60x150 feet in ground area, while the factory is in the north end of the city, and furnishes employment to sixty-five to seventy hands. Their trade covers the entire states of Oregon, Idaho and Washington, over which their traveling salesmen make frequent trips. They also give special attention to the filling of mail orders from catalogues, which they mail free on request.

SANBORN, VAIL & CO.

The main offices and factory of this corporation are at San Francisco; the Portland office and warerooms are at 170 First Street, extending through the block to 171 Front Street, occupying three floors, 25x200 feet in dimensions.

The line of operations carried on covers the field of manufacturing mouldings, mirrors, picture frames, etc., besides which they are jobbers in artists' material, stationery, leather goods and French and crepe paper.

Three catalogues are issued by the company, one each for the stationary, artists' material and moulding departments. Traveling men are kept on the road throughout all portions of the Pacific Coast, the company maintaining a branch house at Los Angeles in addition to the one here, and rank as the leading and representative concern in their line in the entire West.

Mr. W. I. Vail is the manager in charge of the company's affairs here, which position he has held for the past sixteen years.

LOWENGART & CO.

This concern, the largest and most important in its line in the West, occupies at 90 and 92 Front Street, four floors and a basement, 50x160 feet in dimensions; the line of operations carried on covers the field of manufac-



tures, importers and jobbers of millinery and fancy goods; the business is exclusively wholesale, extends to all portions of Oregon, Washington, Idaho, Utah, Montana and into Alaska, throughout the greater portion of which territory an efficient corps of traveling salesmen are constantly kept on the road in the interest of the house. The business was established in 1882, and at the present time is in the hands of Mr. I. Lowengart, as sole proprietor and manager.

A specialty of Mr. Lowengart's workings is the manufacture of tailored and trimmed hats, in which department employment is afforded 240 girls and women, besides 45 men and boys. Mr. Lowengart is a native of Germany, resident in Portland for the past 28 years, is a member of the Chamber of Commerce, and the Commercial Club.

BROUGHTON & WIGGINS CO.

This company, the personnel of which comprises Geo. Broughton and W. B. Wiggins, has offices in the Columbia Building at 82½ Third St.

These gentlemen do a general business as wholesale dealers in piling, cedar poles and posts, ties, spars, telegraph and telephone poles and dimension lumber of all kinds.

The position enjoyed by these gentlemen is not equaled by any other concern operating in this line here, and not only is time saved by dealing with them, but money, for they are equipped to quote prices which admit of no competition, and it is this economy as much as the expedition and the adequacy of the services they offer which has built up for them so extensive and substantial a trade.

OREGON PLATING WORKS.

The Oregon Plating Works, established here some years ago, has grown into a department of great usefulness to commerce, to some of the important industries and to the people in general. Mr. W. A. Durham, the manager, has been engaged at the business for several years, and it is within his period that the works have grown into their several departments. The general nature of the industry is the plating of gold, silver, nickel, brass, and copper. All work turned out such as their Lewis and Clark watch fob is of the finest and most artistic in the market. One of the departments, that of refinishing jewelry, spoons and all classes of silver ware, is exclusive, and is in demand from all the principal jewelers in the Northwest. Polishing, oxidizing, lacquering, etc., constitute a part, while the particular specialty and largest work of the firm is that of refinishing gas and electric fixtures, automobile trimmings, plumbers supplies, bicycles and stove parts, including office and bar fixtures. In this line Mr. Durham has executed a large amount of work from many of the largest business concerns of the state, and does a large amount of work in the refinishing of all kinds of hardware.

The works and office are located at 491 Washington Street, where they have an excellent equipment and employ a force of skilled workmen.

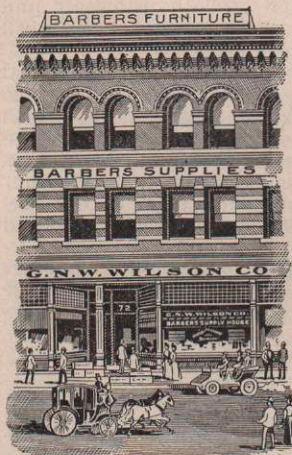
G. N. W. WILSON COMPANY.

The Wilson establishment occupying at No. 72 Sixth Street, three floors, and containing 4,700 feet of floor space, is one that would be notable in a city of double Portland's size.

Here the company carries a huge stock, embracing every requisite for the complete outfitting of an up-to-date barber shop, and the variety shown here and bedrock prices quoted are plain evidence of the solid and lasting prestige of the concern in its field.

Every modern design in barbers' furniture and fixtures is carried by the house, toilet goods of all kinds made by the concern, and by the best known makers of the world are found here, and high-grade cutlery of every sort forms departments of noteworthy magnitude.

Besides undertaking to equip barbers' establishments complete to the smallest detail, and on any scale of cost, Mr. Wilson does a large business in retail in toilet articles, cutlery, brushes, perfumes, etc., and the concern also



cles, cutlery, brushes, perfumes, etc., and the concern also

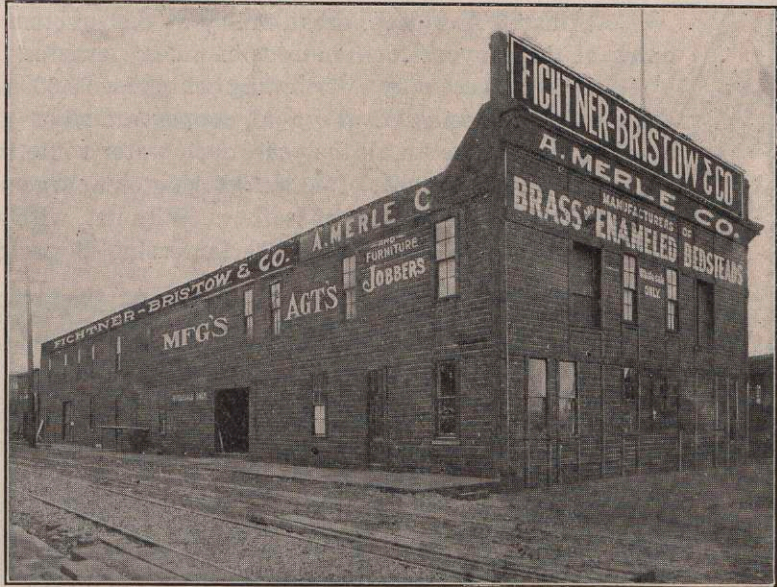
operates a fully equipped grinding plant run by electric power in which razors and fine cutlery are ground for the trade, and for customers, by skilled and expert workmen under the proprietor's personal supervision.

PACIFIC PULP PLASTER CO.

The elastic pulp plaster manufactured by this company is a decided improvement on anything hitherto invented in the way of wall plaster. It contains no sand or lime, one of the most important parts being fibrous wood pulp incorporated into it by a patent process that retains the fiber and strength of the wood, the other ingredients giving hardness, firmness, strength and durability. Some of the many advantages which it claims over common plaster are that it is waterproof, frostproof, fireproof and crackproof; that it does not break and fall off when struck or bruised; that it is a non-conductor of sound and makes a dead wall, and that it is half the weight of other plasters, though three times as strong, and, last but not the least important feature, is the absence of acids to rust and eat up the nails or metallic lath, as is the case with other patent hard plasters. The claims made for this plaster can easily be substantiated, as quite a number of new and handsome public buildings and residences have been finished with the elastic pulp plaster furnished by this company; notably the rooms of the Holman Undertaking Company, the walls of the Lyric Theater, Star Theater, exterior of the Columbia Theater, several fine houses recently erected by Mr. George M. Strong, the Park-Street school building, the Brown building on Sixth Street, the residence of Mr. Ralph Hoyt, three cottages owned by Mr. E. E. Merges on Twenty-third and Lovejoy, Dr. Parker's new building, and a 50-000-yard contract on the walls

of the Colman building in Seattle, Washington. The officers and directors of the company are: Mr. C. W. Nottingham, president; Mr. H. B. Augur, vice-president; Mr. George A. Brodie, treasurer, and Mr. H. F. Conner, secretary, and W. F. Slaughter, superintendent and manager.

The offices of the company are in rooms 517-519 Chamber of Commerce building; the factory at the corner of Clark and Railroad Streets, Lower Albina. A factory is to be established in Seattle to handle the Puget Sound trade.



FICHTNER, BRISTOW & CO.

This company acts as selling agent for a score of leading furniture manufacturing concerns of the East and as general agents for A. Merle Co. of San Francisco, manufacturers of brass and iron beds.

The warehouse and office consist of a two-story building, 50x200 feet in dimensions on East Water St., which is at all times packed with stocks of the firms they represent, and in quantities sufficient to fill the largest order promptly.

Geo. E. K. Fichtner and R. E. Bristow, both of whom have had many years' experience in the manufacturing, wholesaling and retailing of furniture, are the individual members of the company, they establishing business in April, 1904. Both were traveling salesmen in the Pacific Northwest for the Oregon Furniture Manufacturing Co. prior to engaging in business for themselves.

R. F. COX.

Mr. Cox's operations covers the field of buying and selling timber lands. He owns or controls and has for sale some 50,000 acres of the best yellow fir and cedar and yellow pine timber land in Oregon and Southern Washington, mostly tributary to the Columbia River, available to railways and desirable for immediate manufacturing.

Mr. Cox is a native of Michigan; has been handling timber lands in this section for the past eight years, formerly did much cruising and locating, and has acquired a valuable knowledge of the timber lands of the Northwest.

THE DUNN-LAWRENCE COMPANY.

This business agency was first established by Mr. Dunn, the senior member, in 1891, Mr. E. E. Lawrence becoming a partner about two years ago. Both are enterprising business men, having enviable records of past success, Mr. Dunn having for fifteen years been a leading real estate dealer, while Mr. Lawrence was for many years manager of the Esmond Hotel of this city, and also engaged many years in the livestock business in Yamhill County.

They buy and sell real estate, loan money at low rates and enjoy a long list of patrons and clients, who vest in them every confidence. They make investments for non-residents, do a rental business and have a long list of houses to rent or sell on easy payments.



HOTEL PERKINS

European Plan

Fifth and Washington Sts., PORTLAND, OREGON

A High Grade Hotel and Restaurant. Medium Prices

LEWISTON -

IDAHO

THE ONLY NATURAL GATEWAY IN THE
ROCKY MOUNTAINS AREA

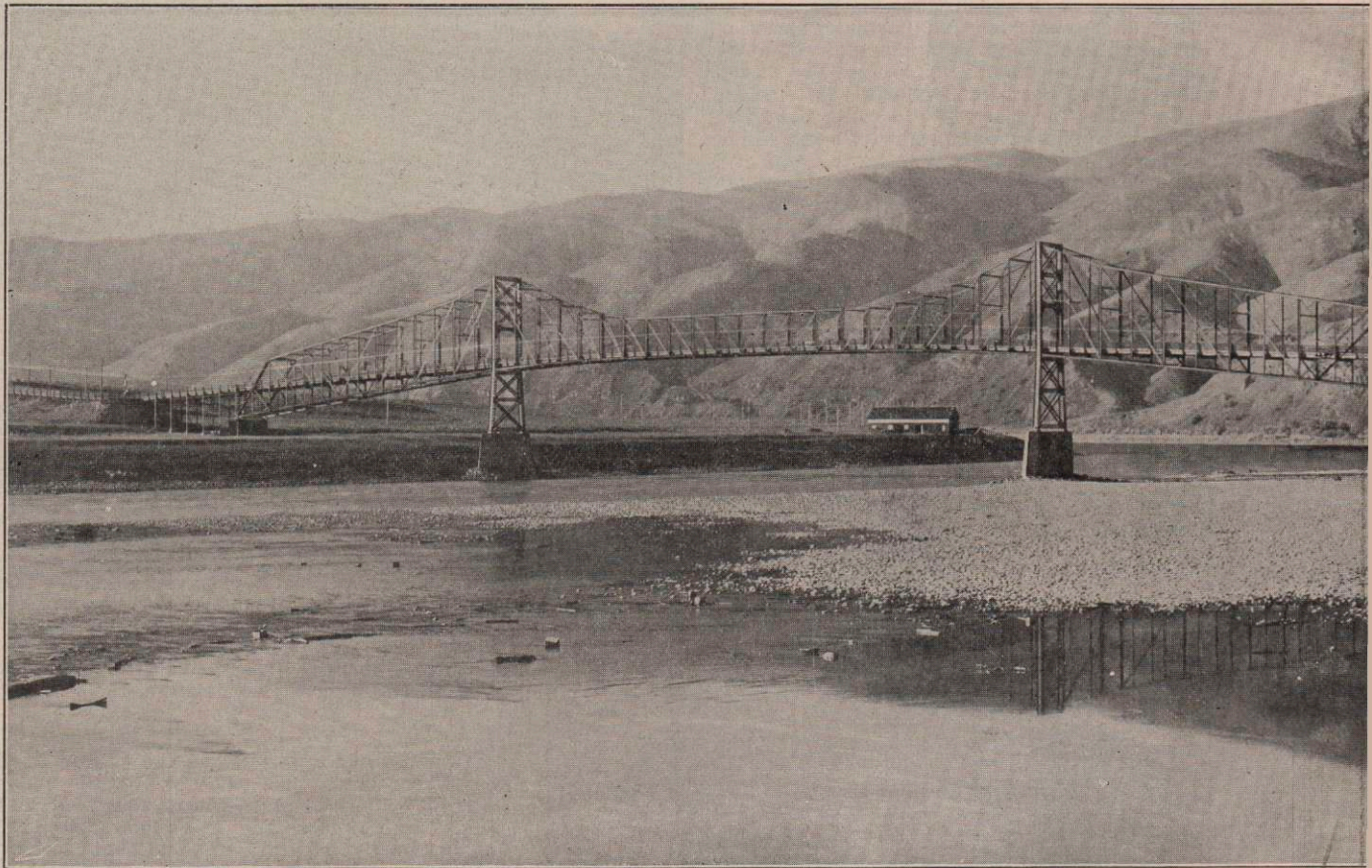
Situated in a deep, broad valley at the junction of important rivers, on the only water-grade route from the east to the Pacific Northwest, Lewiston-Clarkston is the logical "Key to the Pacific Northwest,"

It is the necessary distributing center for 25,000 square miles of tributary territory; a rich new wheat, barley and different thrifty and still new gold, copper and silver mining camps of great promise; a lumbering region as rich as any in the Northwest.

It shall have an all-the-year, open water route to the ocean, it being the head of all-year navigation, and

It shall be the seat of manufacturing on a large scale; of wheat, flour and other cereal products; of lumber, boots, shoes and articles of leather. Why not, with water-electric power and cheap coal, ample raw materials

With a population of 10,000, increasing 20 per cent a year, why not 20,000 by 1909? Why not 100,000



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STEEL BRIDGE CONNECTING LEWISTON-CLARKSTON

Lewiston, Idaho, is one of the oldest and richest towns on the Pacific Coast, and has been built up wholly by the trade of the great territory of which Lewiston-Clarkston is the natural commercial center, by reason of its location at the junction of the rivers. The opening of the great Nez Perce Indian reservation nine years ago, and local enterprises have made it an important city. Lewiston has three banks, a trust company, two newspapers, United States land office, state supreme court, county seat, state normal school, handsome new theater, public library, hospital, etc.; flour mill, sawmills, foundry, machine shops, etc.; electric light and power, a fine city waterworks, etc. So great are the natural advantages of the location, that Lewiston-Clarkston is certain to become an important railroad center. Ninety per cent of the merchandise, banking, mining and shipping business of all this region is handled here. The banking resources are now over \$3,000,000. Address for further particulars

SECY LEWISTON COMMERCIAL CLUB

or any of the following real estate firms: J. L. Fenton & Co., Skinner, Maunse & Co., Potvin & Pittock, Leeper & Dowd, J. B. McGrain & Co., The Reed Real Estate Co., S. S. Rodgers, Lewiston Real Estate Co., Empire Land Co.

CLARKSTON

WASHINGTON

THE PACIFIC NORTHWEST BETWEEN THE
AND THE PACIFIC OCEAN

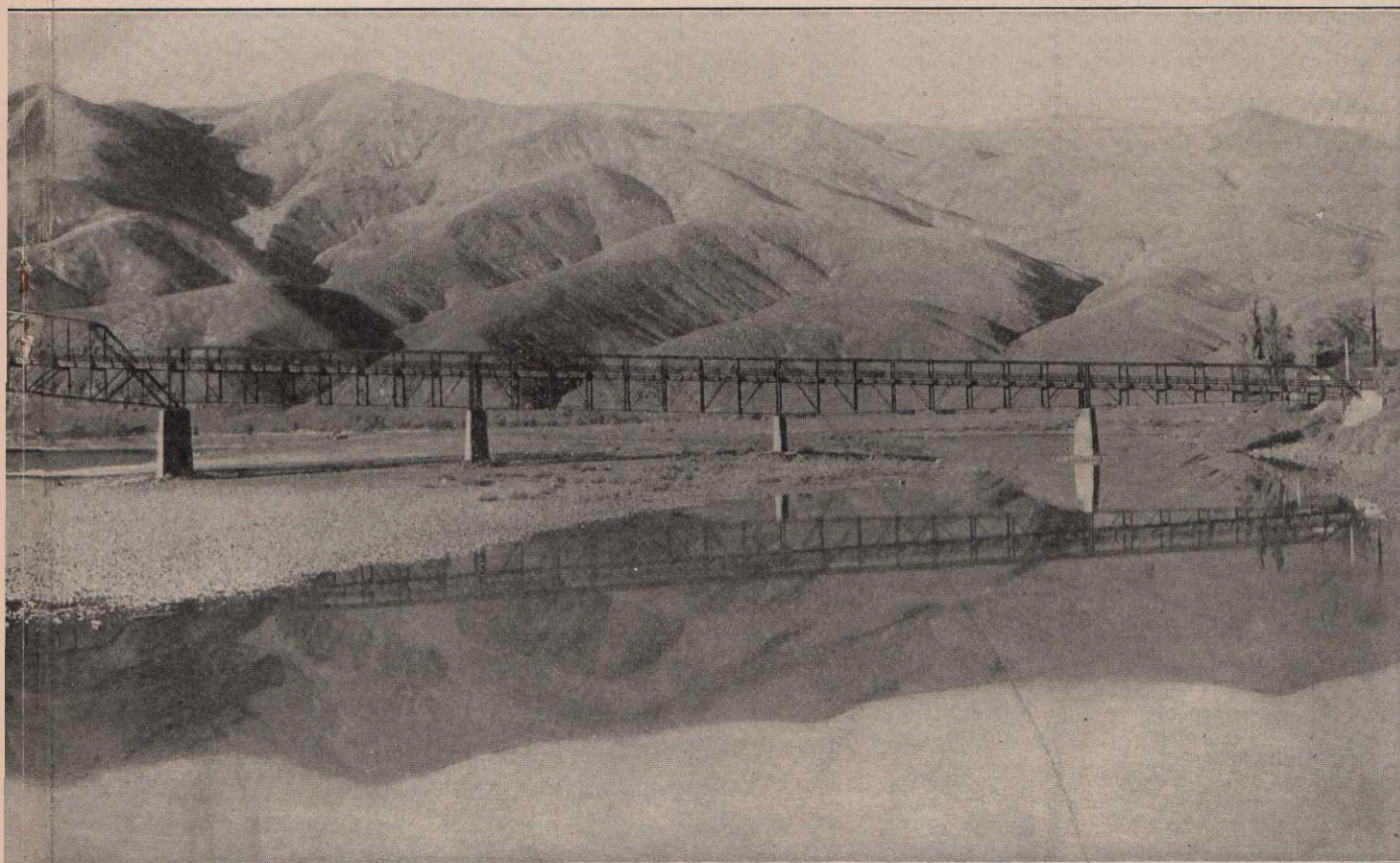
From the Rocky Mountains to the Pacific Ocean through the vast, irregular inter-mountain plateau, at the only broad-
the gateway to the ocean from the mountainous plateaus of the interior.

Barley and oats country that now yields 10,000,000 bushels and will soon yield 20,000,000 bushels per year; a dozen
as the richest of Michigan's best days in that industry; fat stock ranges and fertile lands of vast extent.

Already has rail and water routes radiating in five directions.

For, furniture, house-finish, doors, sash, boxes, etc.; of woolen goods; of paper and paper goods; of meat products;
cheap and quick transportation, and abundant markets?

within a generation?



CLARKSTON, 1,450 FEET LONG. COST \$110,000.00

Clarkston, Washington, is the prosperous town in the Vineland district, opposite Lewiston, and forming with it the twin city of Lewiston-Clarkston. There is a newspaper, two banks, a sanitarium, several general stores, two large department stores, four grocery stores; also hardware, dry goods, furniture, builders' supply, harness, grain, feed and meat stores; bakery, hotel, livery stables, blacksmith shops, wood-working factory, ice factory, cannery, lumber yards, plumbing shop, electric lights and power, plank sidewalks, telephone line, office buildings, free library, and seven churches. There are numerous residences, some of them handsome cottages. The Central schoolhouse, costing \$13,500, is just outside the town limits, to make it more central for all Vineland. Park reserves have been set aside for public use and benefit. A pressure waterworks system (200 feet head) supplies the town with pure water from the Blue Mountains. For further information, address

LEWISTON-CLARKSTON COMPANY

or Holbrook, Randolph & Willison, C. W. Hunton & Co., Brown & Miller, A. S. Burnett, or
SECRETARY OF CHAMBER OF COMMERCE

TILTON BROS.

The business was established in 1891 as Tilton & Gerspach; Tilton Bros. succeeded in 1903, J. E. and W. F. Tilton being the individual members.

One department of the enterprise is the manufacture of galvanized iron and copper cornices and skylights, iron doors and shutters, corrugated iron roofing and siding, they putting these in place on buildings as well as manufacturing same.

Another department has to do with roofing, they doing tin, iron, slate and gravel roofing.

Samples of the firm's workmanship are to be seen in the roofing and finishing in their line on Olds, Wortman & King's Building, the Falling Building, Union Depot, German Aid Society Building, and Imperial Hotel. Another department of the enterprise has to do with the installing of heating systems, they being Northwestern agents for the Royal Furnaces, manufactured by Hart & Crouse, Utica, New York, of which a large number were installed last year.

The office and factory are at 105 and 107 North Fifth Street, occupying two floors 50x100 feet in dimensions. Employment is afforded an average of 20 to 30 workmen. Tilton Bros. hold membership in the Portland Chamber of Commerce, Board of Trade and Manufacturers' Association, and are natives of Indiana, resident of Portland since 1874.

UNION LAUNDRY COMPANY.

All conveniences found in any up-to-date metropolis is also found in Portland, and a conspicuous example of same is the Union Laundry, located on the corner of Second and Columbia streets, of which Mr. Louis T. Gilliland is the manager.

This laundry is thoroughly modern in every respect, and there is not another laundry in the city better equipped, or more fully equipped to handle all classes of work, and it is strictly within the scope of absolute fact to say that no laundry in this, or any other city turns out finer or more perfect work.

Much could be said about the extreme care with which the finest clothes and linen are handled here, however for brevity's sake the whole situation may be summed up in these few words, "In the hands of the Union Laundry your linen will enjoy a long life and an exceedingly clean one."

The establishment furnishes employment to an average of seventy-five people. Manager Gilliland has had a lengthy experience in the business and devotes his entire time and attention superintending same.

EDWARD F. CANNON & CO.

There are but a few cities in the United States that have made the advancement during the past few years that has Portland—the metropolis of the Pacific Northwest—and none have the promise of equal growth and development in the immediate future.

This growth and development is due to various causes, chief of which is the energy and enterprise of her business men who are over alive to take advantage of every opportunity which tends to develop the city, or advance it among the cities of the Union—an illustration of which is afforded by the magnificent exhibition—the Lewis and Clark Exposition—a most fitting climax to the achievements of Northwestern industry, and a century's expansion of American civilization.

In the specified departments of industry which must obviously be the chief factor of twentieth century progress, Portland has developed a notable enterprise in that conducted by Edward F. Cannon & Co., a concern that is ranked as one of the foremost in the Northwest identified with the electrical trades.

Mr. Cannon was for a number of years president and manager of the Northwest Electric Engineering Co., and is equipped to undertake the planning, supplying and installing of any part of the whole of a modern electric plant for light or power, and has done much work of this nature in this section since he has been connected with the electrical trades here.

No contract in the electrical line is too big for him to undertake, he making a specialty of doing the most advanced engineering and construction work, operates as

electrical and hydraulic engineer, contracts for complete installations, making a specialty of machinery for power transmission, lighting, mining and factories, no engineer in the Northwestern field being better able to handle the biggest undertakings, his facilities being as complete as his organization is perfect.

He is a gentleman of broad gauge, liberal and progressive in his ideas and methods and imbued with a just pride and public spirit in all matters which concern the honor and fame of Portland, or the development and extension of its commercial influence and prosperity.

THE BREYMAN LEATHER CO.

This business was established in a very much smaller way than at present conducted, but owing to the fine quality of the goods manufactured and the moderate charge, the result was a most rapidly increasing and widely extended trade, with the result that the enterprise was incorporated under Oregon laws, with Wm. Otto Breyman as president and Arthur H. Breyman, secretary and treasurer.

The operations of the concern covers the field of wholesale manufacturers, importers and jobbers of fine saddlery and harness, saddlery hardware, etc.

Besides their own output they carry a most comprehensive assortment of harness, harness leather, saddlery, saddlery hardware, collars, whips, horse clothing, turf goods, and horse supplies generally.

Another department of the enterprise covers the manufacturing of and dealing in shoe store supplies in which department the house is reckoned absolutely necessary to the shoemaking industry of the Northwest.

The premises occupied are 50x100 feet in dimensions at 72-74 Fifth Street, corner of Oak Street, occupying seven floors and basement in the new Weinhard building.

THE BAGGAGE & OMNIBUS TRANSFER COMPANY.

Every facility demanded by people of other prosperous cities are demanded here, and to meet the growing requirements of commerce and travel with the railway lines on the one hand and the steamship service of river and sea on the other, and not overlooking the constant stream of tourists and homeseekers, the most elaborate preparations have to be made for transfer and storage in a city of the size and importance of Portland.

This field of enterprise is most efficiently met by the Baggage and Omnibus Transfer Company, whose headquarters are at the northwest corner of Sixth and Oak Streets. Their equipments are of the best, and their service is prompt and reliable. They are considered to be one of the finest equipped companies in the United States, having all kinds of vehicles for carrying baggage and passengers. They occupy a modern three-story building, in which the offices of the company, and the baggage storage-room, which is 45x125 feet in size, is ample space for a large amount of baggage. On the second floor sample-rooms are fitted up for commercial travelers. Mr. L. H. Adams is the secretary and manager of the company.

MARSHALL-WELLS HARDWARE CO.

This company deals in heavy and shelf hardware of every kind and grades at wholesale, and markets an output that includes hundreds of distinct products, and is headquarters for each of them.

Sportsmen's supplies, guns, ammunition, fishing tackle and a complete assortment of general sporting goods of all kinds form a separate department of the big warehouse.

Builders' hardware is carried in large variety, also large stocks of tin, wooden and willow ware, cutlery and tools, these forming other departments of the enterprise.

Other leading lines are mill and logging supplies, blacksmith, railroad and mine supplies, iron, steel, sheet iron, tin plate, plumbers' and tanners' stock, carriage and wagon material, iron pipe and fittings, belting, packing, engine trimmings, cordage, wire rope and hundreds of other articles too numerous to mention, a list of which would fill a page of this issue.

The Marshall-Wells Hardware Co. was established in 1885, and has its headquarters in Duluth, Minn.; the Portland branch was established in 1902; the Duluth building is a seven story and double basement structure with a floor area of nine acres, while the building here is six

stories and a basement facing Pine Street and extending the entire block from Fourth to Fifth Streets.

The management of the company's affairs throughout the Pacific Northwest is in the hands of Mr. Jay Smith.

KRAUSSE BROS.

This business was established January 1, 1905, by O. E. and J. R. Krausse, natives of Illinois, resident here for fifteen and twenty years respectively, having formerly been in the retail shoe business.

The line of operations carried on by these gentlemen now covers the field of wholesale dealing in boots and shoes. They carry in stock the largest and most complete line of these goods to be found in the Northwest. They are agents for the Tilt-Kenny Shoe Manufacturing Co., of Chicago; Preston B. Keith & Co., of Campello, Mass., and Geo. G. Snow Co., of Brockton, Mass., manufacturers of men's shoes; and ladies' and children's shoes made at Cincinnati, carrying a stock in quantities sufficient to meet any demand that may be made upon them.

The premises occupied consist of two floors, 50x100 feet in dimensions, at 73 and 75 First Street; the trade of the concern extends throughout Oregon, Washington and Idaho, throughout which territory they are represented by an efficient corps of traveling salesmen.

Krausse Bros. are members of the Portland Commercial Club, gentlemen of broad gauge, liberal and progressive in their ideas and methods and imbued with a just pride and public spirit in all matters which concern the honor and fame of Portland, or the development and extension of its commercial influence and prosperity.

DEFIANCE TEA CO.

This company was established ten years ago, the proprietors being Mr. C. A. Brettell and his brother, Mr. W. C. Brettell, the former being active manager of the business.

Their office, warehouse and factory are located at the southeast corner of Second and Ankeny Streets. They are jobbers on a very large scale in coffees, teas, spices and extracts, and roasters of only high-grade coffee. Being direct importers of teas, coffees and spices, they reach the grower in securing their supplies, and this enables them to quote always the closest prices.

Among their brands which have a very wide popularity are "Majestic Blend" coffee, "Perfection Blend" coffee, "Amber Blend" coffee, "Golden Star" baking powder, "Golden Star" spices, "Golden Star" extracts, all being pure goods, attractively put up for the trade. They also handle an excellent line of teas, utilizing for the accommodation of their business three floors 25x100 feet each in area. In every line prices will be found most favorable, and their extensive and growing annual trade extends over Oregon, Washington and Idaho, six salesmen covering the ground.

THE GIANT COAL CO.

This company has 3200 acres in the Nicola Valley, British Columbia; should they sell 100,000 shares at \$1.00 each, they could pay dividends after three years. With abundant water, timber, transportation and a high-grade of coal assured, they certainly have a meritorious proposition, and with a small block of stock which they are offering at only 10 cents a share, fortunate, indeed, are they who take advantage of same.

Thomas P. Thornton, the secretary and general manager of this company was for twelve years connected with the Union Stock Yards National Bank, South Omaha, Nebraska, and is now general agent for the Preferred Accident Insurance Co., of New York, and assistant manager of the business of the Phoenix Mutual Life Insurance Co. of Hartford, Conn., in the State of Oregon, and is recognized as one of Portland's foremost and successful business men.

Those desiring a choice investment, or life or accident insurance, should correspond or call on him at his office, 317 Chamber of Commerce Building, Portland, Oregon.

THE THIEL DETECTIVE SERVICE CO.

The Thiel Detective Service Company, with office in the Chamber of Commerce building, has as its local manager Mr. D. L. Clouse, a detective of almost world-wide experience.

This detective service was established in 1873, with Mr. G. H. Thiel as president. The service is one of the most

efficient in the world, having branches in all of the large cities, and drawing into its work many of the most famous detectives.

Mr. E. G. Herr, of Chicago, is assistant to the president; Mr. C. A. Peterson, of St. Louis, is vice-president, and Mr. C. F. Newcomb, of Chicago, is general manager, all these being men of great force and recognized ability in this line of work. Mr. P. E. Wisch is assistant general manager of the Eastern division, New York; Mr. C. M. French, of Chicago, is assistant general manager of the Western division, Chicago, while Mr. I. S. Hurst is assistant general manager of the Pacific (San Francisco) division.

THE HEALY INVESTMENT CO.

The Healy Investment Company of which Mr. Joseph M. Healy is president, has offices in rooms 210-214 Abington Building.

Mr. Healy, from the time of establishing business here has been a leader in promoting the growth and development of Portland; he is a large property owner, and handles a very extensive business in all departments of realty. He also possesses exceptional facilities for making loans on mortgages or for building improvements, while in the insurance department he represents a number of reliable insurance corporations, and is prepared to place fire risks at the lowest possible cost.

Another department of the enterprise has to do with business chances, and his books list a very large proportion of Portland's opportunities for investment in business enterprises.

Mr. Healy has been connected with this line of business for some years, and is accounted an expert in every department of Portland's realty and investment field, and the knowledge gained during his connection with same is being utilized to most excellent purposes in behalf of his large and growing clientele.

THE SHAW-FEAR CO.

The Shaw-Fear Company on January 1, 1904, succeeded to the real estate business of W. A. Shaw & Co., and to the mortgage loan business of W. H. Fear. As confidential agent or trustee, this company assumes charge of real property, farm or city, and handles it in accordance with the direction of those committing the same to their keeping. It acts as trustee in the conveyance of land, as trustee for unmarried women, investing their money for them and assumes management of their interests.

Having a practical knowledge of farm properties in Oregon, particularly in the Willamette Valley, Mr. Shaw is competent to render valuable services to those in quest of a new location or desirous of making a profitable investment in such properties.

They take charge of estates under the direction of the executor, administrator or guardian, takes charge of real property, under the direction of the owner, and render statements at regular intervals. They also make collections of bonds, mortgages, notes, rentals, incomes or obligations of whatsoever nature or kind and make prompt remittances in settlement. They have a large and attractive list of first-mortgage bonds to offer to investors.

NORTHWESTERN TRANSFER COMPANY.

This company with office at 45 First Street was incorporated in 1888; W. H. Grenfell is the president, Geo. W. Cummings, vice-president, and M. B. Grenfell, secretary and treasurer.

The company undertakes everything that comes within the scope of a general hauling and transferring business, takes contracts for moving materials, goods and commodities of all kinds between commercial houses and depots, and to and from all points in the city and vicinity.

A storage warehouse of large capacity for the storage and care of merchandise, furniture, etc., is included in the company's business; the distribution and forwarding of freight in carload lots is an important item of the company's workings, and in order to meet the demands made upon them, an average of thirty men and fifteen teams are kept employed.

The company holds membership in the Portland Chamber of Commerce, and can fairly claim a foremost position among the successful enterprises in the city.

R. M. WILBUR.

Mr. Wilbur has been in the real estate business (besides which he operates also as a financial agent) in this city more than twenty years, is thoroughly conversant with values of real estate here as well as in every other Pacific Coast city, and firmly believes that from British Columbia to Mexico no city offers such favorable inducements for the investment of capital in real estate as Portland, or where property is as low or the net income thereon as large. He is selling property right along, paying net from 8 per cent to 13 per cent and has plenty more of the same kind. Portland is only now becoming known all over the world as one of the most beautiful and substantial cities in the United States, and its growth will surely from now on be phenomenal, and the profits on real estate investments consequently large and certain.

Mr. Wilbur will furnish bank references to those who require, and visitors are cordially invited to call on him at his office, room 306 McKay Building, and talk over the matter of investments. He will be of benefit to callers whether business is done or not.

SINCLAIR PROVISION CO.

Adequate reviewal of the separate elements that underlie Portland's development can hardly fail to assign a conspicuous page in Portland's business record to such an establishment as the branch house maintained here by the Sinclair Provision Company, the Pacific Coast Agency of L. M. Sinclair & Co., limited of Cedar Rapids, Iowa, pork and beef packers.

Here the Sinclair business is housed on North Front St., at the corner of Couch St., occupying a three-story and basement building, 50x150 feet in dimensions, wherein there is carried in quantities ample for promptly meeting the trade's requirements, the products of this concern which are marketed under the Fidelity Brand, and which consist of all sorts of pork products.

The local executive of the Sinclair Provision Company is Mr. R. W. Blackwood, manager of the company's Northwestern business, in charge here since 1898.

PORTLAND FISH CO.

This company, operating as wholesale dealers in fresh, smoked, pickled fish and oysters, making a specialty of Columbia River salmon in which they deal extensively, is now supplying a trade which reaches all portions of the Northwest, in fact, they ship by express to all parts of the United States.

The headquarters are at 34 Front Street, where they occupy one floor and basement 50x100 feet in dimension, wherein they have perfect cold-storage facilities for the preservation of the supplies dealt in.

They do their own pickling, smoking and freezing, have their own cold-storage plant, and do a very extensive business.

J. F. Meehan, a native of Minnesota, and W. W. Deininger, a native of Pennsylvania, are the proprietors of the enterprise.

OREGON PAPER BOX FACTORY.

The Oregon Paper Box Factory manufactures a full line of paper, card and strawboard boxes, shelf and show boxes, as well as strawboard fancy and glazed papers.

In the different departments, Mr. Otto Roenicke, the proprietor, employs upwards of twenty people, and his trade extends throughout the city, Oregon, Idaho and Washington.

E. S. JACKSON & CO.

Mr. Jackson, the executive head of this company, writes policies of insurance for everything, from a conflagration to a "bad cold," and he insures every interest of life that is worth protecting. His list of underwriting comprises fire, accident, health, burglary, elevator, plate glass, steam boiler, employers' liability and team liability.

The companies which he represents are the Pennsylvania Fire Insurance Company, the Phoenix of Hartford, the Sun Fire Office of London, and the Fidelity and Casualty Company of New York.

PENN MUTUAL LIFE INSURANCE CO.

The North Pacific department of this company is located in the Marquam building, occupying rooms 727 to 731 in charge of Sherman & Harmon as general agents for Oregon, Washington and Idaho.

The Penn Mutual was incorporated in 1847 as a company purely mutual in organization, in principles, methods and practice, and since its formation until the beginning of the current year it has received from all sources in round figures one hundred and sixty-four millions of dollars; it had paid death losses of thirty-five millions; had paid endowments and annuities of seven millions; had paid in dividends to policy holders and for surrendered and lapsed policies, thirty millions.

It commenced the year 1905 with assets of sixty-nine millions of dollars, with a surplus of nearly nine millions, and during 1904 wrote over eighty millions new insurance, and began the current year with three hundred and forty-two millions insurance in force, divided among 145,286 policies.

The Penn Mutual agency here is the largest agency in Portland; Sherman & Harmon having more insurance in force under their supervision than any other agency here; they are writing a large amount of business annually, and bid fair to make even greater progress in the future than has been recorded in the past, from the fact that the strength of the company and liberality of its contracts are being better understood and appreciated.

C. W. Sherman, a native of Michigan, and E. L. Harmon, a native of Ohio, comprise the individual members of this agency; both are members of the Chamber of Commerce and the Commercial Club of Portland.

WESTERN ELECTRIC WORKS.

This concern operating as electrical engineers and contractors, as also dealers in general electrical supplies, gas and electric and combination fixtures, has its office and ware-rooms at 61 Sixth Street; the personnel of the enterprise comprising O. B. Stubbs and W. O. Fouch.

The visitor there will find a large and varied stock of supplies, consisting of motors, generators, dynamos, insulators, arc and incandescent lamps, batteries, wires and cables, and fixtures and supplies of every kind that are used in either the light, sound or transmission departments of the trade, a feature being the handling of supplies of the leading manufacturers, those known and guaranteed to be the best.

The equipment of their shops is the best in the Northwest, and leading specialties of these shops' output are switch-boards, panel-boards and steel boxes.

They furnish estimates on all kinds of electrical work, install lighting and power plants, repair motors and dynamos, do house wiring and bell work, and all else that falls to the lot of an up-to-date electrician.

PACIFIC SEED CO.

This company carries in stock here a complete line of high grade seeds, embracing every variety called for in this section, besides which they handle a line of poultry supplies, and are Pacific Northwest agents for Cyphers' incubators and brooders.

The personnel of the company consists of C. B. Brown, president; H. C. McGowan, vice-president, and P. Fellows, secretary and treasurer.

The premises occupied are three floors and basement, 50x100 feet in dimensions at the corner of Front and Taylor Streets.

LINDSLEY BROS. CO.

This company has built up its business on strict and conscientious principles, and handles an immense stock. Besides buying logs from many of the best logging concerns throughout the country, they also have several large camps themselves, from which they obtain much of their best material. They ship orders to all sections of the United States, and carry on an extensive export trade. The officers are: G. L. Lindsley, president; C. P. Lindsley, vice-president, and E. A. Lindsley, secretary and treasurer.

Mr. W. G. Wright, their manager, is practical and progressive, and fully capable of looking after the various branches of the business. The company's offices are in the Sherlock building.

EXPOSITION ACCOMMODATION BUREAU.

One of the important problems that have demanded the attention in the organization of every great world's fair has been the housing of the thousands of visitors. No matter how large the city, this is one of the problems requiring every care and precaution. For this reason the management of these enterprises have taken cognizance of this problem and placed under their control, an organization for the purpose of securing to the visiting public sufficient comfortable and reasonable accommodations.

The Exposition Accommodation Bureau was organized and incorporated for these purposes and is under the supervision and control of the exposition authorities, and they recommend it to all who visit or contemplate visiting the Centennial Exposition of 1905. The offices are located in the Goodnough building, at the corner of Fifth and Yamhill Streets, and the officers are Mr. James Steel, president; John C. McLennan, vice-president, and Eugene White, secretary and general manager. The city has been thoroughly canvassed and full information secured as to the nature of the accommodations offered, the prices that will be charged, the location of the rooms, and all other necessary details, and contracts signed, so that the public will be fully protected from extortionate rates, if parties secure their rooms through this bureau, which good judgment and reason dictate as the best procedure for all intending to visit our city during the exposition.

Rooms can be secured in advance by corresponding with this bureau, and places of sojourn to fit any purse can be arranged and rooms be in readiness upon arrival.

METROPOLITAN LIFE INSURANCE CO.

This company, which has paid to or has invested for the security of its policy holders more than two hundred and seventy-seven millions, is represented in Portland by Mr. W. M. Long as superintendent, with offices on the seventh floor of The Dekum building.

The company has total assets exceeding one hundred and twenty-eight millions with a surplus of nearly fifteen millions, and during 1904 its income was nearly fifty-six millions; it wrote in new business over four hundred and thirty-six millions, and had at the end of the year a total of outstanding insurance of \$1,470,000.

The company has more premium paying business in force in the United States than any other company, and for each of the last ten years has accepted and issued more new business than any other company in the world.

The agency was established in September, 1901, and has been in the hands of Mr. Long since July, 1904, prior to which time he was connected with the company at Oakland, California.

NORRIS SAFE & LOCK CO.

This company, with headquarters in Seattle and branch offices and warerooms in Portland, Spokane and San Francisco, is Pacific Coast agent for the Hibbard-Rodman-Ely Manganese burglar and mob proof bank safes; the Hall fire proof safes, the standard of the world, and the Pauly Jail Building & Manufacturing Co., standard builders of jail and prison work.

The company is also agent for the Oliver typewriters and for the metallic fixtures and furniture manufactured by J. B. and J. M. Cornell. At the headquarters and each of the branch offices there is carried a stock of safes and movable strong boxes made under the famous Hibbard-Rodman-Ely patents, besides Oliver typewriters and metallic fixtures and furniture.

A specialty is made of bank and safe deposit and jail and prison work, and each office is equipped to estimate upon and contract for the most approved modern construction of strong rooms of every capacity and kind, as well as the repairing of safes, bank locks and the like.

The Portland branch office is at 84 Third Street, in the hands of Mr. D. D. Fagan, as manager.

CITY FOUNDRY & MACHINE SHOPS.

Our efforts to record the enterprise of Portland would be incomplete unless we direct attention to the City Foundry & Machine Shops, located at 301 to 307 Front St.

J. Honeyman & Co. (comprised of Benjamin F. and William B. Honeyman) are the proprietors, both skilled founders and machinists, who are equipped to undertake the construction of anything in the machinery line, or the re-

pairing of same, as also to manufacture iron castings of all kinds and for all purposes.

Leading items of the company's output are stationary and marine engines and boilers, grist, saw and quartz mills and hoisting machinery, iron fronts for buildings and structural iron work generally. Repair work is a leading feature of the business, but in everything that comes within the founders or machinists line no more capable experts are to be found here.

CENTRAL SASH & DOOR AGENCY.

Of the various phases of Portland's influence none is more noticeable for the scope of the dealing it comprises than that interest which is conspicuously represented by the Central Sash & Door Agency, representing the principal planing mills, and sash and door factories of the Northwest, Mr. J. C. Gripper being the manager, with offices on the ground floor of 71 First Street. Acting as the agent of the largest Northwestern producers of sash, doors, mouldings, etc., Mr. Gripper has facilities and connections of a caliber that places his concern in the very front rank of those that are making Portland known throughout the entire country, his trade reaching virtually every part of the United States.

He has representatives in many large centers, carries a stock in New York to meet the demand of the far East, and is aiding actively in the expansion of Portland's commercial interest, and is furthering, in common with his progressive associates, the material welfare of this community.

EASTERN & WESTERN LUMBER CO.

The Eastern & Western Lumber Company manufactures and deals in fir and spruce lumber, and is one of the largest concerns on the Pacific Coast in its line. The company is composed of W. B. Ayer, president; M. F. Henderson, vice-president; Philip Buehner, treasurer; F. H. Ransom, manager and assistant treasurer, and D. F. Campbell, Jr., secretary.

The office and mills of the company are on North Front Street. Its sawmills, planing mills, warehouses and yards cover about twenty acres of ground, and so extensive is its trade that the railway tracks run through the yards, and the lumber is hauled in and shipped out by carload and trainload. The company has also about 1000 feet of waterfront, and can load several vessels at once. An immense stock of rough and dressed fir lumber is carried, and great amounts are shipped both by rail and water.

DAVIS BELTING CO.

This concern operates as selling agent for Nott's celebrated leather belting, and Carey's magnesia flexible cement roofing, and occupies at 49 First Street a two-story warehouse, 25x40 feet in dimensions.

The company also handles a full lines of mill supplies.

Mr. Davis, the executive head, is a native of Pennsylvania, and was formerly manager of the Page Belting Company's interests in the Northwest.

PORTLAND STOVE WORKS.

This company manufactures the celebrated "Detroit" line of ranges and cook stoves, and the "Lily" stoves, ranges and heaters, air tight stoves, stove repairs, hollow ware, hop dryers and small, light and smooth castings, does nickel plating and all kinds of job work.

The business was established about 20 years ago; the factory is 75x300 feet in dimensions, equipped with all modern appliances and apparatus.

Mr. John Montag is the proprietor; he is a member of the Manufacturers' Association.

DRISCOLL & GRAY.

These gentlemen whose offices are at 31 Second Street do all kinds of drayage and transfer work, handle heavy machinery and all kinds of merchandise, store every description of goods, and make a specialty of the receiving and sorting of goods received in carload lots, and number among its patrons a large number of the leading business men in the city.

A score of men and a dozen teams are employed to keep pace with the demands made upon them, and their organization is so complete and perfect that prompt service is guaranteed in everything they undertake.

HIT THE TRAIL

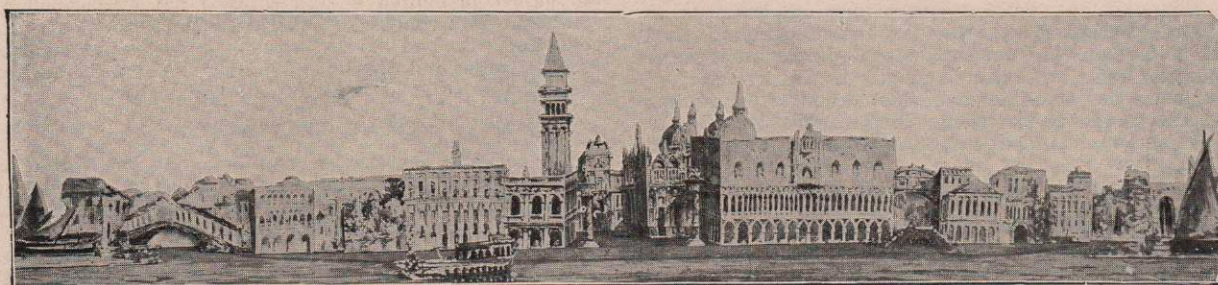
THE FAVORITE DIVERSION AT THE LEWIS & CLARK EXPOSITION

By Geo. L. Hutchin

The Trail will prove the trysting place at the Fair, the rendezvous of all those who delight in life and the electric lamps' dazzling splendor. Name your fancy and here is found the show to delight and satisfy it. If you want a trip to Mars or a dip of forty leagues beneath the sea you can be quickly accommodated at so much per. You can go to Old Cairo and buy yourself rich in the bazaars, or ride "Holy Mose," the sacred donkey, or take a sail on the upper deck of the limping dromedary. You can sip cafe de noir in the Parisian Cafe de la Paix, or feast on Holland herring or Columbia salmon at the Bismarck. You can be almost tickled to death in a Palace of Mirth, or you can see an Alaskan gold mine pan out real pay dirt, just as the argonauts nursed the precious metal from the rich veins of Mother Earth in the "Land of the Midnight Sun." You can see the darkies picking cotton 'way down South in "Dixie's Land." You can see elks diving from dizzy heights into soft water. You can see Galveston destroyed by the flood. You can take a palace car ride over the Yukon Railroad, you can ride in a steam launch or loiter along in the gondola, or take a trip through magic grottoes to Venice. You can see Gay Paree in all its statuesque beauty and its dash and charm. You can see fair Japan and the latest infant industry,

the incubator. You can see the Haunted Castle and all the greatest illusions known to the wizards and magicians who conjure weird spirits from the night of black art. You can see all that you have ever seen at St. Louis, and more, too. Here the picture is not so cumbrous, but more pleasing. It is the world in happy miniature. If you sigh for the dazzling spectacle you can see the "Carnival of Venice" and sigh by the "bridge of sighs," where the Doge stood at midnight and watched the moon rise o'er the city with Bolossy Kiralfy's full permission, and a cushioned seat. You can witness 150 wild beasts from all the jungles of the continent disporting themselves in all their native abandon. This and a thousand other pleasing and profitable concessions you will see in all their glitter and glory; Also Homer Davenport's big little farm and pheasant aviary. And don't forget to "Shoot the Chutes" and have your fortune told accurately by a real forty carat Mehatma. She will be there to lift the veil and remove the pressure according to the infallible rules of the seventh daughter of the seventh daughter.

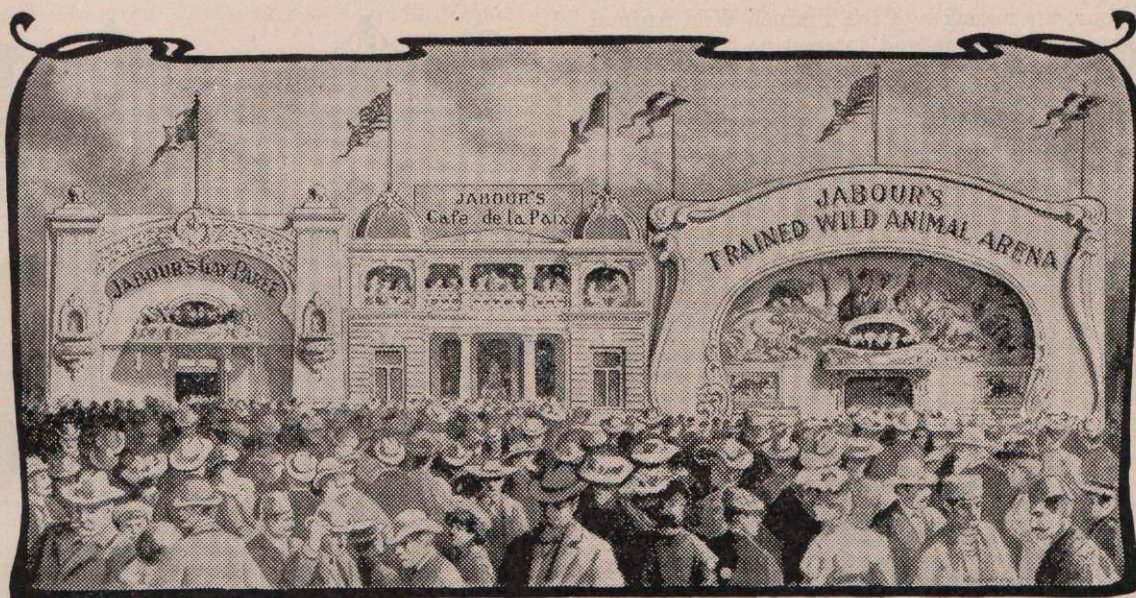
The Cascade Gardens will claim their share of public attention, and no one will be denied his favorite enjoyment. The following descriptions in detail of many of these attractions will prove an accurate guide to those seeking enjoyment or education on "The Trail":



Bolossy Kiralfy's Grand Spectacular Carnival of Venice

Venice is the nearest approach to Fairyland. And while it is a medieval idyl it bears a historic interest that is marvelous. Venice is the home of "Star Chamber" justice and the "inquisition," corresponding to our grand jury of the later days. In Venice the Doges were tyrannical rulers who valued human life as so much dross and clay. Bolossy Kiralfy, the dean and past-master of magnificent spectacular creations, has happily hit upon an incident in that city by the sea and of the sea for one of the greatest and grandest productions ever seen on this or any other continent. This masterful genius depicts a beautiful and tragic romance, using the sweet tones of music's all-powerful sway, the magical painter's brush and the graceful evolutions of beautiful and statuesque women and brawny men to paint his enchanting picture true to life. As the gay gondolier glides merrily along the grand canal between the audience and the stage, hundreds of actors, performers and singers will fill the three hundred feet of space fronting and endeavor to make the bewildered

spectator forget his surroundings and believe himself transported to the enchanted city of the Adriatic. A trainload of costly scenery and premier danseuse, coryphees and principals have just arrived from New York. Many of these artists are direct from Venice, Paris and Vienna. The "Carnival of Venice," as produced specially for the Lewis and Clark Centennial Exposition at Portland will be an artistic triumph, a brilliant and dazzling spectacle, eclipsing the Durbur of India, the Fetes of Egypt's Cleopatra or the great triumphs of Rome's Coliseum, the amphitheatre of Vespasian. It is the crowning triumph of The Trail. Mr. Calvia Heilig, President of the Northwest Theatrical Association, is manager of this stupendous amusement enterprise, which insures its artistic and financial success. Mr. Heilig has never been identified with failures and all those familiar with his characteristic enterprise and enthusiasm feel assured that his "Carnival of Venice" will be and the successful trophy hung upon his string of pearls.



IN JAUBOUR'S TRAINED WILD ANIMAL ARENA.

*More than 150 precious wild beasts from the jungles of all the continents will disport themselves in all their native abandon. It will prove a valuable education to the young and old as well. This congress of trained wild animals will be safely caged in spacious dens, which are open for public inspection at all times.

Every animal in this great aggregation is an actor or performer, and travels through an alley from his lair to the grand arena on the stage, where he does his stunt and receives his reward before returning to his own private quarters.

The seating capacity of this show is enormous, accommodating many hundreds at every performance. The building is 125 feet in depth and contains 9,375 square feet.

The program consists of twelve big numbers, all star feature acts from the hippodromes at Paris and London and other monster amusement resorts of the old world. The stunts of these dumb actors and performers are a seeming contradiction of the supposed intelligence of dumb brutes. One of the strongest features on the list of sensational and thrilling acts is Senor Arnaldo's famous "Living pyramid." In this great event two mammoth pumas, five ferocious spotted leopards and two black leopards perform together. For two years this act was the reigning sensation of Paris, London, Berlin and Vienna. It is just imported to America for this engagement at tremendous expense by Mr. Jabour.

Another act that is second to none in the world is Prof. Winston's performing sea lions. They execute marvelous feats with consummate skill, and exhibit an intelligence that is truly wonderful. It would require a large book to tell all the curious and interesting things these amphibious stars perform cheerfully and amusingly.

The great Canihac and Mme. Canihac, who have starred successfully all over the world, are engaged specially for the Lewis and Clark Fair, and at a salary that would seem a fortune to lesser lights. Prof. Canihac has a wrestling Polar bear that he will match against any athlete in the world, and will not bar Jiu-Jitsu. The huge monster weighs a quarter ton, and has an irresistible craze for the "catch-as-catch-can." His giant Russian trainer gives him a bout at each



GEORGE JABOUR

performance. The Professor has also a wrestling lion that is a wonder in his way. Mme. Canihac courageously enters a den of savage lions, leopards, jaguars and hyenas and puts them through their paces. It is a thrilling and sensational novelty.

Alexis E. Scarfar, with his graduated goats and dogs, will amuse and instruct. Their performance is incomparable.

Last but not least is Prof. Gilbert's Pony, Dog and Monkey Circus. It has no equal. It stands alone. It has been said that Prof. Gilbert's performing goats know more than some aldermen, and it has never been successfully contradicted.

There are many other thrilling and sensational acts that go to complete Jabour's greater Trained Wild Animal Arena. It is more than two hours of excitement, fun and education. It forms the biggest concession on The Trail, and, what is more important, it is larger and better than any Trained Wild Animal Show ever seen at any international Exposition or World's Fair. Those who are in a position to judge unhesitatingly pronounce it greater than Hagenback's at St. Louis, and place Mr. Jabour in the forefront rank of trained wild animal exhibitors.

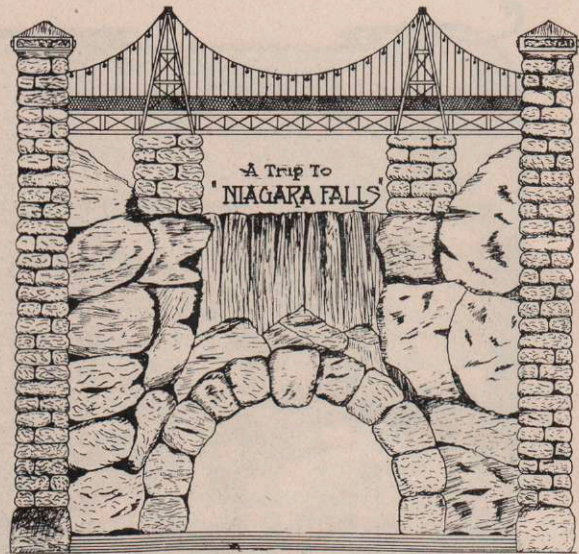
Mr. Jabour, the manager of the Trained Wild Animal Arena, possesses a unique and interesting history. He was born at Beirut, Syria, thirty-two lively years ago. In 1893 he was commissioned by the Turkish government to represent that country at the Columbian Exposition in Chicago. He brought the original Streets of Cairo to America at that time and success induced him to reside on this continent ever since. He is well and favorably known from the Atlantic to the Pacific, and is vastly popular with all classes, particularly with the fraternal order of Elks, under whose auspices this Barnum of the Street Fair and Carnival, has frequently played to phenomenal business. As an evidence of his great popularity, Mr. Jabour is today the proud possessor of a rare collection of gold and diamond medals and badges given to him by thankful and appreciative committeemen with whom he has been associated in a business way. These trophies are almost worth a king's ransom. Mr. Jabour's horoscope reveals a brilliant future. Fortune appears to be smiling at him from the depths of this fair which seems so full of bright promise.

Besides the Trained Wild Animal Arena, he manages the French Cafe de la Paix, and the Gay Paree, and has a big financial interest in the Carnival of Venice and several other attractions. Two cars filled with animals for the Arena arrived in the city last week and will be installed in their new home in a few days. The gorgeous and costly front of the Trained Wild Animal Arena eclipses any facade ever constructed at any world's fair. Mr. Jabour is determined to present a fronting that shall be commensurate with the magnitude and importance of his great show within, which all must concede is the feature of THE TRAIL.

A TRIP TO NIAGARA FALLS.

The Seven Wonders of the Ancients combined are not a greater wonder than the Falls of Niagara. There is no cataract in the world that can be compared to Niagara's roaring, tumbling and thundering deluge. It is therefore important and interesting to know that one of the greatest features of *The Trail* will be a perfect reproduction in miniature of this magnificent water-scape.

The visitor at the Lewis and Clark Fair will not see the crowning feature of this Exposition unless he goes to the beautiful Niagara building. It is a mammoth structure and contains a facsimile of the picturesque falls bearing its name. Here the spectator will see just the exact vista he would observe when standing at the view points of the one and only Niagara. The same natural scenery will be fully reproduced from the best and most realistic photographic pictures. The designer, Mr. M. Mack, who has been a resident of Niagara for years, is an expert in his line. The inside of the building will be finished in such a way that people can spend hours in viewing and seeing the different scenes and listening to the lecture and entertainment we will give them. Visitors enter the lobby, buy a ticket and start to the top of Suspension Bridge; then the falls are in full birds'-eye view at the other end; they sit on the bridge and see the falls. The lecturer will then describe to the visitor the different events of historic interest, clustering about scenes of early struggles between the Indians, the French, the British and the Americans for dominion over this wonderland, and the sailing of La Salle and the Missionary, Father Hennepin, etc. After this the visitors go below and there they are on a level with the lake which is to represent the Niagara River. As the center of the building is open overhead,



and the continuous flow of water over the falls, it will be one of the coolest places in the Exposition in which to spend an hour. Visitors thereafter pass through caves and enjoy beautiful scenery, and in passing have a view of the greatest electric power tunnel in the world, all reproduced here in miniature, furnishing a vivid idea of how electric power is furnished for commercial purposes.

Then on to the "Devil's Hole." No more interesting or historic place is to be found than this; all those who wish may pass in. Here the "Devil's Pulpit" is also reproduced. This is where the supply train of the British Army was laid low with a murderous fire from several hundred redskins in historic times. On the boat "Maid of the Mist" forms part of the entertainment. There are walks all around for those who do not care to take in this trip, and also walks to the "Cave of the Winds."

"The Cave of the Winds" will come next. The cave is one of the favorite attractions at Niagara, and no doubt will be the crowning feature of The Trail, as it will be a perfect replica of the great falls. Rubber coats will be supplied all those who wish to pass under the swish and swirl of wildly beating waters.

The guide conducts the visitor to the edge of the cave. Here the choice of two routes is given—one through the cave and one around the pathway, the latter forming bridges and steps which pass over miniature falls and around big boulders and through a crevice in the "Rock of Ages."

The trip is brought to a close after seeing everything in miniature from what they would see if they were to visit Niagara Falls proper—the most famous and wonderful panorama in the world.

No tongue or pen can accurately describe Niagara. You must behold the gigantic and extraordinary spectacle if you would comprehend its magnitude and its gorgeous beauty. It has never before been exhibited at a world's fair.

It is being presented here by a company of well-known capitalists and amusement caterers—Mr. A. H. Grenell, president; Frank A. Clark, vice-president; H. B. Ward, secretary; M. G. Munley, attorney; Title Guarantee and Trust Company, treasurer; M. Mack, director and general manager. This concession will be open to the public June 10. H. B. Ward is the contractor and builder. Mr. Geo. C. Hutcheson, the well-known artist, is doing the decorating.

Roltair's Haunted Castle and a Trip to Venus



The Trail is a veritable wonderland. Here the mystagogues hold forth in all their gorgeous and amazing splendor. Take "A Trip to Venus," the star of love, if you doubt. To insure your weird passage and safe return go via the "Haunted Castle." The guide will meet you here and conduct you to the realms of the blest. You are led through innumerable chambers and secret passage ways to a theatorium at the top of the castle, where you are delighted by a magnificent performance after the fashion of continental nobility, who have more money than they know what to do with and indulge in theatricals that would bankrupt the manager who follows the profession for the profit he may find in it. After witnessing this mystifying exposition of the black art, as exploited by the past masters of ghostology, you are shown the crowning feature of mediaeval amusements as indulged in by the nobility. It eclipses the astrologer's dream, and defies the laws of man and nature.

You are reseated in a magnificently appointed room, where every extravagance and luxury known to the lords of the land has been dissipated. Four of Roltair's masterpieces of illusion are presented. They are beautiful gems of mysticism, that have defied detection by the scientific world. The wildest dreamer never conceived such wonderful creations.

When you have recovered from your great surprise, and feel your blood flowing again and your nerves brought back to their normal condition, you are conducted to the roof proper of the never-to-be-forgotten castle. You wander among the rocky gorges and the magic gardens with increasing wonderment. At last you pause at the "Slide for Life," which brings you back to childhood's happy days when you coasted down the steep hillside.

This symposium of beautiful and mystifying creation is an exemplification of the seven ages of man reversed. From the sober realities of your sojourn upon this terrestrial sphere, you are taken down the toboggan of youth to the cyclorama below, where you behold the world in miniature and infinite space beyond. Here

Venus holds sway and allures you by her dazzling splendor.

Your transportation is unique, and a refreshing recreation. You transcend the times and live in dreamland among the naiads, the wood nymphs, and the fairies. It is hard to conceive how any great genius could perfect such a pleasing trip without having enjoyed just such a delightful journey many times in his dreams. The invention of this startling combination is worthy of the skill and ingenuity of a master mind.

When the voyager has alighted on the shores of Venus he enters a magical boat and glides over tranquil waters, through a labyrinth of canals that are garnished by the most charming and picturesque scenes

THE HAUNTED SWING



The Haunted Swing is the acme of clever mechanism. It is a scientific wonder and stands pre-eminently the most ingenious and mystifying attraction of The Trail. As a show feature it is incomparable. Those who enjoy the inviting pleasures return again and again in a vain endeavor to solve the mystifying problem. The spectator defies the laws of gravitation and flies through space with the greatest ease. This wonderful attraction appeals to the young and old as well, to the grave and gay, and, indeed, to all who have the vital spark still burning in their vigorous veins. All experience the same exhilarating and delightful sensation of traveling through space in the same mysterious and impossible manner. The deception is complete. It is worth the time and money to see this rare exhibition.

This Haunted Swing is the costliest and largest ever constructed in the Far West. It has been erected by expert machinists. Every component part of the Swing has been doubly tested and reinforced by steel braces until it is absolutely safe from even the most trivial mishap. No time, pains, nor money have been spared in the perfection of this miraculous conception.

You Loop the Loop on a Swing and never fall out. It is a new feature, and you will certainly regret it if you fail to experience that peculiar sensation.

If Lewis and Clark could look back over the vista of one hundred years and see The Trail to-day as they saw it a century ago they would be more astounded at the Haunted Swing than they were at anything they saw "Where rolls the Oregon."

THE LAND OF THE MIDNIGHT SUN



"THE LAND OF THE MIDNIGHT SUN" is an electrical scenic production which portrays with wonderful fidelity of detail a remarkable trip of thousands of miles over land and sea and fields of snow and ice from Portland to Dawson City, the Frozen North, and Land of the Midnight Sun. Merit is the sure forerunner of success and for this reason this attraction won the banner popularity on The Trail, as it had before at the Buffalo Exposition in 1901 and at Boston, Mass., in 1902, 1903 and 1904. Seated in a comfortably upholstered chair, one is supposedly transported from Omaha over the Union Pacific Railroad Company to Portland and one views the Rose City and its beautiful Exposition and is thence transported by train through the Cascade Mountains, with their grandly beautiful scenery, to Seattle, which is viewed by sunrise, at noon, sunset and moonlight. From there the journey proceeds by a steamer of the Pacific Coast Steamship Company on the heaving bosom of the broad Pacific, the moonlight glinting and glistening on the moving waters. But dark clouds roll up, obscuring the moon and darkening the sky and sea, and terrific thunder, lightning and wind storm bursts so realistically that one holds one's breath in anticipation of some terrible disaster. Out from the storm runs the steamer, and the heavens are beheld illumined by the glorious, iridescent, scintillating Aurora Borealis, in all its prismatic colors, reflecting the effulgence of this mysterious phenomenon and spraying its glorious colors over the little town of Skagway. The boat is finally seen to glide up the Yukon, where it runs into a snow storm, which is the acme of spectacular stage effect. Fine flakes filter down in ever-increasing quantities till the air is a seething, whirling mass of whiteness. Past new fields seemingly endless with snow-capped peaks on the other hand, past glaciers and avalanches, till Dawson City is reached as it lay prior to January 10, 1900. Here the midnight sun rises from behind Mooseskin Mountain and that ever-interesting spectacle is at last beheld as it really is. Then follows the culmination of the journey, for a thread of smoke is seen to arise in the city, then a burst of flame, then the smoke in clouds, and Dawson City is a raging conflagration till the Fire King's victim lies in dust and ashes as the curtain falls.

DARKNESS AND DAWN

A VISION OF THE HEREAFTER.

"Darkness and Dawn" is an equally great production, but of an entirely different order, being an electrical mechanical illusion founded on the Epics of Virgil and Dante.

First, one enters the Caves of the Dead or Catacombs with all their grewsome solemnity, and from there passes on through and is ushered into an immense elevator which actually seems to descend into the bowels of the earth. The upper regions seem to slip away, and the car to descend into the regions of eternal fire, and still beyond even unto the kingdom of his Satanic Majesty. Here, disembarking, the party is "personally conducted" by a shadowy guide over the River Styx, and through the gates where many-headed Cerberus guards and into the Realm of Darkness. Now are dimly disclosed the tortures, torments and sufferings of those abandoned souls who lived this life not wisely but too well or neither wisely nor well. Gibbering skeletons, white shrouded ghosts, laughing imps and horrible demons here have their being, and shadowy spirits dash hither and thither striving with might and main to avoid the contamination of human touch. Truly, this is Darkness, that great and Utter Darkness where hope can never penetrate. Yet the grewsomeness is never oppressive, for strange and interesting adventures are continually met and one is ever and anon confronted with situations comical and laughable in the extreme.



At length the shadowy guide becomes impatient and leads the way once more. Out of the somber Darkness of Sorrow, through the Halls of Silence and into the Realms of Eternal Light. First this light is dim, like the early grey rays of dawn, but brighter and brighter it ever grows until the sights and sounds of woe are forgotten in the brilliant, radiant beauty of Dawn. All is joy and brightness here. New and indescribable beauties appear on every hand, while musical notes of liquid melody are softly wafted to the ear. Amid and above all this float angels, beautiful and radiant, on wings of light. This is Dawn and Light, the joyous home of hope.

The Educated Horse and the Diving Elk.



The Lewis and Clark Exposition management are determined to make The Trail a tremendous success. It is a well-known fact that more than 150 pretentious attractions were denied admittance to this world's fair. Only the best have been accepted. The motto of the management has been to secure only the best, and nothing is too good for the education and amusement of their patrons. They had their choice of the three supreme educated horses of the world, namely, Jim Key, that created a great sensation on the Pike and made more money for his owner than any exposition show or attraction at St. Louis; the Haus Horse of Berlin, or Princess Trixie, the latest and greatest discovery. After making a thorough investigation, the management selected Princess Trixie to delight the myriads of people who will pay court to the Exposition this year.

And while this wonderful horse is worth a long journey to see, Professor Barnes has decided to give those who visit Princess Trixie an additional treat by exhibiting his pair of world-renowned diving elk, at one and the same price of admission. The elk dive headlong forty feet into an immense tank of water. These elk have been star attractions in many of the largest theaters and parks of Europe and America. They began their diving career at the Toronto Exposition in 1898. They followed at the Paris Exposition, and then appeared at the London Crystal Palace in 1899. They were at the Berlin Zoological Gardens in 1901, the Pan-American at Buffalo in 1901; Coney Island in 1902 and at the Sportsmen's shows of New York, Chicago and Philadelphia in 1903. In 1904 the marvelous divers appeared at Electric Park, Kansas City, and Chester Park, Cincinnati.

These elk are an example of what can be accomplished with wild animals through the kind and rational methods of training pursued by Professor Barnes. Princess Trixie demonstrates to the most skeptical that the noble horse can be taught the English language and can think and reason the same as any human being.

It has cost Professor Barnes a modest fortune to prepare for the Lewis and Clark Exposition, but he has attained a grand presentment that any man might be proud to own.

THE BISMARCK CAFE

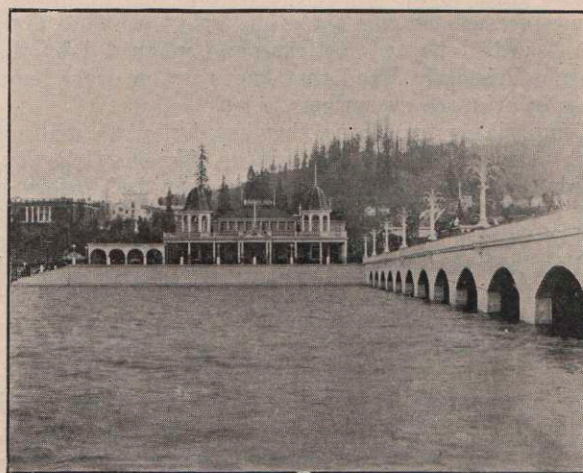
Mine Host, Otto Muller, proprietor of the Bismarck Cafe and Restaurant, is one of the best known and most popular purveyors of delectable edibles on the West Coast. He is familiarly and favorably known from the Middle West to the Pacific Ocean. He has won success by deserving it. As a Cafetier and Restaurateur he has few equals and no superiors. His mammoth resort is located in the plumb center of The Trail and at the south approach of the Bridge of Nations. It is finished in German effect, and beyond



View of Bismarck Cafe from the Trail.

question is the most delightful retreat within the Lewis and Clark Fair grounds. It commands a magnificent view of Guild's charming lake, Willamette river, St. Helens snow-capped glacier, and the Cascade range of picturesque mountains. It is always cool and cosy, inviting and hospitable. And while Herr Muller's menu and service is par excellence, the price is modest and agreeable to the purse of the most frugal.

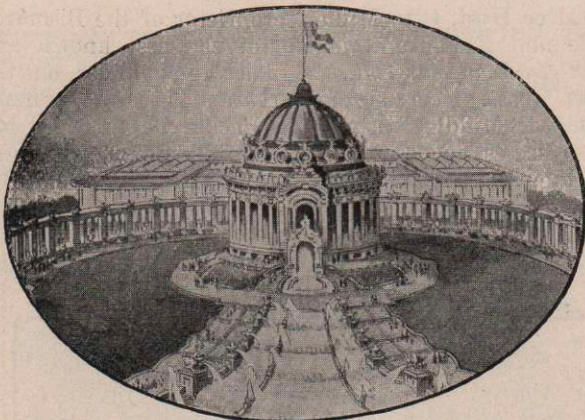
Any and every tempting morsel known to the delicatessen is served at the Bismarck in first-class



View of the Bismarck from the River

style at moderate prices. There is no Rathskeller in all America that can be compared to the Bismarck on The Trail for hearty welcome and genuine hospitality. It is an ideal place of rest and comfort, where all can find refreshment and genial society all the time.

THE CASCADE GARDEN



One of the most beautiful and striking features of The Trail is the far-famed Cascade Gardens, a replica of the world renowned dalles at the St. Louis Exposition. As those who were fortune favored by an opportunity to behold the grand spectacle in all its grandeur will remember, great torrents leaped and splashed from step to step down the grand balustrade from Festival Hall to the placid, electric lighted pools below.

In addition to the Cascade Gardens and in connection therewith are two other very attractive features, the "Baltimore Fire" and the "White Swan." The holocaust at Baltimore is probably one of the greatest disasters known to modern history. You can see it all at the Cascade Gardens.

The Feature of the Illumination.

Again genius has come to the fore and science has been invoked to rival the sun in brilliant iridescent rays. The Prismatic Hood is constructed upon the same principle as the parabolic mirror, and what the beacon light-house lamp is to the befogged mariner, the new "Megalume" is to those who sit beneath the rays of the behooded incandescent lamp.

The most charming feature about the Prismatic Hood is its simplicity and great money-saving powers. When the great Lewis and Clark Exposition throws open its gates to the world the visitors will be pleased beyond measure at the opalescent tints of The Trail made beautiful beyond compare and magnified by the scientific Prismatic Hood that looms up on every hand and is in evidence everywhere.

Comparisons are odious, they say, but truth will not down. One of the most prominent officials of the Exposition is accredited with having admitted before a large coterie of distinguished visitors that the most striking feature in connection with The Trail is to be the illumination. It will easily eclipse the well-lighted "Pike" of St. Louis and the famous "Midway" of Chicago. As the President said, "It will be a glare of brilliancy and a phantasy of harmonious and pleasing coloring."

An explanation of the beautiful and exceptional illumination of The Trail is simple. Prismatic Hoods, a new invention which has been put on the market during the past ten months; a white crystal glass Hood which fits over the electric lamp, covered with prisms, made as scientifically and optically correct as the lens of an eyeglass is fitted to the eye, greatly enhancing the beauty of the surroundings by virtue of its artistic effect, and the most practical accomplishments of this Hood is that by reason of its use twice the illumination or candle power is obtained from any electric lamp.

This Hood is a new invention and the only article in this line, which by reason of its construction is able to double the light of an incandescent lamp or enable one to obtain the same amount of light while consuming half the candle power of current. This invention is a creature of the mind of a young New Yorker—Mr. H. P. McArthur. The general representative of the company for Oregon and Washington is Mr. A. P. Abbott, whose offices are in the Oregonian building, Portland, and a great deal of credit is due to his hustling representative within the Fair grounds, and especially on The Trail (Mr. Dick Wendover), for the vast number of these Hoods which he has placed, and through his efforts and by reason of the efficiency of these Hoods The Trail is probably the best lighted portion of the world to-night. There are probably 40,000 of these Hoods in use within the Fair grounds.

This invention is bound to become one of the most general articles in use throughout the world in connection with incandescent electric lighting, and this, the Portland office, is the twentieth one to be opened by the Prismatic Hood Company of New York within the past ten months, and their sales even now aggregate many hundred thousands per month.

NOTE: Owing to the incompleteness of some of the Trail attractions at the time the June number of the LEWIS & CLARK JOURNAL went to press, the balance of these Concessions will be described in a continuation of this article to appear in our next issue.



Geo. L. Hutchin.

Mr. Geo. L. Hutchin, who has very pleasingly written an article entitled, "Hit the Trail," for this number of the Lewis and Clark Journal, is a journalist of the old school. He is now quite busy receiving congratulations upon the great success of his wonderful new play called "Judarael." He has just published the work in book form, and it is creating a sensation in literary circles. The reading public has accepted it with avidity and hearty approval. It is a romantic and historical drama of thrilling heart interest. No book of the year has attracted the wide attention given to this novel play.

That truth is stranger than fiction is amply demonstrated by the mystic revelations of Judarael.

The great drama of Judarael will be given a New York production during the season of 1905-6. The staging will be magnificent and cost a small fortune.

The pulpit, press and public all endorse Judarael.

(Continued on Page 77)

THE LEWIS AND CLARK EXPOSITION

At PORTLAND, OREGON

JUNE 1st to OCTOBER 15th

WILL BE THE ATTRACTION THIS YEAR



Offer very low rate round trip tickets and those sold in the east will bear long limit and permit of stopovers, affording an opportunity to visit the YELLOWSTONE PARK at moderate expense

3—DAILY THROUGH TRAINS—3

Tell Your Friends to Try

THE "NORTH COAST LIMITED"

The Crack Electric Lighted Train of the Northwest

The Ticket Office at Portland is at 255 Morrison Street, Corner Third

A. D. CHARLTON
ASSISTANT GENERAL PASSENGER AGENT
PORTLAND, OREGON



Farm Scientifically

And buy a 5, 10, 20 or 40 acre irrigated farm in the famous Yakima Valley at Prosser, Wash., where you can make from 50% to 100% annually upon investment by raising fruit, hops, vegetables and alfalfa.

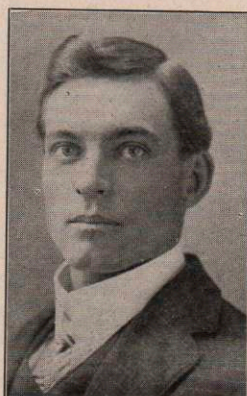
**Terms, one-fifth Cash
Balance annual payments**

WHEAT LANDS in the Yakima Wheat belt near Prosser at from \$7 to \$20 an acre. Homestead Relinquishments for sale at from \$200 to \$700 cash.

ADDRESS

THE PROSSER LAND & INVESTMENT CO.

SUCCESSORS TO L. D. LAPE, PROSSER, WASH.



DAY IMUS

**Pioneer Real Estate Man
LIND, WASHINGTON**

My Customers are distributed throughout nearly every state in the union, and in every instance my clients have made large profits upon their investments in **Wheat Lands near Lind, Wash.**

There are still splendid opportunities here for the speculator or for the practical farmer who would seek a home in the great state of Washington. For fuller information write to the above address.

IF YOU WANT GOOD INVESTMENTS

Consult one who has had 17 years experience
in growing Wheat in Washington

RAW LANDS

9600 acres of good farming and grazing land in Douglas County, Washington. Price \$4 per acre.

Eight sections at \$5.00 per acre.

Five sections at \$5.00 per acre.

5740 acres of wheat and grazing land. Price \$6.00 per acre. This is good wheat land and will bring \$15 to \$25 per acre when brought under cultivation.

Fine meadow ranch of 600 acres, close to town. Price \$33 1-3 per acre.

160 acres near Spokane, 30 acres orchard, balance good wheat land. Price \$50.00 per acre.

320 acres in timothy, 5-room house, 200 fruit trees, other buildings, good spring water, 1,000,000 feet of saw timber. Price, \$85.00 per acre.

160 acres, good wheat land, small orchard, house and barn. Price, \$16 per acre.

160 acres, 25 acres in cultivation, good house and barn and chicken house, 18,000 feet saw timber, 7 miles from railroad. Price \$1200.00.

160 acres, 9 miles from Moscow, all under cultivation. Price \$35.00 per acre.

520 acres, 240 acres in timothy, all level, all good soil, spring and trout stream, 3 head of horses, 45 head of cattle, and all farming implements go with place. Price \$14,000.00.

170 acres well improved, close to market. Price \$39.00 per acre.

240 acres, 8 miles from Moscow, 320 acres in timber, good improvements. Price \$37.00 per acre.

160 acres timber land, 25 acres cleared, 100 young fruit trees, good springs, black soil, 18 miles from Spokane, 700,000 feet of saw timber. Price \$1400.00.

170 acres, all timothy land, alfalfa or vegetables. Good improvements, four miles from town. Price \$4000.00.

140 acres fine hay land one mile from station, good soil and level, 30 acres cleared, 20 acres more easily cleared; well watered. Price \$1600.00.

160 acres, all timothy land, 100 acres seeded in timothy; 5 miles to railroad; 7 miles to county seat; well watered; no improvements. Price \$1300.00.

U. S. LAND COMPANY

Basement Granite Block, Riverside & Washington Sts., SPOKANE

GILLIAM COUNTY, OREGON has got 'em all "skinned"

No other agricultural country of the Northwest
can compare with it.

No irrigation, plenty of rain, grand climate, diversified interests and CROPS! CROPS!! CROPS!!!

You have heard of it, but don't you want
to know more about it?

Send for my descriptive list of the choicest farms
in the heart of the Oregon Wheat Land.

We have flour millings, Electric Light Plant,
Warehouse locations, and land ranging in price from
\$5 to \$20 per acre. Address

**F. J. MAHONEY & CO., Condon, Ore., or
Lands, Loans, Insurance F. J. MAHONEY
TEKOA, WASHINGTON**



C. W. CRABILL

Connell, Washington

At present on the very frontier of
Wheat agriculture in Washington, offers
the best opportunity to the Farm Home-
seeker to be found in the state.

200,000 acres wheat land is tributary
to here. I can sell you improved wheat
farms that produced from 20 to 35 bu. per
acre last year at from \$12 to \$20 per acre.
Raw wheat lands from \$4 to \$10.50 per
acre. These lands will double in value
during next three years.

For further information write to

C. W. CRABILL

PIONEER REAL ESTATE MAN
Connell, Wash.

HOMESTEADS

in Wheat Lands are nearly all gone. But you
can buy homestead relinquishments, with some
improvements for **\$300 to \$1200.** You
then file on the land, have no taxes to pay for
5 to 7 years, and by residing on same acquire
title to 160 acres of good wheat land.

WHERE CAN YOU DO BETTER?

I live upon my homestead in the heart of this region.

Write me for full information.

J. B. EARLY, MABTON, WASH.

INVEST
YOUR
MONEY
WITH US

SEATTLE

QUEEN
CITY OF
PUGET
SOUND

Will Have Population of **250,000** Within Five Years

	1896	1903	1904
Names in City Directory - -	24,500	61,504	68,882
School Census - - - -	10,019	20,845	22,865
School Attendance - - - -	6,973	16,248	17,059
Telephones in use December 31	1,105	17,896	21,123
Bank Deposits - - - -	\$2,710,371	\$31,762,324	\$32,450,695
Bank Clearances - - - -	\$28,157,065	\$206,913,521	\$222,217,369
Water Revenues - - - -	\$114,578	\$382,972	\$436,558
Building Permits, number - -	580	6,914	7,438
Building Permits, value - -	\$201,081	\$6,495,781	\$7,808,120
Brick Manufactured, number -	2,000,000	45,000,000	60,000,000
Postoffice Receipts - - - -	\$82,549	\$338,034	\$383,477
Population - - - -	42,837	121,813	137,517

John H. McGraw

256-7-8-9 Colman Bldg.

Geo. B. Kittinger

Seattle, Wash. U. S. A.



THE BUTLER

EUROPEAN

Seattle's Leading Hotel



300 ROOMS
ALL HAVING
LONG DISTANCE
TELEPHONES

Epicurean Resort of
the Pacific Coast

W. G. KING, MANAGER

FRED SECHTEM

JOHN SCHLENK

The Quelle Cafe & Grill Room

Crawfish, Oysters and Shell Fish



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COR. SIXTH AND STARK STS., PORTLAND, OREGON. TELEPHONE 919

NOTEL BARRIE

EUROPEAN

Newly Furnished and Modern. Hot and Cold Water
Electric Lights, Steam Heat. TELEPHONE MAIN 1841.
Southeast Corner Sixth and Stark Streets, Portland, Ore.

HOTEL SMEEDE

American Plan

Strictly First Class

W. M. Renshaw, Proprietor

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BLAKELY HALL

270-270½ Sixth Street, Portland, Oregon

EXCELLENT TABLE BOARD

LARGE, AIRY AND WELL FURNISHED ROOMS

THE EATON

Corner Morrison
and West Park

Newly Erected. European. Strictly Modern.

Hot and cold water and private telephone in every room.

Private baths. Newest appointments.

Special attention given to commercial travelers.

ROOMS \$1.50 TO \$5.00

The Exposition Accommodation Bureau of the

Lewis and Clark Centennial
Exposition and Oriental Fair

PORTLAND, OREGON

(Under the supervision and direction of the Lewis and Clark Fair.)

Room accommodations provided for excursion parties, conventions and private individuals singly or in small parties in any and all parts of the city, convenient to street-car lines; clean, comfortable, modern and at reasonable rates.

Reservations should be made at an early date to secure choice of rooms. Rooms in the better class of private homes a specialty. Rooms with board, without board, or breakfast only.

Address all communications to

EXPOSITION ACCOMMODATION BUREAU

GOODNOUGH BUILDING, PORTLAND, ORE.

Poultry Farms, Wheat Lands, and ORCHARDS a Specialty

Five and ten-acre tracts and up, good poultry and fruit farms, close to city and electric car line, at \$25 per acre and up.

ORCHARDS

We have some fine orchards, now in bearing, in tracts from five acres up, some with good buildings; no crop failures, good market, from \$1,000 to \$25,000. Terms to suit.

WHEAT LANDS

30,000 acres of wild lands from \$2.75 per acre up; tracts one section and over. One-third cash; time on balance. Improved wheat ranches, \$12.50 per acre up to \$75. 240 acres, 185 acres in cultivation, 35 acres in timothy; fenced; water; large barn; small house; 6 miles off R. R. This is a snap. Price, \$5,000; easy terms.

EMPIRE REALTY COMPANY

66 JAMISON BUILDING, SPOKANE, WASHINGTON

"PALOUSE" MEANS HOME

in the Indian Language.

Palouse Lands Means Riches to their Owners.

Will You be a "Palouser"?

58 136 acres, six miles from town, good buildings, good orchard, well watered, 40 acres of hog-tight fence. \$28 per acre.

73 320 acres. 240 acres now in wheat. One-third of the crop goes with the place. Half mile to warehouse and Ry. Well watered. Price \$12,000. Terms.

79 157 acres. 100 is meadow bottom, does not overflow, good buildings, well watered, 2½ miles from town. Price \$2,000.

82 144 acres fronting on lake. 100 acres tillable land, balance pasture, good house and barn. Half mile to Ry. station. \$2,100.

Correspondence Solicited.

ISAAC BEST, TEKOA, WASH.

You of the Uneven Climate and Uncertain East:

Are you thinking
of Changing
Location
?

If so investigate this country and our prices

The land of Opportunity
WHITMAN COUNTY
The Banner Agricultural
County of Washington,
and the Choicest portion
of the Palouse Country

We are pioneers, are located at the county seat, and have as fine a list of farms for sale as is found in the country. Write today for descriptive list and prices

LARUE & O'NEAL, COLFAX, WASH.

MONTHLY SAVINGS

Guaranteed against all loss. Loans on homes
payable in definite number of monthly payments

Equitable Savings & Loan Association

240 STARK STREET, PORTLAND, ORE.

C. S. FARROW & Co.

Real Estate, Timber Lands, Loans and
Insurance. Office 1 and 2 Chamber's Block,
Willamette Street, Eugene, Oregon. Phone Red 1141

Mr. Homeseeker:

Among Our Large Farm List, we have
a Home for you all

4 sections wheat land in Douglas County, Wn., \$2.50 per acre.
17 sections wheat prairie land in Klickitat Co., Wn., \$4.00 per acre.
640 acres timber land in Stevens County, Wn., \$4.00 per acre.
Several 5 and 10 acre tracts near and joining Spokane for fruit, garden
and suburb homes; \$50 per acre and up.
5 and 10 acre Chicken Ranches joining the City at prices to suit you.

Remember that Spokane is a city of 70,000 with
prospects of reaching 200,000 in a short time.
Climate is unexcelled, no blasting cold
or withering heat. No high winds,
cyclones or hail. Come and see.

IOWA INVESTMENT CO.
308 Riverside, Spokane, Wash.

The Pathfinder

Is an appellation that might well be applied to the **GREAT NORTHERN RAILWAY**, a Railroad that has been a true pioneer in the introduction of modern train service into the great Northwest. Its two daily passenger trains run solid without change between the Pacific Coast and St. Paul, and are arranged with a view to providing not only the greatest comfort for those of modest purse, but to cater to the wants of the most critical connoisseurs. ¶ Its day coaches are the largest and finest in the world, and are fully equipped with toilet facilities. ¶ A feature of the train service is the Tourist Sleeping Cars, upholstered and fitted complete with linen, curtains, etc., as well as a heated. The Palace Sleeping Cars are the finest sense of the word. The Library Observation necessity on a long journey. In them are found ber shop and bath room, book lovers' library, ¶ But the Dining Cars! These cars have accomplished results of which the Great Northern Railway is justly proud. They are operated only a la carte, at moderate prices, and the cuisine and service please even those who are hardest to satisfy. ¶ A journey over this line can hardly fail to leave pleasant recollections. It has been styled the "No Dust Route," owing to the noticeable absence of that one drawback to a summer Trans-Continental trip. This route furnishes a remarkable panorama of lake and river scenery, the trains running for hundreds of miles through the lake park region of Minnesota, and along the Flathead River, Whitefish Lake, Kootenai River, Pend d'Oreille Lake and River, Spokane, Columbia, Wenatchee and Skykomish Rivers, streams of that peculiar green, familiar only to those who have visited the West. A daylight trip along the Palisades of the Columbia or through Tumwater Canyon alone is well worth a trip across the continent.

**GREAT
NORTHERN
RAILWAY**

Information and descriptive printed matter can be secured by addressing

F. I. WHITNEY, P. T. M., St. Paul, Minn.

or

S. G. YERKES, G. W. P. A., Seattle, Wash.

MOSCOW

The Heart

of the Great
Palouse Country

The Home

of
University of Idaho
and
State Agricultural College

Metropolis

of
Northern Idaho

THE PALOUSE COUNTRY is a Rolling Prairie country of rich deep black soil, with a porous clay sub-soil. It is a land of delightful climate, pure living water and sufficient rain. ¶ It is celebrated for its abundant crops of wheat and all small grains; its fine apples and other fruits; its abundant crops of timothy, clover and dry land alfalfa; its thoroughbred livestock, of which its horses, cattle, sheep and hogs are of the very best and most careful breeding. In short it may be accurately said that the country immediately surrounding Moscow represents the most strictly diversified farming district to be found in the Northwest. ¶ MOSCOW, a rapidly growing up-to-date city of over 5000 people and the principal town of the Palouse Country, is also the gateway city of *The Famous Potlatch Country, The Camas and Nez Perce Prairie, The White Pine Timber Country, and The Clearwater Mining District.*

We Would Say to the Homeseeker:

¶ To the FARMER who would increase his holdings; To the FARMER who would escape severe winters and torrid summers and live where good crops are a certainty and markets unsurpassed; To the BUSINESS MAN seeking a favorable opening where educational advantages are good, and beautiful homes and good health abound, we extend to you a cordial welcome

For further information, send for illustrated booklet to

Secretary of the Business Men's Association
MOSCOW, IDAHO

We are Now Prepared to Furnish

Water **POWER** Electric

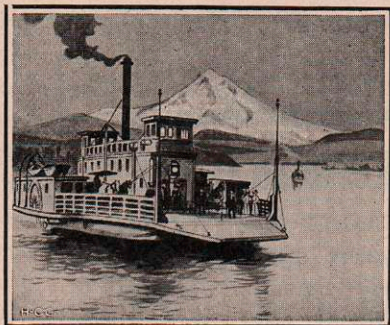
IN ANY QUANTITY

We would suggest to those contemplating embarking in the manufacturing business to call on us before placing their orders for machinery. We feel satisfied it will mean a large saving, not only in the way of first cost of installation of the plant, but in small cost of operation, small amount of space required and great convenience.

Portland General Electric Co.

Portland Consolidated Railway Company

THE SCENIC LINE OF PORTLAND



FERRY CROSSING COLUMBIA RIVER

Only Electric Line to the Columbia River, thence by ferry to Vancouver Barracks, one of the finest Military Posts of the U. S. Army.

Only line to Portland Heights, highest elevation reached by street cars, with finest view of the snow-clad mountains and city.

General Office, . . . 421 Mohawk Building

Sunnyside ^{AND} White Bluffs Irrigated Lands

- 350 50 Business Lots 25 x 100 feet in town of White Bluffs at \$35.00 and \$40.00 each. One half cash. Balance \$5.00 per month.
- 351 100 Residence Lots, 50 x 140 feet in town of White Bluffs at \$10.00 and 12.50 each.
- 340 14,960 acres of Fine Wheat Land at \$3.50 per acre. This is the finest big tract of wheat land in the state, and can be bought on easy terms. A good tract to colonize.
- 348 16 Sections Deeded Land at \$5.00 per acre. 500 acres in Wheat. Abundance of water. 24 miles of 3-wire fence. Two thirds of this tract is good wheat land, only 10 miles from Railroad Also lease on 12 sections of state land. This is a bargain
- 349 160 acres. Good House, 40 acres in Hops, 2 Hop Kilns, 1 Dry House, 50 acres Alfalfa. 10 acres potato or garden ground, 60 acres sage brush, small family orchard. This is a bargain for \$18,000. Only 5 miles from North Yakima.
- 352 10 acres Fine Fruit Land, three and one-half miles from North Yakima for \$1600. One-half cash. 1-2-3 years on balance.

We have some of the Finest Fruit, Hop, and Alfalfa Lands in the Yakima Valley, also Stock and Wheat Ranches For Sale.

For Further Information
write to

F. H. McCOY

Room 10 Yakima National Bank Building
NORTH YAKIMA, WASH.

THE MODERN TRUST COMPANY

CONDUCTS EVERY DEPARTMENT OF FINANCIAL BUSINESS

"The Oldest Trust Company in Oregon"

With Resources of Over \$1,000,000

TRANSACTS A GENERAL BANKING BUSINESS

SAVINGS DEPOSITS RECEIVED

Time certificates issued, also certificates of deposit, payable upon 10 days' call, 30 days' call or 90 days' call, with interest at $3\frac{1}{4}$, $3\frac{1}{2}$ and 4 per cent. per annum respectively.

ALL KINDS OF TRUSTS EXECUTED.

With unexcelled facilities it invites all kinds of financial business throughout the Northwest, and particularly extends this invitation to visitors to the Lewis and Clark Fair, and those who contemplate locating permanently in Oregon. To such it will extend every accommodation consistent with conservative Banking.

Send for its book of "ILLUSTRATIONS."

Portland Trust Company of Oregon

109 THIRD STREET

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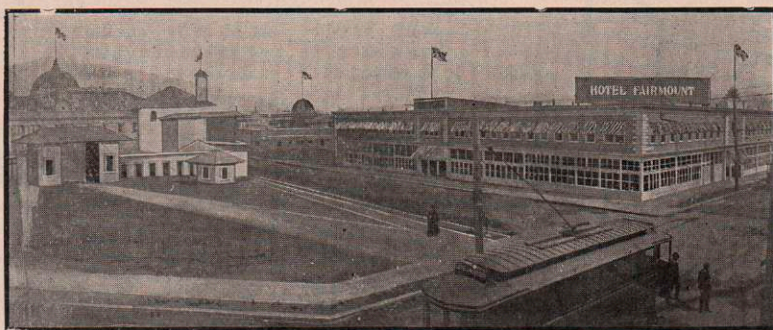
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HOTEL FAIRMOUNT



26th and Upshur
Streets, Portland

OPPOSITE MAIN ENTRANCE TO
LEWIS AND CLARK EXPOSITION

RATES:

\$1.00 a Day and Up

This hotel of 150 rooms occupies a commanding position on Nob Hill, Portland, directly opposite main entrance to the Fair.

The hotel is a new, modern building, absolutely fire-proof, handsomely furnished and equipped with gas and electricity, electric call bells, telephones, modern baths, etc. It is arranged in single rooms and suites, so that both individuals and families can be accommodated.

The Dining Hall is one of the largest in the city, with a seating capacity of 1,000, and the cuisine is first class in every respect.

The advantages of the location at the main entrance of the Fair are:

1. Being just *outside* the gate, visitors are not restricted in going and coming to hotel after regular Exposition hours, as they would be were they stopping inside the grounds.

2. Street car fare is saved, also visitors avoid the crowds in going to and coming from the Fair.

The General Manager of the Hotel Fairmount is Mr. W. H. Lattin, an experienced hotel man formerly of St. Louis. Further particulars upon request.

Oakland

DOUGLAS COUNTY, ORE.

IT IS with pleasure that we present a short description of Oakland, Douglas County, Oregon, and the advantages, resources and opportunities to those who contemplate visiting the Lewis and Clark Centennial Exposition, with the view of making their home in the great Northwest. Oakland is the second largest city in Douglas County, located on the main line of the Southern Pacific Railroad, 180 miles south of Portland. It is the most substantially built and cleanest kept town of its size on the coast. The country surrounding Oakland is the most healthful and productive in the state. All kinds of live stock, poultry, grain, fruits, hops, and, in fact, every kind of produce that grows in the temperate zone is raised here in abundance. Besides being rich in all these products, Douglas County contains the largest amount of timber contained in any county in the state.

The country tributary to Oakland is rolling, giving it perfect drainage, as well as an abundant supply of pure water. The hills are used very profitably for fruit raising and grazing purposes. The land along the streams—of which there are many—is a rich, sandy loam, on which is grown all kinds of grains, fruits, hops, alfalfa, etc. Usually three crops of clover and alfalfa are grown in one season without irrigation. Crop failures are unknown in this locality.

Oakland is well supplied with schools, churches and social and fraternal associations, as well as all kinds of business institutions, which are in a flourishing condition. The city has an electric light plant, and contemplates installing a telephone exchange for the town, which will have direct connection with adjacent farms.

Within the past year the Commercial Bank of Oakland was organized and incorporated under laws of Oregon. The founders are composed of the wealthiest people in Oakland, and to them is due the credit for the prosperous condition of the town and surrounding community. The financial statement of the bank made at the close of the year 1904 speaks well for the management.

For further information regarding Oakland and Douglas County, address

THE COMMERCIAL BANK
or

The Oakland Development League,
Oakland, Oregon.

The Great Wheat Fields OF EASTERN WASHINGTON

have made the farmers of this state famous for their wealth. Seventy-five per cent. of the cash in our banks is farmers' money

HERE IS A CHANCE FOR YOU: We can sell you a farm close to Spokane that paid fifty per cent on the investment last year, at a low price. We have some splendid investments in Spokane realty. If you are thinking of investing in Eastern Washington, write to us.
WE HAVE IT

CLEMENT & TOUSLEY

Third Floor Fernwell, Spokane, Wash.



*Come to a Land
where Plenty Abounds*

ADAMS COUNTY

BREAD BASKET OF THE WORLD

We have one of the largest lists of raw and improved farms to select from to be found anywhere in the state. Our prices for raw lands range from \$4.00 to \$12 per acre. Improved farms \$12 to \$30 per acre. Write for descriptive list

French & Hammond
RITZVILLE, WASH.

WATER POWER

21,767.28 Acres of Good Land on the Spokane River about 28 miles west of Spokane, Wash. This property takes in a fine water power that will create 10,000 horse power at a small cost. There is enough saw timber on it to pay for the land. **Price \$200,000.**

**J. H. TILSLEY, 408 TRADERS BLOCK
SPOKANE, WASH.**

450

Choice
Improved

Farms

in
Northern
Idaho and
Eastern
Washington

Here is One of Them:

195 acres on the banks of Snake River; 15 acres vineyard; 6 acres orchard; 1000 peach trees being planted this spring, 8-room new modern house, bath, hot and cold water, barn and other out buildings, electric plant for irrigation and lighting; power generated by water motor. Steamboat landing.

On account of old age and ill health this place has been put upon the market for quick sale at \$50 per acre; easy terms. This is a great bargain.

Address or call upon

IDAHO LAND CO.
127 Holland Block, SPOKANE, WASH.

HAVE YOU HEARD
OF THE

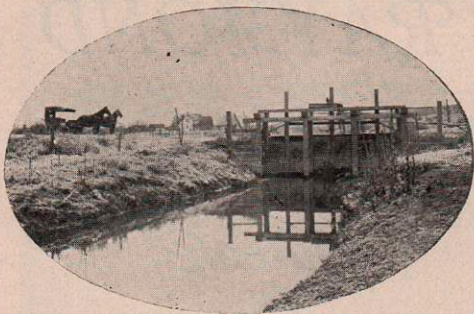
Wealthy Farmers of Eastern Washington and Northern Idaho? Do you want to be one?



A HARVESTING SCENE IN THE INLAND EMPIRE

We can sell you wheat farms now, in the Inland Empire at a price that paid 50% on investment last year. *We make a specialty* of choice improved farms in the famous Palouse and Big Bend countries. We have had 10 men out during past month listing for us the very best farms for sale in the Inland Empire. Our list covers every description of farm that you may have in mind. Send for it.

REALTY COMPANY OF SPOKANE, WASH., H. D. MERRITT, MANAGER



View of the Irrigation Ditch Owned by the Walla Walla Irrigation Co., Which Supplies Water for Gardena

Gardena Contoured Tracts

Owned and Irrigated by the Walla Walla Irrigation Co.

WALLA WALLA, WASH.

**Was Placed Upon the Market
May 1st, 1905**

Here is a grand opportunity for the man of limited means to establish himself in a home in a place that enjoys the longest seasons, finest climate, and possesses the best soil of any section in the state:

THE WALLA WALLA VALLEY

Called the garden spot of Washington; from two to five weeks earlier than any other part of the Northwest.

**Peaches
Apricots**

**Cherries
Grapes**

**Strawberries
All Small Fruits**

**English Walnuts
Canteloupes, Melons**

**All Grains, Grasses
and Vegetables**

Grow to perfection and have an unexcelled market.

Gardena is a beautiful level tract comprising about 10,000 acres, every foot of which is cultivatable land of highest quality; an abundance of water for irrigation purposes, delivered free by the Company, in dirt ditches (no board flume) to the highest point on each tract, as shown by contoured chart. Elevation, less than 500 feet; $1\frac{1}{4}$ miles from Touchat Station on O. R. & N. Ry., and about 5 miles from a branch of the N. P. Ry. Franchises and rights of way are already secured for a trolley line to Walla Walla City, 15 miles east, and to Wallula Junction, 15 miles west.

Tracts in sizes to suit purchasers on terms of one-fifth cash and balance in four equal annual payments, interest six per cent. For further information address the

WALLA WALLA IRRIGATION CO., Walla Walla, Wash.

L. C. PALMER, PRESIDENT.

J. M. LEITER, SECRETARY.

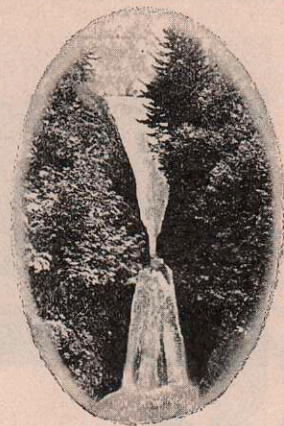
J. S. BRADLEY, TREAS. AND GEN. MGR.

Bridal Veil Lumbering Co.

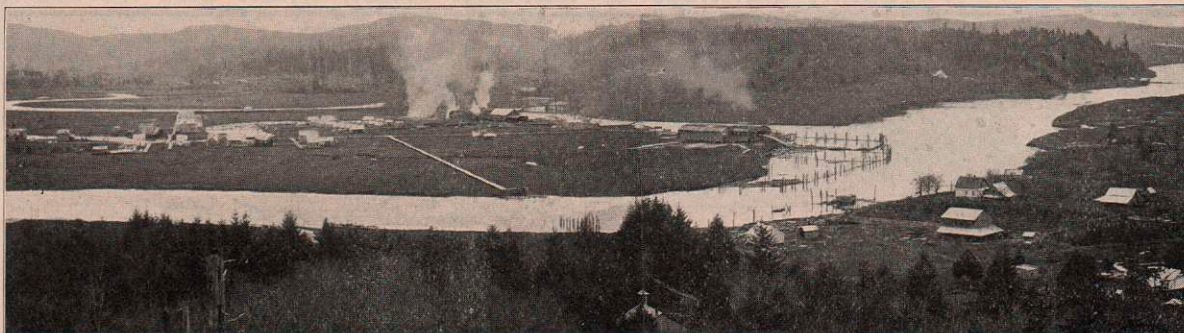
MANUFACTURERS OF

Oregon Fir and Larch Lumber

Bridal Veil, Oregon



BRIDAL VEIL FALLS



RAYMOND, WASHINGTON, THE NEW MANUFACTURING TOWN

THERE is ROOM in RAYMOND

The New Manufacturing Town on the Willapa River

Five Mill Sites Still Available on Railroad and Tidewater

Large body of finest timber tributary, at lower prices than elsewhere in the State of Washington. Ample depth of water and many excellent locations for deep water wharves and boom ground. Ships carrying over 1,000,000 feet of lumber have loaded here.

Present manufactories in operation are

THE SILER MILL CO.

WEST COAST VENEER & MANUFACTURING CO.

RAYMOND SHINGLE CO.

WILLAPA SHINGLE CO.

Town also has two general stores, meat market, good school, church, town hall, etc. Raymond Light and Water Co. provides abundant water supply with good pressure for fire protection. The Northern Pacific Railway runs near or through all mill sites, and we have the best of railroad and deep-water shipping facilities, and an ample and protected harbor. Raymond is situated on the Willapa River, about six miles from its mouth. The river divides at Raymond, the main stream being from 500 to 700 feet wide, with a depth of 30 feet, and the South Fork is 400 or 500 feet wide, with a depth of fully 25 feet at low tide.

The Raymond Land and Improvement Company offers special inducements to manufacturing plants and to all legitimate enterprises. Raymond has grown from nothing to its present activity in two years, and its citizens are wide-awake and progressive. A healthful and delightful climate makes it an attractive all-the-year-round place of residence, but charming beach resorts can be reached in a couple of hours.

For Information Address

Raymond Land & Improvement Co.

or L. V. Raymond, Raymond, Wash.



ANOTHER VIEW OF RAYMOND, SHOWING WATER COURSES

Orchard Lands

at Two Rivers

Washington

At junction of Snake and Columbia Rivers, and with railway stations both upon the N. P. and O. R. & N. railways. On opposite bank of Columbia River from the celebrated Kennewick Irrigated District.



Thrifty Orchards Supplant the Sage Brush and Sand in Irrigated Districts

Positively two weeks earlier than any other in the Northwest; inexhaustible soil; unfailing water supply, located on the Columbia River; has four railroads; transportation in every direction.

Lands Sold in 5, 10, 20 and 40 Acre Tracts
Prices from \$60 to \$100 per acre

Strawberries raised in this locality were on the market from two to four weeks before any others in the Northwest, and in some instances netted the grower \$684.00 per acre.

WHY YOU SHOULD CONSIDER THIS INVESTMENT

The lands are sold at a low price, on easy terms, to induce settlement.

The growing season is earlier than any other district north of Los Angeles.

A five-acre tract in orchard or strawberries will yield a net income of \$3000.00 per year.

Two Rivers irrigated lands lie either level or with a slight uniform grade. They will mature all varieties of berries and fruits from the hardiest to the semi-tropical, positively the earliest in the States of Washington, Oregon or Idaho. The volcanic ash soil is from three to 50 feet in depth. There are no rocks. Lands can be easily cleared and improved cheaply. Lands similar to those now offered for from \$60.00 to \$100.00 an acre were sold at the opening of Clarkston for \$250.00 an acre, and are now frequently worth \$1500.00 an acre. Similar lands at Kennewick are held at \$400.00 and up. Buy before improved lands are \$1000.00 an acre. Remember that delays are dangerous.

For further information concerning locations, terms, visiting tracts, etc., apply to:

E. H. BOYER, Walla Walla, Wash.

JOHN A. LYONS & CO., Colfax, Wash.

E. S. JACKSON, Portland, Ore.

HEREFORD & FISHER, 42 Jamieson Blk., Spokane.

Two Rivers Townsite & Development Company
WALLULA, WASHINGTON

OFFICERS OF THE COMPANY:

President—C. H. Warner, Spokane, Wash.

Treasurer—A. Coolidge, Spokane, Wash.

Vice-President—E. H. Boyer, Walla Walla, Wash.

Secretary—E. M. Warner, Colfax, Wash.

Chief Engineer—A. B. Frame, Portland, Ore.

Your Opportunity is at Post Falls, Idaho

KOOTENAI COUNTY



HE most beautiful Townsite and surroundings in the Northwest. East of Spokane 24 miles on N. P. R. R. and Idaho and Spokane Electric Railway, with 80 miles of Lake and River Navigation.

20 Electric Trains Daily.
18,000 Electric Horse Power Under Development at the Falls.

Natural location for factory town.
Wonderfully developed farming and lumbering district. Center of famous "Greenacre" Irrigated District.

Land from \$10 to \$30 per acre.
Town Property at reasonable prices.

The Post Falls Land Company
POST FALLS IDAHO



Tacoma Eastern Railroad

Runs in a south-easterly direction from Tacoma, Wash., for a distance of 60 miles, piercing magnificent forests of fir and cedar, via picturesque lakes and streams and through wonderful **Nisqually Canyon.**

Only Direct Line to Mt. Tacoma and Paradise Valley

The most beautiful and interesting trip in the Northwest.

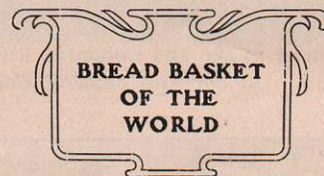
Trains leave Tacoma daily.

For further particulars see Tacoma exhibit in Washington State Building, or address

J. G. DICKSON, G. F. & P. A.
Tacoma, Wash.

ADAMS COUNTY

WASHINGTON



The Famous Cereal Producing County of the State

Is notable because of never having had a crop failure, where seed time and harvest are sure.

Because moths, lice, chinch and potato bugs and other pests are unknown;

Because cyclones, blizzards, floods, electric storms and sunstroke **never occur!**

Because fruits, vegetables and everything grown in the temperate zone is raised here successfully and in abundance;

Because land, now comparatively cheap, must advance in price by reason of large returns on present values and the rapid increase of population.

Ritzville is the County Seat, and the Greatest Primary Wheat Receiving Station in the World

A Bright Prospect Is in Future

Tasteful homes are in evidence everywhere, with vine-clad porches to temper the steady rays of the sun, and interiors fitted with every modern convenience. As far as the eye can reach the verdant and growing crops are swaying in the gentle breezes and the lute-toned harbingers of spring are voicing their merry roundelays to you as you look out over our Promised Land. So "Look Out" for Adams County as you pass by, and stop off at Ritzville.

If you want to know more about Adams County and Ritzville, any of the following firms and individuals will be glad to answer any inquiries. Write to them.

Julius Siemens,	John F. Irby
W. R. Cunningham, Sr.	L. P. Bauman
Ritzville Trading Co.	First National Bank
German-American State Bank	
Pioneer State Bank	King Mercantile Co.
Adams County Abstract Co.	

MISS O. GOULD

Sunbursts, Accordion and Knife Plaiting to Order
STEAM PROCESS

Prompt and Careful Attention Given to all out-of-town Orders

800-801 MARQUAM BLDG., PORTLAND, ORE.



The Noted Trance,
Physic and Occult
Seer

**Mme.
Florence
White**

(Late of New York City)

*can be consulted
on all affairs of
life, such as Busi-
ness, Health Love
& Family Affairs.*

ALSO THE EXAMIN-
ATION OF MINDS.

Mme. Florence White

343½ Yamhill St.,
Cor. 7th, Portland

Cafe Kratz Cafe Kratz**"The Tavern"**

THE popular owner and manager of the Cafe Kratz, Mr. August Kratz, has just opened the new Cafe and Grill known as "The Tavern" at 128 Sixth street with a ladies' entrance at 309 Alder street.

"The Tavern" is first class and up to date in every department and is the finest Grill and Cafe on the coast north of San Francisco.

A popular price Merchants' Lunch will be served each day from 11:30 until 2 P. M. and the regular dinner will be served a la carte, and prices will be reasonable.

A string orchestra of 7 pieces will discourse popular and classic music each evening from 8 P. M. until 1 A. M.

SPECIAL FACILITIES FOR SERVING DINNER
AND AFTER THEATRE PARTIES

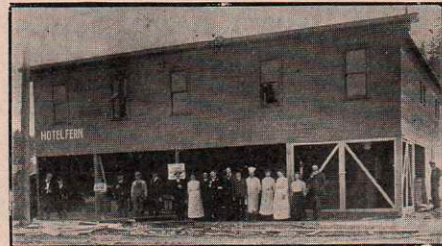
AUGUST KRATZ, Proprietor & Manager

MARTIN'S HOME RESTAURANTS

Opposite Both Gates

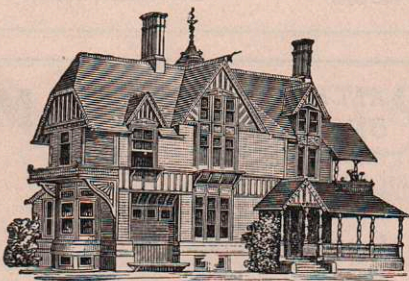


Moss & LeGendre
Proprietors



868 UPSHUR ST., Opposite Main Gate
Big Meals, 25c. Day or Night. Meals & Rooms, \$1.25 per day

Martin & Phelps, Home Restaurant, opp. 28th St. Gate
Meals Reasonable Big Lunch Counter Nicely Furnished Rooms Reasonable



Piedmont Systematic Development

and modern houses have made this beautiful park-like tract one of the Best Investment Localities in the City. Best of Car Service, Perfect Titles, Healthful and Central Location, Beautiful Homes and Lawns, Good Schools, Abundance of Shade and Best of Water, all combine to make your investment Safe and PROFITABLE.

Investment Company



244 Stark Street, Portland, Oregon
E. Quackenbush, President



A Fine Farm

350 Acres, 12 Miles South of Spokane

On proposed electric line; 115 acres timothy meadow, 85 acres in grain, 50 acres ready for plow; 6 room plastered house, barns, good water, fenced and cross fenced; all farming implements including hay bailer. Would make an ideal dairy farm; could sell milk in the city. Only \$43 per acre. Worth more. Terms.

We make a specialty of Choice Farms and acre tracts close to Spokane.

For further information, address

L. K. MONFORT & CO.

GROUND FLOOR 829 RIVERSIDE AVE., SPOKANE, WASH.

W. R. BELVAIL, President

J. H. DAVIS, Secretary

PALOUSE

The Geographical Center of the Famous Palouse Country

Finest farming lands, and the best opportunities for manufacturing in Eastern Washington. We have Sawmills, Potteries, and Brickyards in operation, and PLENTY OF ROOM FOR MORE

30,000 acres land listed at prices ranging from \$10 to \$60 per acres. Several fine business blocks for sale that will net a fine income on the investment.

Tell us your wants and we will put you on the right track.

INTERSTATE LAND COMPANY
PALOUSE, WASHINGTON

5,000 acres irrigated land



for sale near Prosser, Wash., under the new extension of the Sunnyside Canal in the famous Yakima valley in tracts and on terms to suit buyer.

C. G. BAKER

REAL ESTATE & IMMIGRATION AGENT

Representing also large tracts of best wheat lands, both raw and improved, to be found in the state, ranging in price from \$5.00 to \$15.00 per acre.

PROSSER, WASH.

Write for descriptive circular

EMPIRE LAND CO.

LEWISTON, IDAHO

Makes a Specialty of Improved Farms and Stock Ranches in the Lewiston Country.

Here is one:

A STOCK RANCH

1500 acre ranch; 15 miles west of Lewiston, near Snake River; 400 acres cultivated land, fair buildings, living water; 100 head herd of cattle go with ranch. **Price, \$15,000. Good terms.**

Write today for list.

M. D. CADWELL

W. W. MORRISON

Here is a Chance to Buy a Fertile Farm in the Palouse Country

80 acres all good land close to railway station, good orchard, spring water, fair buildings. Price \$35 per acre.

160 acres all under cultivation, fine orchard, spring water, 6-room painted house and barns, 1 mile from railway station. Price \$37.50 per acre.

320 acres all under cultivation, spring water, orchard, fair buildings, 1 mile to railway station. \$30 per acre.

I have for sale many more such farms close to the college towns of Pullman and Albion, Whitman County, Washington. If you are interested write me today for particulars.

W. A. STANDARD, Albion, Wash.

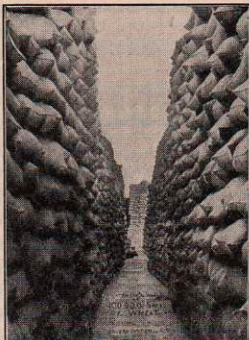
GRAND HOTEL

HARRY RILEY, PROPRIETOR

European Plan. Free Bus to and from all trains. Free Bath. Steam Heat. First Class Restaurant in Connection.

ROOMS 50c 75c AND \$1.00
SPECIAL RATES BY THE WEEK

Lewiston, Idaho



A PALOUSE FARM FOR SALE

An Investment Better Than a Gold Mine

2240 Acres 300 acres in irrigated meadow; 500 acres good wheat land, balance pasture; fine creek through place, bearing orchard of 300 trees; 10 room new house, 2 large barns; close to good railway town. All farm machinery goes with place.

Price, \$26,000.00, one-third cash, balance long time.

Write today.

North Pacific Land Company

SUCCESSORS TO DORE-MITCHELL REAL ESTATE CO.

102-103 JAMISON BLOCK

SPOKANE, WASH.

For RANCHES, CITY or ORCHARD PROPERTY

call on or address us.

Some

Good Bargains

on easy terms

REED REAL ESTATE COMPANY

P. O. Box 503 Lewiston, Idaho

Can also give information concerning Timber Land

White's New Hotel

at corner of Stevens and Sprague
SPOKANE, WASHINGTON

By untiring effort and honest endeavor to please we have met with the public's appreciation. OUR HOTEL has every convenience that appeals to the public. Comfortably furnished rooms, with hot and cold water in each. The central location of the hotel makes it convenient to all business parts of the city. Our rates are from 50c to \$2.00

Our Cafe and Restaurant is located on the GROUND FLOOR. Lunch counters, dining room and special boxes are all given the same prompt and courteous service. We serve anything that your appetite demands. No long waits for orders. Free bus to and from depots. **JOS. A. WHITE, PROP.**

The Best Investment

in the Northwest is in
WHEAT LANDS
Adams County, Wash.

I have 40,000 acres of farm lands for sale in Adams and Douglas counties at the following prices:

Wild Lands, per acre \$4 to \$12
Improved Lands, per acre \$10 to \$20

Land that I can sell you at \$20 per acre, near Lind, Wash., paid interest on \$60 per acre this year. I predict that much of this land will advance 100% in value during next five years. Now is the time to buy. Write to

M. L. Schermerhorn, Lind, Wash.



HOTEL MOSCOW

G. W. GALE, PROPRIETOR

New Management Thoroughly Renovated
First Class in Every Particular
Free Sample Rooms



MOSCOW, IDAHO

COME TO KENNEWICK

The California of the Northwest

All Fruits ripen from 10 to 15 days earlier than in any other section of the Northwest

First crop of Strawberries yielded about \$500 net to the acre last year. Apricot trees yielded \$22.50 per tree. A good living in a delightful climate on 2½ acres. Bright and moderate winters. I have some most attractive places for sale in 2½, 5, 10, 20 and 40 acre tracts on easy terms. Write for descriptive list of attractive bargains.

H. C. MITCHAM, Kennewick, Wash.

EVERYBODY HAS HEARD OF The Famous Palouse Country

of North Idaho and Eastern Washington—the most productive country on earth—the healthiest country on earth

MOSCOW, IDAHO is situated in the center of the very best part of the Palouse country; is the county seat of Latah County, is the seat of the State University and has a population of 5000. If you intend making a change of location, it will pay you to investigate before buying elsewhere. We have all kinds of Farm Lands, City Property, Business Opportunities, &c. Write us for descriptive matter and list of prices. **SPOTSWOOD & VEATCH, MOSCOW, IDA.**

MOSCOW | METROPOLIS OF THE PALOUSE COUNTRY | MOSCOW

Home of Idaho University and Agricultural College.
Home of 5 000 people and ten churches.

GATEWAY CITY FOR: The Potlatch Country; The Camas and Nez Perce Prairie Country; The White Pine Timber Country; and The Clearwater Mining Country.

We Have a Rolling Prairie Country with a Rich black surface soil, with deep porous clay sub-soil; a sufficient rainfall for all crops; Large and never failing crops of all small grains; Large crops of clover, timothy, alfalfa and all tame grasses; Abundant crops of apples, pears, plums, cherries, and all small fruits; Good soft well water and many springs; A mild equable climate the year round.

It is worth a visit or a postal card to investigate. For particular description, write to

The C. & M. E. Lewis Co., Moscow, Idaho

Idaho Realty, Title & Trust Company

MOSCOW, IDAHO

have for sale an attractive list of both small and large farms in the vicinity of Moscow, Idaho. Send postal for our descriptive list.

M. J. Shields & Company

Growers and Importers of all kinds of

Grass & Field Seeds

Dry ground, deep-rooting grass seeds that we will guarantee to grow on ground that will not produce cereals or any other kind of grass. Will make crop of hay and pasture all seasons of the year. Address

M. J. SHIELDS & CO., MOSCOW, IDAHO

From the Wheat Belt

FROM THE WHEAT BELT

If you are interested in Eastern Washington, or are looking for a new location, it will pay you to call on or to address us, as we are located here and have been for several years past and are perfectly familiar with this part of the country—its resources & opportunities

ZENT & ZENT, Law and Real Estate, Lind, Wn.

From the Wheat Belt

Meadow Brook Stock Farm

Scotch and Scotch Topped Shorthorn Cattle
BERKSHIRE & POLAND CHINA SWINE

The imported Scotch Bull Lord Derby 157119 and Oregon Chief 147092 at head of herd. A few choice pedigreed animals for sale at all times.

BAYARD T. BYRNS, Prop., Moscow, Idaho

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About Oregon and the Northwest

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A LARGE STOCK OF SOUVENIR POSTAL CARDS, GUIDE BOOKS, ETC.

The J. K. GILL CO.

Booksellers and Stationers PORTLAND, ORE.

HOTEL DETROIT

J. C. GRIFFIN, Proprietor

Cor. 27th and Thurman Streets, PORTLAND, ORE.

(One Block from Main Entrance of Fair Grounds)

New, Modern, Permanent Building. Elegantly Furnished and Equipped with Porcelain Baths, Hot and Cold Water. Electric Lights, Call Bells, etc. Rates \$1 per day. Rooms with Bath \$1.50 & \$2 per day.

YOUNG Lady Graduate Chiropodist, permanently removes corns, bruises, callouses, ingrowns and club nails, pedicuring, manicuring, face and scalp specialist. *Red 1842.*
10 Benson Building, corner Fifth and Morrison Streets.

TOILIES DE' CLEOPATRA CREAM

Guaranteed with persistent use to permanently remove wrinkles and eradicate obstructions from the pores of the skin.

10 Benson Building, - Corner Fifth and Morrison Streets.

RESERVE YOUR ROOMS IN ADVANCE

Exposition visitors who wish to secure *reasonable* lodging will do well to communicate with me. I am situated in the prettiest residence district of Portland, and within one block of two car lines running to the Fair Grounds. I have a number of nice rooms which I will rent at reasonable prices. Also rooms furnished with cots, which would be convenient and inexpensive for families. Meals furnished to those who desire them.

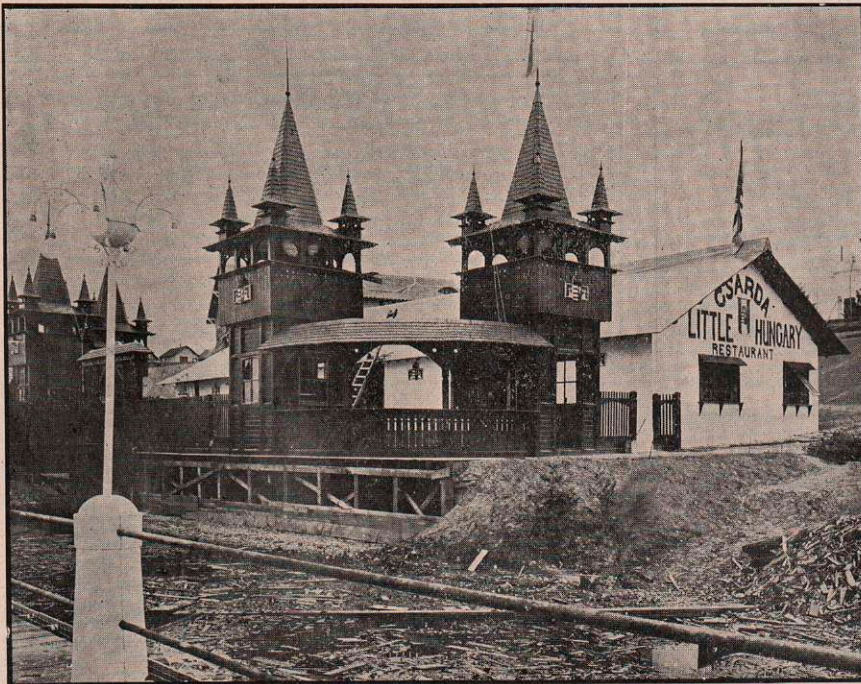
MRS. A. M. VALLEY

TELEPHONE MAIN 4975

308 Tenth Street Portland, Oregon

THE HUNGARIAN "CHARDA" A VISTA ON THE PLAZA OF STATES REVEALS THE PALACE OF CAFES

A bit of old Hungary has been artistically and faithfully reproduced at the Lewis and Clark Exposition by Commissioner J. W. Fisher, who is representing the Hungarian Government at this great Fair. It is known in Europe as the "Charda." In the lowlands of Hungary is the granary of Austria. Here for miles and miles there is no inn nor tavern and when a weary traveler sights a "Charda" it is with feelings of keen delight. The "Charda" is a counterpart of the old-time English post or Road-house. It is a place of rest and recreation.



Nowhere in the world is mine host more genial and hospitable than the "Alfoldi" Hungarian.

This "Charda" was built by the Hungarian government for exhibition at the St. Louis Exposition. It came to America in bond and is put together with wooden pins, enabling the contractor to segregate it at will and reconstruct it conveniently and quickly. After the Lewis and Clark Fair the "Charda" must be reshipped to the home government or the bond of \$20,000 will be forfeited to the American government.

It has a picturesque surrounding on the Plaza of States. It nestles at the fringe of Guild's Lake, adjacent to the boat landing, where the gay gondolier discharges his load of human freight. It is only a few feet from the band stand, where all the great music festivals are to be held in the open. It is an ideal and romantic spot on the Esplanade.

Commissioner Fisher has imported a renowned chef from old Vienna and his cuisine will be par excellence. Those who delight in salads, sweetmeats and the solid comforts and pleasures of the table will find "Little Hungary" an ideal resort. The wines and the viands will have no equal in quality and

the price will be an inexpensive pleasure. The "Charda" is the charm of the whole Exposition.

HOMESSEEKER A WORD TO YOU:

¶ There are more openings in Oregon, Washington and Idaho in every line of industry than anywhere else in the Union. Our new and handsomely illustrated 88-page book, "Oregon, Washington, Idaho and their resources," tells all about the three States. (Four cents in stamps.)

¶ Our beautiful panoramic folder, "The Columbia River through the Cascade Mountains to the Pacific Ocean," describes the 200 mile trip along the matchless Columbia River. (Four cents in stamps.) Write today.

A. L. CRAIG, General Passenger Agent


The Oregon Railroad & Navigation Company

PORTLAND, OREGON

NOTE: DON'T FORGET THE GREAT LEWIS AND CLARK
EXPOSITION, JUNE 1st TO OCTOBER 15th, 1905

EUGENE

U *Lane County* U
 G *Oregon* G
 E
 N
 E



METROPOLIS OF THE UPPER
 WILLAMETTE VALLEY

Situated at the head of the far-famed Willamette Valley, 123 miles south of Portland, directly on the main line of the S. P. Railroad, and surrounded by the very best agricultural land in Oregon, is the garden spot of the most beautiful section of the state. Eugene also taps one of the finest bodies of timber in the Northwest as well as the rich Blue River and Bohemia mining districts.

Another of her natural advantages is a magnificent water power, capable of operating all kinds of manufacturing plants. The Foley and Belknap Hot Springs, famous as Health Resorts, are reached by way of Eugene.

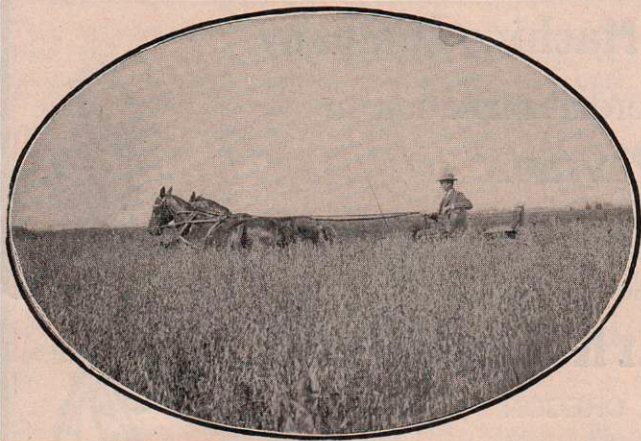
Coupled with these natural advantages Eugene is a wide-awake progressive city of 7000 inhabitants, and is the educational center of the state, being the site of the State University. Lewis and Clark Fair visitors will find it well worth their time to pay this portion of Oregon a visit.

**COME AND SEE US
 WE INVITE IMMIGRATION
 CORRESPONDENCE SOLICITED**

FOR INFORMATION ADDRESS

Secretary of the Eugene Commercial Club
 or Secretary of Eugene Real Estate Exchange

Eugene, Ore.



Wheat Raising

has proved the greatest wealth getter of any business undertaking in Eastern Washington and the farmers of the Inland Empire are the wealthiest in the world

BUY RAW WHEAT LANDS NOW

and you will double your money in a year. Wheat farms are now paying better than 25% on investments. We have 8,000 acres of wheat lands for sale at from \$8.00 to \$20.00 per acre.

FINE IMPROVED FARMS

Close to market at from \$25 to \$40 per acre. We have farmed in the Inland Empire for 20 years and know every part of it. More than 500 farms tested. Write for information

Surety Investment Co.

248 RIVERSIDE AVENUE

SPOKANE, WASH.

Homes for Everybody

We are selling agents for Farm and City Property all over the Northwest. Stock Ranches, Wheat Lands, Homesteads, Railroad and Mining Lands of every description. Write or call on

R. W. TRAVER

233 Washington Street, Portland

Representing Harry W. Cross & Co.,
Co-Operative Real Estate Agents, Chicago

Write the "Two Bobs"

For INFORMATION REGARDING
WASHINGTON

We have some of the best bargains ever offered in raw wheat land. Prices Six to Eleven Dollars per acre. Very easy terms. We have all kinds of improved farms for sale.

We can locate you on a Good Homestead

CAVETTE & GLADSTONE

230 Riverside Ave., Spokane, Wash. Reference: Chamber of Commerce

Oregon Farms

The Settler's Opportunity

The Best of Land close to market and in a fine climate can still be secured at reasonable prices in the

WILLAMETTE UMPQUA
AND
ROGUE RIVER VALLEYS

on the line of the

**Southern Pacific
Company**

WRITE FOR DESCRIPTIVE LITERATURE TO
W. E. COMAN, Gen. Pass. Agt., Portland



ALL BUYERS OF

*Seeds, Trees, Plants, Poultry and Bee Supplies,
Sprays and Spray Pumps, Fertilizers,
Tools or Garden Supplies*

should all consult our descriptive and prices catalogs before placing their orders. A postal card will bring a catalog covering any or all of the above named goods, and we will gladly give you any special information you want. We are the largest seed house in the Northwest, carry immense stocks, and take care of your orders in a satisfactory manner.

PORTLAND SEED CO., Growers and Importers
PORTLAND, OREGON



The Singer Sewing Machine Company

Extends to you a cordial invitation to
visit its Pavilion

IN THE MANUFACTURES BUILDING

at the

Lewis and Clark Exposition

PORTLAND, OREGON

This Pavilion will contain machines for every stitching process used in the family and in manufactures, some of which must be of interest to you. Many of these machines will be running and all will be capable of operation

Samples of their work will be given to those interested
also

Free Souvenir Views of Pacific Coast Scenery

There are Five Sets, each comprising Ten Views
IN AN ENVELOPE READY FOR MAILING



...THE... CARLETON

MRS. M. E. CHAFFEE

550-552 KEARNEY STREET
Corner Sixteenth
Midway Between Depot
and Fair Grounds

Electric car from Hotel to
Exposition Grounds

ROOM AND BREAKFAST, 75c
AND UP

ELEGANT DINING ROOM ANNEX

The New Woodburn

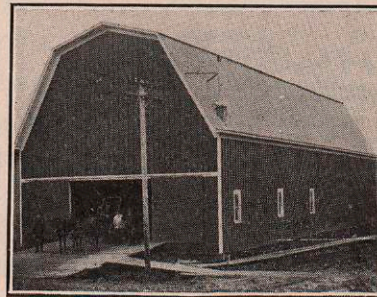
Livery, Feed
and Sale


Stable

Located within easy
reach of the most pic-
turest portion of the
Willamette Valley.

Special rates to Lewis
and Clark Fair
Visitors

Redmond Bros.
PROPRIETORS



We Carry the Largest
Stock of 

Electrical Supplies

ON THE COAST ESTIMATES FURNISHED GOODS FURNISHED PROMPTLY

This firm has sold all the Electrical Supplies used at the Lewis & Clark Fair
A PERSONAL CALL SOLICITED

Northwest Electric Engineering Co.

309 STARK STREET

PORTLAND, OREGON

CITY STEAM DYEING & CLEANING WORKS.

This business was established fifteen years ago; its growth and development has necessitated frequent removals, until recently Proprietor Herman Enke erected his own plant, occupying a quarter block 100x100 feet in dimensions on the corner of East Third and Ash Streets. The operations carried on by Mr. Enke cover the field of cleaning and renovating of clothes, he operating several departments.

Ladies' and gentlemen's garments are dyed and cleaned without being ripped apart, and without the trimmings being removed; woolen goods, silks, etc., are also dyed and finished in the highest style of the art, and woolen blankets and draperies of every description are cleaned in a most satisfactory manner.

Special attention is paid to French dry cleaning, mourning clothes are dyed on short notice, men's suits, ladies' fancy waists, skirts, robes, party dresses and household goods, such as chairs, sofas, fancy pillows, lamp shades, carpets, etc., and the finest and most delicate colors are treated with absolute success, and without danger of shrinkage.

Branch offices of the establishment are located at 65 Sixth Street and 411½ Morrison Street, and thirty people on an average are employed. Mr. Enke makes no new garments, but does make old garments look like new.



DOERNBECHER MANUFACTURING CO.,
MANUFACTURERS OF FURNITURE,
East 28th Street and O. R. & N. Tracks.

HARPER'S BRASS WORKS,
A. J. HARPER, PROPRIETOR,
106 Fifth Street.

HEACOCK & LAWRENCE,
FOUNDERS AND MACHINISTS,
422-424 Belmont Street.

NOTTINGHAM & CO.,
BUILDING MATERIALS, FLOUR, FEED, ETC.,
Cor. First and Alder Streets.

MANN & MONTGOMERY.

These gentlemen have their offices on the third floor of the Sherlock Building. They own and control and have for sale more than 50,000 acres of the best timber lands located in the Willamette Valley, along the Lower Columbia and Southern Oregon, besides large tracts of pine lands east of the mountains. They have 20,000 acres in one tract, and the balance made up of smaller areas.

GOODNOUGH & STEARNS.

Every department of realty transaction is included in the service these brokers and fiscal agents offer their extensive clientele, they undertaking to buy, sell, exchange, and care for property, making a specialty of the care and management of property for non-resident owners. In the loan department they are especially well equipped to render good service, their financial connections being such that they can supply any sum needed on good real estate security, while in the insurance department they have most perfectly organized facilities representing several reliable companies, and are equipped to give clients the most service for the least cost in the line of fire underwriting.

They also conduct a department devoted to the lands of the Northwest, and list a large amount of Oregon and Washington improved and unimproved lands, timber and coal lands, and choice water frontage in the city of Portland, suitable for manufacturing purposes.

The personnel of the firm comprises Mr. A. Goodnough, who was for twenty years a building contractor, and Mr. J. O. Stearns, a well known Portland attorney, who was admitted to the bar in 1896 and served as County Judge of Lincoln County for one term.

THE INVESTMENT CO.

By the character of no class of concerns can the stability of a city be gauged more exactly than by real estate and investment brokers, and in Portland a leading operator thus engaged is The Investment Co., of which Mr. E. Quackenbush is president, with offices at 244 Stark street.

Mr. Quackenbush is widely known as a reliable agent for investments in Portland real estate and Oregon farm lands, and securities of various kinds; has been interested in Portland for over 30 years; is a large owner of Portland property and farm lands tributary to Portland.

His leading specialty is real estate investments, platting in the city and selling same in lots and blocks and buying and laying out of large tracts of farm lands and disposing of same in small sub-divisions, largely enjoying his attention. In fire insurance he does a large business, having represented the Commercial Union Fire and Marine Assurance Co., Limited, of London, for 22 years, besides which he is agent for the Springfield Fire and Marine Insurance Co., of Springfield, Mass.

Mr. Quackenbush was connected with Ladd & Tilton, bankers, for twelve and a half years; was bank manager for four years during Mr. W. S. Ladd's sickness and absence, and is a gentleman of large business experience, and nothing so commends him to public confidence as his accurate understanding of business conditions and the reliable knowledge gained by his long experience and intimate contact with real estate and other investments.

POST SPECIAL DELIVERY CO.

H. E. Cowgill, Jr., is the manager, and A. L. Cowgill secretary of this company, with offices at 200½ Washington Street.

A general transferring and trucking business is carried on, a specialty of their operations being that of distributing agents for Eastern manufacturers.

C. M. OLSEN,
TRUCKING, MOVING, STORAGE,
128 First Street.

PACIFIC TRANSFER CO.,
TRUCKING, TRANSFERING, STORAGE,
33 Second Street.

PICK TRANSFER & STORAGE CO.,
C. O. PICK, PROPRIETOR,
88 Front Street.

PORTLAND IMPLEMENT CO.,
AGRICULTURAL IMPLEMENTS AND VEHICLES,
188 to 194 Front Street.

BRADFORD & FINLEY.

An important interest centered in Portland is the buying and selling of timber lands, and Bradford & Finley rank among the active and enterprising men thus engaged. They have acquired an accurate knowledge of the timber districts of the Pacific Northwest, are large owners of valuable tracts and control the sale of other large tracts, and are prepared to offer attractive inducements to those who desire to buy either timber lands or standing timber.

They buy and sell both on their own account and for others, and are equipped to serve the interests of customers, be they buyers or sellers.

W. H. Bradford and Geo. Finley comprise the firm, with offices in the Ainsworth Building.

The Underwood Typewriter, the machine that has been awarded first prizes at all expositions, has one of the finest exhibits at the Lewis and Clark Exposition. Has the finest typewriter exhibit that was ever installed anywhere. The Underwood is known for its simplicity, durability and the fact that it shows every character from date to signature. It has as a part of it the most perfect tabulator made, which being a part of the machine costs nothing extra. They have recently opened branch offices all over the Pacific Northwest, their Portland branch being situated at 291 Stark street, and if you will telephone them, Main 6300, or drop them a postal, they will take great pleasure in sending you a free trial for a few days.

TELEPHONE MAIN 220

CARL H. JACKSON, Proprietor

P. O. BOX 339

North Pacific Planing Mill Co.

MANUFACTURERS OF

Doors, Windows and General Mill Work

Factory and Office, 22d and Thurman Streets

PORTLAND, OREGON

THE DESCHUTES IRRIGATION AND POWER COMPANY

Central Oregon offers greater inducements to the home-seeker and settler than any portion of the United States. Land is the basis of all wealth, and there is no land more productive than that in the fertile valley of the Deschutes River and its tributaries.

By analysis it has been proven to be similar to, but richer in potash, lime and humus than the Yakima Valley in Washington, a valley which has long been considered as the richest in the Pacific Northwest.

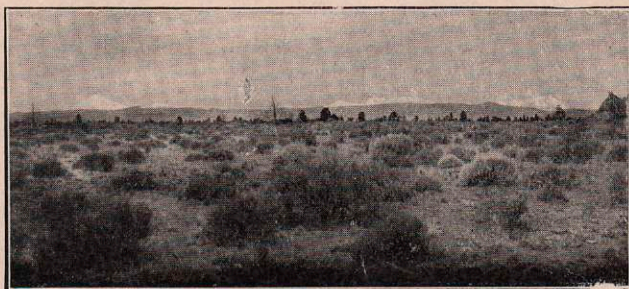
A company formed for the development of these lands is the Deschutes Irrigation & Power Co., a company organized for promoting an irrigating system under the Carey law, which provides that any state containing land

State Land Board for the irrigation of about 300,000 acres of these lands.

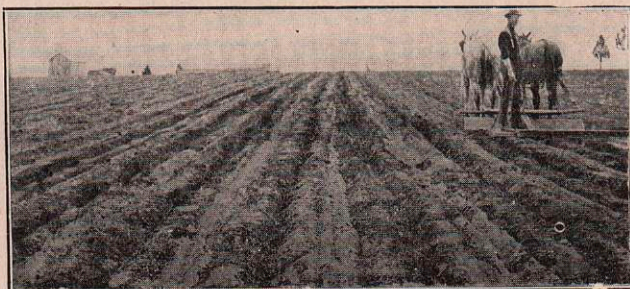
These lands under irrigation are the most productive anywhere and in a section where living is easy, climate healthful, and where farmers are assured of three things; a sure crop, a superior product, and a ready market, which combination cannot be equaled in any land under the sun, looked at from the standpoint of the farmer and grower.

These lands are furnished to the settlers for the actual cost of irrigating same, fixed after actual survey of the State Land Board.

Limit of space precludes our going into detail regarding these lands, or any attempt to describe same, but to those



BEFORE TURNING ON WATER



AFTER TURNING ON WATER

which will not produce paying crops without irrigation may receive a patent from the United States without cost for any amount of such land which the state reclaims by irrigation.

The State of Oregon accepted this grant in 1901, but provided that the state should not expend any money on this work. The Oregon State Land Board was authorized to contract with the owners of the water rights to irrigate any portion of these arid lands and the Deschutes Irrigation & Power Co., having come into possession of the water rights of the Deschutes River, has contracted with the

interested the company will upon application to their office, send booklets and other literature describing and illustrating same, which will furnish all information desired.

H. D. Turney is president of the company, and J. O. Johnston vice-president, both of whom are prominent capitalists of Columbus, Ohio. F. S. Stanley is secretary and treasurer, and C. C. Hutchinson, land commissioner, the latter two gentlemen being in charge of the company's affairs at the office in rooms 610, 611, 612 McKay building, Portland, Oregon.

B. TRENKMAN & CO.

Office and Works:

102-104-106 North Fourth St.

Phone Main 632

PORTLAND, OREGON

Sheet Metal Workers, Boilermakers,
Blacksmiths and Machinists

Tanks, Hydraulic and Special Pipe of all kinds. Side-
walk Doors and Grates. All kinds of Repair
Work done. Structural Iron Works.

Perforated Plates

Sawdust Conveyors

Pacific Cooperage

FRANK PFLUGER, Proprietor

Manufacturer of

ROUND and
OVAL..... **Tanks and Casks**
Beer Kegs, Barrels, Etc.

REPAIRING OF ALL KINDS TO ORDER

PHONE MAIN 1870

Cor. Eleventh and Marshall Sts., Portland, Ore.

FRUIT, GRAPE AND BERRY LANDS

Can yet be had under the Northern Pacific Irrigation Co.'s Canal
at prices ranging from \$60 to \$100 per acre

Five acres produces \$2000 per year

when planted to fruit and strawberries. Our spring opens very early, giving us the very highest prices for our products. This is the Land of the Big Red April Strawberries which sold last year on the Coast markets for \$5.00 per crate.

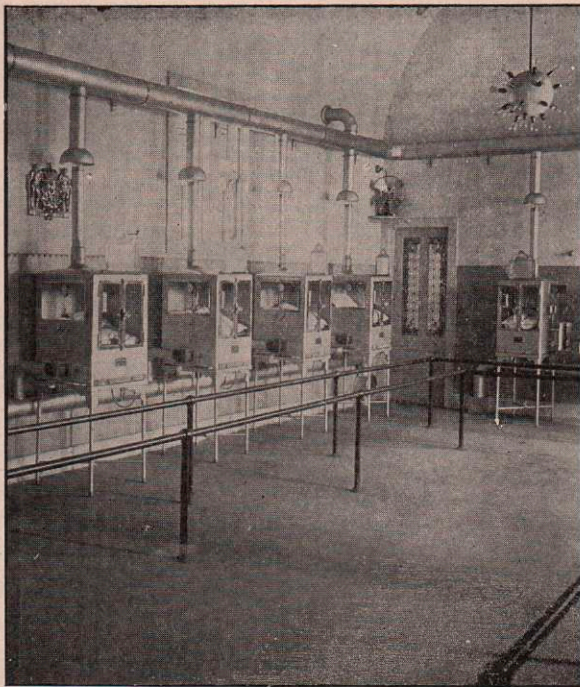
Here the Alfalfa is Cut Four Times

producing 10 tons to the acre and sold during the winter for \$9.00 per ton in the stack. There is no place in the United States where a man of limited capital can so quickly become independent. Would you learn more of this beautiful fruit valley, write to us.

KENNEWICK LAND CO., Kennewick, Yakima County, Washington

(Continued from Page 54)

THE BABY INCUBATOR EXHIBIT



Is one of the most pleasing and the greatest scientific at the Lewis and Clark Exposition. This has always been the feature at former Expositions, and will, undoubtedly, be the feature at this one. The Incubator is of great assistance to nature. It preserves the lives of tiny infants sent into the world before their proper time. It is a humanitarian exhibit. Those who love infants, and pray who does not, will find this exhibit intensely interesting and instructive. A building has been especially constructed at the Exposition for the purpose of caring for these infants, and everything appertaining thereto has been admirably and scientifically arranged and supervised by Drs. Couney and Schenkein, physicians of long experience in this work. They are the same men who have had charge of the Incubator exhibits at the Victorian Era Exhibition at Earl's Court, London; the Trans-Mississippi Exposition at Omaha, and the Pan American Exposition at Buffalo,

and in each instance have been awarded gold medals on their Exhibit and Model Nursery.

The Incubator is a Godsend to the infant of premature birth. Ushered into this cold, bustling world a few weeks or months before its allotted time, it would probably perish, even in the lap of luxury, if it would not have this live-saving device, the Incubator.

"How did they come to be in Incubators?" "Where do the doctors get them?" "Are they really alive, the same as other babies not reared in Incubators?" are questions invariably asked of the lecturers whose duty it is to deliver from time to time brief and comprehensive lectures on the apparatus itself and the institution in general.

The incubators and the ventilating tubes are silvered, giving them a bright and cheerful appearance. Inside, through glass doors, may be seen the baby resting on a fine wire hammock, looking clean and comfortable, wrapped in a tiny spread and tied around with a pretty pink or blue ribbon, for all the world like a bonbon at the holidays. The temperature, which is usually set at 85 to 100 degrees, is regulated by a delicate thermostat.

The apparatus is not the all-important feature by any means. Apart from the trained nurses and wet nurses, the babies have the constant service of three physicians, and at night, as in the day time, they are fed from the breast every two hours. In the nursery there is a small pharmacy, contrivances for sterilizing milk, ingenious feeding bottles, and scales so delicately constructed that the infants may be weighed before and after feeding and their progress duly observed.

J. U. WANNER Phone Red 3116 CHRIST. SPREEN

GOOD MEALS GOOD SERVICE

Newport Restaurant and Oyster House

WANNER & SPREEN, Proprietors

Lunch Counter Entrance, 267 Pine St. The Best is None too Good
53 THIRD ST. AND 267 PINE ST., PORTLAND

SELECT MASSAGE PARLORS

YOUNG EXPERT MASSEUR

Turkish and Medicated Baths

SELECT PATRONS ONLY

PHONE 1653 CLAY

The Marquam House, Room 1, 145½ Sixth Street

THE HOME OF THE MAJESTIC RANGE AT THE LEWIS AND CLARK FAIR.

An Entire Building to Be Devoted to the Demonstration of its Superiority. A Place Where Women Will Congregate.

The Majestic Range is so important a proposition—is so representative of the perfection reached by the conscientious American manufacturer—that it is but fitting that a special building be devoted to its exhibit. This building is located directly back of the Manufacturers' Building.

At the St. Louis Exposition, where the "Majestic" received the highest award over all other Ranges for durability, construction, operation and finish, the exhibit was deemed the most artistic and in every way remarkable in the Manufacturers' Building. Hundreds of thousands of visitors paced the decks of the Steamship "Majestic," enjoyed the comforts of the luxuriously appointed cabin and admired the beautifully constructed ranges on exhibition. The present exhibit is on a much larger scale than at St. Louis, the entire building being devoted to not only the exhibition of "Majestic" Range, but also the demonstration of their points of superiority.

To the million users of the Majestic Range and to the 3000 merchants who sell it, no argument is needed—but to those who do not know it, we will say that the malleable iron top and the charcoal sheet-iron body (instead of the usual cast-iron top and sheet-steel body) increases the life of the range 300 per cent, and prevents rusting, cracking, warping or breaking. If you buy a "Majestic," you solve



the range question. You get an air-tight range—one which lasts longer, uses less fuel, heats more water and heats it quicker and gives better general satisfaction than any other.

The makers of the "Majestic" have used open hearth steel in the past, a variety of sheet steel known to experts as the most homogeneous of all steels (not Besemer steel), and the Pacific Coast Agents in the larger cities have been induced by their own experience of the last 15 years, to offer \$30 spot cash for any great "Majestic," from either private party or dealer, no difference how long used.

The manufacturers of the Majestic Range have scored another point, and decided that STEEL RANGES should not be made of STEEL, but CHARCOAL IRON.

The 30 years of experience have brought them to a point of absolute perfection, and hereafter the Majestic Steel and Malleable Iron Range will be known as

"The Majestic Malleable and Charcoal Iron Range."

Charcoal iron costs twice as much as steel—in fact, a year ago it could not be bought at any price—there wasn't one furnace in the United States making charcoal iron—

the excuse being that manufacturers would not pay the HIGH PRICE when STEEL (Besemer) could be bought for one-half; that's why there are so many CHEAP steel ranges on the market today. The Majestic Range is the only range made of malleable and charcoal iron. It is absolutely PERFECT. Steel has a tendency to rust 300 per cent quicker than charcoal iron. Being made of charcoal iron—THE BEST THAT MONEY CAN BUY—the Majestic will positively outlast any two or three ordinary steel ranges. You will find the Majestic Range much easier to keep clean—the CHARCOAL IRON does not require polishing or rubbing—simply wiping off—and you'll find the Majestic SAVES FUEL, gives MORE HEAT, and BAKES perfectly.

Mr. G. B. Taylor, Mr. Ollie Fuller and others from the factory will be present to receive friends and customers and to demonstrate the merits of the "Majestic." They will co-operate with Mr. Eugene W. Vest, the Western Sales Agent, who has just completed one of his celebrated Majestic Cooking Exhibitions at the store of his enterprising agent, Muck Hardware Co., who are the exclusive agents for the Majestic Range in Portland. Mr. Vest will be present at the Majestic Building during the entire time of the Exposition.

EASTERN MANUFACTURING COMPANY

(INCORPORATED)

The Eastern Manufacturing Co. is one of the leading Northwestern dealers in crockery and glassware. Forty-two corporate industries and manufacturers are represented by this company, whose offices and warehouses are at 46-48 Front Street, where they occupy 25,000 square feet of floor space, and their output, most of which is carried in stock here in quantities sufficient to meet the trade's requirements, they having on hand at all times fully forty carloads in their warehouse, comprising literally everything used in house furnishings, besides including hundreds of other commodities of general use and in demand throughout the West. This is the largest manufacturers' agency and original package house west of New York, and shrewd buyers in every part of the Northwest have learned that this house can be relied upon for quick service, square treatment and rock-bottom prices. Owing to the fact that their goods are sold at factory prices and carload freight rates, they are in a position to save their customers the middle man or jobbers' profit.

The products of forty-two concerns are handled by this concern, amongst whom are the American Electric & Novelty Mfg. Co., Chicago and New York; American Bed Company, St. Louis, Missouri; Botanical Decorating Co., Chicago, Illinois; Oscar Berger, New York; Cambridge Glass Co., Cambridge, Ohio; Chicago Feather Duster Co., Chicago, Illinois; Croxall Pottery Co., East Liverpool, Ohio; Salinesville China Co., Salinesville, Ohio; Epstein & Kowarsky, New York; H. C. Fry Glass Co., Rochester, New York; Florentine Wildelm Co., Cincinnati, Ohio; M. A. Goodwin & Co., New York; Robert Hartman, New York; Theodore Haviland & Co., Limoges, France; M. Kirshberg & Co., New York; Limoges China Co., Sebring, Ohio; Melnecke Cork Co., Hoboken, New Jersey; New England Enameline Co., New York; New York Metal Ceiling Co., New York; New Jersey Aluminum Co., Newark, New Jersey; J. B. Owens Pottery Co., Zanesville, Ohio; Theodore Ollesheimer & Bros., New York; Paluse Pottery Co., Paluse, Washington; Photo Jewelry Co., Chicago, Illinois; Perfection Bottle Stopper Co., Chicago, Illinois; Phoenix Glass Co., Monaca, Pennsylvania; Geo. A. Ray Mfg. Co., Buffalo, New York; Wm. A. Rogers, Ltd., New York; Rath Light Co., Philadelphia, Pa.; Ransbottom Bros., Roseville, Ohio; Roland & Marsellus Co., New York; Sebring Pottery Co., Sebring, Ohio; Salem China Co., Salem, Ohio; Edwin M. Knowles China Co., East Liverpool, Ohio; Samtag & Hilder Bros., New York; Taylor, Smith & Taylor, East Liverpool, Ohio; Taylor Bros. Co., Rochester, New York; Theumler Mfg. Co., Pittsburg, Pennsylvania; E. A. Sheldon & Co., Chicago & International Silver Co., Meriden, Connecticut.

The business was established at the Breidenstein & Sinsheimer Co., about ten years ago, and grew to such proportions that in 1902 it was incorporated under Oregon laws under the present style and title, with R. F. Oaks as president; W. F. Breidenstein, vice-president, B. F. Sinsheimer, secretary, and J. A. Wooley, treasurer.

Three of the companies they represent will make exhibits at the Exposition, the American Electric & Novelty Mfg. Co., of Chicago and New York, expending \$12,000 for their exhibit; the H. C. Fry Glass Co., of Rochester, Pa., \$15,000, and J. B. Owens Pottery Co., Zanesville, Ohio, \$15,000; all of these being under the management of this company. The officers of the corporation are men liberal and progressive in their ideas and methods and imbued with a just pride and public spirit in all matters which concern the honor and fame of Portland, or the development and extension of its commercial influence and prosperity.

JOSEPH SHIPPEN ATTORNEY-AT-LAW

Owens and Has For Sale

Vashon Island Lands

WATER FRONT, AND FARMS IMPROVED AND UNIMPROVED

627 N. Y. Block

Seattle



Chief Seattle

VASHON ISLAND
 The **CHIEF** of WASHINGTON
 Between In the Island Cities County

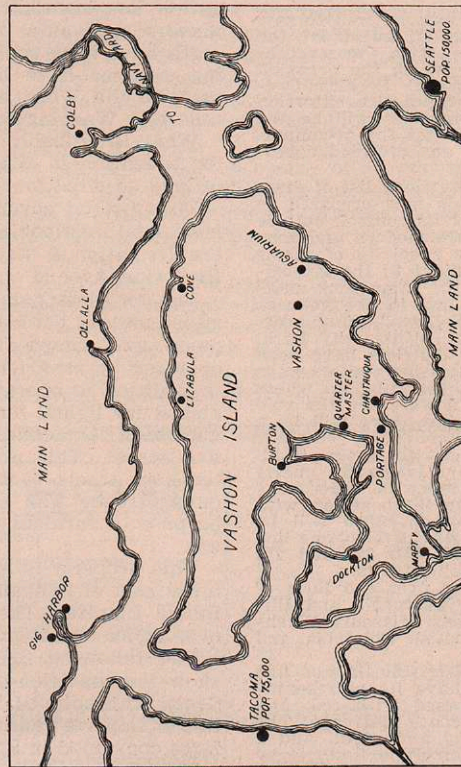


Princess Angeline



College Buildings at Burton

ABOUT twelve miles long and three and a half miles wide, containing about 25,000 acres and 2,000 population; this island has a college, graded high schools, six churches, three public halls and many fine residences; more than forty miles of good roads and eleven public wharves. The most fertile land and the best climate on earth. Torrid heat and fierce winter unknown. Water and fuel everywhere abundant. Telephone and rural free delivery.



NOTE VASHON'S LOCATION

AHUGE dry-dock and shipyard, sawmills and box factories, prolific orchards, vast berry fields, more than half a hundred greenhouses (one plant the largest west of the Rockies), large dairy interests, beautiful summer resorts, best of and cheap transportation facilities, seven steamers plying with mainland, well stocked local stores, the best of markets demanding all Vashon can produce. All these render this the ideal place to live and thrive

**Rich!
Fertile!
Beautiful!**

**MIDWAY
BETWEEN
SEATTLE and
TACOMA**



Great Greenhouse Plant of the Harrington Company

**Rich!
Fertile!
Beautiful!**

**THE GEM
OF
PUGET
SOUND**

Visit Vashon! The Island of Happy Homes!

EXPOSITION ACCOMMODATION BUREAU

To the Editor:—It would seem to us to be pertinent at this time to advert to the subject of hotel and room accommodations during the Exposition from our point of view. The opening of our Exposition is but a few days hence, and it is well to look facts squarely in the face. There is no "condition confronting us" that can result in the slightest degree in putting Portland to the blush so far as adequate hotel and room accommodations are concerned. While it is true and an incontrovertible fact that the purpose and intention in some quarters, more or less prominent, is to not only "hold up" visitors for exorbitant rates for rooms and hotel accommodations, but to educate householders to emulate the example, it is fortunately not general. Irresponsible persons may be employed to "round up" householders and lodging-house keepers, and enroll them among the pupils of the "training school," but the movement has a somewhat "solitary" aspect, and within a month will be stranded high and dry. In the meantime the majority of hotels and private houses will be open to guests of the Exposition and city at prices quite within the bounds of reason and beyond the reach of criticism. Human nature, it is not strange to say, seems to be of a piece with that on the other side of this magnum terrestium, and it is not inexplicable that the majority should welcome the opportunity to "squeeze" all the juice possible out of the Lewis and Clark lemon. Therefore, the prospect of \$4 and \$5 rates per day for rooms is a delectable morsel and one not to be sneezed at.

However, there will be rooms to spare after every Fair visitor has been supplied, and, with the exception of a few who will allow the wool to be pulled over their eyes regarding possible congested conditions here, the great majority will be housed well and comfortably, and at rates ranging from 50 cents a day to \$2. There are thousands of rooms listed at these rates now, and more to come. Scores of rooms are offered every day in the week at these rates, and there certainly can be no dearth of good accommodations at any time during the Exposition, even though the railroads entering Portland are taxed to their utmost carrying capacity.

There is a very prevalent disposition, it may be well to say, among Portland's best homes, to take care of guests of the Exposition at low rates—low in comparison with those represented by the few who would exact all of which the occasion will admit. First-class hotels, like the Imperial, Perkins, Oregon, American Inn and others, will neither practice extortion nor encourage it in others. These caravansaries will be the first in the attempt to suppress excessive rates for accommodations and the last to take advantage of any crowded condition of the city.

This bureau is rapidly adding to its present long list of first-class rooms in all parts of the city, and is now prepared to take care of any number. The rooms under its control, outside of first-class private hotels in its charge, are modern and convenient to car lines. While it has made a specialty of rooms in the better class of private homes convenient to the Exposition grounds and business center, it is at the same time making a specialty of the best rooms to be had in the suburbs along car lines. Hundreds of rooms in Sellwood, Sunnyside, Irvington, Montavilla, Piedmont, Woodlawn, University Park, St. Johns, Southern Portland and outlying districts have been secured, and inasmuch as over 1000 contemplating visitors have already asked for room accommodations in the suburbs, where cheaper rates, spacious lawns, fruits and flowers are the rule and attraction, it is only fair to assume that there will be a steady demand for such accommodations.

The bureau is making contracts every day for rooms in all parts of the city. Its facilities for accommodating its guests cannot be surpassed. A spacious branch office is under construction near the Union Station, 50 feet on Sixth street, with glass front, direct telephone line. A branch office will be maintained at the Exposition grounds with direct telephone line from the central offices, established at 200, 201, 202 and 203 Goodnough building, corner Fifth and Yamhill streets.

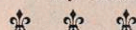
The bureau has special agents traveling over the lines of the Chicago & Northwestern Railway, in Wisconsin and Illinois, in its interest, and has agents in Kansas, Missouri, Washington, Idaho, Nevada, Utah, Montana British Columbia and California.

It has its own transfer company with a full line of fine hacks, omnibuses and tally-hos, and will have its representatives at all trains in blue uniforms, trimmed with red, and military caps, gold letters "E. A. B." on coats and caps. The offices of the bureau will be kept open day and night, and a telephone exchange will be maintained from June 1.

Its issue of advertising matter has been very large, as may be obvious from the fact that 100,000 handsomely illustrated folders will be ready in a few days, representing a fine half-tone picture of the Exposition grounds, a map of the city, plan of the grounds and 11 views of as many of the best side-trips out of Portland. Those are Cloud Cap Inn, Crater Lake, Cascades, Dalles, North Beach, Seaside, Mount Adams, Victoria, Willamette Falls, Newport and Multnomah Falls. No stone has been left unturned to provide for the entertainment as well as the comfort of our guests.

In conclusion, we desire to add that we cannot, and are not disposed to take a single step that does not receive the approval and full indorsement of the Lewis and Clark Exposition management.

EXPOSITION ACCOMMODATION BUREAU.
By James Steel, President.



IRRIGATION

Irrigation is as old as the records of the world, and was in common use in the early days of Egypt. It is now the saving factor in the crowded countries of India, Italy and Sicily. It has been proven conclusively that the six catar-

acts of the Nile, lying between Assouan and Kartoum, are the remains of dams, built long before the birth of Christ, to turn the waters of the Nile into the canals that watered the whole Soudan and which extended to the Great Desert. As civilization moved North and Eastward into the more humid districts of Europe, irrigation proved unnecessary and finally became almost unknown excepting in China and India. In America it again became necessary to cultivate the semi-arid regions and again was called into use by the tiller of the soil. Probably the first great irrigation project perfected in America was the system inaugurated by Brigham Young and his followers in the Great Salt Lake Valley.

To those who are unfamiliar with irrigation there appears to be a mystery connected with it—they seem to think that irrigation is a mere makeshift—a something to fall back upon when nothing else is available; but to the irrigator it is the essential factor to be considered in farming. He would rather have an irrigated farm in the arid West, than land anywhere in the more humid sections. He, the irrigator, is independent of the elements; when his crops need moisture he opens the flood gates and irrigates; when he has enough water he has only to close them. He believes that "the Lord helps those who help themselves." As a result his crops never fail nor are they ever ruined by a rainy fall.

As the years passed and the population increased, the lands that could be irrigated profitably by gravitation have been taken up and other means of securing water for irrigation has been attracting the attention of the best engineers; and as a result the vast bodies of water in the earth have been utilized to overcome this difficulty. Pumping systems have been installed throughout the various parts of the West, especially in Southern California, Montana and Washington.

What is probably the largest pumping system installed for irrigation in Washington, is at "Opportunity," a tract of land situated four miles east of the City of Spokane.

This district covers about three thousand acres of high, level land overlooking Spokane, and is owned by the Modern Irrigation & Land Co. of Spokane, with offices at 404 Riverside Avenue.

The smallest pump at "Opportunity" has a capacity of 96,000 gallons per hour. It is a Byron Jackson Centrifugal pump, and pumps directly into the ditches. The pump is operated by electricity brought from the Falls at Spokane. In addition to operating the pumps, electricity is also furnished for lights, forty-eight candle power being furnished with each ten acres free and half of that amount with each five acres. This property has been laid out in five and ten acre tracts each, and every one, facing or cornering on a street. The entire district has been piped for the purpose of furnishing water, under pressure, for domestic use.

This property is most favorably located, being only four miles east of Spokane, the commercial center of the Great Inland Empire. The City of Spokane has a population of over 73,000 and is growing at the rate of 8000 annually.

The following figures from the Chamber of Commerce show the condition of the market in this locality:

Green stuff shipped into Spokane last year...4000 carloads
Butter imported annually100,000 pounds
Eggs consumed in Spokane annually, about....50 carloads

The market will always remain as good as it is now because the land adjacent to Spokane available for gardening and fruit growing is limited and because the City of Spokane will continue to grow as the resources of the West are more thoroughly developed.

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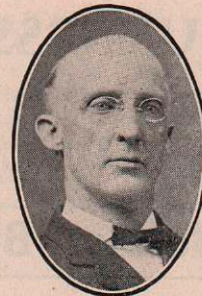
Portland Hotel

PORTLAND, OREGON

VONEY'S ADMINISTRATION RESTAURANT



MATTHEW VONEY



J. M. WALKER

FROM its prominent position, striking style of architecture, the beauty of its position and surroundings, its furnishings as well as for many reasons to be mentioned later, VONEY'S ADMINISTRATION RESTAURANT stands in a class by itself at the Lewis and Clark Exposition. On the crest of flowery terrace midway between Administration and Oregon, Buildings, just to the left of the main entrance and but a stones' throw from it, surrounded by trees and flowers and shrouded by clinging vines, the ADMINISTRATION RESTAURANT forms indeed a striking picture. For the convenience of visitors no location could be better suited, for less than two hundred yards from its doors are four of the great Exhibit Palaces, to the right Agriculture and the Sunken Gardens, almost immediately in front European and Oriental Exhibits and to the left Forestry.

This restaurant may be said to be a branch of the one in St. Louis where after twelve years Mr. Voney has made his house at 313 Locust Street, famous as being the best reasonable-priced restaurant of the city and renowned for excellence of cuisine and quick, polite service. It is the immediate successor of the Voney Quick Meal Restaurant at the Louisiana Purchase Exposition where Mr. Voney increased his popularity and fame as a restaurateur and conducted one of the most successful of popular-priced restaurants. But the Administration is a vast improvement in size, location and surroundings as well as in its new equipments and furnishings.

The business end is in the hands of Mr. J. M. Walker, who held the same position at the Predecessor at the St. Louis Fair. It is the aim of Messrs. Voney and Walker to provide a place where a menu will be found which meets all proper wants and at prices, within the means of all pocket-books and their success at the St. Louis Fair is a guaranty that once more they will give "The most for the least."

The refinement of surroundings is a further feature for no alcoholic beverages are served and no tobaccos sold, thus forming a haven for ladies dining unaccompanied by male escort and for all persons desiring refinement of surroundings.

As to table no higher praise can be given than the names of the reputable purveyors who handle only the best the markets can afford and supply the Administration with their best and freshest products.

Wadhams' Diamond W. Brand fruits and vegetables, Mayer Bros.' world famed Owl Brand Coffee, Washington Dairy Company Ice Cream, Fish from the Barnes Market & Packing Company. Butternut Bread, Baker & Marreboti's Green Vegetables and Fresh Fruit, Government Inspected Meats from the Union Market Company, Henry Miller & Son's French Bread and Elgin Dairy Company's Dairy products.

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400 acres; 200 acres fine agricultural land, 200 acres excellent pasture land with plenty water; 100 acres in corn, 100 acres newly broken, fenced and cross fenced; 1 six room house; 1 four room house; 1 barn. Two miles from town and Ry. Station. Farmers' telephone. Price \$15.00 per acre, good terms. Corn produced well and wheat has gone 30 bushels per acre in this locality.

A large list of good farms for sale. For further information, ADDRESS

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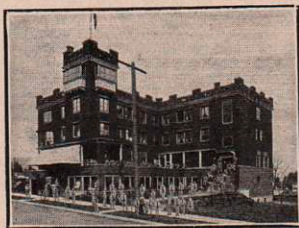
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For Boys & Girls Mrs. Margaret V. Allen, Principal

The aim of this school is to furnish the best advantages for earnest students preparing for college. It is also intended for those who desire a thorough course of study and advanced work in special branches, but do not wish to fit for college. School Re-opens Sept. 18

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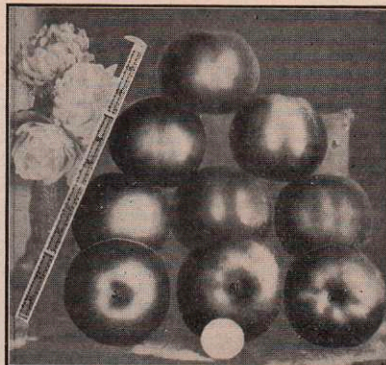
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If you don't know these facts, let us send you our book of bargains.

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Many other good buys. Write today for further information.

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European Plan
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Every facility that experience, ample capital, wide financial connection and an expert and exact knowledge of property values can conjointly provide, is at the command of this company's customers, and the extent to which its exceptional and complete facilities are utilized, attests the reputation of the company's officers and their competent management.

D. W. Wakefield is president, Henry W. Fries vice-president and treasurer, and S. H. Guild secretary of the company.

NORTH COAST CO-OPERATIVE LUMBER COMPANY.

Oregon's great wealth and Portland's growth and development are largely due to the timber interests and the lumber industry that is carried on in the Pacific Northwest, and a concern organized upon a new plan for the purpose of developing this industry is the North Coast Co-operative Lumber Company, incorporated under Arizona laws.

The charter permits the company to acquire timber lands for development by merging together smaller tracts, into larger ones; to manufacture and deal in lumber, to export and deal in telegraph poles, ship spars, railway ties, bridge timber and lumber products of all kinds.

The plan of the company for investors is original with its officers, and is so arranged and investments are secured in such a manner as to entirely eliminate the element of chance so often found in investments in corporation stocks.

Limit of space precludes our going into detail regarding the company's plan of operation or the opportunity it affords for gilt-edge investments, but to those interested in

an investment which is certain to net large profits, we would suggest that they write the company, to its offices in the Commercial block, this city, for information and literature, which sets forth its plans and describes its workings in a thorough and complete manner.

Walter O. Jeffs is president of the company, D. C. Gibson vice-president and Thomas J. Hammer secretary, while the Title Guarantee & Trust Company of this city acts as trustee for the shareholders, and the United States National Bank of Portland is the designated depository for the company's funds.

CAPTAIN JAMES P. SHAW.

Mr. Shaw has his offices in the Labbe Building at 227½ Washington Street, and has for sale much of the Northwest's choicest farm, fruit and hop lands; his transactions further include a general dealing in city real estate, and upon inquiry he will supply all details to enable our readers to investigate the opportunities he has for investments in the realty and lands of this section.

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Hop Crop Last Year Sold for Nearly \$15,000

320 Acres Rich Black Loam Soil; 220 acres under cultivation; 51 acres hops; 8 acres orchard; 30 acres pasture; 15 acres creek bottom, especially adapted to hay and vegetables; 3 acres poultry yard and house; timber in abundance, including oak, ash, maple and fir; 1 seven-room cottage, worth \$1,600; 2 modern barns, worth \$1,200; fine granary, worth \$1,000; 2 large hop houses, worth \$2,250; good hog house 18x46; 4 brick lined wells, and everything that goes to make a well equipped farm.

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Including 5 acres of land; good house; first class modern dry kiln; 300 feet of drying shed; 25 horse-power boiler and engine with daily capacity of 30,000 bricks.

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150 Acres, Including this Year's Crop (if sold before August 1); 30 acres under cultivation; 35 acres rich bottom land, part of which is the famous beaver dam land, which will grow 1,000 bushels of onions to the acre; 2 acres orchard; 8 acres hops, first class stand and outgrowth, wired and new cedar posts; 12 acres pasture; one million feet of timber, including large quantities of cedar; good 10-room house; hop and dry house, barn, granary, fruit drier, potato house, and many other improvements.

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An excellent opportunity for any young man who wishes a good and permanent location.

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OREGON

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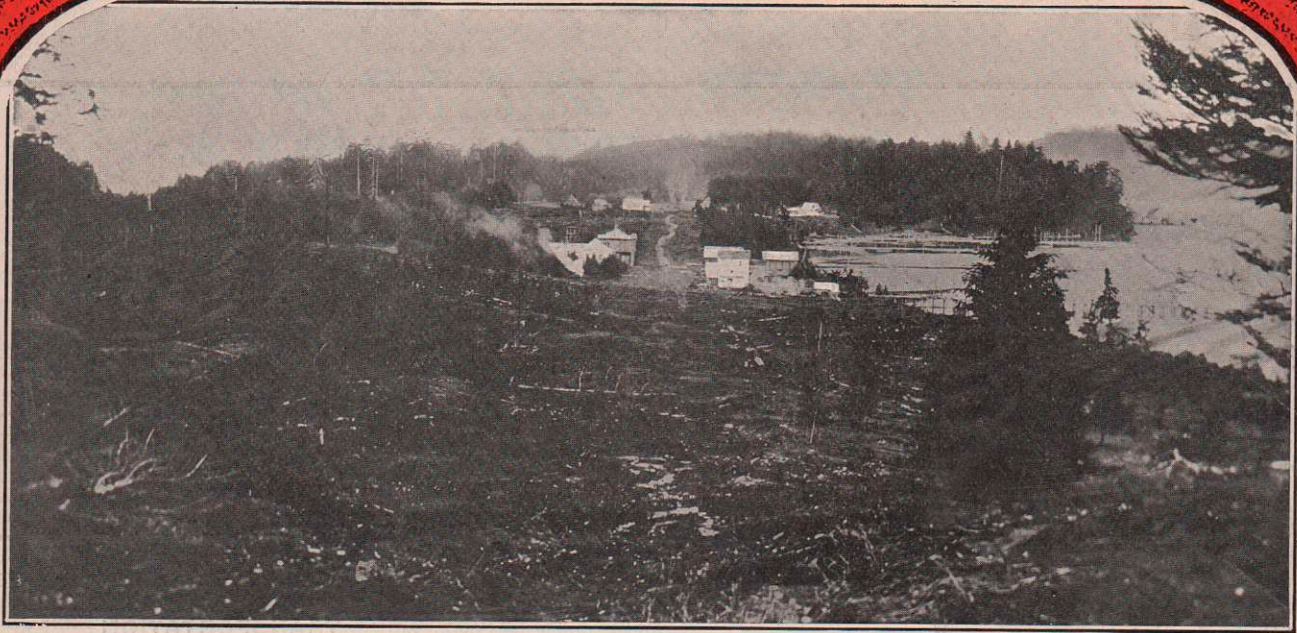
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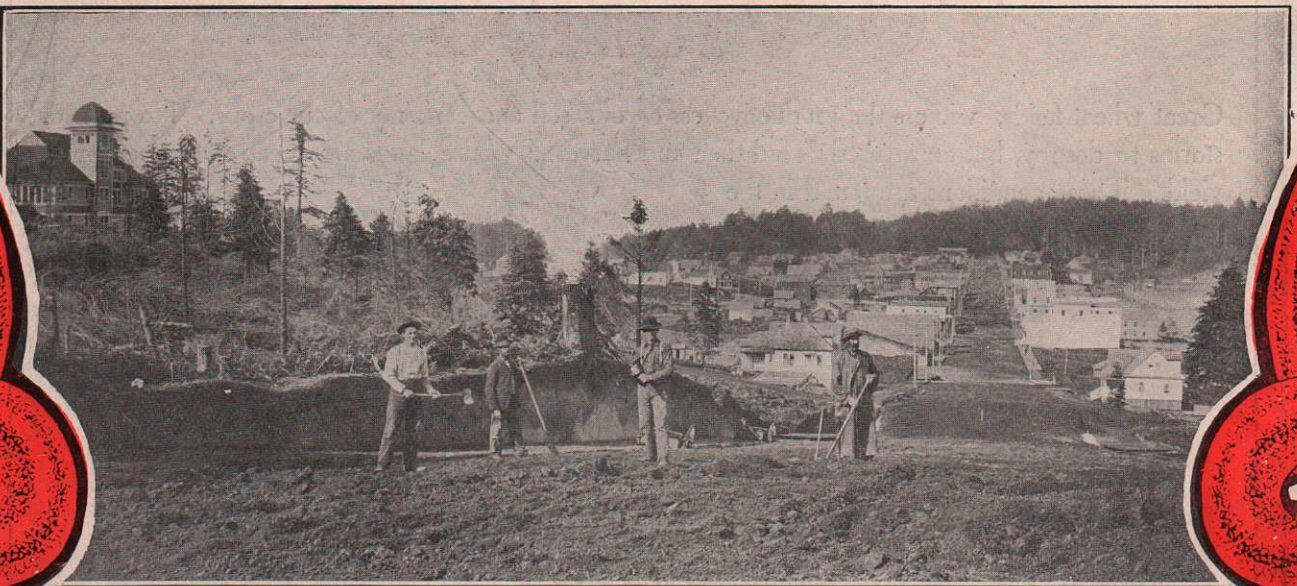
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